Think It Over.

Correspondence is half a presence.

Keep your anger off the edge of

Before you enter, think of get-

The crown of a beautiful disposi-

Patience is the key to joy, but

The remedy against bad times is to

be patiently striving to make them

Shovel they snow that they taxes

Buy, build, work and create a job

Misunderstood.

Customer-Can I see your city

Drug Clerk (peevishly)-It's in

say. I had intended to say. "Is this

Instead, I got excited and said,

"No!" thundered the man at the

other end of the line, "it just went

Imagine the titters along the line .-

American Woman in High Position,

first lady of the shire. The lord lieu-

tenant is the principal representative

of the sovereign in the county and as

such outranks everybody else in the

shire, his precedence being shared by

An echo at Shipley church, Sussex,

England, will clearly repeat 21 syl-

All sea snakes of India are poi-

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Bagot Street

Rutland, one of the most picturesque

"Hello, is the depot there?"

out on the south-bound train."

Chicago American.

bis wife.

the depot?" and "Has anything arrived

haste is the key to sorrow.

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## INDUSTRIAL WEEKLY KINGSTON

Away With the Grouch,

The time has come for the elim-

If he is back of the counter, may

THINK NOW.

To Have Your Summer Clothes Put in Order.

Some day next June you will go to the hand of Providence speedily your nose. your wardrobe to look for some transfer him to some other occupawarm weather togs and will find to tion, such as mule-driving, where your dismay that they are not in his talents may be of some use. No ting out. shape to wear and that you will have man or woman has any right in a instalment of Hades and the good impression. suffered with the wicked. Imagine

This year use your head. Dig up him. your linens, cottons and flannels, palm beach suits, feather boas, and pleasant and congenial. all your summer toggery and take it down to Patton's Dye Works on principle. Princess Street, four doors below the Y.M.C.A. This establishment knows he will get a square deal in should be accepted, even from a hog. does cleaning and dyeing of all sorts dollars and cents,

and guarantees satisfaction. soon as the season starts.

sternation which threatened to found "science of salesmanship" spread over your face when you lingo. first bit into an olive? Compare it The first time that he receives a for every man; prosperity for all. tle of the same pickled delicacies. or any carelessness of word or manonce acquired it is like that for drink, it increases all the time. The for a store that he can call "his." beauty of it is that the taste for

bottle in order to fill a dish. You Christmas. The stock was depleted wholesale and retail, by this Italian getful as to remark on the incident of course every receiver was down.

"Go Feather Your Nest." and have everything ready. There who always dealt there before. will be enough to do after marriage It will be a long time before we without worrying about where to are all perfect. Bateman and "feather your nest" in get this thought, good time. Pick out a house in a The grouch is steadily making engood locality. There will be plenty emites for your store, whether he is to be vacated on May first, or, if pos- the doorman or the proprietor. Get Through the recent appointment of home. It is not too early but is, in If he is the doorman, fire him!

Made in Kingston.

That label should attract a great many people, and when the candies are the best obtainable and prices right, then the people forget Grimm's-Made in Kingston, motion picture houses.

to shift with heavy ones for some retail store who does not possess a time until they can be cleaned. Re-natural cheerfulness of voice and tion is humility. member last summer? The last manner, or at least an eagerness and week in June was like an advance willingness which creates a pleasant. The cat always dreams about The customer has his friends.

ination of the grouch.

wearing woollens in that weather. those who are kind and helpful to your yachting clothes, tennis clothes, sociations whose conditions are He has his club or his church as-

> He selects his stores on the same better. Naturally, he trades where he Information and knowledge

But the squarest deal in the world What can be thought of the on-Then in June you will be all ready will not satisfy him without decent ion's virtues since every bite draws to appear in your "glad rags" as treatment—because he is human, tears? even if he is a customer.

He wants to feel that he's wel- Be more faithful than the earth. come in the store, that his friends which renders all things deposited in People are sometimes born with a there are glad to see him and anxi- it. taste for liquors and wines, but the ous to supply his needs cheerfully taste for olives usually must be ac- and helpfully. A cheery greeting quired. Do you remember the con- sells more goods than the most pro- be not shoved (up).

sarcastic answer, the first time that (Which is not original, but may well which you now demolish half a bot- a parcel is literally thrown at him, be copied.) The taste must be acquired, but ner is shown by any of the store people, he's going to start a still hunt

All too often we have discourtesy, olives, unlike the other, is beneficial. carelessness, inattention, in the back and I'm too busy to get it. M. Amodeo & Co. sell olives in "best" stores. Even in Kingston we Customer-Oh, all right. I wantbulk. They come right from sunny find this only too true. For instance, ed to buy two boxes of cigars to send Italy and you use them as you wish. a lady went into a local store to to a friend, but I had forgotten No fishing down a narrow-necked change an article purchased for where he lived .- Life. have a supply always on hand, and and the only article to meet her of the very best. Other fruits and needs was slightly cheaper than that I was expecting some freight and vegetables in season, macaroni, and which she was changing. One of the called the depot to see if it had arpure olive oils, are also dealt in both proprietors of the store was so for- rived. We lived on a country line and in sarcastic vein in her hearing. While I was waiting for them to an-

swer I was thinking what I would One of the results is that she will never make another purchase there Here it is January seventh, less and will take good care to tell her than four months until the first of friends of the treatment she receiv-May, the national moving day. You ed. This happened in a store which will want a house soon, perhaps. If is supposed to be strictly modern in it is a June wedding, all the more all its methods. It is now minus reasn to furnish your house before two or three good cash customers

live first thing. See George A. But, in the meantime, don't forcountles of England, is presided over

her husband, the Earl of Ancaster, to fact, getting late. Get busy now and he is the boss, lock him up in a back the office of lord lieutenant of the pay a call to 159 Wellington Street. office somewhere! Don't let him Eloise Breese, daughter of William L. Eloise, Countess Ancaster, the former Breese of New York, has become the

The grouches must be cleared out

Garages Outnumber Houses. A total of 81,103 one and two

sure to want them. These condi- family houses were built in 196 tions prevail at Grimm's. Their cities of the United States in 1920. confections hold an enviable reputa- while in the same cities garages to tion for excellence which has been the number of 93,121 were erected. ert is in Nubia, where the soil is established by long and efficient ser- In the 196 cities, which contain like fire. vice to lovers of candy in this city. 32.7 per cent. of the country's popu- Five million miles of wire are Their goods are made in this city lation, \$1,204,490,764 was expended used in the New York city telephone and their establishment is a King- in building operations, \$40,522,- system. ston industry. When buying don't 240 of which was for construction of

The cost of building schools was lables. Algeria has 550 miles of coast \$50,023,140, a little more than half the cost of garages.

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