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\$2.00 TABLE. \$1.00 TABLE.
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DEFICIT SHOWN LAST YEAR BY P.O. DEPARTMENT HAS BEEN TRANSFORMED INTO SURPLUS FOR CURRENT YEAR

Hon. Chas. Murphy Declares Loss of \$1,552,000 Has Been Wiped Out and Forecasts Profit of \$1,000,000. First International Postal Conference Between Canada and United States Opened This Morning With Expressions of Good Will. Warm Welcome Extended to Visitors From Across the Border.

Ottawa Journal.
With expressions of international good will, a warm welcome to the distinguished delegation from the United States and a reciprocity of sentiment, the first international postal conference between Canada and the United States opened Monday in the railway committee room of the House of Commons. Hon. Hubert Work, United States postmaster-general, is accompanied by W. Irving Glover, assistant postmaster-general; John H. Edwards, solicitor; Edwin Sands, superintendent of foreign mails; Peter Schardt, superintendent of the railway mail service; and Charles Riddiford, post office inspector.

The Canadian delegates are Hon. Charles Murphy, postmaster-general; P. T. Coolican, acting general superintendent of postal service; E. J. Underwood, chief, post office division; R. H. MacNabb, chief, railway mail service; H. E. Atwater, chief, inspection division; A. Webster, secretary, post office department; F. E. Jolliffe, secretary's branch, post office department; W. J. Glover, financial superintendent, post office department; G. C. Anderson, superintendent, mail service branch; E. J. Lemaire, superintendent, equipment and supply branch; E. L. Newcombe, deputy minister, department of justice.

The railway committee room of the commons, where the conference is being held, was profusely decorated with flags and flowers and was filled with a gathering of the higher postal officials and a number of ladies. On the platform were the two postmasters-general and prime minister, while a visitor was Hon. J. G. Foster, United States consul-general. In the course of his felicitous address of welcome Hon. Charles Murphy forecasted a postal surplus of a million dollars.

Premier Opens Conference.
The prime minister, in opening the conference, observed that there was no citizen of the country, however humble or however great, whose interests were not vitally associated with the post office department. For that reason, the present conference had a significance perhaps greater than that of any other activities of the government. The post office touched the life of the people at every point.

Mr. King spoke of his visit to Washington with Hon. Mr. Graham in connection with the Rush-Bagot convention. "I cannot speak too sincerely or in too eloquent terms," said Mr. King, "of the spirit in which we were received or of the cordiality of the welcome given to us and of what I believe to have been the beneficial results of that form of mutual discussion on matters of common interest."

This was the best kind of reciprocity—reciprocity in endeavor to be of mutual service to the two countries. He hoped the conference would be a success, not only in the solution of technical questions, but also that the example set would be such that other departments of the respective governments would be induced to follow it in even larger measure. He believed that open and frank discussion would be rendering a service to the United States and Canada, but would also give an example to the world. "We in Canada," the prime minister concluded, "desire nothing more than the most cordial and entire friendship with our neighbors to the south."

Hon. Charles Murphy's Speech.
The following is the text of the speech delivered by Hon. Charles Murphy:

"As it is my good fortune to share with the prime minister the privilege of extending a cordial welcome on behalf of the Canadian government to Postmaster General Work and his associates from the United States, I desire to express, not only my appreciation of that privilege, but also my appreciation of the honor that has been paid by the representatives of our great and friendly neighbor in coming to the Capital of the Dominion to take part in this international postal conference—a conference whose objects intimately affect all the inhabitants of the North American continent.

"Possibly the full measure of our obligations for the courtesy shown us would not be apparent if I did not mention that it was the late postmaster general of the United States, who first suggested the holding of this conference, and who, at the same time, left it for Canada to decide where it would be held.

Real Link Between Countries.
"It has long been the custom among a certain class of public speakers to assert that the link which binds in friendship the American and the Canadian people is the link of a common origin, a common language and common ideals. That may sound pleasant to the ear, but it is not a correct statement. The real link that binds these two nations is the postal service common to both. And that link has endured since the year 1763, when Benjamin Franklin opened post offices at Quebec, Three Rivers and Montreal, and established the first postal service between Montreal and

New York by way of Lake Champlain and Lake George.

"To the people of our day and generation Benjamin Franklin is known as a philosopher, a statesman and a scientist; but it is not so generally known that in the world of affairs, and particularly in the postal service, Franklin enjoyed a reputation equal to that which he achieved in any of the other fields in which he excelled. However, such is the fact. In early colonial days, he was in turn deputy postmaster general and postmaster general, and in the discharge of the duties attaching to these offices he travelled over a vast and sparsely inhabited region that now contains nearly one-half the population of the United States and Canada. Hence, it was that he came to Canada in 1763 and, in order that the mails from Canada might make connection with the packets that sailed monthly from New York, he laid out and put in operation the first postal route between Montreal and New York.

Attractions For Students.
"The international mail service that Franklin thus established followed a route that, from the postal point of view, not only formed a link between neighboring nations, but which, even to this day, has an irresistible attraction for the student of history, as well as for the lover of romance.

