## If YOU Buy Out of Town, and I Buy Out of Town, What Will Become of Our Town?



The Dollar You Spend in Kingston will 'Come Home to Boost'

## THE WHIG'S "BUY-AT-HOME" CAMPAIGN

Read these articles with care. They may present something you hadn't thought of before. Patronize the Merchants of Kingston. They are your neighbours and will treat you right.

THE MONEY YOU SPEND WITH THEM STAYS IN CIRCULATION IN KINGSTON AND THE NEIGHBOURHOOD



OUR REPUTATION FOR FAIR DEALING n Furs and Hats has been established. You can always rely on the standard of all our goods, and do a whole lot better by buying right here in Kingston and from us. CAMPBELL BROS.

THE LION HOLDS SUPREME So does the Clothing handled by treated by us. We are proficien is. If it is good goods at bargain prices, we have them in big lots, and do scientific treating that will and you will save money on every garment you buy. THE LION CLOTHING STORE 347 King Street. and consult us.

WE DO EVERYTHING Get our estimates first on anything you may need in electrical wiring. You can depend if we do it. it will be done right. Big line of electrical goods and fixtures. Buy HALLIDAY ELECTRIC CO.

may be sure it is right. E. B. EDWARDS

BEST VALUES IN CANADA Our Teas and Coffees cannot be beat in Canada, Our Coffees are consumer the very best results. A large variety of Fine China and Glassware suitable for Christmas, at STROUD BROTHERS 109 Princess Street

Colborne and Barrie Streets. GET IN TOUCH FOR YOUR THE UNIQUE GROCERY GROCERIES and Provisions. Try our Teas and Coffee. You will like our way of doing business. We guarantee hot only prices but quality. Buying at home will help Kingston.

D. COUPER, GROCER PURE DRUGS OUR SPECIALTY and Nyle goods. They have an in-

We are sole agents for the Penslar ernational reputation. Big stock of Sundries and Toilet Articles, sick room supplies, etc. Do your shopping for Christmas here and early, T. H. SARGENT, DRUGS, etc.

FOR YOUR FISH ORDERS JUST Phone 520 and you will get prompt kinds of fresh Fish and do a wholesale and retail business. No order too small or too large. DOMINION FISH CO.

WE ARE FULLY CONVINCED there is no use of sending out of town for Dry Goods, as our prices are lower than out-of-town concerns. Get posted. Get our prices first and be sure. Big stock of lad-

MeINTOSH BROS.

OUR FALL AND WINTER STOCK are on display. You will find just what you want at our store. We are leaders in up-to-date styles. large stock of Ladies' and Gents' Shoes, Trunks, Valises, etc. H. JENNINGS 356 King Street.

GET OUR ESTIMATES on your plumbing and heating. We do all kinds of sunitary work; also andle a full line of Stoves, Heaters, Furnaces, etc., and Tinware and Household Supplies. Don't overlook seeing us first LEMMON & SONS

WE HANDLE A FULL AND COMPLETE LINE of Flour, Salt and all kinds of seeds, Shorts, etc. Bring your products to us . We handle a wholesale and retail business. Home buying is a good idea. See us. W. P. PETERS Phone 51. 117 Brock St.

187 Princess Street.

WHALER KIDNAPPED IN ARCTIC BY SEAL

Man, Tangled in

London, Jan. 6.—Herman T. with the smaller boat, about 500 ed to the harpoon had lassoed my Stockere, a whaler, has returned to yards away. Leith from Arctic seas. "Last spring," he says, "we were harpoon in my hand I sighted a fair- "I experienced all the sensations cruising about to the north of Can- sized seal in the water close by. My of a drowning man, and when I re-

NOW ALTOGETHER, LET US CULTIVATE the habit of home trading, and make Kingston a better place to live in. We will do our share by making prices on Dry Goods and Ladies'

Wear an object on buying at home. JOHN LAIDLAW & SON YOUR EYES ARE YOU'RE MOST valuable possession. Have them

surely help your vision and stop those awful headaches. Come in J. J. STEWART OPT, D. Opposite Past Office IF YOUR AUTO IS SICK

and needs doctoring, see us. We specialize on all better grades of cars. Our mechanics are the best, and if we do your repair work, you 110 Clergy Street.

YOU WANT THE BEST in Meats; always fresh. See us. We ground daily, which ensures to the smoked and cured Meats and canned goods. Our conditions are so that our prices are right. Buy in King-G. S. CLENAHAN

> Our Provisions in the Grocery line are always fresh and wholesome. Also all kinds of Meats. You will find we are making it a real advantage to help home trading. See for your-

C. H. PICKERING University and Princess Sts.

All goods marked in plain figures and one price to all without any exception. Mahood Brothers

MAKE UP THAT ORDER FOR GROCERIES Don't send it out of town. We can compete in prices and quality withany one anywhere. We do both a wholesale and retail business, and earry a full line of provisions. JAMES REDDEN & CO. 178 Princess Street.

