By the Author of "Madame Claire"

NINA.

By SUSAN ERTZ

In "Nina" the author of that great popular favorite, "Madame Claire,' 'again proves herself the possessor of a talent as delightful and individual as any that has appeared over the literary horizon in many moons. "Nina" is a novel that is witty, is saity with keenly realized human character, and that bears that indefinable stamp of smartness that brings to mind a well-dressed woman of the world.

R. Uglow & Co.

Before placing your order for a Monument, or having Lettering done in cemetery SEE

357 Frontenac St., Kingston

Hard Wood

Choice Body Hardwood. Soft Mixed Wood. Kindling and Slabs.

Chas. Bedore & Son 840 NELSON STREET

Phone 1746J.

Dr. Waugh

DENTIST

06 Wellington st.

Fine English ards

The celebrated Chas. Goodall Co. Gilt Edge Cards.

\$1.00 a package

These are very appropriate as bridge prizes.

Kinnear & d'Esterre 168 PRINCESS ST.

BRICK, STONE, PLASTERING AND TILE SETTING

DOUGLAS & McILQUHAM CONTRACTORS

JOBBING WORK A SPECIALTY.

PHONES 2267F-928W.

400 ALBERT STREET

DON'T READ THIS

Unless you wish to save \$10.00.

We are offering two patterns of English Dinner Sets, 97 pieces, regular \$30.00—

for \$20.00

One of these sets, "Bangor Blue," with Gold Lines, a new up-to-date pattern.

The other: "The Orleans," a Rose colored border with black lines, both made by Meakin's.

Robertson's Limited

73 Princess St.

SCHOOL SHOES

The problem of School Shoes will be economically solved if you will let us outfit the youngsters.

Strong, durable Shoes for Boys and Giris; comfortable styles; constructed to protect and support growing foot muscles. Good Shoes worn by your children is evidence of your own taste and judgment.

ALLAN M. KEID SHOE STORE



He'd Be A Counter. Howell: "When angry, you should count one hundred."

Powell: "If I followed that rule every time I got mad, I should become an expert mathematician." -H. I. Horton.

Safety First. Carr: "You didn't stay up in the

airplane very long." Barr: "No. As soon as the pilot began doing stunts I told him it was time to get down to earth." -Bessie Frank.

The Jingle-Jangle Counter. it up in the mountains or down

You can't make waffles on a sewing

Sometimes hugging's not displeasing;

Sponges stand a lot of squeezing.

It takes the moon to make them

When the sun is hot, men like

-John E. Zielfeldt. What's correct is apt to please;

Some say roquefort's quite th -Julius Ballou.

The vogue of many books has fled; Thermometers are always read. -L. B. Hennessy

To Memory Dear. Lenore: "Didn't you bring you hammock back with you from your vacation?'

Anna: "There wasn't enough of it left, my dear, after all the boys I their parents, Mr and Mrs Charles was engaged to took souvenirs." -Mrs. Ferd. Altman

The Limit. City: "So you have a mean neigh

Suburbs: "I should say so. After my goat got into his place and trimmed his lawn for him he turned around and milked her on me." -M. S. Peterson.

Horseplay. "This gun kicks something fierce,"

said the pistol expert. "Maybe it's a Colt," suggested the orseman.

Bow-Wow! Four-year old Ronald had heard his brother and sister say they would buy "hot dogs" for lunch at school. He had never seen one, but the name did not sound very reassuring

The next time he saw his mother give the children money for lunch, he said to them: "Please don't buy any old 'hot dogs' with your money." "Well, what else can we get?"

"Haven't they any 'cold puppies'

sked his sister.

-Mrs. Dorsey Davis.

The Incentive. Bess: "Mildred married Nell: "Oh, well;

wanted a limousine."

Mrs. Blackstone: "Do you ask

your husband's opinion on house old matters, my dear?" Mrs. Webster: "Why, of course, It nakes him feel so important. But never follow it."

Slave of Environment.

The tramp stood at the back door. His clothes were tattered. hair unkempt, and his face unshav- work of the tomatoes.

"Did you ever work in your life?"

DETERMINATION!



You can't stop a real baseball fan. And so when these chaps couldn't get in to see a recent Brooklyn-New York baseball game in Brooklyn because of tremendous crowds they started to look for knot-holes.

TO ILIOUSNESS sick headache, sour stomach, constipation, easily avoided. An active liver without calomel.

CHAMBERLAIN'S TABLETS Never sicken or gripe-only 25c.

asked the old lady, peering over the steel rims of her glasses. "Oh yes, mum; but I was dismissed for laying down on the job."

