60 Years in the Fur Trade-a Guarantee to You of Reliability

#### Natural Muskrat Coats

STORE OPEN 7 to 9 To-night

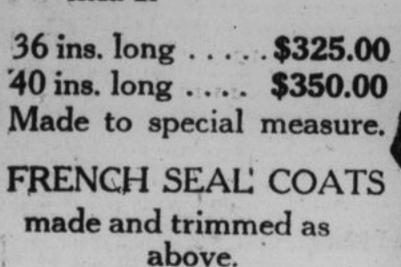


Made from finest Quality Selected dark Skins. Large shawf crush or Cape Collars Cuffs and Belt of Hudson Seal, lined with Brocaded silks, or Plain Skinners Satins.

We have told you about beautiful McKay Furs-about their superb quality-the richness and elegance of the skins. The fact they are made in our own work rooms by our expert Furriers and unconditionally guaranteed to be exactly as repre-

Now we are giving you prices to prove the extraordinary values of McKay Furs-absolutely the lowest prices for Furs of Quality- prices that are better than January prices and right before Christmas.

Best quality Hudson Seal, trimmed with Collar and Cuffs Alaska Sable. Plucked Beaver, Grey Squirrel or Australian Blue Oppossum; style, loose fitting, all-round waist; belt and pockets, slit or patch; silk figured, Pussy Willow or Skinners plain satin linings, guaranteed.



\$129.00 We invite you to come and see the Furs just as soon as you compare,

## JOHN McKAY

you will realize the values.

LIMITED 149 to 157 Brock St. Kingston's Reliable Fur House



#### XMAS GIFTS

RAZORS RAZOR STROPS SCISSORS

POCKET KNIVES CARVERS, etc.

W. H. COCKBURN & CO. Corner Wellington and Princess Street.

# Home Bargain

New Brick Residence, Albert rooms; hardwood floors; hot water heating; electricity; possession May 1st. Rented at \$80 per month. Price . . . \$4,800.

J. S. R. McCann

Real Estate and Insurance 86 Brock St. Phone 326 or 621

#### Good Things For Xmas

-Cranberries. —Grapes. —Golden Dates.

-Fancy Table Figs. -Fancy Table Raisins, 1s. -Fancy Mixed Creams. -New Mixed Nuts. ORANGES

-Choice Fancy Navels - 50 cases-we offer 5c. dozen off regular prices. COCOA

100 lbs. Crescent Brand Pure Cocoa in bulk. 29c. pound, 5 lbs. for \$1.25 Turkey-Chicken-Geese

#### Cullen's

CASH AND CARRY ALFRED and PRINCESS STS.

Now is the Time to Buy Fur Gifts!

### Low Record Prices

All This Week the 1921 Cut in Prices is now on.

- -FUR COATS.
- -FUR NECK PIECES.
- -FUR MUFFS. -MEN'S HATS.

All going at unprecedented price reductions

Open evenings until Christmas.

# OTTIVE DELLE DIGO.

122 PRINCESS STREET

#### AT THE GENERAL HOSPITAL INCIDENTS OF THE-DAY

There Are the Best Ever Seen.

·Christmas has already come at the General Hospital, where the various roads. churches have made the wards gay with hemlock and spruce, red and green streamers, bells and Christmas trees with glittering decorations. Yates ward was most beautifully dressed by the the ladies of Sydenham street church; Bethel Congregational church had given a Christmas air to Sampson ward, and on the next flat, the Girls' Auxiliary of St. James' church had decorated with great taste, Strange ward, where some of the women patients are, and Miss Mary King's class of St. James' Sun- rooms tonight at eight o'clock. day school, made the children's ward a place where Santa Claus would be sure to come. St. George's ward had been decked with green and red streamers and holly wreaths by the cathedral A. Y. P. A., and the halls and stairway were wreathed with evergreens and scarlet streamers.

On Tuesday Victoria circle of King's daughters gave a tea to the tions were in the ward for the sick folks who could sit up, and those who could not had the good things provided brought to their bedsides. A Jerusalem cherry was in the centre of each table on the ambulance cross in red, that formed part of the decorations, and gleaming candles shed their soft light on the pretty scene. At each plate was a Japanese napkin full of sweets, with a sprig of Newman Electric Co. holly in its folds, and a bunch of bers of Mrs. Douglas' bible class of Christmas touch. Turkey and cold ham, rolls, cakes, jellies were among the dainties provided for those unfortunate enough to be ill at Christ- prices. mas. Brig.-Gen. Ross was present and the parties in both wards were of the thoughts of those who carried thereal avenue, Detroit, Mich. Christmas spirit to the hospital Only on sale the day they appear presentative.

