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WEBER FACTORY IS READY FOR WINTER

Good Business This Autumn **Assures Steady Operation of** Thriving Industry-

Optimism is the keynote of everything around the big factory of the Weber Piano Company at the foot

of Princess street. And there is good reason for this optimism. Within the past two weeks, in addition to very satisfactory local shipments, two cars of instruments have been sent westward, one to Windsor, Ont., and another to Vancouver, B.C.

Weber is opening up a great ter ritory in western Canada and the excellence of these planos is gaining for them a reputation that spreads apace. It is the old, old story of a good article. People want it, and they will send for it across a continent.

During the high production speed of the summer a large stock of instruments was accumulated in the ware-rooms of the company and this has been called upon so frequently that all-winter operation will just about keep up with the de-

The officials of the plant report the outlook better than it has been in years and look forward with confidence. The Weber force will be working all winter and there are no fears for the future.

It is interesting to note the trend in piano tastes and in pianos as compared to other musical instraments. For a few years the pland had a serious rival in the phonograph, and the growing popularity of the smaller instruments threatened to hurt the trade. Soon, however, people began to find greater satisfaction in pianos and the player models. especially are growing in favor. The Weber Company reports a big increase in the demand for player

Owners for these machines have given many reasons for their preference. One family, whose members are all accomplished musicians. stated simply that they liked dance and that they found the player piano as good as any orchestra and so clear and distinct that no other automatic instrument could be compared with it. Should any of the members of a party wish to play some special selection is was only a matter of a second to change their piano from a player to an ordinary

Within the past year great improvements have been made player models. One of the most important of these is the reproducer. which repeats a selection over and over again as often as desired and repeats it with all the variations in phrasing given by the original playing by the artist. For dance purposes this attachment is almost

indispensable. The straight model piano. course, still holds a large majority in numbers sold over the player. Just why it is hard to say, unless it is the fact that the earlier players were not the perfect machines that they are today and owners of instruments have been slow to learn their fine points.

In any case—players or ordinary -the Weber models are every day gaining prestige all over the country. And the Weber Company is gaining prestige here as a steady operator and a big booster for the city of Kingston.

DRUGS OR OSTEOPATHY?

'I've taken enough medicine for my rheumatism to sink a ship" or "I can't remember the time when didn't have to take something for my bowels." Others say they wake up each morning dead tired before they begin the day, and so on. Something is wrong. What is it? Does that wonderful machine you call your body lack some quick, wonderful medicine, or is it suffering from J. Y. Parkhill & Co. neglect and abuse? Throw physic te the dogs and give Osteopathy chance. All you need is proper food, right living and a few osteopathic adjustment. Drugs may alleviate but they do not cure, and often leave your system in far worse shape than before. Osteopathy will not derange sound organs to cure an unsound one. Osteopathy will not produce victims of the drug habit. Osteopathy will not give you any experimental does or make any exploratory incis ions. Osteopathy does not injure the most delicate person. Osteopathy has been practised for 50 years and has cured thousands who had tried every other form of treatment.

The person whose stomach will not digest food without a dose pepsin, or who has to resort to sode for sour stomach; the person wh nover has an evacuation of bowels without a cathartic, or who never sleeps without a soporific. fighting a losing fight. You'll never | ed stock deals, he tried to recoup get any better unless you brace up his losses by risking additional and take hold of yourself-it's Na- funds. And it did not pay when, ture's law of the game. Osteopthy to secure these funds, it was necwill give your system a chance to return to normal and make the various tompany he worked for. And organs do the work Nature intended without dosing them with harm- be obtained easily in this way it ful drugs.

HOPE.

Never go gloomy, man with a mind; Hope is a better companion than fear. Providence, even begnigant and kind, Gives with a smile what you take with a tear: All will be right Look to the light.

Morning was ever the daughter of night; All that was black will be all that was bright, Cheerily, cheerily, then, cheer up.

Many a foe is a friend in disguise Many a trouble a blessing most true Helping the heart to be happy and wise With love ever precious and joys ever new. Stand in the van

Strike like a man This is the bravest and cleverest plan; Trusting in God, while you do what you can-Cheerily, cheerily, then, cheer up.



PEACE COMES TO THE RUHR

Poincare: "Glad to see you, Father Time. But where's your beard and scythe ?"

Visitor: "You've made a mistake, I'm Peace!" -From the Cardiff Express.

A Demonstration

Here's what Atwood & Dine, Bagot street, tell about their service. It is just one of a few of the little incidents happening in their shop: The other day a fellow stepped into our shop and said "I'd like to

sell you a course in Memory." We said to him. "Sit down and watch us work and see how good or had our memory is." Enters Bill-

"Is that cover of mine repaired "Sure," said A. & D. "You brought in last Tuesday. It was to ready Thursday and this is Thurs-

Next came a call for a quart of "You like the medium, don' you?" we inquired.

