

How Thin People

Thin men and women—that big, hearty, filling dinner you ate last night. What became of all the fat-producing nourishment it contained? You haven't gained in weight one ounce. That food passed from your body like unburned coal through an open grate. coal through an open grate. The ma-terial was there, but your food doesn't work and stick, and the plain truth is you hardly get enough nourishment from your meals to pay for the cost of cooking. This is true of thin folks the world over. Your nutritive orare sadly out of gear and need recon-

you are eating now and eat with every one of those a single Sargol tablet. In two weeks note the difference. Five to eight good solid pounds of healthy, there" fat should be the net re-Sargol charges your weak, stag-blood with millions of fresh new nant blood with millions of fresh new red blood corpuscles—gives the blood the carrying power to deliver every ounce of fat-making material in your food to every part of your body. Sargol, too, mixes with your food and prepares it for the blood in easily assimilated form. Thin people gain all the way from 10 to 25 pounds a month while taking Sargol, and the new flesh stays put. Sargol tablets are a scientific combination of six of the best flesh-producing, elements known to flesh-producing elements known to chemistry. They come 40 tablets to a package, are pleasant, harmless and inexpensive, and all druggists sell them subject to an absolute guarantee of weight increase or money back.

(Published Annually)

anables traders throughout the World to communicate direct with English MANUFACTURERS AND DEALERS in each class of goods. Besides being a complete commercial guide to London

and its suburbs the Directory contains EXPORT MERCHANTS

STEAMSHIP LINES arranged under the Ports to which they sail, and indicating the approximate

PROVINCIAL TRADE NOTICES leading Manufacturers, Merchants, in the principal provincial towns industrial centres of the United

A copy of the current edition will Postal Order for \$5.

Dealers seeking Agencies can advertise their trade cards for \$5 or larger advertisements from \$15.

THE LONDON DIRECTORY CO., LTD. 25 Abchurch Lane, London, E. C.

SAGE AND SULPHUR

It's Grandmother's Recipe to Restore Color, Gloss and Thickness.

Hair that loses its color and lustre or when it fades, turns gray, dul and lifeless, is caused by a lack sulphur in the hair. Our grandmother made up a mixture of Sage Tea and Sulphur to keep her locks dark and beautiful, and thousands of women and men who value that even color, that beautiful dark shade hair which is so attractive, use on this old-time recipe.

Nowadays we get this famous mix ture by asking at any drug store for a 50 cent bottle of "Wyeth's Sage and Sulphur Compound," which darkens the hair so naturally, so evenly that nobody can possibly tell it has been applied. Besides, it takes 'of dandruff, stops scalp itching and fall ing hair. You just dampen a sponge or soft brush with it and draw this through your hair, taking one small strand at a time. By morning the gray hair disappears; but what delights the ladies with Wyeth's Sage and Sulphur is that, besides beautifully darkening the hair after a few plications it also brings back the gloss and lustre and gives it an appearance of abundance. Agent, Geo. W. Mahood



We Do Not "HOLD YOU UP" in Prices We are Plumbers who have astered our profession, who do

only superior work, and who charge but fair, equitable prices for the work we do. You Can Trust Us Implicitly! Try DAVID HALL 66 Brock St. Phone 335. - Res. 856

NO NEED FOR INDUSTRIAL TIE-UP SAYS FINANCIAL PAPER.

Monetary Times Compiles a Strong List of Reasons Why Canadian Manufacturers Should Keep on at Money Now Easier.

