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Suits at One-Third Off
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By our most modern and scientific instruments and personal skill we can overcome the trouble and make the eyes "in focus," which relieves the trouble due to eyestrain.

Let us examine your eyes and make your glasses.

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Registered Optician

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—Yale Door Checks,
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Princess and Wellington Sts.
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Remainder of stock will be sold at sacrifice prices to clear out.
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Men's Storm Calf Bluchers with heavy viscolized soles.
Men's Brown and Mahogany Calf Lace Shoes, in broad or narrow dress lasts.
Regular \$7.00 and \$8.00 values.

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\$4.95

Allan M. Reid

SHOE STORE.

MANUFACTURERS' HOPEFUL VIEW OF CANADA'S INDUSTRIAL SITUATION

Canada, They Say, Has Seen Worst of Depression And From Now on a Slow But Steady Improvement is Anticipated.

One hundred and fifty prominent Canadian manufacturers, reviewing conditions and outlook for 1922 in the January issue of "Industrial Canada," the official publication of the Canadian Manufacturers' Association, take a generally hopeful view of the industrial situation. In the opinion of the large majority, Canada has seen the worst of the depression and from now on a slow but steady improvement is anticipated. Estimates differ, largely according to types of industry, as to when normal activities will be resumed. In some industries the change for the better has already taken place; in others, the turning-point is placed about March or April; in a limited number, no appreciable betterment is expected until the fall. High freight rates and low prices for agricultural products are regarded as the principal obstacles in the way of a more rapid recovery.

Speaking for the steel industry, W. C. Franz, president of the Algoma Steel Corporation, says, "My opinion is that as far as the iron and steel business is concerned, the worst has been reached. . . . There is no doubt in my mind that improvement has started already and that special effort on the part of everyone to get the cost of production down is going to help in this industry the same as in all others."

"The outlook for 1922 as it appears to us in the automobile business," writes T. A. Russell, general manager of the Willys-Overland, Limited, "is that we may count on more business than in 1921, but until there is a more general industrial activity and a freer exchange of commodities by reason of reduced freight rates, purchasing power will not be greatly improved."

Dealing with the book and shoe industry, G. W. McFarland, Williams Shoe Co., Brampton, says, "The outlook for business in our industry in 1922 is promising. We have on our books at the present time the largest placing business we have ever booked and we have increased our production during the last two months nearly one hundred per cent. We are laying plans for a still greater production and believe we will not be disappointed."

"The outlook for the leather business in 1922 is indeed very hopeful, judging from the amount of business already in the hands of shoe manufacturers," declares Charles Robson, the Robson Leather Co., Limited, Oshawa. "The leather and shoe industry in Canada should enjoy great prosperity during the next few years."

Reviewing conditions in the milling industry, Brig-General Labelle, president of the Canadian National Millers' Association, finds that "Canadian flour mills have gone through the same process of readjustment during the past year as all other industries have done, but I think in a much more satisfactory manner than others."

Speaking for the pulp and paper industry, C. Howard Smith, Howard Smith Paper Mills, Limited, Montreal, says, "I think the outlook for the year 1922 will be very much better than for 1921. Conditions are more favorable, confidence is being restored and the worst is over. We have had a very serious period of depression but we are apparently on the upgrade."

"The outlook for 1922 is much better, as we see it, than it was for 1921," writes W. N. Manning, of the Sherlock-Manning Piano & Organ Co., London. "Dealers are not carrying large stocks and, while they are ordering small quantities, they are ordering often. . . . More dealers are paying cash for their goods now than in all our experience. We believe the worst is over as far as the piano trade is concerned."

F. G. Daniels, general manager of the Dominion Textile Co., Limited, Montreal, referring to the textile industry, says, "We feel that the year 1922, as it progresses, should show a decided improvement in manufacturing conditions throughout the world and particularly in this country. Generally speaking, stocks of manufactured goods are low."

For the canning industry, W. R. Dryman, Dominion Canners, Limited, Hamilton, points out that "Stocks on the shelves of merchants are low. Everybody is buying from hand to mouth, there are large savings in the bank and the inherent wealth of Canada is tremendous. With the influx of new population which must come, and with the usual optimism of Canadians, we look for improved conditions in 1922, but no boom."

Speaking for the lumbering industry, Geo. W. Grier, G. A. Grier & Sons, Limited, Montreal, says, "There appears to be generally a feeling of confidence in all branches of trade that the year 1922 will witness an improvement in the demand for lumber, the consensus of opinion being that this improvement will be gradual and will not take the form of any pronounced boom. It is generally admitted that stocks of lumber in the hands of retailers and consumers are small and that a normal demand would compel replenishing of supplies with possibly higher prices resulting."

The furniture industry is reviewed by William Cawkell, secretary of the Furniture Manufacturers' Association, Toronto, who says, "There is still a very large shortage of houses throughout the Dominion, and it is reasonable to expect that during 1922, because of the reduction of building costs, an estimate of 25,000 houses to be built in 1922, is not too high. The expected amount of new furniture required for these houses, with the regular replacements warrant us in looking forward confidently to a gradual increase in demand which, towards the fall, will give us normal operations in the factories."