SCIENTIFICALLY FITTED GLASSES WILL do more than medicine for that sickly headache. We are scientific optometrists and can fit you with glasses that will not only help your vision but give you comfort. See us first. KEELEY, Jr., M.O., D.O. 226 Princess Street

CHRISTMAS GIFTS We have a full line of all kinds of Men's Furnishings, suitable for Christmas gifts. Also Sweaters and Sweater Coats for ladies and men aspection invited. Boost your home town. Buy in Kingston. BARNET LIPMAN

NEVER SEND OUT OF TOWN FOR anything you can buy at home. See us for bargains in Ladies' Goods and Men's Wear. We can save you money. Make us prove it. We give you credit, too. JOSEPH B. ABRAMSON 257 Princess Street.

OUR CASH AND CARRY SYSTEM will save you money on every dollar's worth of Groceries you buy at our store. Just compare our prices. All marked on the goods, and de-cide for yourself. Everything fresh.

You will get a square deal. Big stock of Clothing, Men's Furnishings, etc. All new and up-to-date tock. Our motto is "live and lex live." See us first and get prices. J. B. HUTCHESON 244 Princess Street. large whales were seen 'spouting.'

"The shock sent the animal into a "Several of the crew went out in perfect frenzy. It bounded through infurlated seal had circled right With these words for his text, the west. This, he said, was the main the members of the congregation to two whaling cutters and rowed off the water and before I realized what round the boat and on passing it Rev. Dr. S. G. Bland delivered a cog-factor in inducing him to accept the stand for a "free pulpit, an honest in the direction indicated by the look had happened I had struck the tcy again, its etrength having failed, ent address to the congregation of pastorate. 'After an exciting two hours' work ing towed long at a fearful rate just startled crew, who thought I was Toronto on Sunday at the morning suggestions, comments and criticisms "I believe this question has to be we caught a monster and towed it like a torpedo. back to the ship. At this time I was "In some fashion the cope, attach-

284 Princess St.

ankle, and with the result that I "Standing up in the bows with a was jerked violently and upset. ada. In Baffin Bay, between Green- harpoon whizzed true and stuck in gained consciousness I was in my or do I seek to please men; for if I the quarterly official board of the attitude are excluded."

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We supply flowers for any function.

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stock of Cut Flowers on hand. Pot-

TRADE AT THE VETERANS'

CLOTHING COMPANY

We are promp

ted plants, etc. Call us up by phone.

WORD AS TO HARDWARE Person Who Buys From Catalogue Houses Sees

When you spend your money you naturally want to get all you can in return. No one can criticize you for having that desire. Only those who are commonly referred to as having "more money than sense" throw their money away. All others are careful to see that they do not get the worst of any bargain. But one has to be able to look further than the end of his nose if he is to be sure that he is getting the most that he can get for That is the defense of the man who buys from the mail order house instead of patronizing the merchants in his own town. He says he can get

more for his money when he buys from the mail order man than when he spends his money at home. But in arriving at that conclusion he certainly has not been able to look further than the end of his nose. In most cases the man who buys goods from a mail order house does so because he thinks he is getting the goods for less money than he would have to pay for them at the store in his own town. He thinks he is looking out for No. 1 and he says it is not his fault if the merchant in his town cannot make any money and is forced to go out of business. He overlooks the fact that he is likely to be as hard hit as anyone else when that merchant closes his doors but, leaving that probability out of consideration, the chances are about 10 to 1 that the buyer has really lost money on

EVERY ONE WANTS MONEY'S WORTH

Natural Desire is Not to Get the Worst of Any Busi-

ness Transaction

CHEAPEST NOT ALWAYS BEST

Only the Price and Forgets That Value is

Thing That Counts.

his deal with the mail order man. If buying an article of any kind, whether it be a house and lot or a paper of pins, the price is not the only thing to be considered by any means. You are not in the habit of going into a store when you want to buy a suit of clothes and saying to the storekeeper: "Give me the cheapest suit of clothes you have in the house." You want the best suit of clothes you can get for the price you pay for it, but you don't usually want the cheapest

A man may delude himself into believing that when he buys a suit of clothes from a mail order house for \$10 he is saving money, but what is there to justify him in such a belief? The mere fact that he is getting a suit for \$10 does not mean that he is saving money. The chances are that if he should go to the man who runs the clothing store in his own town and ask for it he could get a suit of clothes for \$10 and the chances are also that it would be just as good if not a better bargain than the suit which he could get from the mail order house for the same sum. It is not the price he pays that shows whether he is getting a bargain or not. It is the quality of goods that he gets for his money that counts.

