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### DOINGS IN STAGELAND

#### NOTES ON PLAYS, PLAYERS AND PLAYHOUSES.

"The Woman Thou Gavest Me" Has Been Dramatized—"The Living Death," Tolstol's Last Drama, to be Produced in England.

"Milestones" is to be given in Berlin.

Henry Bernstein is writing a new play in which John Mason may play the hero.

A. H. Woods will revive "The Pet of the Petticoats," which was tried last season.

Paul Armstrong is to produce his new play, "The Escape," either in Los Angeles or San Francisco.

Adela Rowland has been engaged for a leading role in Sam Bernard's new production under the Shubert management.

"The Stronger Claim," Henry W. Savage's new production, is booked for a long tour through the south and the middle west.

Margaret Anglin has decided to shelve "Egypt." The author, Edward Sheldon, will probably try to find another star for his play.

"By-products," a play by James Medill Patterson, one of the authors of "The Fourth Estate," has been produced in Chicago recently.

William Anthony Maguire, who made a hit with a play dealing with the divorce question, has written another play, entitled "The Cost of Living."

After her present season it is announced Henrietta Crossman will be seen in a repertoire of classic plays. This has long been her ambition.

"First Love," Lulu Glaser's vaudeville operetta, is the joint work of Raymond W. Peck, who wrote the book; Anatol Friedland, the music; and Melville Alexander, the lyrics.

Maurice Campbell, the husband and

manager of Henrietta Crossman, is to produce a play called "The Ghost Breakers," by Paul Dickey, formerly Miss Crossman's leading man, and Charles W. Goddard.

"The Garden of Allah" has just finished an eight weeks' engagement at the Auditorium Theatre, Chicago, to receipts exceeding \$200,000.

Ronci, the tenor, sang into a graphophone the other day for the Columbia people and he got \$100,000 for six selections from "Martha," "Bohème," and other operas.

Miss Alice Yorke and Arthur Deagon, both Canadians, have been engaged to appear in the new comic opera by Walter Damrosch, Miss Yorke will appear in a suffragette role and Mr. Deagon as a belligerent Irish peace commissioner.

Joseph M. Gaites has secured from the Tolstol family the English-speaking rights to the novelist's last drama, "The Living Death." Some of the scenes are laid in Russian gypsy camps, and a gypsy composer has composed the music for the incidental ballet effects.

Fritzie Von Busing and Forrest Huff, who are now singing two of the leading roles at the Casino, New York, last week celebrated their ninth wedding anniversary. These two singers enjoy the reputation of practically never having played an engagement apart in all the nine years of their married life, and have never been separated more than four weeks during that time.

Madame Simone has just begun rehearsals of a new play written for her by Louis N. Parker, the author of "Disraeli" and "Pomander Walk."

Madame Simone, on her arrival, reiterated her promise to divide the time she spends on the stage equally between French engagements at the national theatres in Paris, and English-speaking tours of America. She brought over with her twenty-two trunks full of new gowns, and stated that there was not a single freakish dress in the lot.



CANADIAN THUMB NAILS SKETCHES FOLLOWING THE UNITED STATES ELECTIONS.

### Quickly Banishes Dandruff and Puts Radiance into Hair

Scalp Itch Goes Over Night and All Hair Worries Cease When You Use Parisian Sage Hair Tonic.

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No poisonous sugar of lead—no sulphur—no dye in PARISIAN SAGE. All fair minded pharmacists advise its use.

The cleanest, daintiest, most refreshing and delightful hair tonic in the world is PARISIAN SAGE. If you do not use it you are daily missing a glorious treat. It is simply splendid for men, women and children. It is sold at drug and department stores and toilet goods counters for only 50 cents a large bottle. Ask for PARISIAN Sage Hair Tonic for your own protection. The girl with the Auburn hair is on every carton and bottle.

PARISIAN Sage drives out all dandruff and stops hair from falling in two weeks. It stops itching scalp in twelve hours.

It is a hair nourisher and promptly puts life, luster and beauty into dull, faded and ill-looking hair.

T. M. Doods, Principal of Fort Erie School, Fort Erie, Ont., writes:—"Have just finished the fourth bottle of PARISIAN SAGE and am pleased to say it is all you claim it to be. It removed all dandruff and left my scalp clean and healthy. My hair became soft and glossy and grew considerably since I began using the tonic. PARISIAN SAGE gives excellent results when thoroughly rubbed into the roots of the hair." J. B. McLeod guarantees it.

