

"Laura, your tea is always so good!—and mine does vary so. What kind do you use?" "Why, Red Rose!" "Well, I must order some on my way home!"



NEVER SOLD IN BULK

NEW SCIENTIFIC PROCESS.

A Preparation Discovered That Will Destroy the Dandruff Germ.

For some time it has been known that dandruff is caused by a germ that "digs up the scalp into little white flakes, and by sapping the vitality of the hair at the root, causes falling hair," and, of course, finally baldness. For years there have been all kinds of hair stimulants and scalp tonics on the market, but there has been no permanent cure for dandruff until the discovery of a preparation called Newhro's Herpicide, which destroys the dandruff germ. Destroy the Laurier government is appealing to the people is nothing more than the policy enunciated by the late Sir John A. Macdonald, and when that great statesman would have lived up to had he been given the chance that is offered the liberal administration of to-day.

Mr. Graham spoke with authorit-

THE MAN WHO COUNTS.

The silent vote is the one that will tell in this election. It is the vote of the man who is intelligently observing passing events, who has discernment and judgment, who is capable of deciding himself what is for his own good and the good of the country, and will act accordingly.

The true liberal, and the true conservative, will not be influenced by any demagogue. He is a reader of current literature. He will learn by reference to correct data, or recall if a man of middle age, the various steps that have been taken to improve our national relations. The liberals, in attaining office in 1896, took steps to adjust the tariff. They had a regard for vested interests, and so did nothing that could affect the progress or prosperity of the manufacturers. They did, however, take steps at once to cultivate a trade with England, and hence the preference which was adopted.

The true liberal, and the true conservative as well, will remember the desperation with which the opposition fought this proposal. It was then, as now, composed of Mr. Borden, Mr. Foster, and the rest of them that are worth talking about. The leader was Sir Charles Tupper, and he fairly screamed out his protest against a preference. Already, while he spoke, he saw in a vision the word "Ruin" written large upon the outer walls of every industry. And every true liberal, and every true conservative also, knows from experience how silly was this talk.

They will learn or remember, too,

the successive steps that have been taken to secure reciprocity. These steps were not confined to any party or any government. Reciprocity has been a standing offer of Canada, and it has been embodied in the real national policy of this country. They will learn, or remember, that the loyalty of some men has varied with their political circumstances.

The men who proposed protection, which shut out British goods, said that if British connection could not stand the strain so much the worse for British connection. The same men, when the preference was proposed, demanded from Britain a quid pro quo.

The men who looked to Washington for favour, and sent ministers there, again and again, to sue for reciprocity, now say that this reciprocity means a surrender of some fiscal independence, and that in time, if reciprocity is carried, Canada will be annexed to the United States.

The men who, in business deals and in banking, have had intimate relations with the Americans for years, who have become members of American trusts, or their agents in Canada, are the men who are forbidding the farmers to buy, and sell with the Americans, and threatening them, if they vote for reciprocity with all manner of pains and penalties.

The silent voter will think of all this, and a great deal more, and he will mark his ballot and with it settle his account politically. The silent vote will determine this election, and the result of the 21st will be awaited with interest.

CAMPAIGN NOTES.

Mr. Bryce, the British ambassador at Washington, must realize that his usefulness is over. The Toronto Telegram is dissatisfied and calls him a pessimist; in capital letters.

And now it is E. N. Lewis, conservative, in East Lambton, who is, on a still hunt for votes, and saying that though he opposed reciprocity in the house he will not oppose it if the people vote concurrence.

Some electors think Mr. Nickle could have waited a while longer before seeking higher honors, and have filled out at least one term in the local house. Willie can wait, of course, but Willie doesn't like to do it.

The manager of the Williams' Piano company in Oshawa feels that the government has made a mistake in favoring reciprocity, and it appears to have made a bigger mistake in not buying a Williams piano for the Duke of Connaught's family. The one mistake is of small consequence when compared with the other.

The Toronto Telegram has a startling announcement. It is that "thirty trick ballot boxes are being made for Oliver's riding." A false alarm. The only new ballot boxes that will go into the election are those which the government is making from Mr. Watson's model, and there is nothing tricksy about them.

W. R. Smyth, Sainte-Marie, and Joseph Armstrong, East Lambton, have got to look at what the results will be from the Atlantic to the Pacific and Canada as a whole.

THE WHIG, SEVENTY-EIGHTH YEAR

DAILY BRITISH WHIG, published at 306-310 King Street, Kingston, Ontario, at \$6 per year. Editions at 2.30 and 4 o'clock p.m. WEEKLY BRITISH WHIG, 16 pages, published in parts on Monday and Thursday morning at \$1 a year. To United States, charge for postage had to be added, making price of Daily \$3 and of Weekly \$1.50 per year.

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THE PERIL GREW YELLOW.

W. F. Nickle, at Portsmouth, declared that he was in the right because he "considered the national peril was so great that he should sacrifice his best interests in Canada's behalf." Glorious patriotism! How-ever, on Monday, after thinking over the matter, he declared that had Mr. Hartly come out, he (Nickle) would never have been in the field. The national peril was thus tempered by contingencies. Hooray!

THE OUTLOOK FOR KINGSTON.