The home merchant can sell as cheaply as the mail order man if he sells as cheap goods as the mail order man sells. His expenses are not as heavy as those of the mail order man. He pays less rent in proportion to the business he does, his taxes are less in proportion to the capital invested. His advertising bills are less than those of the mail order man in proportion to the volume of his sales. He can undersell the mail order man any day in the year if he wishes to sell only goods of the same quality and style of those sold by the mail order man, but he doesn't do this because he knows that the majority of the people in his town do not want that quality and style of goods. Therefore he keeps in stock goods of all qualities and all prices. He has the \$10 suit for the man who thinks that he can get more for his money by buying a suit at that price than he can by buying a

better one for \$20, but he tells the customer just what he is buying. The next time you think about buying something from a mail order house, if you ever do think of such a thing, go first to your home merchant and ask to see the article which you are thinking of buying.

Your home merchant is a business man. He gets the best values he can for his money when he buys goods, and he does not expect his customers to do anything else. All that he asks, in return for the favors he does his customers and the things he does for the good of his community is that he be given an opportunity to meet the insidious competition of the mail order house. He is perfectly willing to have his prices and his values compared to those of the mail order house, but he has a just complaint when he is not given a chance to make this comparison.

If all buyers would take the value as well as the price of the article they are buying into consideration, the mail order houses would all go out of business tomorrow.

> WE ARE COMPLETE OUTFITTERS for Men and Boys' Clothing. Wa carry a large stock. Just compare our prices and then decide where to buy your outfit. We know you will not regret it by trading with us.

> > E. P. JENKINS

THE COLLEGE BOOK STORE is the place to buy your books. We do a wholesale and retail business in all kinds of Books and Stationery. Music, Talking Machines and Records. We are strong believers in trading at home. 160-162 Princess Street

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FOR ALL KINDS OF MEATS See us. We pride ourselves in our special cuts of Beef and Pork products. Our facilities for handling Fresh Meats is the best. If you want the best at reasonable prices trade FISHER'S MEAT MARKET Princess and Clergy Streets

We handle a complete line of General Hardware, Paints, Tinware, Stoves, Ranges, and all kinds of Sporting supplies. We try to make our prices a real advantage for all STEVENSON & HUNTER 85-87 Princess Street.

W. H. COCKBURN & CO. On Princess street, is the place to buy Hardware, Stoves, Sherwin Raints, Household Utensils, contract supplies, and high grade Cutlery. We compete with anyone anywhere W. H. COCKBURN & CO.

WE ARE AGENTS FOR THE FORD -the universal cars made in Canada. We carry a large stock of accessories and auto needs. The Ford service station is open to all Ford owners. Make our Garage yours. Van LUVEN BROS.

MAKE OUR GARAGE THE HOME repairing, any make of cars, and are local distributors for the Laughlin Automobile. Quick and efficient service is our motto. kinds of accessories. ANGROVE BROS.

OUR BUYING FACILITIES ARE THE SECRET of selling. You will find our prices lower in all kinds of Clothing. Boots and Shoes and Gent's Furnishings than any place in Kingston. Make us prove it. I. ZACKS, 271 Princess street.

BICYCLE REPAIRING

done here. We always have a stock

of Bioycles to sell, and our repair

work is very reasonable. We try to

give you satisfaction in every way. We also do Electric and Vacuum Carpet Cleaning. H. MILNE 272 Bagot St. WHEN YOU BUY FURS FROM US you are dealing directly with the manufacturer, thus saving the middleman's profit. We carry the largest stock in Ontario. See us before you buy Furs. It will pay

JOHN McKAY, Ltd. WE MEET, IF WE DO NOT BEAT, all out-of-town prices. Our new store enables us to serve you better

than ever. NEWMAN & SHAW 130 Princess Street

STEACYS Kingston's Greatest Store

Who by actual comparison meet or beat mail order house prices. We invite comparison.

OUR STORE IS FULLY STOCKED With an up-to-date line of Clothins and nifty stock of Gents' Furnishings. Get our prices. It will be a big lesson on buying at home every "THE CLUB"-P. G. REAVES & Co.

service, in defence of his teachings but he would try as long as he was faced in this church and in many connected with the church to declare another church in the land, and you Expressing his regret at having the old Gospel of God as fully as he can bold the line and send an inspirbrought disturbance and unrest into could. "All that I covet for you," ation throughout the Church of Ca-Dr. Bland Makes Full Statement of the church, Dr. Bland said that it said Dr. Bland, "is that you create a nada," said the speaker." was not of his seeking. He stated Christian atmosphere, in which pet-"For do I now please men or God, that he had been given assurance by tiness, spitefulness and domineering yet please men I should not be a church that he would be permitted | Declaring himself in support of an | ford on Wednesday.