Robert Loraine declares that his present tour of America in Shaw's "Man and Superman" marks his last appearance in this most brilliant of all Shavian comedies, and that, in all probability, he will not be able to return to America again for many years to come. He is now established as a London actor-manager, and has contracted to produce on a very large scale. As it is, he says, his present plans will give him all he can do for several seasons to come.

A dramatization of Hall Caine's novel, "The Woman Thou Gavest Me," has been secured by Messrs. Klaw and Erlanger and Joseph Brooks. It will be produced during the current season. The exact date has not been settled upon. The play deals with woman's place in the family in relation to marriage, motherhood and divorce.

Maurice Maeterlinck, the poetic dramatist, is writing a sequel to "The Blue Bird," in which he will show Tytyl and Mytyl grown up.

**Loughboro Council.** Sydenham, Nov. 4.—Council met, confirmed the minutes of last meeting and passed the following accounts: Albert Scott, rep. sidewalk, \$3; H. Martin, building water closet at hall, \$1; E. G. Kattan, expenses re audit, \$1; F. Foxton, building two culverts near W. Wilver's, \$23.30; J. Deyo, job near his place, \$2.37; and job on Postland boundary, Loughboro's share, \$25; E. Stokes, shovelling snow, \$2; the revue, legal advice, 1911-12, \$4; A. Daves, rep. crushes, \$2.50; and work on Wilmer Creek, \$6.75; J. Boyve, shovelling snow, \$5; Mrs. W. T. Shales, statute labor tax remitted, \$1.50; E. Johnson, rep. culvert, \$9;

J. Ewing, sledge handles, \$1.20; Joy & Son, Napanee, tile, \$16; J. Johnson, shovelling snow and rep. three culverts, \$11.75; J. Docteur, rep. culverts and filling in washouts, \$7; W. Patterson, blasting out ditch near C. O'Connor's, \$7.50; J. P. Lacey, account, 93c; William Johnson, building culvert and job on road, \$7; L. Gauntton, Jr., rep. culvert, \$10; C. H. Martin, job on Trousdale's hill, Loughboro's share, \$60.75; W. F. Shales, job on Draper lake road, \$6.40; J. W. Silver, overseer for work on Wilmer road, \$13.25.

Moved, Ennis-Hobbs, that council expend \$600 on the Wilmer road during 1913. Carried. Council adjourned to meet at 2 p.m., Monday, Dec. 2nd.

**Why Not Spend the Winter in California?** Attractive rates will be quoted by variable routes, affording finest scenery. The Los Angeles Limited, leaving Chicago daily 10.16 p.m. for Southern California, the San Francisco Overland Limited, leaving Chicago 8.36 p.m. less than three days en route, provide the best of everything in railway travel. The China and Japan Mail leaves Chicago daily 10.45 p.m. for San Francisco and Los Angeles. Illustrated literature on application to B. H. Bennett, general agent, Chicago and Northwestern Ry., 16 Yonge street, Toronto, Ont.

**No Doubt it Does.** Hamilton Spectator. Edmonton's proposal to expend \$275,000 on a hospital puts our sick children's institution in the 'toy class.

**TARS IN CHEWING TEST.** Their Taste Will Decide Award of Tobacco Contract.

Washington, Nov. 9.—For several weeks 125 enlisted men in the New York navy yard will be busy chewing forty kinds of tobacco to decide which kind shall be bought for the navy.

Bids have been opened from fifteen dealers who wish to furnish 200,000 pounds, about a year's supply, for the American navy. Prices ranged from 22 to 42 cents a pound for various grades.

The contract may not go to the lowest bidder. Chemical tests will be made, and the men's decision will be the ultimate choice. Without knowing what kind they are chewing, the men selected for the test will be questioned from time to time by a board of officers to how they like the various samples. Their taste will be the final court of appeal as to who gets the bid.

**How He Does It Now.** A certain novelist was entertaining a party of magazine editors.

The conversation, naturally, bore a good deal on literary topics, and one editor said: "Few manuscripts are actually written any more. A man no longer, as the old phrase goes, 'takes his pen in hand.'"

"No," said the novelist, with a loud laugh; "he now takes the typewriter on his knee!"

In preparation for the dominion rugby championship final, the Hamilton Alerts are building new grand stands at Britannia Park.

The problem which every business man of to-day is trying to solve is the increasing of his business. There are three important ways of doing so. One is by Newspaper or Magazine advertising, one by circular letter and the other by personal solicitation. Newspaper or Magazine advertising is general, and the results are usually in an indirect form. Circular letter advertising is a direct appeal to your prospective purchaser, and in many cases leads to an order or more generally to an inquiry, which then can be followed up with a personal interview.

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