

505 Careers

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525 Office Help

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529 Inside Sales

Outside Advertising Sales

Gold Book - Metroland Digital Media Group

Metroland Media Group Ltd., a wholly owned subsidiary of Torstar Corporation is looking to expand both its Digital Media and Directory Divisions.

Metroland's Digital Media Group manages a network of community, specialty and vertical websites across Ontario. The Metroland network of websites sees more than 2.5 million unique monthly visitors, who view more than 30 million pages per month.

Gold Book is the print and online directory division. It publishes over 2.4 million directories and operates 14 regional websites across 41 markets in South-Central Ontario.

We are seeking full-time **OUTSIDE ADVERTISING SALES REPRESENTATIVES** to service our various regions.

In this role, you will be customer-focused and will build strong relationships with new clients.

- Are you a hard working and independent, self-starter?
- Do you enjoy dealing with small businesses and meeting new people every day?
- Are you a **hunter**, with the confidence and drive to excel at generating and closing **new business**?
- Do you have excellent communication, presentation and telephone skills?
- Are you extremely ambitious with an outstanding work ethic and unprecedented drive for immediate results?
- Do you have a reliable vehicle?

If you answered "Yes" to all of the above and would like to pursue a rewarding career with a leader in the media industry, this opportunity may be the right one for you.

We offer all of the following to attract the best talent:

- Competitive Total Compensation package (Unlimited income potential)
- A comprehensive benefits package (including group RRSP plan eligibility)
- Complete training program provided
- 3 weeks vacation to start
- Ongoing sales incentives and contests

To become a member of our growing team, send your résumé and cover letter to digitalcareers@metroland.com on or before Monday July 5th, 2010.

Gold Book



goldbook.ca

We thank all applicants for their interest; however only those selected for an interview will be contacted. No phone calls or agencies please.

New Business Development Representative

The New Business Development Representative is responsible for growing a client base and will increase sales revenue through new business development.

Are you...

- Someone who is comfortable making cold calls in person and on the phone.
- A motivated, self starter
- Thrive in approaching new challenges with a sense of urgency
- Able to create proposals for prospective advertisers through compelling business cases
- Good at assisting clients in the best marketing strategy to grow their business
- Comfortable with a fast paced, deadline oriented environment
- Excited to work on commission

Required Skills

- A very strong work ethic and ability to work independently
- Passion and Drive to succeed
- Personality plus to build new and lasting relationships
- Strong written and verbal communication skills
- Solid time-management and organizational skills
- A reliable vehicle
- Strong sales, presentation and telephone skills
- A tremendous drive for results
- Strong organizational skills with the ability to multi-task
- Fluency in Mandarin, Cantonese & English would be an asset

Please email resumes to mbarville@yrmg.com
no later than July 16th, 2010

Metroland is an equal opportunity employer. We thank all applicants for their interest, however, only those selected for an interview will be contacted. No telephone calls please. All résumés will be kept on file for future consideration.

Highland

Transportation Company in Markham area requires a **Part-time Clerical Person** to perform routine Accounts Payable & imaging functions. This is ideal for a university / college student.

Please send applications to employ@highlandtransport.com.
Only applications received via email will be considered.

Dicta Typist/ Admin Assistant

Woodbine/Steeles area. 3 days per week or other mutually agreed upon part time schedule. Must have an excellent command of the English language; be proficient on Word, Excel and have a good telephone manner. Some accounting, insurance or legal experience would be an asset.

Fax resumes in confidence to 904-470-2124

RECEPTIONIST

required on a part time basis (possibility for full time) for private investigation office in Markham. Must be proficient in Microsoft Office, fast, accurate typing skills & dicta. Excellent spoken & written English a must. Flexibility and an ability to work in a fast-paced environment is essential.

