

The Balance-Wheel of Rotary

By Dr. Frank Crane

(Copyright, 1921, by Dr. Frank Crane) What is the balance-wheel that keeps our business affairs moving smoothly?

It is agreeableness. Agreeableness is the diamond among virtues, for it is the most precious and the rarest of all. It is worth money, for it sells more real estate, cigars, groceries, dry goods, automobiles, typewriters, furniture, and life insurance than any amount of smooth talk and convincing arguments.

Just be pleasant, and you can walk away with a contract right under the nose of the man who knows it all.

Smile! Not once in a while, so that you look like it hurts you when you force a grin. But get the habit, smile to yourself when you're shaving. Then it will come natural when you use it trying to sell a washing machine.

Be agreeable! And you'll be in demand. For in every walk of life the agreeable person is always in demand.

Every wife wants that kind of husband, husbands that kind of wife; children want agreeable parents; the workman an agreeable boss, the boss an agreeable workman; and everybody wants agreeable relatives.

We want agreeable hired girls, hotel clerks, motormen, policemen, janitors, ice-men, ushers, preachers, governors and bankers.

Be agreeable, and you will have little competition and will be pretty sure to succeed.

An agreeable person lights up the room like a lamp.

He is like the shade of a big tree on a hot day.

He is like a drink of sparkling water that tinkles in the pitcher when you're real thirsty.

He is like love when you're lonesome, bed when you're tired, a breeze when you're stifling, food when you're empty, and money when you're broke.

Be agreeable. Study to make people like you. Make love to the world.

Life's a mix-up, anyway, that none of us understands. There are all sorts of inexplicable thorns and tragedies, buffets, and chagrins. And most people are a bit sorry for themselves. Hence, ugly.

But you—you be agreeable. Try it, and see what happens.

Ideas are born; they have their infancy, their youth—their time of stress and struggle—they succeed, they grow senile, they nod, they sleep, they die; they are buried and remain in their graves for ages. And then they come again in the garb of youth, to slaughter and to slay—and inspire and liberate. And this death and resurrection goes on forever. In time, there is nothing either new or old; there is only the rising and falling of the Infinite Tide.—Elbert Hubbard.

ROTARY APPEALS FOR SUCCESS AND HAPPINESS. Rotary is a hopeful, trustful, joyful acceptance of the Golden Rule as a practicable, workable course of procedure for the attainment of success and happiness.

Unlucky Brides. Most of the married women in Malekula, one of the largest islands of the New Hebrides, have two front teeth missing. They have been removed by the old women of the village. Instead of getting a wedding ring, the unfortunate bride has her teeth knocked out.

Another quaint custom is that of winding a strong cord around the head of each baby girl, in order to

alter the shape of her head. The cord is wound over a piece of matting placed on the child's skull. The girl whose head is conical in shape will marry well; whilst should her parents have neglected the winding and her head be of normal shape, she will be likely to remain an old maid.—Tit-Bits.

What is sport to the cat is terror to the mouse.

HINTS FOR THE MOTORIST

By ALBERT L. CLOUGH

High Speed And High Costs

Furious Speeds Are Obtainable Only At Fancy Prices

THESE TWO THINGS are as inseparable as the "Gord Dust Twins," but of less economic value. If anything, High Cost is a little more forward than his brother High Speed, which is an unscientific way of saying that operative cost increases more than in proportion to speed increase. Economical motoring and high speed motoring are incompatible, simply because no machine—or human being for that matter—can be driven "to the limit" habitually, without wearing out abnormally fast, if not breaking down altogether, before its time. This fact is as old as motoring and everybody knows it, but still there is a class of fast drivers who grumble about their tire and repair bills and blame the tire and car manufacturers. Any one is free to enter the speedster class, but he should do it with his eyes open and be a "good sport" when the bills come in. It is the tire that is the "under dog" and gets the brunt of high speeding. One of the leading car manufacturers says, in his instruction book, under the heading "Cost of Speed": "Tires, for instance, last twice as long on a car that is driven at fifteen miles an hour as they do upon cars that are driven at thirty miles an hour." These figures may not be exact, but the general truth of the statement is unquestionable. The under gear of a car, which takes the tremendous shocks due to road irregularities—the steering connections, spring-joints and axle parts—is, next to the tires, the greatest sufferer from high speed, but the frame rivets loosen up and the body becomes rattly very soon, under the same influence. Unless it has an exceptional lubricating system and unusually ample bearing surfaces, no engine can live out its maximum life of usefulness, if habitually driven at or near-top speed, and the deterioration of valves is very rapid at excessive speeds. Pushing the wind ahead of a car, at "50 per," takes lots of extra gas, by the way.

