I Am The Newspaper

Born of the deep, daily need of a nation-I am the Voice of Now-the INCARNATE SPIRIT of the Times-Monarch of things that

My "cold type" burns with the fire-blood of HUMAN ACTION. I am fed by arteries of wire that GIRDLE THE EARTH. I drink from the cup of every living joy and sorrow. I sleep not-rest not. I know not night, nor day, nor season. I know no death, yet I am BORN AGAIN with every morn-with every noon-with every twilight. I leap into fresh being with every NEW WORLD'S EVENT.

Those who created me cease to be—the brains and heart's blood that nourish me go the way of human dissolution. Yet I live on -and on.

I am Majestic in my Strength—Sublime in my Power—Terrible in my Potentialities—yet as DEMOCRATIC as the ragged boy who sells me for a penny.

I am the consort of Kings—the partner of capital—the brother of toil. The inspiration of the hopeless—the right arm of the needy—the champion of the oppressed—the conscience of the criminal. I am the EPITOME of the World's Comedy and Tragedy.

MY RESPONSIBILITY IS INFINITE. I speak and the world stops to listen. I say the word and battle flames the horizon. I counsel peace and the warlords obey. I am greater than any individual—more powerful than any group. I am the dynamic force of PUBLIC OPINION. Rightly directed, I am a Creator of Confidence. A builder of happiness in living. I am the Backbone of Commerce. The Trail-Blazer of Prosperity. I am the teacher of Patriotism.

I am the HANDS OF THE CLOCK OF TIME—the CLARION VOICE OF CIVILIZATION.

I am the Newspaper.

From Address delivered by Joseph H. Finn, President Nichols-Finn Advertising Co., Chicago, before Associated Advertising Clubs of the World Convention, Chicago, June 22nd, 1915

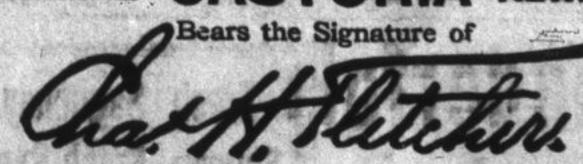
Children Cry for Fletcher's

The Kind You Have Always Bought, and which has been in use for over 30 years, has borne the signature of and has been made under his per-Allow no one to decaive you in this. All Counterfeits, Imitations and "Jrow-as-good" are but Experiments that trifle with and cadanger the health of Infants and Children-Experience against Experiment.

What is CASTORIA

Castoria is a harmless substitute for Castor Oil, Paregorie, Drops and Soothing Syrups. It is pleasant. It contains neither Opium, Morphine nor other Narcotic substance. Its age is its guarantee. It destroys Worms and allays Feverishness. For more than thirty years it bas been in constant use for the relief of Constipution. Flatulency, Wind Colic, all Teething Troubles and Diarrhosa. It regulates the Stomach and Bowels, assimilates the Food, giving healthy and natural sleep. The Children's Panacea—The Mother's Friend,

GENUINE CASTORIA ALWAYS



In Use For Over 30 Years The Kind You Have Always Bought

THE CENTAUR COMPANY, NEW YORK CIT

Buy Matches as you would any other household commodity with an eye to full value!

WHEN YOU BUY EDDY'S MATCHES YOU RECEIVE A GENEROUSLY FILLED BOX OF SURE, SAFE, LIGHTS.

BY MEMORY OF DEED.

(Continued from Page 9.) exemplary attack would be made

shared by many of my fellow officers, I suddenly saw the future. ing folks in our country, who had German. our invincibility both on land and sea, You still have my word of honor as sand times no!" when the enemy vessels were sailing an internationalist.

rather, deny this contention, but denied it.

this submarine campaign.

heard no less than six submarine commanders curse the author of such Hersing, of U 21, arrived from his without encouragement, he murmur-I have heard one commander

stamp his foot and shout sternly, "I am a soldier, not a thug. I would rather sink my ship than execute such orders." You still have my word of honor

as a revolutionist. This commander has not yet returned from his assignment of mur-

On the third day of May, nine submarine commanders were closeter with the commandant of our Heligoand base. They were in conference more than three hours. No other naval officer was permitted to After the conference the submamarched straight to their vessels. I In reality these taunts coming ed one word of what he said, be-I purposely stationed myself near the Beware of Ointments For Catarrh our very souls, and by this time there

of innocent souls. I can hardly from our high ranking officials, dwell upon the subject, i know many brightened my own soul.