"What was your fob?" "Makin' beds." She slammed the door in his face

Faint heart never won fair lady. but fair lady has often won faint Copyright, 1924. Reproduction

(Copyright, 1924. Reproduction Forbidden).

Forbidden.)

Readers are requested to contri-bute. All humor: epigrams (or humorous __ottoes), jokes, anec-dotes, poetry, burlesques, satires, and bright sayings of children, must be original and unpublished. Ac-cepted material will be paid for at from \$1.00 to \$10.00 per contribution; from 25c. to \$1.00 per line for poetry according to the character and value of the contribution, as determined by the Editor of "The Fun Shop." All manuscripts must be waitten on one side of the paper only, should bear name of this newspaper, and should be addressed to fun Shop Headquarters, 110 West 40th Street, New York City. Unaccepted contributions cannot be returned.

SERVICES AT DESERONTO.

The Canning Factory In Full Operation-Personal Mention.

Deseronto, Sept. 22, Harvest thanksgiving services were held in St. Mark's church on Sunday. The church was tastefully decorated with fruits, vegetables and flowers. The services were conducted by the rector, Rev. C. E. Radcliffe, assisted by Rev. H. C. Rogers. Mr. Rogers preached at each service and also

gave an address to the children in the Sunday school. Mr. and Mrs. Bruce Wagar and Charles Wager, motored from Brantford and spent the week-end with

Wagar, Main street. A. Treadgold, Kingston, spent the week-end with Miss Valeria Hender-

son. Thomas street. Mrs. Wm. Henderson and Miss Valeria, returned on Saturday from Caproel, where they have spent the

Mr. Parnham, a former Deseronto baker, and now in Toronto, is renewing old acquaintances in town. Mrs. Harry Moore, has returned home after spending a few weeks'

vacation in Toronto. A baby boy has come to stay at the home of Mr. and Mrs. Bert. Rombough's, Thomas street.

Mr. and Mrs. S. Thomas, East Main streeet, returned home after spending a short vacation at Sydenham, Mrs. Thomas' sister, Mrs. Harkin, accompanied them home and intends remaining for a couple of

dard Bank, Newburg, spent the he wound it up with an inspiring week-end at his home, West Thomas little verse on success in any walk

Thomas Joyce, who has been relieving in the Standard Bank, Hamilton, is holidaying at home.

streest, spent Sunday in Belleville. The many friends of Mrs. Thomas Wright will be glad to know she is able to be around again.

man the Presbyterian church. Rev. Mr. for hotel purposes. H. C. Nickle and Odessa. The church was beautifully Richardson delivered a very impres- other members objected strenuously decorated with fruit, grain, vegealways sive sermon on the work of the W. to any snap judgment being made tables, evergreen, vines and flow-

duties as chef in the Bellvedere deal of debate the sheets were left hotel, Belleville. F. Bick, of the Standard Bank time in answering.

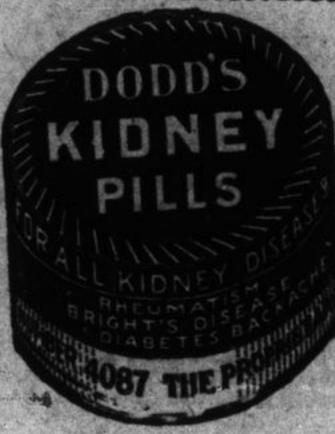
staff took in the Shannonville Fair on Saturday. A large number of young people Mikado" being produced by Profes-

with a few chaperones, had a de- sor Andre with local talent. -Harvey Plumb. lightful trip to Napanee on Sunday in Mr. Arnold Collin's boat, the The canning factory is in full op- ium. The Kiwanis cars will meet at

> Two Births at Mississippi. Mississsippi, Sept., 22.-Born to Mr. and Mrs. Fred. St. Pierre on Sept. 16th, a son. Born to Mr. and Mrs. Donald Ferguson on Sept. 17th. a son! Mr. and Mrs. E. Ritchie, and

Miss Evelyn Kilpatrick, of Althorpe, spent Sunday with Mr. and Mrs. Boyd Fournier. Stanley Geddes and Master Jack Geddes, Renfrew, spent the week-end with their parents. Mr. and Mrs. W. A. Geddes. and Mrs. J. H. Fair, Sharbot Lake, spent Sunday with Mr. and Mrs. B Fournier. A few from around here attended the dance at Snow Road fast Saturday night. Charlie Huffman and his gang have completed the two C. P. R. bridges here and have now gone to put one in at Ash-

Put a little turpentine in the wash boiler when you wash clothes and you will find it has a decidedly whitening effect.