LACK OF HILL CLIMBING POWER



A. P. asks: Why is it that my car has lots of power on the level and at high speed, but lacks power and begins to die down when it "hits" a long hill?

Answer: One thing that may account for this is the failure of the engine to hold its compression, on account of leakage through the valves and around the pistons—a defect that is not very noticeable at high speed, when the compression periods are very short, but which becomes an important factor, when speed falls and there is a longer time for the charges to leak from the cylinders. If the compression of each of your cylinders does not offer a sustained and springy resistance to hand-cranked, this may be the cause of your loss of power in hill climbing. An engine running on a rather lean mixture will turn over at very high speed, on easy going, but it has not the heavy torque required to overcome severe grades. Slightly enriching the mixture will sometimes improve hill climbing power, if everything else is right.

USES TOO MUCH OIL AND GAS

A. E. T. writes: My 1914 car, after having run 25,000 miles, still has no knock or slap, but it uses a quart of oil per 100 miles and gives out eight miles to the gallon of gasoline. It is used for short runs only—two of about two miles each per day and, although I use the choke considerably, the motor "coughs" for about half of each trip. Would having the cylinders ground and new pistons and rings fitted remedy the above troubles in a worth while way?

Answer: Quite likely it would help, but if all cylinders still have good compression, we should not advise having this work done. We suggest that you install a modern carburetor and some effective device for applying heat to the intake passages, before resorting to re-machining, as we think this would make a great difference in the "coughing," would improve your gasoline economy and would also reduce your oil consumption by reducing the thinning caused by fuel-ends running down past the pistons.

Questions of general interest to the motorist will be answered by Mr. Clough in this column, space permitting. If an immediate answer is desired, enclose self-addressed, stamped envelope.

ALONG LIFE'S DETOUR

BY SAM HILL

Nothing To Be Savage About. Tell me, how does a savage get that way? For he must lead a placid sort of life. Since he's no income tax or cars to dodge, Nor clothes nor hats to buy for his sweet wife.

Observations of Oldest Inhabitant. A darning gown of a generation ago would be considered ultra-modest by even the prudens of this day.

Home, Sweet Home. "There's no place like home," observed Brown. "Oh, yes, there is," answered the father of a son who played the saxophone; a daughter who was taking vocal lessons, and a baby who had been given a drum for his birthday, "there's the boiler factory."

We Suppose They Were on the Jump. (Whitley City Cor. McCreary County Record) Mrs. M. Frogge and children visited at Stearns a couple of days last week.

Still, You Better Not Try It. (Sign on Harrison-venue Candy store) B. RUFF Confectionery.

Giving Ignorance the Geta. We have schools to teach the R's dead languages, how to trip the light fantastic toe, and how to slip the light fingers (for pickpockets only), schools to teach jazz and schools to teach music, and schools to teach everything else, but here's the latest one from New York: "We teach the correct check-rouging, hip-sticking and eye-pendling methods."

Fool Questions. R. T. asks: "What do the almanacs mean by the 'full of the moon'?" No, no, they do not refer to what you think, old scout. Patent medicines were the only kind of prohibition drinks they ever recognised.

Stung. "Boss," said the seedy-looking individual, "give me two bits for a drink of moonshine." "No, thanks," replied his intended victim of a touch. "I am afraid to risk the kind of stuff you boot-leggers peddle."

No Words Needed. I asked her for her hand, But she gave me a frown, And then turned up her nose To show I was turned down.