Can Put On Figh corner is one half of success. That being the privilege of only a few, the appearance of being very frail several industries. One firm has a graphs taken in conjunction with nearly as valuable. During the first of military boots. Another firm is members of the giant Grenadier week of war Canada, like other coun- making a large quantity of goods Guards, have tended to emphasize tries, dropped pen and tools and or- such as tents, kit bags and cotton his small stature, is said to be much der books to read war bulletins. bags. An order for 35,000 military stronger than he looks. His lack Later the country realized that this shirts has been placed in Toronto. of avoirdupois is more than counterinternational struggle is not an affair The flour mills of Canada are work- halanced by his steel-like muscles of days. The next phase was a patri- ing overtime grinding Canadian and nerves. Add to this a wholeotic stand to assist Great Britain in | wheat into 96,000,000 pounds of the fight. Then came business self- flour, the Dominion's gift to Great examination. Up to this point, the Britain. The pulp and paper cominevitable had been accepted in good panies are unusually busy and durspirit. Then there appeared a dis- ing the past week or so have receivposition for the business mind to ed large orders for shipment to Engmake lengthy trips to meet trouble. | land, South Africa and South Ameridust diets. Omit the flesh cream rub- So long have been these mental ca. There will be a good demand for ons. Cut out everything but the meals journeys that some have foretold the wheat, grain and fruit crops of even what disastrous days may come the country, and good prices too after war. Obviously that is the The factories, forests, mines, fisheries wrong attitude for business in Can- | and agricultural lands will continue ada. Having accepted the inevit- to supply their share of national able, there are many substantial facts revenue. Last year the value of

First, the British Empire has gone into a fight for good cause, and with excellent chances of victory. Second, there is cause for satisfaction in the Canada never before has had to face | fact that the population is considera crisis like this. It therefore gives ably less. During the past eighteen an opportunity to show that the na- months, while the world-wide trade tional business steel is well temper- depression has been in evidence, ed. Third, the Dominion not being at the actual seat of war, some bene-

as a conversational text and talked 'than has Canada, in this critical to distraction. Of the factories that have been given orders as a result of the war, making wheels revolve for tunate too at this time. It relieves many months to come, little is said. the labor situation to that extent. Too much business conversation is Again, the number of men who are on that basis and this places business | leaving productive employment here itself on the same unfortunate foun- for military service is comparatively dation. That is a mistake. The small; a great advantage compared sooner every man will allow the to the situation in Europe. brighter facts to attend him, and his business to be given the best possible impetus, the better will it be for the | with little difficulty to keep open the

The nation is made up of individuals. In those two markets is the Domin-National business is made up of in- ion's biggest trade, and to them may the critics at Oxford, who are acwith the goods they ship, and the Co- dividual business and the national be added what was once German longal and Foreign Markets they sup- welfare of individual welfare. If business although some allowance five thousand people lack faith in must be made for reduced purchasing the economic strength of Canada, power in this country. For the that in the aggregate is a town's lack twelve months ended June, 1914, difficult for another, makes the prob- and herds, valued at \$423,827,000 is easy exercise for him. lem more difficult for a group. They compared with \$363,000,000 in the autumn during the march of the in turn make it harder for the whole corresponding twelve months in 1913 Oxford University Officers' Traincommunity. Sentiment plays a good- and \$311,000,000 in 1912. ly part in business. If sentiment is man is just as disastrous to him as situation. The Government, bankers course, by no means fresh, had a

Every employer should do his best to keep the labor situation as nearly employed is a dangerous wound in creates extensive dissatisfaction and suffering. Further, it eats into the savings now placed in the postoffice,

very well as sentiment and talk, but | without trepidation. that the facts speak otherwise. An analysis shows that many facts conf in cheerful business sentiment and e. courage the policy outlined. The outstanding feature is the notable strength of the banking and financial situation in Canada. The banks had already prepared for a process of readjustment, which was due anyway after the recent active era of construction and speculative period. | danger, and that proceedings would They were, at the outbreak of war, in an excellent position to cope with the situation. Since then, strong measures have been taken to make the financial position impregnable. The banks have been authorized to issue Dominion notes to such an amount as may be necessary against such securities as may be deposited by the banks and approved by the Minister of Finance and his expert advisers. The banks also have authority to make payment in bank notes instead of in gold or Dominion notes until further notice, and to make use of the crop movement emergency circulation from now until further notice.