Email resume: hr.naai@yahoo.ca

510 General Help

SITE SUPERINTENDENT

Established General Contractor working in the I.C.I. sector seeks a permanent, full-time site superintendent for projects valued up to \$5M. The successful candidate will be detail oriented with excellent written & communication skills. A min. of 5 yrs. exp. as a construction site superintendent is essential. Salary and benefit package commensurate with experience.

Fax resume: 905-883-5243 or email: info@11paisley.com

NICK & MIRA'S NO FRILLS

Now Hiring Full-time:

- Meat Associate
- Grocery Associate

Very competitive wages. Must have grocery store experience. Please fax resume to: 905-773-6011 or in person 13071 Yonge St. King Sdrd. & Yonge, Richmond Hill

510 General Help

DRIVER WANTED

For landscaping & towing. \$15/hr to start Year round work. Must be fluent in English. Please call Dave 416-877-5960

510 General Help

JANITORIAL CLEANERS

wanted for Richmond Hill, Markham & Toronto area. Days & nights. Please call (647)240-3330

TELESALES

Part-time days. Immediate. 5+ years experience. Promenade Mall Thornhill Call 905-886-4187

530 Sales Help & Agents

SALES AGENTS

Consulting field. Immediate. 10+ years sales experience. Excellent commission. GTA and vicinity. Business to Business. Fax resume 905-881-7304

CHECK YOUR AD!

YRMG Classifieds request that advertisers check their ad upon publication, as we cannot be responsible for more than one incorrect insertion. There shall be no liability for non-insertion of any advertisement. Liability for errors in ads are limited to the amount paid for the space occupying the error. Please be advised that all advertising content is subject to the approval and policy review of management of YRMG Classifieds (The Era-Banner, The Liberal, Vaughan Citizen, Markham Economist & Sun, Stouffville Sun-Tribune, Georgina Advocate). Rights reserved to decline, rework or properly reclassify an ad at any time.



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515 Skilled & Technical Help

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JADACO RECREATION MANAGEMENT

is hiring Swimming Pool Deck Attendants, FT/PT. Summer job till Labor Day. Bloomington and Warden.

Please apply to jobs@jadaco.com

Look us up at www.jadaco.com



Are you looking for a challenging and rewarding sales career with Allstate?

If you are highly motivated sales professional who is ready to take your sales career to the next level and have a General License/RIBO or are willing to obtain one then the Business Development Agent role in Markham is for you.

To learn more about this financially rewarding opportunity send your resume in confidence to boxgroveagency@allstate.ca or fax at 905-209-7602

WILLOWDALE NISSAN

COME GROW WITH US

Busy dealership looking for progressive individuals to join our rapidly growing team

SERVICE ADVISOR

Looking for a self motivated individual with exceptional customer interactive skills that thrives in a busy work environment.

SERVICE COORDINATOR

Looking for a friendly, self motivated individual proficient with computers that is good at multi-tasking

Please reply via email only to szehr@willowdalenissan.com

See what's on at the MOVIES!
It clicks home

Metroland Corporate Sales Representative - Career and Classified Dept. (Inside/Outside Sales)

Metroland Media Group's Corporate Sales division is looking for an enthusiastic, results driven sales representative to develop and execute integrated print and online strategies for Career, Education and Classified clients.

Key Responsibilities

- Skillfully package and sell the advantages of advertising in Metroland's more than 110 community publications, 3 daily publications, numerous targeted sections, distribution, commercial printing, online, broadcast and niche magazines
- Manage and grow an existing customer base while prospecting new business
- Assist clients in the creative process to meet their advertising objectives
- Manage the administration of advertising plans
- Agency and client sales presentations

Your assets include

- Minimum 2 years of successful experience in advertising sales
- Ability to work in a fast paced, deadline driven environment
- High level communication and presentation skills
- Creativity
- Hard working and results driven
- Exceptional time management, attention to detail and organizational skills

Must have vehicle.

Please send your resume to cgray@metroland.com by Tuesday July 6, 2010.
Thank you for your interest. Only those candidates selected for an interview will be contacted.