#### CHRISTMAS "CHEER" FOR INSTITUTIONS

Mayor Nickle and Inspector league. McCammon Distribute Liquor on Wednesday.

day afternoon. In company with Mountain Grove, passed away at the License Inspector William McCam- Hotel Dieu, on Tuesday night, after mon, his worship started out with a short illness. The remains were about 150 bottles (more or less) of sent to Mountain Grove by James good whiskey, confiscated by the po- Rel & Co., on Wednesday. lice in recent raids on "bootleggers." The liquor was distributed among the following places: General Hospital, Hotel Dieu, Home for the Aged, House of Providence, Infants' Home, Orphans' Home.

Mayor Nickle wrote to the Ontario License Board, and secured permission to make the usual distribution. Ex-Mayors Newman and Hughes, during their term of office, had the same honor to perform.

WEDDED IN TORONTO

NUptials of Miss Helen Drummond and Captain James. The wedding took place in the old

garrison church of Toronto, St. John's, Portland street, on Monday, of Helen Marguerite, daughter of Dr. Andrew T. Drummond and Mrs. Drummond, Kingston, to Capt. J. A. James, Royal Canadian Dragoons, Toronto, by the rector, Rev. Russell MacLean. The bride, who was unattended, wore a charming frock of blue georgette, with a blue velvet hat, her corsage bouquet being of sweetheart roses, violets and maiden hair fern. Only the mothers of the bride and groom, Mrs. A. T. Drummond, Kingston, and Mrs. T. James. Toronto, and several nurses who had been overseas with the br de, among them, Miss Helen She rer, Brockville, were present. Capt. and Mrs. James left on a wedding trip, Mrs. James wearing a smart suit of navy blue, with small hat and furs.

The bride is a former Kingstonian. and one of whom the garrison city may well be proud, as she served with distinction in France and here, since her reurtn to Canada, on the nursing staff of the Sick Children's Hospital, Toronto.

Treated the Old Folks. The "Lend-a-Hand" circle of King's Daughters spent a pleasant hour with the old folks at the Home for the Aged on Tuesday. Those who took part in the programme were little Miss Lillian Derry, Master Abey Richmond, Miss Hawkey, Miss Isabel Hughes and Mrs. M. R. Davis. Following the musical numbers, Christmas gifts and candy were

Fewer Apply for Work. During the past few days, the number of men applying for work at the local Ontario Labor Bureau has not been nearly as large. The reason given is that many men, who have been in need secured work at Barriefield tearing down the huts.

Within five years it is expected the Canadian National Railways will be running through Kingston at a very convenient point. Decorate your home with pretty electric shades for Christmas, H. W.

Newman Electric Co. Twenty per cent discount on all crockery goods at Lemmon & Sons.
Major E. C. Barrett, Kingston, attended the reunion dinner of the 73rd Depot Battery, C.F.A., held at

Aylmer on Tuesday. A No. 9 heavy tin wash boiler with copper bottom. Special this week for \$3, at Lemmon & Sons. Work is still progressing on the

Robert Meek school. The school will

be opened next September. Employment wanted of any description suitable to disabled men. No matter how .

short the work, even if only a few hours, we have men who & would appreciate the opportu-Consider the giving of this +

opportunity your Christmas . o present to some man who needs work. Phone 2064 - Vocational

& Office.

Furs-Hats-Millinery

#### The Christmas Decorations Racy Local News and Items of

General Public Interest.

Try Chadwick's Coal. Phone 67 Travel is quite lively on the rail-Try Lemmon & Sens for aluminum and pyrex ware.

10 per cent. off, H. W. Newman The prospects are fine for a white

Planos tuned. Phone 1544 C. W. Miss Grace Taft, A.T.C.M., has been appointed organist and choir

leader in St. Luke's church. A meeting of the A.O.H. Athletic Association will be held in their Carving sets from \$1.25, up at

Lemmon & Sons. Come to the Christmas tree exercises in Zion church, to-morrow evening at seven o'clock. Silver collection. After six months rental we will allow money paid in rental to apply on purchase of piano, C. W. Lindsay

The six inmates confined to the patients of Yates and Strange wards. Christmas dinner of roast pork and plum pudding. DALY'S GOOD TEA and DALY'S

DELICIOUS COFFEE superior to "best" of other brands. At MA-Citizens gladly welcomed the snow on Wednesday morning. There is now

likely to be good sleighing for Christ-Wire frames for shades, H. W.