"Conditions in the stove business," writes W. S. Fisher, Enterprise Foundry Co., Sackville, N.B., "have been very difficult. During the first six months of 1921 there was a very great falling-off in business but later there was a distinct revival in the demand. Since then there has been a considerable slowing down and we do not look forward to any very large volume of business in the near future. At the same time we feel that we are now passing through the worst and that business will gradually return to a normal basis."

George Henderson, president of the Brandram-Henderson, Limited, Montreal, reviewing the paint industry, says, "It is my opinion that in industrial life generally the worst is well back of us and that the deflation, which has occurred, bringing with it a more normal and settled condition of mind among our citizens, will ensure a gradual and steady improvement in demand for the whole of the year, 1922."

The farm implement industry has naturally suffered from the effect of low prices for farm products and Arthur W. White, of the George White & Sons Co., Limited, London, says that, "prices of farm machinery will be considerably lower for 1922, but still altogether too high to warrant a farmer buying unless he has some assurance that his produce can be placed on the market at a price corresponding to the price he is paying for the goods he requires. Severe measures may be necessary to correct the present conditions but no doubt the spring of 1922 will see these conditions being corrected and a balance struck to obviate the great spread between the price paid to farmers for produce and the market price to the final consumer."

With regard to shipbuilding, P. R. Miller of Canadian Vickers, Limited, Montreal, says, "There is a fair volume of business in ship repairing, although less than normal, but in shipbuilding there is absolutely no market and no signs of any improvement. We do not expect any such signs for at least two years to come."

The brick manufacturing industry is discussed by F. B. McFarren, of the Interprovincial Brick Co. of Canada, Limited, Toronto, who states that, "our plants are at present operating to about 85 per cent. of capacity and we expect by March or April to be operating to full capacity. We feel that if we can just get some relief in freight rates, there will be plenty of business for capacity operation of all our plants."

"These are extracts from but a few of the reviews contributed to this symposium of opinion on the industrial situation, the whole reflecting in a comprehensive way the feeling of Canadian manufacturers at the beginning of the year."

TWICE TOLD TALES

News of Kingston

TEN YEARS AGO.
Trenton junior hockey team defeated Frontenacs here in spite of a whirlwind attack by the Kingston team.

The smoking at hockey matches is fast becoming an unbearable nuisance.

The Frontenac Law Association is asking for more room at the County Court House.

Ald. Stroud is declared elected alderman for Cataract ward by 510 votes after the recount.

Frontenacs seniors opened the eyes of Toronto fans by giving Argonauts something speedy to think about at the Excelsior rink.

TWENTY-FIVE YEARS AGO.
One dozen Kingston "cabbies" say that Alderman Kent can have their outfits free of charge to assist him should he need to stand for election again.

Dr. Bell's veterinary surgery was entered last night and \$500 worth of instruments deliberately destroyed.

A new blow at Canadian boats has recently been uncovered in the regulations of the U. S. Steamboat Inspection Board.

There is a rush in the local cotton trade. Several large shipments are being made from here daily.

Several copies of issues of newspapers in the year 1845 were found in an old desk in the Whig office and will be preserved.