SALESMANSHIP TALK TO THE KIWANIANS

Alan Melklejohn-One of The Greatest Professions Is Salesmanship.

A splendid talk on salesmanship. which carried a genuine message, was offered to the Kiwanis club at the regular luncheon Monday noon by one of their own members, Alan Meiklejohn, district manager for the Confederation Life Insurance Company.

Mr. Meiklejohn's address was neither too short nor too long, and he used comprehensive charts to more clearly emphasize his statements. Salesmanship, in the opinion of the speaker, is one phase of business which does not receive due attention nowadays. The methods of manufacturing, the financing, the organization, the selection of labor, the building of machinery, construction of factories, all these receive attention even to the most minute details, yet the keystone of the arch of finished products and human needs, which is sales, does not receive even a small percentage of the

In days gone by there were but few professions to which men of good education could turn. To-day there are hundreds. One of the greatest of these is salesmanshipa profession which needs quick minds, good morals, steady hard work and all the best qualities.

The day of the bull-dozing, swag gering salesman, who sometimes knew less of his own goods than the buyer, is gone, and that type is almost extinct. The present day salesman is a friend of the buyer, not an enemy. Salesmen of to-day, real salesmen, are carefully selected and even more carefully trained.

"Good habits are as easy to form as bad ones and are just as hard to break," said Mr. Meiklejoha. "Not quite," put in Sir Archibald

Macdonell. "I am speaking from my own experience," came back the speaker quickly, and the laugh was on Sir Archie, but he turned it round again when he answered: "And I am speaking of experience with thousands of men."

Attention, interest, desire, action confidence and satisfaction are the six steps in making a sale. The last two mentioned should never be forgotten. Unfortunately many salesmen, and especially retail salesmen forget them and neglect to follow up the sale with a manner which measures the customer and makes him by us. pleased with his purchase.

A great many salesmen get selling fright and try to dodge those ques tions of a buyer which are hard to answer. This course ever makes for success. The buyer will discover the objection himself and is not satisfied

when nothing is done to offset it. Mr. Meiklejohn's talk was full of Thomas Hetherington, of the Stan- sound ideas and good principles and

of life which drew loud applause. Dr. John Austin was the booster of the day and the following members were lucky: Garnet Lockett, H. held at Wilton Methodist Church on Mr. and Mrs. G. Tohen, Fourth C. Nickle, John Dornelly, K. Craw- Sunday afternoon. The pastor, Rev. ford, Alan Meiklejohn, Dr. Bruce

Hopkins. A circular was distributed which Baines, former residents, and visithe Hockenburg Systems put out as tors were present from Harrow-Sunday was Missionary Sunday in a feeler in their survey of Kingston smith, Yarker, Switzerville and and claimed that very few members ers. Bouquets were presented to the D. Kingburg, East Main street, de- could give honest answers in the grandparents present and sent parted on Sunday to take up his new few minutes offered. After a great the sick and to the shut-ins. until tomorrow for those who wished

The club endorsed the decision of the executive to back the opera "The

Members were reminded that the next meeting will be held next Monday evening at the Mowat sanatorhis eration. Extra hands make short the market square at 5.30 o'clock.

GANANOQUE

Gananoque, Sept. 23 .- Miss Sara on Saturday, Sept. 27th. Some of Lee, Alexandria Bay, of the staff of the high school pupils were home for the Thousand Island Sun, is the the week-end. Mrs. John Robinson guest of Miss Edith Haynes.

Miss Doris Butler left yesterday to for an operation for appendicitis. enter Ottawa Normal. She was ac- Visitors: Mr. and Mrs. Samuel Kencompanied by her mother, who will nedy, of Trenton, at William Kenreturn in a few days. Miss Butler nedy's; Mr. and Mrs. Stanley Steele ors in her recent examinations.

Major Lawson, wife and family, at Wm. Allison's; Mr. Guy Wager is to form a part of the gown. are the guests of Mrs. William Bul- spending a few days at his home

Hotel Dieu spent Sunday here with Miss Annie Fream's. Mrs. Ernest Spencer returned yesterday from Syracuse where she ha: beeen visiting friends for the past couple of weeks.

Mrs. Service and daughter, Dorcas. has returned from Rochester. N.Y., after spending the past few weeks there with friends. E. G. Cosh. Otawa, was in town

resterday. The teachers convention will take place in the Lyceum on the 9th and 10th of October. Robert W. Stead, President of the Canadian Authors. will address the convention one of

the evenings. Mr. and Mrs. W. J. Wing left this morning for a motor trip to Ottawa and Montreal.

