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Inspection of Workmanship Satisfied Customers, Cheer Spells WEBER PIANO

WEBER FACTORY IS READY FOR WINTER

Good Business This Autumn Assures Steady Operation of Thriving Industry.

Optimism is the keynote of everything around the big factory of the Weber Piano Company at the foot of Princess street.

And there is good reason for this optimism. Within the past two weeks, in addition to very satisfactory local shipments, two cars of instruments have been sent westward, one to Windsor, Ont., and another to Vancouver, B.C.

Weber is opening up a great territory in western Canada and the excellence of these pianos is gaining for them a reputation that spreads apace.

During the high production speed of the summer a large stock of instruments was accumulated in the ware-rooms of the company and this has been called upon so frequently that all-winter operation will just about keep up with the demand.

The officials of the plant report the outlook better than it has been in years and look forward with confidence. The Weber force will be working all winter and there are no fears for the future.

It is interesting to note the trend in piano tests and in pianos as compared to other musical instruments. For a few years the piano had a serious rival in the phonograph, and the growing popularity of the smaller instruments threatened to hurt the trade.

Owners for these machines have given many reasons for their preference. One family, whose members are all accomplished musicians, stated simply that they liked to dance and that they found the player piano as good as any orchestra and so clear and distinct that no other automatic instrument could be compared with it.

Within the past year great improvements have been made in player models. One of the most important of these is the reproducer, which repeats a selection over and over again as often as desired.

The straight model piano, of course, still holds a large majority in numbers sold over the player. Just why it is hard to say, unless it is the fact that the earlier players were not the perfect machines that they are today and owners of instruments have been slow to learn their fine points.

In any case—players or ordinary—the Weber models are every day gaining prestige all over the country. And the Weber Company is gaining prestige here as a steady operator and a big booster for the city of Kingston.

HOPE.

Never go gloomy, man with a mind; Hope is a better companion than fear. Providence, even benignant and kind, Gives with a smile what you take with a tear: All will be right Look to the light.

Many a foe is a friend in disguise Many a trouble a blessing most true Helping the heart to be happy and wise With love ever precious and joys ever new. Strike like a man This is the bravest and cleverest plan; Trusting in God, while you do what you can. Cheerily, cheerily, then, cheer up.



PEACE COMES TO THE RUHR Poincare: "Glad to see you, Father Time. But where's your beard and scythe?" Visitor: "You've made a mistake, I'm Peace!"

A Demonstration Here's what Atwood & Dine, Bagot street, tell about their service.

Animals Themselves Seem To Know What is Best For Them. Many people found during this season that when taking live stock to fairs and exhibitions it paid to carry in the equipment a bottle of Dr. Bell's Veterinary Wonder.

DR. BELL'S MEDICINES ADMIRERS Animals Themselves Seem To Know What is Best For Them.

Recently a man in New York City was sent to prison because he had stolen his firm's money. As the solemn words which meant his incarceration in Sing Sing were pronounced he said to those standing near, "Well, it doesn't pay!"

DR. BELL'S MEDICINES ADMIRERS Animals Themselves Seem To Know What is Best For Them.

SLOW, STEADY PROCESSES OF THRIFT PAY IN THE END

By S. W. Straus, President American Society for Thrift

Recently a man in New York City was sent to prison because he had stolen his firm's money. As the solemn words which meant his incarceration in Sing Sing were pronounced he said to those standing near, "Well, it doesn't pay!"

Those who are content to acquire possessions slowly and steadily and indulge only in such pleasures as they can afford, will never stand amidst the wreckage of a ruined life some day and exclaim in their despair, "Well, it doesn't pay!"

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Try OSTEOPATHY For those stubborn aches and pains. Chronic ailments are our specialty.

Prefer the Yellow Pearl. Most persons have placed the lustrous white pearl above all others.

"Dog-days" is a name given to particularly hot weather for a number of days or weeks in summer when dogs are liable to go mad.