THE COMPANY

THE OPPORTUNITY

Advertising Manager.

business cases

all special initiatives

asset)

with clients

experience

KEY ACCOUNTABILITIES

Attain or surpass sales targets

safe and compliant manner

WHAT WE'RE LOOKING FOR

strong attention to detail

Access to reliable vehicle

WHAT'S IN IT FOR YOU

the media industry

to your communities

development opportunities

work environment

unprecedented drive for results

JOB TITLE: Advertising Sales

BUSINESS UNIT: Metroland York Region- Markham office

metrolandmedia

A subsidiary of Torstar Corporation, Metroland is one of Canada's

premier media companies. Metroland delivers up-to-the-minute vital

business and community information to millions of people across

Ontario. We have grown significantly in recent years in terms of

audience and advertisers and we're continuing to invest heavily in

developing best-in-class talent, products and technology to accelerate

our growth in the media landscape and strengthen our connection to the

We are looking for an energetic, driven and detail-oriented individual to

work on our Advertising team and become involved in our commitments

in the communities we serve. This position will report directly to the

community. For further information, please visit www.metroland.com.

Responsible for ongoing sales with both new and existing clients

Create proposals for prospective advertisers through compelling

Address client concerns in a timely and professional manner

As part of this role, you will be required to handle credit card

Superior customer service skills, creativity, and ability to be

Strong organizational skills with the ability to multi-task

information. Metroland Media is a PCI compliant company and

requires people in this role to take PCI training to handle cards in a

Knowledge of Microsoft applications (MPE software experience an

Ability to build and develop effective relationships within our team and

Positive attitude, flexible nature and excellent communication skills

Ability to work in a fast-paced, dead-line oriented environment, with

A proven history of achieving and surpassing sales targets, and

Degree or diploma in marketing/ advertising, or equivalent work

Opportunity to be part of an exciting company at the cutting edge of

Work for a well-established and respected company that is connected

Be part of a company that is committed to providing a healthy and safe

We've got your health in mind; you'll receive a comprehensive benefits

If working for a highly energized, competitive team is your ideal

environment, please email your resume to mmartin@yrmg.com

by January 20th 2014.

Thank you for your interest. Only those candidates selected for an

interview will be contacted

Job Category: Advertising Sales

We provide individualized career plans and extensive ongoing

Prospect for new accounts including researching

and work within our MPE and Affinity systems

resourceful, expedient and work to deadlines

Competitive compensation plan and Group RSP

package and a generous vacation plan

Provide our valued customers with creative and effective advertising

solutions and play a key role in the overall success of our organization

Assist in ad design, co-ordinate the execution of advertising programs

Ability to present a variety of opportunities to all clients, and to support

Connected to your community*

house- 500sqft new

condition. Kitchen/ bath,

6 appliances. a/c. Near

bus stop/ amenities.

\$830 inclusive. No park-

DENISON/ MCCOWAN- 2

bedroom basement. Liv-

ingroom and kitchen

Separate entrance.

Cable Parking Near

school \$800 inclusive

Available now. Ravi

KENNEDY/ STEELES-

Spacious 1 bedroom base-

ment, separate entrance,

laundry, \$775 inclusive

Non-smoker pets Suits

professional Near Pacific

Mall. Immediate

MARKHAM- APART

MENT building- 1 bed-

room, balcony, elevator,

parking included \$1010

dogs 905-472-0287

Available March 1st No.

MCCOWAN/ DENISON-

Spacious 1 bedroom full

basement apartment

separate entrance. 1

parking, laundry Non-

smoking/pets Near pub-

lic transit Available im-

RICHMOND HILL-

bedroom basement apt

laundry, appliances

clean, separate entrance

Walk to Go Yonge Im-

mediate \$1.000 nego

STOUFFVILLE- 1 bed-

room apt., quiet 4-sto-

rev building nea

amenities Suits non-

smoking individual

couple. No pets \$1110

Leave detailed message

WOOTENWAY- \$895

utilities, cable, internet

parking, laundry, Bright

spacious 1 bedroom

basement, separate en-

trance Kitchen/ bath

room granite

countertops Non-smok-

Townhouses for Rent

NEWMARKET- BEAUTI

FUL 2/3 bedroom town

home \$1.140.00

\$1.221 00 +utilities

H.O.P.E. Co-op. family-

oriented community

steps to amenities NO

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for tvr Info

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ing. (416)931-7269

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print finishing shop in UNIONVILLE- SEPAR-

Markham Full time posi- ATE entrance, separate

tion. Must have valid unit roomy second sto-

fork lift license. First aid rey 1 bedroom, lovely

training an asset Mini- baths tv. utilities in-

mum 3 years experience cluded Parking, immedi-

required. To apply send ate no-smokers/ pets

resume to veda@lama 416-948-3169

tiable 416-891-8107

mediately.

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416-358-6539

(905)475-1709

ing. 416-822-1375

905-888-1215

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MARCH OF DIMES CANADA is dedicated to creating a society inclusive of people with physical disabilities and we need your help.

JOB FAIR

for Support Services Attendants all locations in York Region!

Date: January 16, 2014 Where: 13311 Yonge Street, Ste. 202 Richmond Hill, ON When: 2:00 pm - 7:00 pm



LA MARCHE OF DIMES DES DIX SOUS CANADA DU CANADA

General Help

SHIPPER/RECEIVER RE-

QUIRED for fast paced

WAREHOUSE ASSO-

CIATE/FORKLIFT Opera

tor for Winroc in

Vaughan. Forklift certifi-

cate required. Minimum

six months experience

Excellent customer ser

vice skills. Secondary di-

ploma is preferred. Must

have a positive and pro-

fessional attitude. Health

and Safety committed

Full description at

cutting.com

Please visit our website at www.marchofdimes.ca

General Help

Terra-Opus Property Services is now HIRING Snow shoveling staff

for this winter, guaranteed money. Positions will offer continued full-time employment in April 2014 Interested parties call 905-640-0884

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