Germans, men and women, are being No, we are still human beings, tortured thinking of this great

that an attack upon a British trans- saw history sketching our fatherland second or so. Then the offending atlantic passenger steamer would be as dark as that black figure facing officer shook his head and, in a low attempted less to inflict punishment | the turbulent wares of the North Sea. | tone, said, "No, not with you." on the British than for the internal, For the first time in all my life I domestic effect. For the unthink- felt I should oe ash and for being a

an exaggerated faith in our naval Until the fatal day we all waited prowess, were beginning to doubt for news with nervals expectancy. I answered myself, No, no, a thou-

the seas unmolested as though they We did not receive the sad and met, from the common seaman to had not heard of the great world tragic news with rejoicings. Far the highest ranking officer, appeared from it. We whispered it. We mur- in a gloomy mood

Our rulng element may dispute, or mured it. We discreditd it. We Our Admiralty is not so sure of knowing our domestic feeling as I self appeared on that day, he would similar to this. do, I assure you this is the primal have been hissed. Many of us felt Still later, when Captain-Lieutenreason of our submarine warfare wild. I feared I would lose my ant Hersing entered a room where that has shocked the entire civilized head. We all felt invisible fingers I was seated with many other offipointing at us; men, women, chil- cers, all but five left the room. Our Admiralty is desperate. It dren, babes, young men, old men, The poor, haunted commander, on will have to prove, not to our ene- sailors, and civilians, pointing at us seeing that at least five officers were mies—for we do not care what they and whispering, crying, and shout. not so cruel as to further insult an think—but to our own Germans, that ing, "They are not soldiers, they are already suffering soul, walked to the we have not yet been exterminated not sailors, they are murderers." | small group and seated himself abin the North Sea. This is the vital One of my brother officers walked jectly. I know he was under the point. You may readily under back and forth in his room all night strain of tremendous mental agony. stand its significance from the fero- long ,uttering bitterly, "After the He had a child's tender heart, but no city with which we are conducting war, after the wart. How can I head; and his very heart appeared ever face men of other nations and to cry, and, like that of a child, of-In the officers' quarters I have say I am a German!"

I was on board-when Lieutenant | He did not raise his head, and, murderous assignment.

Taunts and Hisses. There was a suppressed, restrained feeling among those who stood si- Lieutenant Hersing seemed crushlently as the "successful crew" marched between silent, statue-like bottom of my heart. And if you Suddenly I heard whispers

the fact, they would have been shot then wheeled around and returned

The taunts and hisses came forth I felt that at last he would delivfrom the high ranking officers, er himself of his soul's burden. take part in the secret deliberations. own ears, you would have certainly his eyes. changed your estimate of our Ger- | Although I did not write down as

The stern, tragic, pale-faced officers marched without speaking a word to one another.

The sight of them was pathetic. One would envy those who were doomed to be their victims rather than these poor souls who had hearts but no individual courage. Yes, their hearts were just as tender as yours and mine, perhaps more tender than mine.

I do not think that eight men doomed to be hanged would have looked more affected than these eight unfortunate commanders who were being sent out to murder thousands.

That Contain Mercury.

Is mercury will surely destroy the sense of ment and completely derange the whole system when entering it through the mucous surfaces. Such articles should never be used except of yours is like poisoned arrows thrust in my heart.

"From the moment I received the Admiralty orders to proceed to the fold to the good you can possibly dering the month of yours is like poisoned arrows thrust in my heart.

"From the moment I received the Admiralty orders to proceed to the English coast and sink the steamer Lusitunia, my soul became sud and gloomy.

"I wanted to shout loudly: No," but I could not. My speech failed but I could not. My speech failed myself to believe me, I sintered to the pation.

That Contain Mercury.

The stern, tragic, pale faced officers whole asset of whole system when entering it through the mucous surfaces. Such articles should never be used except of yours is like poisoned arrows thrust in my heart.

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hearts and souls which soon may cry

exemplary attack would be made against a certain transatlantic passenger steamer.

In the officers' quarters, even this evidently serious declaration was discounted by some as a simple warning to discourage the Americans from patronizing British vessels. I myself believed, and my views were shared by many of my fellow officers.

The commandant accompanied them to the landing, and, with a forced smile, offered his hand to on of the submarine commanders, who offered to bid him bon voyage. His example was followed by the rest of the submarine commanders. The sheets with fury, cast it on the floor commandant stood that motionless, like a black statue.

I suddenly saw the future of the officers faced each other for a supplementation was forced smile, offered his hand to on of the submarine commanders, who officer handed him a news paper containing the account of the sinking of the Lusitania. Captain-like submarine commanders. The sheets with fury, cast it on the floor and faced the insulter threateningly. The offender stood unmoved. The two officers faced each other for a

I could readily understand and appreciate how Cain must have felt. I questioned myself, "Would I have obeyed such an order?" Then

From that time on every man I

Had the Emperor him- every submarine executing orders

fer excuses for his act.

ed: "I hated to do it, but I felt that I must."

"Even discipline has its "limitations," retorted one of his listeners. ed. I truly pitled him from the had been present there, you yourof self would have pitied him. He rose from his seat, walked These did not emanate from the slowly to the door, stood on the Had this been threshold for a moment or so, and



Let's Settle It—By Telephone.

MANY a business conference would have been at a standstill but for needed information secured by telephone. The telephone, with its farreaching long distance service, should not be overlooked when difficulties arise requiring exact and immediate information from afar. I Settle it by telephone speak right to the ear of the man who

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