ADD A FINANCIAL ADVISOR TO YOUR TEAM

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Copyright 1991 by Garry W. Beckman, B.A. is clear that business investment a people business. Every week people tell me how they are -- little for themselves time their families. for their personal financial affairs. Indeed, scheduling a few minutes from time to time to make order for their retiring is mission years impossible.

Seemingly capable senior executives, for example, admit will as to how incapable they utterly understanding of are financial markets. They lament over how helpless they feel when it comes to personal decision-making for their financial affairs.

How many times has a sound recommendation been made to you with respect to investing a sum in a quality financial product? You think it over for a minute and take the easy route by delaying a decision in order to weigh the matter more carefully. In so doing, inability your confirming decision a already had been that made represents another opportunity lost. Does this sound familiar?

This typical scenario is akin to a person not being able to decide which bus to catch at a bus You ponder. stop. Yet you can not decide: not until you fully understand bus system routes; how a bus works; the fare pricing policy of the bus line; and, so forth! Absurd! Of course. There professionals who take care of these things. that you are obliged is to make the do decision --- and pay your fare!

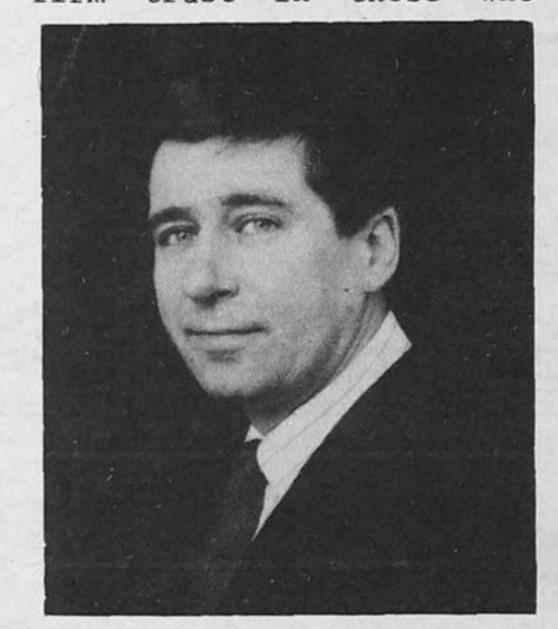
vividly remember conversation with an experienced investor that took place many months The topic focussed ago. investor indecision. He remarked that a large number of Canadians were afflicted by what he aptly termed financial as constipation.

the solution reduced risk? More or zero investment industry regulations? Most likely it is a function of more trusting business relationships coupled with ample information? Many investors or potential

investors react to investment recommendations with what management would term experts as headquarterstype mentality. Their resposne is, typically, one rejecting recommendations. One consequence is frustrate what could be termed as your personal financial support staff.

Presumably, the investor personally expend time and effort to much staff paper or a subject. study on the Of course, he does not have the resources to ahead effectively. press He is left to ponder the schedule. Will he or, will take this bus? he catch the next one? In all likelihood he will be a pedestrian!

When you recognize that your long term goal is financial independence the thing to do is to make a plan. Add up your current resources. With personal reasonable, financial goals and firm trust in those who



in your support you can arrive mission, you at timely and effective decisions. Financial Advisors are, 'financial effectively, who prescribe physicians' remedies appropriate your needs. They can't do a credible job unless firm idea have a they of what your needs are. You have to supply some essential information which should be treated confidentially. financial consultation, for example, is a primary diagnostic element. Don't be timid about your lack of investor knowledge. Take action in order to reach financial your mission. Grasp opportunities that are offered to you. Have an enjoyable summer! Garry W. Beckman is a Financial Advisor with

Walwyn

Inc., Ottawa branch, at

237-5775 or toll-

Capital

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Midland

(613)

PIZZAS

Ingredients:

Pepperoni, Mushrooms, Green Peppers, Bacon, Sausage Olives, Tomatoes, Onions, Ham, Pineapple

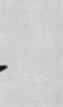
		Small	Medium	Large
1	Plain - with tomato sauce & cheese	5.45	6.95	8.95
2	Hawaiian - with pineapple & ham	6.95	8.65	10.95
3	Vegetarian - with mushrooms, onions, green pepper, tomatoes, olives	7.25	9.45	11.95
4	Post Special - pepperoni, mushrooms, green pepper, onions, tomato and bacon	7.65	10.95	12.95
	Extra tops	.75	1.25	1.65
	Extra cheese	.95	1.40	1.95

CHAR-BROILED BURGERS

100% Pure Canadian Beef, charbroiled, served with choice of lettuce, pickle, onion, tomato, mustard, ketchup.



Regular	2.10
Cheeseburger	2.35
Cheeseburger with bacon	2.65
Double Trouble (served with fries)	3.95



SPECIALTIES X



CHICKEN WINGS

CAJUN Louisiana style spicy wings **MEXICAN** Moderate tomato

3.25 10 wings 5.95 20 wings

FISH & CHIPS

FRIDAY IS FISH DAY

Freshly battered cod, served with fries, coleslaw, and slice o'lemon 1/2 order with one piece fish Full order with two pieces fish 4.95 Extra fish 1.50

CHICKEN FINGERS

Breast of chicken, lightly breaded, served with generous portion of fries 5.95 and plum sauce

CHICKEN BREAST

Chicken breast marinated with teriayaki sauce, charbroiled, then served on a kaiser with your choice of lettuce, tomato, pickle mayonnaise or mustard 3.95 With fries 4.65

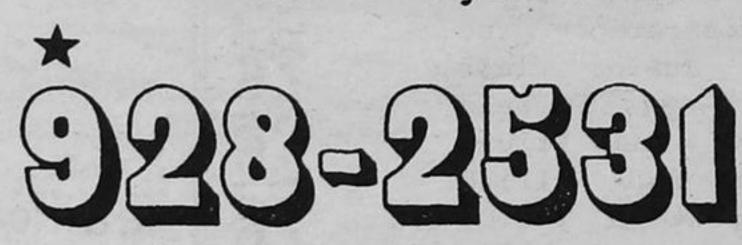
SHRIMP IN A BASKET

Approximately 18 shrimp, lightly breaded served with slice o'lemon, coleslaw, fries, and seafood sauce

6.45



Lyndhurst, Ontario





HOURS Wednesday - Saturday - 10 a.m. - 10 p.m. Sunday — 10 a.m. - 8 p.m.