The confidence in the national financial situation is strengthened by the fact that the Bank of England has established a depository for its gold at Ottawa with Canada's Minister of Finance as trustee. The Dominion's first war loan of \$50,000,-000 will be raised with comparatively little difficulty. The methods were outlined in the special budget speech of the Finance Minister the other week. He is given authority by Palliament to hold gold to the amount of 25 per cent. of Dominion notes issued up to a total issue of \$50,000,-000 instead of \$30,000,000 as previously, and as respects Dominion notes issued in excess of \$50,000,-000, equal to such excess. The result of this provision will be an increase of \$15,000,000 in the issue of essary for her to go to a beauty parfree Dominion notes. By the special lor. taxes on sugar, coffee, spirits and tobacco, an estimated revenue of \$7,-200,000 will be raised. That is a good beginning. It is not a burden upon the people. Later the Government may float a loan in the Dominion. The comparative ease with which subscriptions have been raised for it.

in campaigns throughout the coun-try for various purposes, indicates MAN THAN that Canadians would oversubscribe any loan which the Dominion Gov- Heir to Throne is Quite an Athlete ernment deems wise to issue here. The British Government's first war loan of \$75,000,000 was oversubscribed by more than \$135,000,000. the total subscriptions being about

The instinct of knowing when the machinery running as much as pos- a keenly disappointed lad inevitable will come around the sible and to keep operators employed. Prince Edward, although he has their production was \$2,509,000,000

Instead of boasting of a population of \$,000,000, as in the past many thousands left Canada, returning to Great Britain and to the The closing of one factory is taken have stronger financial resources period, to support those numbers.

While trade has ceased with Germany, the British navy has managed shipping routes on the Atlantic and It is right to exercise economy, Pacific. The United States and Britbut mistaken economy is out of place. ish markets are still open to Canada. of confidence. Every individual who Canada exported produce from its

poor, business will suffer. Waving a to-day with those of last year, with twenty-two miles, and while the flag with one hand and closing the those of 1907 or with those of any other members of the corps were factory gate with the other does not previous year. The year 1914 pre- resting their crippled feet and tired help. Cutting the wages of the work- sents to Canada an entirely new limbs the prince, although, take radical measures to deal with a friend's house to dinner. position that is not likely to occur business men everywhere will do their | air exercise. part to meet the unique case of nine-Great Britain is doing. Radical aggravating the process to some ex- together credited. measures to assist are being taken in | tent, but the final result of the readthe British Isles by individual firms justment will be wholesome. Favor- ed out for a trip. An hour and a eventually. Most Germans have

Jolt For Defiant Boniface. A hard jolt was handed out recent ly by the Provincial Board of Health to a delinquent and defiant hotel proprietor in Muskoka. The man was told that unless certain steps prescribed by the Department were taken in short order that his place would be placarded to warn the public of be taken against him under the act within 24 hours. It is understood that he is now following out instruc-

The case, according to Dr. R. W. Bell, provincial inspector, is one of three years' standing. The hotel in question is one of the largest and most popular on the Muskoka Lakes. and every year has 300 persons at a time on the guest roll. Nevertheless the water supplied to the tables is subject to the most serious manner of contamination, and the repeated warnings of the Department have produced no change for the better. It appears that the refuse water from a large laundry in proximity to the hotel is emptied into the bay within 60 feet of the intake pipe. The board. claims that such a situation is dangerous, and would rapidly deplete the he is licked. number of tourists if it were under-

Belgians For Canada.

The proposal is being made that he isn't even on speaking terms with the Canadian Government offers re- his conscience. garding emigration should be addressed to the many hundreds of Belgian refugees now in England. These people, it is felt, would make admirable settlers.

When a woman wants to make up for lost time it isn't absolutely nec-

MAN THAN HE LOOKS.

