

Sales Opportunities

CLASSIFIED/ INSIDE ADVERTISING SALES REPRESENTATIVE

York Region Media Group, a division of Metroland Media Group (a wholly-owned subsidiary of Torstar Corporation), is a dynamic media company delivering vital business and community information to millions of readers across Ontario each week. With over 100 newspapers, countless advertising venues, numerous distribution networks, and the Internet and web publishing, no target is unreachable.

The Classified/ Inside Advertising Sales Representative is responsible for servicing and growing our client base and will increase sales revenue through new business development. This is an inside sales position that is responsible for taking incoming sales calls and making outbound sales calls for our numerous advertising opportunities.

Position Accountabilities:

- Provide our valued customers with creative and effective advertising solutions and play a key role in the overall success of our organization
- Responsible for ongoing sales with clients and able to concurrently manage both sales and administrative processes
- Handle incoming sales calls
- Prospect for new accounts including researching advertisers in competing publications and reviewing new businesses in the area
- Create proposals for prospective advertisers through compelling business cases
- Assist clients in ad designs and co-ordinate the execution of these ads with the Production department
- Attain and/or surpass sales targets
- Address client concerns in a timely and professional manner

Competencies, Skills and Experience:

We are looking for someone who is action-oriented, driven for results, able to learn on the fly, customer-focused, composed and creative. In addition, the ideal candidate will have the following skills:

- Excellent product and industry knowledge
- Superior customer service skills
- Ability to build and develop effective relationships within the team and with clients
- Strong sales and telephone skills
- A proven history of achieving and surpassing sales targets, with an unprecedented drive for results
- Solid organizational and time-management skills with the ability to multi-task
- Ability to work in a fast-paced, deadline-oriented environment
- Ability to concurrently manage both sales and administrative responsibilities
- Previous experience in a sales position would be an asset

What We Offer:

- Development and opportunities for advancement
- Base rate plus commission structure, unlimited earning potential, sales incentives & contests
- Benefit program, including pension and competitive vacation/paid time off provisions

Join a winning team with unprecedented success!

If working with a highly-energized, competitive team and market is your ideal environment, please email your resume to: ahughes@yrmg.com no later than June 29, 2012.

Metroland is an equal opportunity employer. We thank all applicants for their interest, however, only those selected for an interview will be contacted.

Sales Opportunities

Sales Opportunities

General Help

General Help

Homes for Sale

Homes for Sale

Auctions & Sales

Auctions & Sales

Tenders

TERRACE YOUTH RESIDENTIAL SERVICES, INC.

IS SEEKING

FOSTER PARENTS IN GTA AND SURROUNDING REGION

TERRACE is seeking individuals to foster children and youth in their homes, in which they can thrive and grow. Help us find and reach their full potential. TERRACE provides comprehensive services to children from newborns to 18 years of age. As a company we serve a diverse age range. Potential foster parents will provide a safe, nurturing, professional, and loving home for children and youth. Foster parents will receive a generous remuneration package. We are strongly committed to providing foster parents with both professional development and ongoing support. Please send letters of intent to: admin@terraceyouth.ca



OPEN HOUSE - SAT. & SUN. 2-4 pm
46 Barrinton Cres., Markham
3 bedroom Finished Basement Totally renovated Fresh paint laminate floors, cornice molding new doors & windows, new Roof & More 3 washrooms In-Law Suite with separate entrance and separate deck** Master Bedroom with own deck facing park Brand new S/S appliances New high efficient furnace Pot lights galore Gold plated chandelier too many things to list.
Come, look for yourself. Truly a delight!
\$525,000. Call Andy (416)246-0651

Canada Day Weekend

AUCTION SALE

Monday, July 2 at 10 am.

Please Visit Us Online For Details & Pics
www.clarksonauctions.com

Outstanding and large offering of fine furnishings including antique and new or near new pieces plus art, collectibles, antique firearms, figurines, glass, china, tools and good clean household. Also including 24 Persian Rugs in Various Sizes and Colors.

Plan To Attend This Fine Holiday Auction.

Held at the Ballantrae Community Centre
5592 Aurora Road, 1 km east of Hwy 48
Stouffville

Clarkson Auctions & Movers Inc.
905-640-6411

TENDER
Royal Canadian Legion Branch #459 looking for quotes for summer and winter maintenance for July 2012 - April 2013
Deadline July 16th.
Pickup package at the Legion at 150 Mostar St

Waste Removal
MR KING'S JUNK REMOVAL - Fast reliable same day pick up. Why spend more somewhere else? Seniors Discounts. Call Vincent 647-216-KING (5464)

FIRST HEALTH CARE

WHERE CARE COMES FIRST

RN/RPN/PSW Job Fair

(1 yr Canadian experience mandatory)

When: July 3rd - July 13th (Monday to Friday) 10:00 am - 4:00 pm
Where: 102 - 8150 Woodbine Avenue, Markham (L3R 9L7)

(Bring copies of certificates and registrations)

Call: (905) 305-9551 ext. 232
Email: hr@firsthealthcare.ca
Visit: www.firsthealthcare.ca

Apartment for Rent
BRIMLEY/ DENISON - 1 bedroom basement. Near amenities. Parking Available immediately (905)477-0648 or (647)402-4987

Condos for Rent
UXBRIDGE- NEWLY renovated spacious 2 bed room condo, right in town. Basement garage 1 car. Utilities extra. Water included. No smoking \$1100/mo Available September 1st 905-852-1551

Houses for Rent
HWY#7/ BULLOCK - 3 Bedroom detached, 1.5 baths, fin basement \$1450 + Sept 15th. For more details call 905-471-6927 ext 231

Rooms for Rent and Wanted
MARKHAM- Immaculate 3 bedroom Hardwood, beautiful kitchen, 2 1/2 washrooms, fenced-in backyard a/c all appliances \$1695, August 1st. Rys Properties 905-727-1102.

