Interior Rhodesia is

A Land of Great Wealth,

But Marred by Taetse Fly

PRICA, not so long ago regarded for the most part as a "sepulchre of the world's nost daring explorers," now the attention of the world sause of its natural resources and its industrial possibilities,

Interior Rhodesia must be travers ed by native carriers over mountains, through primeval forest, across rivers, through almost impenetrable lungle and underbrush, in peril from elephants, lions, leopards, hyenas, bag of 50 pounds. On an average carriers make 25 miles a day, and even on runs of 600 miles, from Broken Hill to Abercorn, they schedule time and generally only half that. They make better time in the wet season than in the dry, as in the wet they travel in bare feet, while in the dry the earth is baked, the ground is hot like "The Valley of Ten Thousand Smokes," and they are compelled to wear sandals.

There is one great drawback to the wet; no material has yet been prouced that can resist African rain. It laughs at the average rubberized fabrics. One of the few partly successful materials is a peculiarly woven canvas made in England, and even when mail bags of this material are opened, the contents are simply pulp -valueless, and frequently undeeipherable. High grade paper, such as that used in the Geographic, and in fact any glased paper, suffers most; why, I do not know. I suppose it is the combination of heat and water.

The Abercorn run is wonderful in many peculiar ways: Past Chitambo, where Livingstone died, through the marshy region and lake of Bangweolo, across notable rivers like Malambo, Lumbatwa, Mwinekashi, Luansenshi and lovely Chambezi, Luculu and fourteen others of wondrous scenery, through the countries of the Watwa, Waunga, the warlike Awemba, the agricultural Awiwa, the Wiumwanga (tobacco growers) and many other tribes, across the great Tanganyika Plateau and lake, through the forests of thousands of acres of rubber trees and the wonderful rubber vines whose roots can supply the world, and at last reach the border of what was formerly German East Africa.

The plunge of Victoria Falls on the Zambezi is three times that of our Niagara, the roar is heard for 19 miles, and the column of vapor is miles high. In the dialect the Mashonaland and Matabeland, its name means the water that smokes.

From Kasempa to Livingstone (Victoria Falls), is 589 miles, from Livingstone to Bulawayo, 290, and from Kasempa to Cape Town, 2,290 miles. The fauna of Rhodesia is wonderful—think of 17 kinds of antelopes!

As for area, Northeastern Rhodesia contains almost 60,000 square miles, and it is only one of three divisions. What a memorial to Cecil Rhodes, the empire builder. For barbaric splendor, nothing like his funeral was ever seen. To use a phrase that amuses the English, it "laid out" Napoleon's, as described by Thackeray. When my cousin starts on the semi-annual "ulendo" (trip) around his district, the scene at every African village is equal to the arrival of Barnum and Bailey. This entourage s made up of native soldiers, carriers, runners, telegraphers, typists, secretaries, tent setters, flag raisers, band, household servants (40) and I forget what else.

Although the teetse fly is an abominable pest, it takes second place as a destroyer of property value, to our American pest, the boll weevil. singular peculiarity of the first-named consists in its habit of biting human beings, horses and oxen the

When animals are shipped from Cape Town to North Rhodesia, the shipping is done at night, because, unlike the mosquito, the tsetse fly works only in the day time. It prefers to work on the legs, and in the case of horses, these are done up in parafin and cloths. It should be understood that this foe to man and beast is confined to certain districts.

Red Deer in New Zealand.

Some forty years ago red deer were imported into New Zealand from England and it was found that the conditions of the adopted home of these animals caused them to increase in humbers very rapidly and also caused them to show a marked physical improvement, says an ex-

The antiers on New Zealand bucks of the red deer are the finest found in any country.

Most of the deer hunting is done by night stalking, and because of the wild nature of the country the sport often becomes very strenuous as well

The deer are so numerous in easily eccessible districts that the maximum allotments are almost certain to be obtained by any hunter of reasonable ability and enthusiasm.

This sport is indulged in chieff during the months of March, April and May, and fees for hunting is censes run from \$5 to \$50 according

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Gentlemen:

The prevailing unsettled conditions of affairs will doubtless continue for some time to come; still, there is no reason why we all should not strive our utmost to overcome, as far as it lies in our power, some of the difficulties which confront us.

Primarily the chief difficulty is in procuring raw materials, and it is on these basic necessities that our future and that of every other business house in Canada depends.

Making rash promises and trusting to fate for their fulfilment is speculative besides being mighty poor business.

I have created a precedent by breaking away from the timehonored custom of sending representatives out on the road, commencing January 1st. Instead, I have devoted the whole of January in securing inventories from my Spinning Plants, Tanneries, Cotton Mills, Warehouses and factories. The exact knowledge gained places me in a position where I know just how I am situated and what I can offer you.

The tremendous demand for "Bob Long" products, the popularity they enjoy and the enviable position they occupy in the public estimation,—must perforce make me exercise great care in the quality of goods I deliver, and in the statements I make to the Retail Merchants of Canada.