-Can Walk or Ran All Day

and Does Not Get Weary. The Prince of Wales has been prominent figure in England since the war began. Not only has he In the industrial world, one ex- been engaged in raising patriotic pects to find the same activity funds, but he has been wearing the the Present Crisis-Many Indus- among executives as is being shown | khaki and doing drill with his retries Busier Than Ever Before in Great Britain. There they recog- giment, the Grenadier Guards. These nize the prevalence of entirely new husky soldiers have now gone to trade conditions. They are studying the front to fight the empire's battle, The following extract from an these without delay and their Gov- and the heir to the throne has been article in The Monetary Times under ernment is helping. They realize left at home much against his will, the heading of "How the Facts Com- that trade obtained during war time say the despatches and the photopel Confidence," should be of the is likely to be retained in times of graph reproduced above, taken after keenest interest to Canadians at the peace. The manufacturers of Can- be had said good-bye to his comradpresent time of industrial uncertain- ada should co-operate with the Do- es in arms, would lend color to the minion Government so as to keep statement, for he certainly looks like



GENERAL VON AUFFENBURG Galicia, which has been badty beaten by the Russians. This general is now

the prince trained systematically and you have the secret of his royal highness's remarkable physical powers. For they are really remarkable, and have even astounded welfare of individual welfare. If business, although some allowance ceptive appearance led us to regarl them as weaklings, perform at times remarkable feats of athletics pow-

It seems almost impossible to tire makes the problem of living more mines, fisheries, forests, factories him out. A ten or fifteen mile walk ing Corps in which the prince is a It is unfair to compare conditions private, his royal highness walked

part and makes even the so-called tional credit and national satisfac- days he stayed at Finse he had long has made a mistake in this war sacrifice, the entire community is tion. The country had previously ac- skilling expeditions, and when those from the German point of view-it doing its part automatically. The cepted the fact that a readjustment who accompanied him told of the will be forgiven him for what he has benefit is universal. That is what of conditions was due. The war is distances covered they were not al- done in the past.

able facts, confidence and good busi- half later the prince followed them looked forward to the time when Some may contend that this is all ness sentiment may trip together with his party. As the experts were they may try conculsions with their starting back the prince arrived, and old enemy, France. Every German the royal party lunched, as they believes that the other nations have always did not these expeditions, on made common cause with France, the frugal contents of their haver- i not because the Gallic cause is just, sacks, the prince carrying his own. but because of a jealousy and fear of Then began the return journey. Germany they all shared. If defeat They passed the experts long before Finse was reached, and the prince had | do, not entertain for a moment- it completed considerable correspond- will be because for the moment the ence before the two experts, thoroughly tird out, arrived home.

There was another occasion, too, during the prince's last trip to Germany, when, after motoring all day, the prince remarked that he was stiff, and would finish the journey | changes recently shown in the Engon foot. "But," protested one of the two German officers who ac-

'Never mind." "let us walk." prince finished the journey comparatively fresh, but there was only so well prepared for it as now." one officer, sorely distressed, with him; the other had been left some distance behind.

A poor author is 'like a cheap printing press; he wastes a lot of ink, but never succeeds in making a from these two centres. German It's hard to teach a man anything when he doesn't even known when

Even when they try to rest on their laurels some people are troubl- to the fact that we have been able ed with insompia Many a man is so exclusive that

From 8105 eften weakens even a strong constitution as guor and repeated colds. SCOTT'S EMULSION is helping thousands every day; its rare oil-food enriches the blood, aids the lungs-It is a strength-sustaining tonic free from harmful drugs.

"Cells" and "Sells"

Consider these facts before you decide on your war-time advertising policy

When a firm advertises a brand of merchandise it thereby pre-empts certain brain cells in the minds of a certain number of people

Those cells, in each brain, store away the arguments in favor of that brand; and become factors in inducing their owner to purchase the advertised, branded merchandise.

Now, along comes War, with all its unsettling of business, all its disturbance of trade; and the manufacturer, faced with the apparent advisability of saving money, begins to consider whether advertising is one of the features on which he can retrench.

But let him cease advertising and soon, very soon, the public will begin to waver and drift away to other brands. Stop the appeal to those brain cells and soon, very soon, the cells will forswear their allegiance and become acquired by other manufacturers who make a fresh appeal to them.

The brain of every human being is in constant process of change. The cells are shifting, shifting, all the time. Ordinarily, by steady, persistent advertising, the manufacturer of a sound article is not only holding the brain cells his goods have won, but is surely, steadily adding to the number of his acquired cells—surely, steadily increasing his hold on the public mind.