MARKHAM- STUNNING 3 bedroom home, prime location. Car, \$1595+. Near schools/ amenities August 1st. No pets. Call Rys Properties 905-727-1102.

MARKHAM- APARTMENT building, bachelor apt. Laundry room, outdoor parking included. No dogs. Available Aug 1st. \$840. 905-472-0287

MARKHAM/ DENISON - 2 bedroom basement, separate entrance, laundry, parking. Near schools, mall. No pets, smoking. Immediate (905)472-1475

MCCOWAN/ 16TH - Bright, spacious 1 bedroom basement apartment, separate entrance, appliances, parking. A/C cable. Available immediately. 647-893-7900

MCCOWAN/ HIGHGLEN - Newly painted spacious 1 bedroom hardwood, basement. Separate entrance \$745 inclusive. Aug 1st. Non-smoking. Pets 6'4" 8'0" 1 3 4 5 5. 416-262-1392

MERRY MAIDS OF MARKHAM

Hiring home cleaners now!

Paid Training - Paid Mileage Weekly Paychecks No Nights, Weekends or Holidays!

Car required. Call 905-471-2929

GRASS CUTTING FOREMAN (M/F)

Responsible, punctual, hold G License, must provide a clean abstract. Experience backing up trailers. Min 2 yr grass cutting experience. To start immediately. Fax resume to: 905-649-1415 or email to: sales@colpacinc.ca

ORDER TAKERS

Wanted for taxi company. Evenings and weekends. Fax resume to Denis 905-889-6919

\$100-\$400 CASH daily for landscaping work!

Competitive, Energetic, Honesty a MUST!

www.PropertyStar.jobs.com

Health Care/ Medical

FT MEDICAL Receptionist for Markham Heritage Health Clinic. Family physician/walk in clinic, daytime hours. One year EMR experience required. Seeking a fast learner, multi-tasker, organized, team player. Send resume with salary expectations to: markhamclinic@gmail.com

TOYS FOR BOYS AUCTION

FARM MACHINERY, TRACTORS, ANTIQUE TRACTORS, CLASSIC CARS PARTS & ACCESSORIES

Gary Hill Auctions - July 14, 2012
VanHaven Sales Arena
720 Davis Drive Uxbridge

CONSIGNMENTS WELCOME
Consign Early to Take Advantage of Our Full Services Provided On-Line Bidding, Computerized Auction Management, Vendor Inquiries Welcomed

GARY HILL AUCTIONS
905-852-9538, 800-654-4647, 416-518-6401
Details & photos garyhillauctions.ca

TWO DAY AUCTION SALE

Wed. July 4th & Thurs. July 5th @ 6:30pm

POLLARDS AUCTION BARN

2.5 mi. E. of Keswick, 24190 Kennedy Rd. 15 mi. N. of Newmarket, off Woodbine Ave. (Watch for signs)

Complete line of household furniture, antique pcs, collectibles & tools. Check the web site, www.pollardsauctions.com for photos & additions
905-722-3112 SUTTON 905-476-5160

Available Mortgages

Up to 90% LTV

Don't Worry About Credit!
Refinance Now!

Call Hugh Fusco AMP -647-268-1333
#M08005735
Igotamortgage Inc.
www.igotamortgage.ca

Thank You Notes

Thank You

The family of the late RICK LAPP is overwhelmingly grateful for the love and support given from family, friends and coworkers.

Beautiful flowers, heartfelt condolences, generous donations and food provided reflect the true impact Rick had on so many.

Our gratitude is extended to Drs. Chen, Whalen and Trinkhaus for guiding Rick and Mary through the month of May and the palliative team who ensured Rick's comfort above all else.

To Glenn Smith (Dixon Garland) and Lorne Daly-Price (Heritage United Church) thank you for answering our questions before we had known to ask and again when we had forgotten your answers.

The blessing is ours for having loved and been loved by Rick.

Thank you

Teaching Opportunities

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General Help

Kids Connection Care and Education

Currently hiring **RECEs, RECE Designates & Assistant Teachers** for Full time, Part time Split shift and Maternity Leave positions in Richmond Hill, Markham, and Vaughan starting Sept. 2012

Forward resumes to **Human Resources**
jbrown@kidsconnectionce.com
Fax: 905-887-5985

Only those selected will be contacted
Deadline for submission is July 6, 2012

General Labourer

with G drivers licence required for deliveries, clean up, tent & stage installations for a party rental company. Please fax 905-642-2648 or jobs@signaturepartyservices.com

Even small doors can lead to big opportunities.

Upload your resume on Workopolis and open doors today workopolis.com/open

WORKOPOLIS



CLASSIFIED DEADLINES

THURSDAY EDITION
Help Wanted Deadline, Wednesday at 12 Noon
Word Ads Deadline, Wednesday at 2pm

Business & Professional Directory
Deadline, Tuesday at 5pm

SATURDAY EDITION
Help Wanted Deadline, Friday at 12 Noon

Word Ads
Deadline, Friday at 2pm

Business & Professional Directory
Deadline, Thursday at 5pm

To place your ad, call:
1-800-743-3353