ABERNETHY'S

Mid Winter Shoe Sale

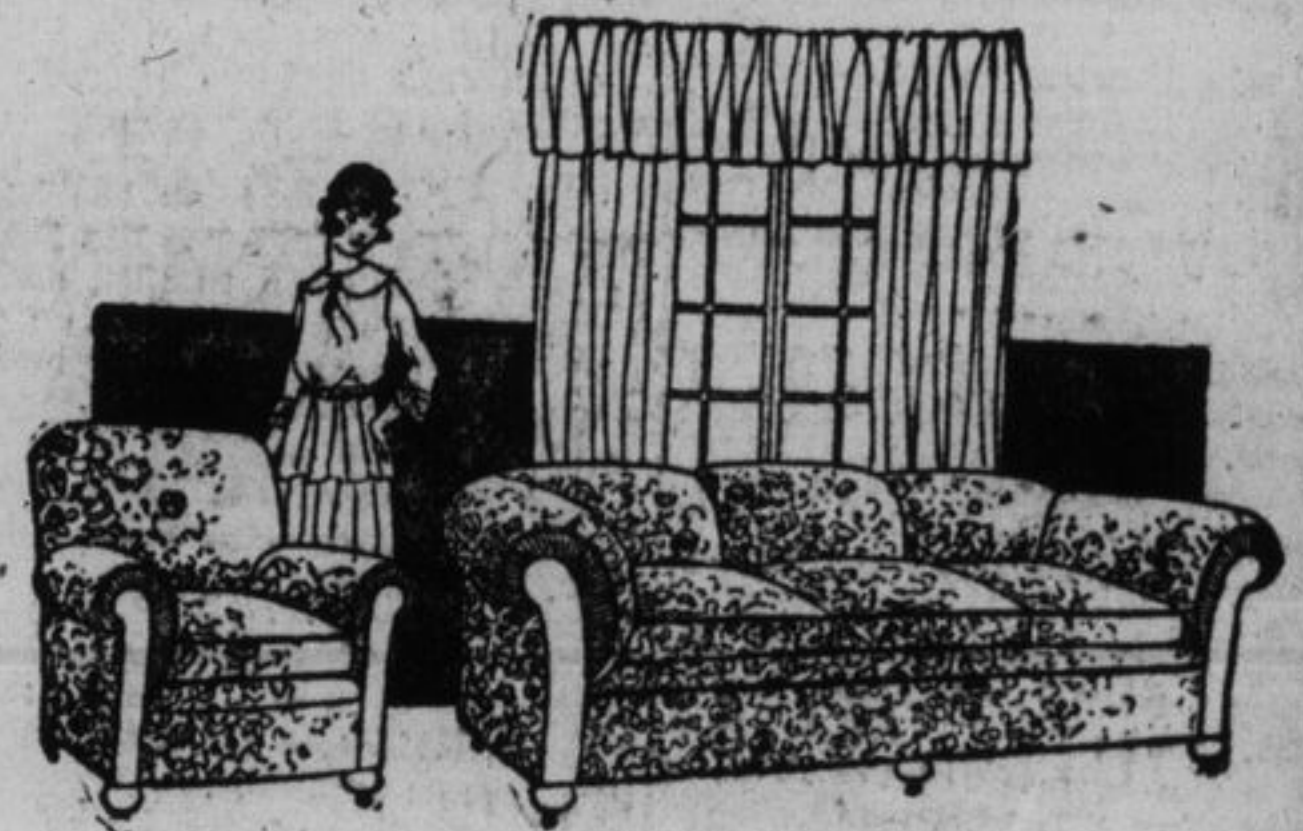
IS JUST STARTING

20% DISCOUNT

OFF ALL LINES EXCEPTING RUBBER GOODS. SOME LINES REDUCED AS MUCH AS 35%.

Abernethy's Shoe Store

Furniture Sale



YOUR OPPORTUNITY IS HERE RIGHT NOW!
You can furnish your home now at prices that could not be duplicated in the past few years—you can get better designs, better quality, better service now of all that is latest in Home Furnishings at the very lowest prices.

JAMES REID

The Leading Undertaker.
PHONE 147 FOR SERVICE

IN A MONASTERY GARDEN

Is a soul inspiring record, based on the poet's visit to a monastery, where he sees and hears only that which is beautiful—sees about which the outer world are ignorant.

Above the beautiful, melody, one hears the song of the birds, the chant of the monks; and in the melody can be visioned the atmosphere existing within the walls of the monastery.

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When you hear such real Music and you can hear it without obligation in our store—you wonder why you have not thought more seriously of a GRAFONOLA.

Do you know that you can have one in your home for as low as \$5.00 CASH, AND SMALL MONTHLY PAYMENTS.

LINDSAY'S

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The short days and the long, chilly evenings are here, when a cup of good—

Tea or Coffee

is cheery. We can supply you with the best Tea and Coffee obtainable. Our supply of choice fancy Biscuits will be just what you want with your cup of Tea or Coffee.

SPECIAL THIS WEEK
Fancy Biscuits 20c. lb.
At
The Unique Grocery and Meat Market
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C. H. Pickering

UNLISTED STOCK MARKET.

Prices Held Fairly Well Considering Lack of Interest.

In their comment on the Unlisted Stock Market A. J. Pattison, Jr. & Co., Toronto, say that trading throughout the week was at an exceedingly low ebb, prices, however held fairly well considering the lack of interest and where much demand occurred prices moved upward rapidly and out of all proportion to the number of shares changing hands. This only demonstrates further the lack of offerings overhanging the market at anywhere near present quotations. The outstanding move of the week occurred in King Edward Hotel Common which rose nine points from 61-63 to 70-74 on few sales. No explanation can be explained for this fluctuation other than buyers came into the market at a time when little stock was floating and that the recent low quotations were established on odd lot offerings. Algoma Steel 5's were bid up 2 points to 44 1/2 without bringing bonds into the market. Canadian Westinghouse just ex-dividend 2 per cent. closed 106 bid, up two points for the week with no offerings obtainable even above the increased figure. Canadian Woollens Common eased 1 1/2 points to 16-17 without creating any buying interest. Matigami Debentures closed 37 bid, up one point, several odd lots changing hands at 36 1/2 earlier in the week. Trust & Guarantee was in constant demand at 68 but stock was not obtainable at this figure. Dominion Power & Transmission Preferred narrowed slightly to 89-93, the bid being up one point. King Edward Hotel 7's at 82 bid show an improvement of two points for the week, with no offerings to be had at the close. Imperial Oil which has ceased to be actively traded in closed at 106-108, practically unchanged. Riordan New Common sold off to 25-55. Robt. Simpson Preferred was offered at 78 1/2 on the close but was not taken.

The man who makes the comparison, "As cheap as dirt," hasn't tried to buy any real estate lately.

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