HAVE YOU NOTICED OUR WINDOW Well, come inside and see a complete line of Clothing and a nifty line of Gents' Furnishnigs that will please any good dresser and at prices that are hard to beat. D. S. COLLIER. Princess street.

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For buying shoes at home, your

feet will be properly fitted. Result:

you will have more comfort, your

shoes will last longer and retain

LOCKETT'S

Fit the Feet-Also the Purse

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you deal with a house that is known for reliability. You don't

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WE ARE EXTENSIVE DEALERS at

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quantitles and give the highest market prices. Get in touch with

us. Mail, wire or aeroplane-it will

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ARE INTERESTED

in fancy goods, you will find just

what you want at our store. We

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A WORD TO FARMERS

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local agents for The Deering Pro-ducts. You will find just what you

in touch with me for all kinds

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carry a full line of fancy goods,

such as Ribbons, Silks, Yarns and all

supplies for Crochet work.

of Jewelry to choose from.

their shape.

pay you.

THERE IS NOTHING IN THE DRUG YOU CAN ALWAYS FIND you can not get at our store. All 100% pure. Big line of Toilet Artiin used Furniture. We have a big cles and sick room supplies. It will be to your advantage to buy here. stock of used Furniture. Stoves, Rugs, etc. If you are furnishing a home it will pay you to see us first, PROUSE'S DRUG STORE " Corner Princess and Clergy Sts. LOUIS LESSES, 507 Princess Street

WE HANDLE A FULL LINE Hardware, Steves. Thware, Enamelware and Dairy Supplies. Stoves and all kinds of ammunitfor for hunters and trappers. You will find our prices right. Get our esti-mates on builders' hardware. J. B. BUNT & CO. 353 King St.

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If it needs any repairs, we can do

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Station Oils and Gasoline.

handle used cars, too.

quick. We handle all kinds of

WE DO MERCHANT TAILORING and carry a full line of imported and domestic goods. If we make your clothes you are sure of satis-faction. Cleaning. Pressing and Re-

pairing done promptly. Give us trial and see the difference. PERRY & LEAVOY 39 Clarence Street. THE VICTORY SHOE STORE

is the place to get your Boots and Shoes. We are right up-to-date in fashions, and carry a superb line of all the products of the best Canadian factories. Big line of ladies'

269 Princess Street YOUR CHRISTMAS GOODS Diamonds, Watches, and all kinds of High Class Jewelry, Steinway and Nordheimer's Pianos, Phonographs etc. We carry the most complete line in Kingston and our prices are

R. J. RODGER 132 Princess Street. THE MARKET SQUARE GROCERY We can meet all mail order or Co-

operative prices. We have the very finest line of Groceries, bought at the lowest cash prices. Try us for an order. Prompt delivery. Phone 708. HOPKINSON BROS.

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WE HAVE SAID IT BEFORE AND

say it again: We can sell you Fur-

niture at better prices than in To-ronto. Now make us prove it. Big line of Furniture and floor covering

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-the one of many cars that stand all tests. We are district distribut-

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full line of accessories and do all

kinds of repairing. Have your bat-

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for every room in house.

fied at our store.

F. W. CLOW 471 Princess Street. DEAL AT THE UNITED FARMand save money. We carry a large stock of Groceries and Provisions; direct from producers to consumers. Only one profit. You will be satis-

OF COURSE YOU WANT YOUR to go as far as it can in buying Clothing. Call at our store. We can show you a line of goods that will be an object lesson on buying at home. L, ABRAMSON 336 Princess Street.

SEE WHAT YOU ARE BUYING Catalogue Furniture all looks alike in cuts. When dealing with us you see for yourself. Our prices meet any others anywhere. We are doing everything possible to make home trading an advantage. JAMES REID.

WHY ARE WE PARTICULAR WHEN WE SERVE YOU'T We have always found that if pays to be particular -- pays the cusomer and ourselves. Goods sold where QUALITY counts stay sold and create permanent trade. BIBBYS LTD

WHEN ANYTHING GOES WRONG with your car, or you need accessories, just call us. Big line of tires on hand. We do all kinds of auto repairing Have your batter-les charged here. Agent for Willard Storage Battery. L LESSES Phone 1340. 19 Brock Street

The death of Prosper LaBarge occurred at his late home in hunger-