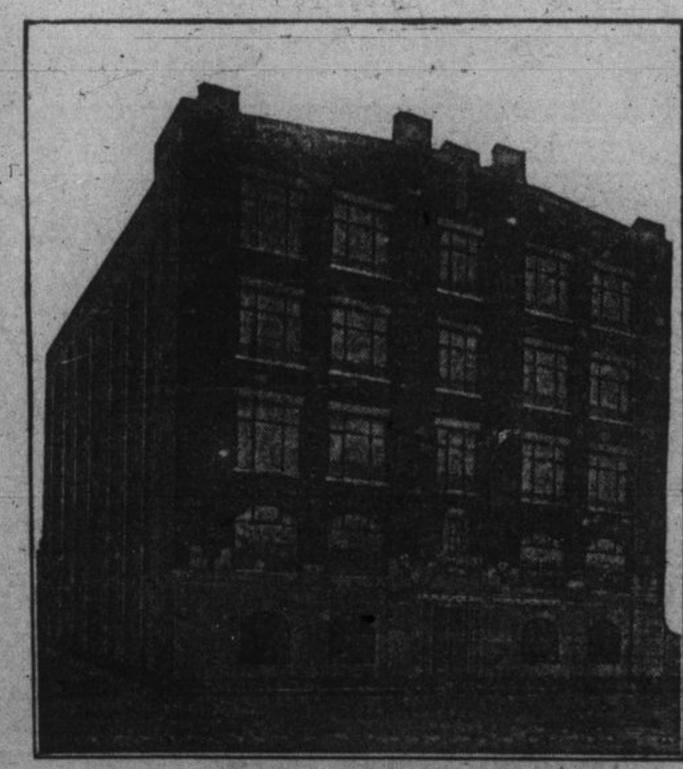
All of my representatives are now on the road. Each one carries a complete range of "Bob Long" samples. One of these men will call on you in the very near future and it will be to our mutual interest if you await his arrival—he has many surprises in store for you.

Don't neglect to make use of my statistical bureau-it was inaugurated to enable you to procure authentic, world-wide market information regarding wearing apparel—this information is yours for the asking.

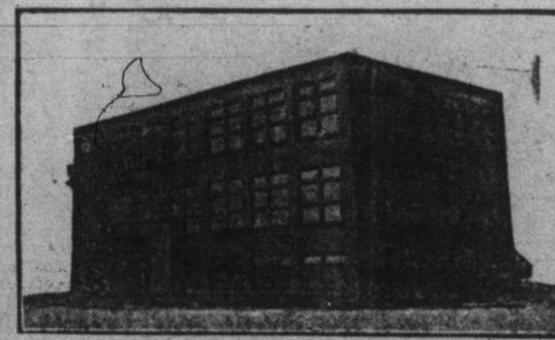
"Bob Long" brands are known everywhere-"from coast to coast." Our salesman will call anywhere-no place too large or small. If one does not call on you, write to me direct and I will have one come and see you at once.

Wishing every merchant continued success for 1920.

Yours very truly,

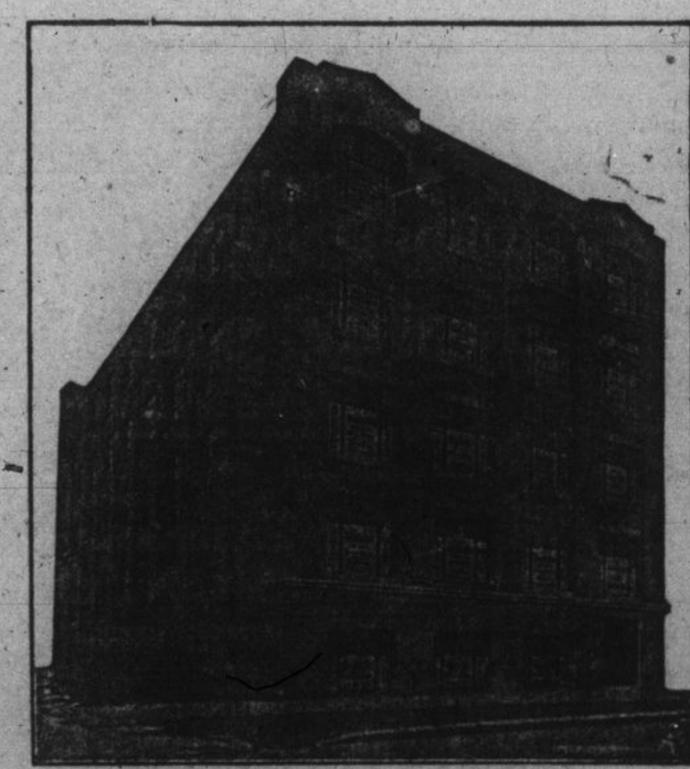


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Mrs. Eliza Wilson passed away on Tuesday at the home of relatives in Prince Edward County. Deceased ford, Brockville, and Thomas Bruce. was born in England, and came to cluest son of T. M. Bruce, Prescott, Canada in childhood. Nearly all her were married on Tuesday.

Miss Marcella A, Rutherford, youngest daughter of Mrs. A. Rutherford, was born in England, and came to cluest son of T. M. Bruce, Prescott, Were married on Tuesday.

Miss Marcella A, Rutherford, youngest daughter of Mrs. A. Rutherford, youngest daughter of Mrs. A. Rutherford, below the state of the s

than if she did not.

resident of Merrickville, passed away When a girl wants to be kissed Tuesday after a long illness in her she makes more trouble about it fiftleth year. The late Miss Edwards] was born at Merrickville.

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