Cooke's church visited the Home for the Aged and treated the inmates. Watch James Reid's windows for

"Teddy" Green, caretaker of the Island Market, is leaving on Thurspleasantest kind, and many expres- day night, to spend Christmas with sions of appreciation of the kind his sister, Mrs. W. Higgs, Central

wards, were heard by the Whig re- as priced in James Reid's windows. A member of the Wolfe Island hockey club, when speaking to the Whig, stated that they would have an excellent team this winter. He also stated that there was a possibility of the club entering the

Flashlights, H. W. Newman Elec-

William James Garrett, aged two Mayor Nickle's automobile con- years and three months, infant son tained a precious cargo on Wednes- of Mr. and Mrs. Thomas H. Garrett.

> To Cure a Cold in One Day. Take Grove's LAXATIVE BROMO QUININE tablets. The genuine bears the signature of E. W. Grove.







## The Ideal Gift

Furs make an ideal Christmas present, and now the luxnry tax has been removed by the government bringing prices down lower than ever. Those of you who had in mind the purchase of a fur garment but felt that the tax put it beyond your reach, can now take advantage of the wonderful bargains with no tax to mar the pleasure of your purchase.

Hudson Seal Coats for . . \$250 French Seal Coats for ... \$125 Coats in Beaver, Persian Lamb, Raccoon, Oppossum, Coney and various other Furs-\$95 and



CHRISTMAS HATS The joy of Christmas bell (e)s can be heard in our Ladies' Hat Department, where can be seen the first showing of new creations for winter wear in Silk and Satin Hats-some with touch of Fur and all moderately priced-\$4 to \$7.

#### Books For Christmas Gifts There is nothing more acceptable either for the old or young than Books.

LATEST 1920 FICTION: Every one of the leading books of this Fall will be found on our tables.

REPRINT FICTION: Over 2000 volumes to choose from of the best known writers of the day. For the holidays only, the special price of \$1.00. Regular \$1.25.

FINE ENGLISH LEATHER GOODS: Fine leather goods "Made in England" in Bill Folds, Purses and the new 1921 styles of Ladies' Hand Bags.

SPECIAL GIFT EDITIONS of Ella Wheeler Wilcox, Robt. W. Service and all the standard authors.

COOTIE GAME: Keep the children happy with the most fascinating game since Pigs in Clover.

The College Book Store Telephone 919 Open Evenings

### Half Price

LADIES' COATS SILK DRESSES GEORGETTE BLOUSES

NEWMAN & SHAW

The Always Busy Store

#### Advertising and Sales

The relation of advertising to sales is one of the most interesting phrases of the advertising business and one that deserves closer study by the mon and women engaged in secucing results by the use of paid newspaper advertising.

The United Drug Company has just made public some interesting figures on the subject that show conclusively why that organization has increased its advertising appropriation from year to year as it consistently proved its worth as a means for moving goods from the shelves of their stores to the hands of custom-

In 1917 that firm spent \$62,000 for advertising that moved \$3,775, 000 worth of goods, or less than 2 per cent; in 1918 sales on advertised goods nearly doubled on an expenditure of 5 per cent; in 1919 sales reached \$7,430,623 and about 6 per cent. went for advertising; in 1920 the estimated sales are given at \$11. 000,000 and the advertising expenditure is placed at \$785,000, or about per cent. In other words every ncreased advertising expenditure brought sales of advertised goods in equal proportion.

Here is a concrete example of the selling power of advertising that leaves no doubt and that can be used to advantage in presenting your case to local merchants. In the case of the United Drug Company, as is | true in every other case where figures are available, the right kind of advertising more than tripled the volume of business.

Great Excitement Prevails! There was a city election in Pulaski, Va., last week. The people voted on this question: "Shall Cows Be Permitted To Run at Large?" The vote resulted as follows: For cows running at large-70

Against cows running at large-249. What's the Fare To Nashville? You can find the Frank & Earnest Jarage in Nashville, Ten.

Electric irons, toesters and grills, W. Newman Electric Co.

#### FOR \$4,100

you can buy a detached new brick dwelling, with garage on Montreal street, with furnace, electric light, 3 piece bath, 7 rooms, attic floored. See us at once!

E. W. MULLIN & SON "Sellers of Real Estate"

Cor. Johnson and Division Streets. . . . Phones 589w and 539J.

# For Women

Ladies' Felt Boudoir Slippers-all colors ..... \$1.25 Ladies' Felt Kozy Slippers-all colors ..... \$1.50 Ladies' High Kumfy Slippers—all colors ..... \$1.50 Ladies' Felt House Slippers-Leather Soles ..... \$2.00 Ladies' Leather Boudoir Slippers with heels ...... \$2.75

S. J. MARTIN

"The Xmas Gift Shop"

Bang!

Now that the hunting season is A nasty lawyer is old Pland, open, John Will Hunt in Nashville. To be a witness is no fun; in Camden, New Jersey.

Also many other styles and colors.

Wuff Tenn., and you can C. Howard Hunt For, when he gets you on the stand, He's sure to get you on the fun.