Let him stop the advertising and the process of cell capture not only closes, but the cells he has been at such pains to win over, will become lost to him-perhaps for-

Even a War scarcely excuses the unsound business policy which permits such a catastrophe. Even in wartime, it behooves every manufacturer to keep his advertising at full pressure.

KAISER IS NOT LIKELY

To Lose His Throne Unless the Allies

In the event of a crushing German defeat, will there be a democratic revolution in Germany? Will the Last | House of Hohenzollern be overturn-

This question was put to a group

of intelligent Americans who have arrived in London from Berlin. "That question will not even arise, if to-day's conditions may be relied upon as a groundwork for judgment. Germans of every class have a worthe withdrawal of a business man's and business men legitimately may smoke and a bath, and motored to a is the greatest business man they have ever known. He has built Ger-If his royal highness had not man prosperity. It is to his leaderfor another half century and maybe been heir to the throne he might ship they owe that commanding ponormal as possible. An army of un- never again. It is unreasonable to have qualified as one of the finest sition they have until this war ocexpect conditions like those of 1912 long-distance runners and "stayers" [cupied in the commercial world. He the economic body. Unemployment and the few years previous. If the in the country. He delights to spend has not only encouraged mercantile Governments of the Dominion and the day in one long round of open- and manufacturing enterprises, but he has almost created their over-seas The story of an incident which trade. The marvellous development Government and chartered banks in teen fourteen, there will be reason occurred during his trip in Norway of commercial chemistry—in which hundreds of millions of dollars. That for congratulation in after years, be- a short time ago is typical of many field Germany stands easily foremost money, where it is, helps to carry on cause such action means the main- others which could be told, of his is - solely due to his initiative, and business. If the individual does his tenance of the national workshop, na- staying powers. On each of the five almost to his direct command. If he

> "Every German implicitly believes One day two expert ski-ers start- that this war was sure to come world has been against them. The next time Germany will be strong enough for all."

"What do Germans think of the justice of the German position, as displayed by the diplomatic interlish white paper?" "They neither know nor care.

They believe the kaiser had a colorable pretext for the war-which is replied the prince even more than they ask. Believing the war to be inevitable, they assert that they could never have been One month before the war finan-

cial Germany seems to have been informed what would happen. Consequently the great German banking houses in London and Paris withdrew as much gold as they could get bankers are quite frank in their ela "We are fighting this war upon

the enemy's money," they say, 'German propserity has been largely due to finance many of our undertakings in France and England. If we succeed these debts shall be paid. If we fail, bankruptcy must follow on a large scale. The foreign investor must either interfere to save us from penalization or pay part of that penalty himself. Even defeat will leave us in quite as advantageous a position as either of the other coun-

Seeking Further Powers. Calgary, Alta., Oct. 6.—Having successfully operated the waterworks, street railway and electric light and power systems as municipal enterprises, the city council of Calgary is now asking the legislature for amendments to the charter whereby the drilling of an oil well will be permitted also.

Healthy Bowels

Perfect health can only be obtained by keeping the bowels regular. If your bowels do not daily carry away the waste left after the food is digested, decay sets in, producing poisons which are taken up by the blood, frequently resulting in Typhoid Fever, Appendicitis and

To keep the bowels healthy and regular you must help, not drive, Nature by using Rexall Orderlies which are mild and gentle in their action, producing neither griping, nauses, nor any other

Rexall Orderlies cannot injure the delicate tissue of the bowels, and, as they do not re-act, it is only necessary to take them for a short time to cure constipation. If after you have tried Rexall Orderlies you are not perfectly

more than 7000 Rexall Stores and here only at this one. In vest-pocket tin

boxes, 10c., 25c., 50c.

satisfied with them, we will return you your money. The Jexall Store Mahood's Drug Store,

Kingston, Ont.

MRS. NEWLYWED SAYS:

"I can't imagine how you manage to be dressed by the time your husband comes home on a wash dav."

MRS. WISE NEIGHBOR SAYS:

"I use an Eddy Globe Washboard and an Eddy Indurated Fibreware tub, which keeps the water hot for a long time. No fear of rust. BUT BE SURE THEY ARE EDDY'S."

