

*Let's talk Perennials*

*Perennials are considerably more expensive - per plant - than annuals (the one season flowers that are usually purchased in flats and re-planted each spring) but most varieties not only yield a cornucopia of bloom year after year, but they strive and invariably succeed in outperforming each preceding season's generous yield.*

*Living proof, for those who need it, of the adage "you get what you pay for". Perennials in all stages of maturity abound in the display gardens adjacent to our 10 year old establishment at*

**ED'S GARDEN**  
Nursery and Summertime Florist  
52 Elgin Street, N. Athens 924-9412

*E.A. STOLTZ Prop.*

**Wayne Phillips**  
**Floor Covering**

Sales & Installations  
Repairs & Cleaning

Carpets  
&  
Cushion Flooring

DELTA RR 1  
928-2457




**King and Bay**  
**when rent was \$1 a foot.**

First City RealFund: The Mutual Fund that lets you share in the King and Bays of tomorrow.

RealFund replaces hindsight with foresight. Yesterday's investors had the vision. We're making real estate work for today's investor. Starting with as little as \$1,000, you can share in a growing portfolio of prime income producing properties: shopping centres, office buildings and industrial complexes in major centres across Canada.

**RealFund saves taxes.**

RealFund gives you tax deferral unavailable with other kinds of mutual funds. By deferring taxes on a significant portion of income, we keep more of your money, yours. Plus RealFund is one of the only real estate

Photo #T-1117 courtesy of MTL

investments you can protect in your RRSP or RRIF and compound tax-free.

**The reward vs. the risk.**

"Buy real estate," Will Rogers said: "they're not making any more of it." Few, if any, investments offer the stability, consistency and year-in-year-out return of quality commercial real estate. It's an investment that lets you sleep nights. And dream.

The best time to buy real estate is as soon as possible. Send the coupon below or call Garry Beckman at Midland Doherty, 234-3000 or toll free in the 613 Area Code, 1-800-267-9345.

Offer made by prospectus only.



Yes, I'd like to share in the success of First City RealFund

Send me complete information to:

NAME \_\_\_\_\_

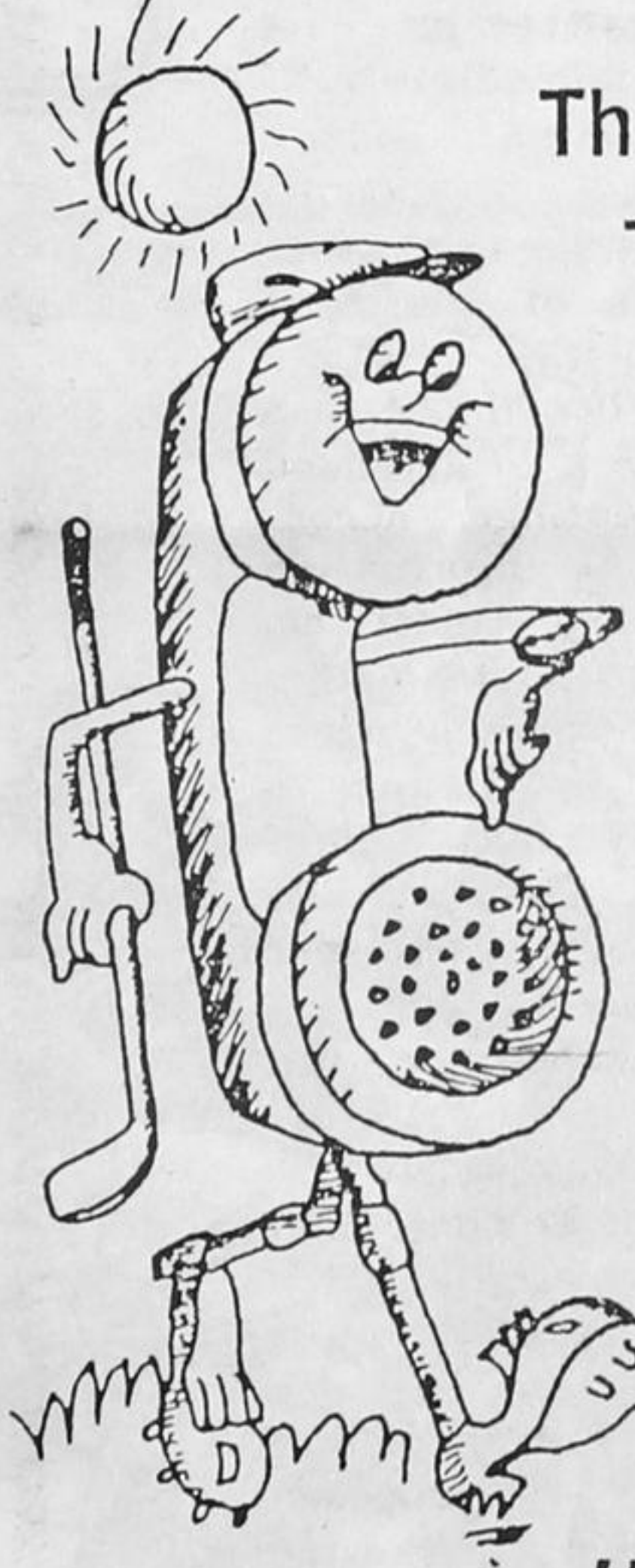
ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ PROV. \_\_\_\_\_ POSTAL CODE \_\_\_\_\_

PHONE: Home ( ) \_\_\_\_\_ Business ( ) \_\_\_\_\_

Mall to:  
Midland Doherty Limited  
Suite 204  
255 Albert Street  
Ottawa K1P 8A9  
ATTENTION:  
Garry W. Beckman, B.A.,  
Financial Advisor

The Best Time  
To Call Your  
Heating  
Oil Dealer  
Is When  
You  
Don't  
Need  
Him



Is your  
furnace  
up to par?

Call us now and we can tell you how many \$\$\$ you can save on next year's heating bills!!

**We Offer:**

1. Parts plan to fit every budget
2. 24-hour emergency service.
3. Fuel payment plans.
4. Complete line of high efficiency furnaces and burners.



**Make your  
appointment today!**

**DOUG SUMMERS FUELS**

A Division of Universal Terminals Ltd.  
Heating and Air Conditioning  
Elgin, Ont. K0G 1E0

Office  
359-5080

Toll Free  
1-800-267-8187