The greatest political speech made in Kingston in many a year was that delivered by George P. Graham, minister of railways and canals, at the Grand Opera House on Monday evening. The hundreds who heard the eloquent minister of the Laurier government were fairly captivated by his splendid oration. The political question that are agitating Canada at this time. Conservatives were thoroughly convinced that the issue upon which the Laurier government is appealing to the people is nothing more than the policy enunciated by the late Sir John A. Macdonald, and when that great statesman would have lived up to had he been given the chance that is offered the liberal administration of to-day.

Mr. Graham spoke with authorit-

OUR CANADIAN HAMS

SOLD ABROAD CHEAPER THAN IN CANADA.

How the Canadian Consumer is Pinched.—The Canadian Product Can be Shipped to England and Back to Canada and Sold Lower Than the Canadian Prices.

If you wish to buy a Canadian smoked ham weighing about eleven pounds in this city, you must pay nineteen cents per pound for it. This is the price at Davies' retail store. Tonight in the pound the price of the best ham at this store runs up to twenty-five cents.

Now, supposing, one of these anti-reciprocity magnates, in his anxiety to do good to the workingman, proposed to import Canadian hams from Liverpool and sell them at a fair profit, in this city, would he be thought insane?

Supposing, furthermore, he insisted on having them packed in the best possible way, each ham seen carefully in canvas with a couple of handfuls of oat husks thrown on the back of the ham—and on the home-making it a sort of cushion, almost impossible to damage. Medical experts would be called, and much would be said about "brain storms." But let the workingman go over these figures. Our hero need not necessarily be a hero, there is money in it) can buy wholesale hams in Liverpool, averaging 11 pounds, each from the Davies company, at never more than sixty-eight shillings (about \$17) per cwt. (of 112 pounds), and more often than not at nearer fifty shillings than sixty-eight shillings. His hams will cost him further two pence (four cents) each to smoke, and thus he can get (say) 210 hams, weighing in all 2,300 pounds, costing him as near as possible seventy shillings (about \$17.50) per cwt., smoked. Any export ham packer in England will pack them for him, charging him as under:

	£ s d
15 cwt. salt (1,680 pounds) at 2s 6d per cwt.	19 0 0
26 cases at 2s 6d per case	2 0 0
Canvas (5d per ham)	5 0 0
The hams, 2,600 22 cwt. 21	5 0 0
case, cost him at 70c per cwt.	\$1 5 0
And freight on 2 1/2 tons, say:	4 0 0
Total	£33.15 9

Or, reckoning \$1.86 to the pound, sterling, \$455.68, just about 17 cents per pound laid down in Canada.

If he can sell at this at 18½ cents per pound within two months, he makes 16 1/3 per cent. per annum even if he had to deduct a commission, even if he had to deduct a commission. Remember, the above are all outside topmost prices.

Now, in addition to this he has about 1,600 pounds of best dairy salt, and each of his hams, is sewn in canvas. His stock will keep indefinitely. Do not these figures make one think furiously? They are not jugged. Hundreds of thousands of hams are packed in this way every month at this cost, and exported to points all over the world, from England, the competition of American, Danish and old country ham forces the Canadian packers to be content with a reasonable profit on the British market.

Thus, then, is the great bacon joke. Mr. Flavelle, Lord High Muck-a-Muck of the William Davies company, IS ABLE TO BUY HAMS IN LIVERPOOL, FROM HIS OWN FIRM AT A FAIR PROFIT, TO HIS FIRM, EXPORT THEM TO HIMSELF IN CANADA, MAKING A FAIR PROFIT TO HIMSELF ON THE PACKING, AND UNDERSELL HIS OWN FIRM'S RETAIL STORES AGAIN, MAKING HIMSELF A FAIR PROFIT.

In other words, Canadian ham is not only shipped to England and sold cheaper there than in Canada, but it can be shipped to England, shipped back to Canada, and sold profitably at a lower price than is now charged the Canadian people.

And the workingmen of Canada is asked to vote that the Canadian packers be protected from competition, i.e., that the packers shall have no hindrance from putting up the prices of the necessities of life as high as the tariff permits them.

The Canadian packers are opposing reciprocity because it lowers the duties on meat, and will force them to cut down their exorbitant profits.

CANADIAN SENTIMENT.

Liberals Were First.

Hon. Mr. Foster.

The Tories would have taken up reciprocity if we had not. It was the for them that hatched the egg.

Facing Both Ways.

Stratford Beacon.

It should be remembered that Mr. Borden opposed the British preference, and now he is afraid the removal of taxes on natural products between Canada and the United States will endanger British connection.

Kindness of Uncle Sam.

Toronto News, conservative.

It has to be admitted that the Washington administration, as a means of relief from serious political combinations, has conceded more to Canada than we have yielded to the neighboring country.

Tribute to Sir Wilfrid.

Waterloo Times.

French of race, Canadian by birth, cosmopolitan by nature and a Christian gentleman in his life, his statesmanship is a boon to Canada, his wisdom a power in the council of the British empire, and his friendship for the United States a feeling which Americans gladly reciprocate.

Some Sensible Talk.

Ottawa Journal, conservative.

If reciprocity were to be followed by notable commercial advantages to Canada, why would our prosperous condition tend at all to make us discontented with the imperial affiliation under which that prosperity was presented—the more prosperous the more contented.

In considering reciprocity we must take a broad national gauge rather than a personal or local view.

No man has a right in deciding a great national question which will affect the future of this country and the welfare of the whole dominion, to allow his personal feelings to be reflected in considering the matter.

We have got to look at what the results will be from the Atlantic to the Pacific and Canada as a whole.

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