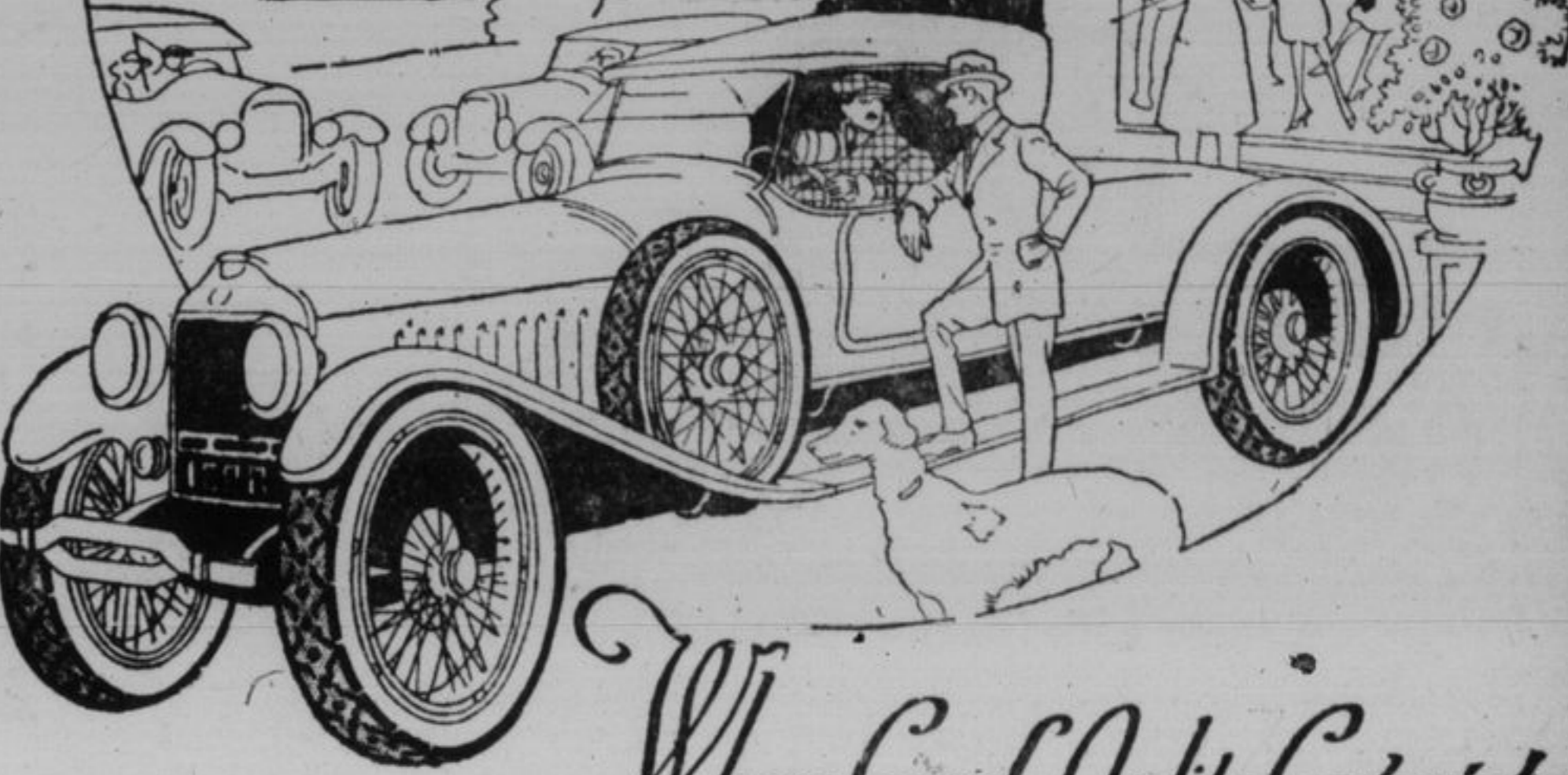
Shucks, We Don't Want 'Em to Get Wise. Dear Sam: If Eve discovered her nakedness after eating the apple does it mean that it is about time to begin passing apples to the modern snappers?—Reader.

Get Your Umbrellas, Looks Like a Shower. (Mayhill Cor. Hillsboro Gazette) Elmer Jesse and Cecil Sprinkle were in the Hill City Saturday night. Mrs. Oscar Clark called on Mrs. J.

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W. Sprinkle Monday of last week. Herbert Peterson called on Cecil Sprinkle Saturday.

Cecil Sprinkle called on his aunt, Mrs. G. W. Williams, Saturday. S. A. Carter called on J. W. Sprinkle Monday.

How True! The saddest words That man can say Are just these three: "No game to-day!" —Columbus Dispatch.

But sadder still When men must say Just these three words: "They lost to-day."

He Can't Be Any Relation to Jack, Then. Dear Sam: Everybody predicts a big fruit crop this year if we do not have a frost. And A. Frost, of New-fain, Ohio, says promises that he will not. —S. H.

Perfectly Simple. "George," said his employer, "how does it come that while you have a larger family than I and work about one day a week you always are happy and never seem to worry about anything?" "Well, Boss, you see, ah got ah wife what supports mah family and does all thah worrying what has to be did," replied George Washington Jones.



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"AL" DAVIS, ROTARIAN, MANAGER.

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