"Almost every mile of that route which lies between the waters of the St. Lawrence and those of the Hudson has woven into its history not only the ennobling record of the trials, the sacrifices and the sufferings of those pioneers of the Cross, Jogues, Le Caron, Bourdon, Pontet and Le Moyne; but there is also woven into the same history the no less thrilling tale of the exploits and adventures of those brilliant soldiers of France—Champlain, Frontenac, Iberville, Levis and Montcalm, all of whom made use of the same highway in the course of their military operations.

"Reminders of the noble self-sacrifice and the splendid heroism of those distant years there are in plenty on both sides of the international boundary line—thus proclaiming the common heritage to which the people of Canada and of the United States are joint heirs. And as a further proof of the bond that has so long existed between the two countries, the tourist who passes through the village of Lake George will notice that the main thoroughfare is still called Canada street—the name it bore in Franklin's time, because of the fact that it was part of the new route along which mails were carried to and from Canada.

"It is therefore entirely appropriate that fellow-citizens of the illustrious man who first forged the link of our international postal relations should come to Canada to sit in conference with their northern neighbors and elaborate plans for extending and making more efficient the modest postal service which Franklin had the vision to conceive and the practical ability to put into successful operation.

"There have, of course, been numerous occasions since the year 1763 when the international service then inaugurated has been enlarged and improved. I refer more particularly to the postal conventions of 1792, 1848, 1875, 1881, 1888, 1907 and 1908.

New Postal Problems.
"To solve new postal problems that call for immediate attention is the object of this conference. The time at which we meet should be propitious for a satisfactory solution of those problems. A period of unrest and business instability is gradually giving way to more settled conditions, and the improvement in general business is reflected in the business of the post office. In proof of that, I may mention that while the operations of the Canadian Post Office Department showed a deficit at the end of the last fiscal year of \$1,552,000, the operations of the present fiscal year will show not only that that deficit has been wiped out, but that there will be a surplus of approximately \$1,000,000. And I have no doubt that like results are reflected in the operations of the United States post office department.

"Gratifying as are these results, we cannot rest satisfied with them. We must seek to make possible results more gratifying still. We can, by mutual co-operation, assist each other in attaining such an end, and, having regard to what has been accomplished in the past, I am confident that the outcome of the next few days' deliberations will inaugurate a new era in international postal achievement, postal efficiency and postal success.

A Varied Programme.
"A glance at the programme prepared for this meeting will indicate how numerous and varied are the subjects to be dealt with. You will also observe that the subjects to be discussed are not limited to those enumerated. Among those not mentioned may be cited one upon which the experience and judgment of our American friends may be brought to bear with practical advantage, namely, the proposal to have a summer

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Last year we were unable to sell Bags like these at less than \$15.00. We only have 25 of them. You had better call in and see these will down town to-morrow.

Bags can be initialed for 35c. extra.

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Kiddle Koops and Children's Iron Cots with Mattresses—complete. WE STORE YOUR PURCHASE TILL REQUIRED. ALSO PAY FREIGHT CHARGES.

JAMES REID

ing the 1c war tax and restoring the 2c postage rate.
"Once more, may I assure our visitors from the United States that although in their journey from Washington to Ottawa they crossed the international boundary line, they did not then enter a country of strangers. Quite the reverse. They are, in fact, among friends and brothers who are desirous of expressing neighborly feeling and international goodwill in deeds rather than in words. A truce then to further speech on my part. With great pleasure I give way to Honorable Dr. Work, the postmaster general of the United States."

Hon. Dr. Work Replies.
Hon. Dr. Work, postmaster-general of the United States, spoke very warmly of the welcome which his colleagues and he had received in Canada. The bonds between Canada and the United States, he said, were greater perhaps than those between any two other countries. Dr. Work spoke of the Canadians who crossed the boundary to join the northern forces in the United States Civil War. They believed that a nation, like a house, if divided against itself, could not stand. In the ten years that followed the Civil War, two million Canadians went to the United States to take up residence. Many of them returned to Canada and, in returning, brought thousands with them from the United States. Later again, in the Great War hundreds and thousands of young Americans came to Canada to join the Canadian forces. All this tended to create a sentimental feeling between the two countries.

To Abolish Red Tape.
The purpose of the conference was as much as possible to do away with red tape in the postal relations of the two countries. Dr. Work mentioned that in furtherance of President Harding's slogan of "Less government in business and more business in government," the work of the United States post office was being decentralized and more businesslike methods adopted.
The chief value of the present conference lay in its facility for getting acquainted. It had taken 130 years for Canada and the United States to pass from the first postal conference and Dr. Work hoped that this initial conference would prove an example to the nations. It was a reciprocal exchange of ideas and ideals. "We ask no concessions," said Dr. Work, "except those that are going to be of mutual advantage. We are willing to concede anything conceded in that spirit. We ask for no privileges and no advantages, but only the opportunity to co-operate."
P. T. Coolican, acting general superintendent of postal service, Canada, and W. Irving Glover, third assistant postmaster-general of the United States, were appointed joint chairmen of the conference.
The conference then took up consideration of the question on the agenda paper.
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