"Sure-how did you know?" "You were here a week ago Saturday and asked for 'medium'." Now enters a fussy woman-

"Another one of those good tires." said she. We hurried to the and drew out a nationally-known travelling kit would have saved make of tire that has the "two hands" as a trademark. "How did you make the correct

"Because we sold you an exact

inplicate of this tire one month ago and we realized you must have been satisfied or you would not have asked for another."

ing," said he.

DR. BELL'S MEDICINES ADMIRED AS LEADERS Dyer

-Anon.

Animals Themselves Seem To Know What is Best For Them.

Many people found during this season that when taking live stock to fairs and exhibitions it paid to carry in the equipment a bottle of Dr. Bell's Veterinary Wonder. Animals which are transported for competition and exhibition are usually valuable and it is not wise to take unnecessary chances. With the best of care however, the change in food and surroundings, the travel on railroads or in motor trucks, the danger of contact with strange animals, all these combine to make the

transportation problems big ones. Often the chances of some fine animal for a first place have been shattered by just such things and some cases beautiful thoroughbreds have been ruined permanently. bottle of Dr. Bell's Wonder in the such calamities and there are few experienced owners of valuable stock who travel without it.

The subject of live stock brings to mind this very good little piece which appeared in the American Forestry Magazine as follows:

"Oh, horse, you are a wonderful thing; no buttons to push, no bell The Memory Salesman rose up to ring; you start yourself, no from his chair. "I guess I'll be go- clutch to slip; no spark to miss, no gears to strip; no license-buying

SLOW, STEADY PROCESSES OF THRIFT PAY IN THE END

By S. W. Straus, President American Society for Thrift

whistle.'

Recently a man in New York City was sent to prison because he had stolen his firm's money. As the solemn words which meant his incarceration in Sing Sing were pronounced he said to those standing near, "Well, it

doesn't pay!" No, it did not pay him when he was getting along well, saving money and advancing steadily with his firm, to begin making investments that were supposed to yield abnormal returns. One dollar can no more be made to do the work of many with

safety and honesty than one brick can be made to fill the place of many in a wall that shall be safe and sound. It did not pay this man when,

after losing his savings in crookessary to juggle the books of the when he found that money could

did not pay him to begin leading a life of reckless extravagance. Benjamin Franklin once wrote a little story of his boyhood days when he "paid too much for his

All those who are lured from prudent paths by the desire to pile

up unearned riches invariably pay too much for their whistles. No, does not pay. The path of thrift is a safe one

to travel. It may not seem to carry one into those enchanted places where money is to be found growing on bushes, yet it

is to be noted that almost without exception the men in America who have amassed great fortunes have laid the foundations of their wealth in habits of thrift. Those who are content to ac-

quire possessions slowly and steadily and indulge only in such pleasures as they can afford, will never stand amidst the wreckage of a ruined life some day and exclaim in their despair, "Well, it doesn't pay!"

Your

1,000 words cannot describe what your taste tells you.

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every year, no plates to screw on front and rear; no gas bills climbing up each day, stealing the joy of life away; no speed cops chugging in your rear, telling a summons in your ear. Your inner tubes are O.K. and, thank the Lord, they stay that way: your spark plugs never miss and fuss, your motor never makes us cuss. Your frame is good for many a mile; your body never changes style. Your wants are few and easy met; you've something on the auto yet."

Besides the Dr. Beli's Veterinary Wonder, the Dr. Bell lines of household remedies, perfumery and toilet preparations are steadily gaining ground throughout Canada, trial of any of these preparations and one becomes a steady user. The Bell agents cover their territories regularly, representing the only all-Canadian company of its kind, Patronize a Kingston and a Canadian industry.

particularly hot weather for a number of days or weeks in summer when dogs are liable to go mad. It was once thought that the star Sirius this period, but it is now known that the star has no influence to speak of on the weather.

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Prefer the Yellow Pearl. Most persons have placed the lustrous white pearl above all others. The Chinese, however, together with other eastern peoples, prefer the yellow pearl, believing that it preserves

both luster and color longer than the This pearl is said to owe its yellow to the fact that the oysters have been allowed to die and putrefy in their

shells, the shells opening of themselves on the death of the oyster. This custom has been ascribed to the fact that the pearl generally lies close to the edge of the shell, and it is feared that many fine pearls would

be spoiled if the process of opening the shell with a knife were practiced. Black pearls are very much valued. The famous necklace of black pearls "Dod-days" is a name given to belonging to the late Empress Eugenie was sold for \$25,000.

Pink pearls are much desired among the Buddhists, who employ them profusely in the adorning of their temples. The inhabitants of -still called the "dog-star"-caused Chipanga are said to place, a pink pearl in the mouth of a dead relative or friend before cremition of the