Shaded furs are seen this season, those shading from gray to black or from beige to dark brown being particiarly lovely.

Narrow bandings of fur seem to be preferred to wide ones on the newest street dresses and coats.

Ladies' Patent and Highest Grade

Vici Kid Oxfords and Pumps

Turn Soles, French Heels - made by Bell and Smardon. These Shoes formerly sold for \$7.50, \$9.00 and some as high as \$12.00.

We admit the styles have changed, yet these Shoes make the prettiest evening shoes money can buy.

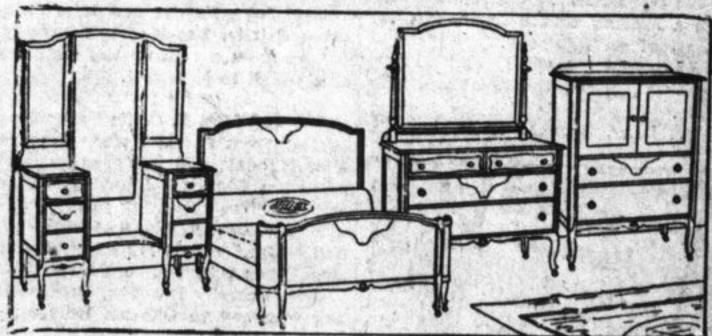
We must clear them immediately, so offer them to you at

ONE DOLLAR

It will pay you to buy 3 or 4 pairs.

ABERNETHY'S SHOE STORE

Kingston's Biggest Home Furnishers



Does the Manufacturers' Guarantee Mean Anything to You?

Here is what it means-Satisfaction doubly guaranteed-first by the manufacturer and then

All this week, we send to your home any of these nationally advertised and guaranteed Furniture at reduced prices:-Snyder's Sani-Belt Chesterfield sets, McLagan's Master-Craft Bedroom and Dining Room Sets, Kroehler Davenports and Davenetts, Simmons' Bed, Springs and Mattresses.

JAMES REID

The Busy Store

Vespers at Wilton.

Tichborne Tidings.

grain. The hum of the threshing

number from here took in the King-

ston fair last week. George Hamil

ton has bought a new Overland car

Cattle buyers have been calling

week. The Ladies Aid met at Mrs

Alonze Kennedy's, Jr; on Wednes-

day, and a good amount of work

was done. The Sunday School pic-

nic will be held on the church lawn

was taken to the General hospital

Steele's; Mr. and Mrs. James Allen

machine is heard once again.

through this neighbourhood

Tichborne, Sept. 22 .- Most of the

Phone 147

A harvest home and Old Boys' and Moving and Hauling Girls' Reunion vesper service was FREIGHT, FURNITURE, PIANOS, ETC. Soford Dixon, was assisted by Messrs. J. B. Saunderson and James Local and long distance givn our careful attention.

547 Albert Street TELEPHONE 1675F

Steele was the guest of Miss Evelyn Steele one day recently.

farmers have finished taking off the Social Evening at Bethel. The Christian Endeavor Society of Bethel Congregational church held is quarterly social evening in the schoolroom on Monday evening and a very pleasant time was spent. Robert H. Treneer, convenor of the social committee was in charge of the programme which consisted o guessing contests and games of other description. The refreshments committee was right on the job and after the games were concluded served to themselves hot dogs, coffee and fruit. James Lomax, the society song leader, led in the singing and kept the members in a merry

The most fashionable scarfs are not so large or so important as was fortunate in obtaining five hon- also Mrs. John Steele, Sr., at Alfred they were during the summer and are most frequently attached so as

Keep a little sand or a handful here. Mr. and Mrs. Joseph Steele of small shot in vases that are so Veda Wylle, of the staff of the at Wm. Kennedy's. Mrs. Revill at shaped that they are easily tipped."

> "I Suffered Terribly With Sore, Aching Back" Mrs. Roland Ferguson, 194 Lake St., Peterboro, Ont.,



"For over two years I suffered terribly with sore back. I was almost mad with the pain, and had doctored with it until I was discouraged. Then my father, who is a firm believer in Dr. Chase's Medicines, advised me to try Dr. Chase's Kidney-Liver Pills, I followed his advice, and am glad to say I was completely relieved of that tortur-ing pain in my back. It is over a year since I used these pills, and I have had no return of the trouble but always keep them

Dr. Chase's Kidney-Liver Pills