



**MARKHAM ECONOMIST & SUN**

## New Business Development Representative

The New Business Development Representative is responsible for growing a client base and will increase sales revenue through new business development.

**Are you...**

- Someone who is comfortable making cold calls in person and on the phone.
- A motivated, self starter
- Thrive in approaching new challenges with a sense of urgency
- Able to create proposals for prospective advertisers through compelling business cases
- Good at assisting clients in the best marketing strategy to grow their business
- Comfortable with a fast paced, deadline oriented environment
- Excited to work on commission

**Do you have...**

- A very strong work ethic and ability to work independently
- Passion and Drive to succeed
- Personality plus to build new and lasting relationships
- Strong written and verbal communication skills
- Solid time-management and organizational skills
- A reliable vehicle
- Strong sales, presentation and telephone skills
- A tremendous drive for results
- Strong organizational skills with the ability to multi-task

Please email resumes to [mbarville@yrmg.com](mailto:mbarville@yrmg.com) no later than April 30th, 2010

Metroland is an equal opportunity employer. We thank all applicants for their interest, however, only those selected for an interview will be contacted. No telephone calls please. All resumes will be kept on file for future consideration.



**Here we grow again!!!**

Career Opportunities Available For the right individuals to enter the exciting Travel Industry. We offer the flexibility to work in the office or from home. Complete training provided. Experienced travel agents welcome. For more information join us at our **Discovery Night on Tuesday, April 20th at 7:00pm** Please RSVP to [Markham@cruiseshipcenters.com](mailto:Markham@cruiseshipcenters.com) or phone (905) 948-1800

**515 Skilled & Technical Help** **515 Skilled & Technical Help**

**EXPERIENCED ALUMINUM MANAGER/FOREPERSON**  
Required for busy soffit, fascia and eaves troughing contractor located in Stouffville. Responsible for supervising sub-contractors and for the management of new and existing customer accounts. Competitive salary and benefits package. **Please fax resume to 905-642-1990**

**525 Office Help** **525 Office Help**

**healthwithcare.**  
We are a state of the art medical facility in downtown Markham.  
**Account Receivable (AR) admin:** 1+ year(s) experience in a Rehab clinic Experience dealing with Motor Vehicle Accident files and third party insurance **Please email resume to: Tom.Haynes@healthwithcare.ca**

**LEGAL ADMINISTRATOR/LAW CLERK**  
**Tired of commuting.....**  
We are seeking a candidate with a minimum of 5 years condominium or subdivision experience. The candidate must have strong organizational skills, ability to meet deadlines and be a team player. **Email: jobs@bratty.com or fax resume to Dorothy Jones 905-760-2900**

**F/T Legal Corporate Assistant**  
for very busy Richmond Hill law firm. Min 2 years exper. Excellent keyboarding skills, Word, WP, Fastco, PC law, and be able to work in a fast paced environment. Please reply to [Alexandroff@litowitz.com](mailto:Alexandroff@litowitz.com) or fax 905-731-6986

**HVAC POSITION Available**  
Job duties include: Sales, residential & commercial, daytime & evening, technical support, office management skills, license required G2 minimum. **Please email resume to: hvacyorkregion@gmail.com**

**Edmunds Home Improvements**  
Requires a part-time person for general office duties. Knowledge of word processing and spreadsheets essential. Excellent phone skills. Experience in home improvement field would be an asset. Call 905-472-0276 or Email [edmundshomeimprovements@rogers.com](mailto:edmundshomeimprovements@rogers.com)

**PAYROLL ADMINISTRATOR**  
Responsible for sub-contractor invoices. Must be able to multi-task and meet deadlines. Must be fluent in English. Please email resume to: [cathy@chouinardbros.com](mailto:cathy@chouinardbros.com)

**P/T Experienced Real Estate/General Legal Secretary**  
required for Markham Law Office. Knowledge of Conveyancer/Teraview/PCLaw **Send resume by e-mail to heather@torlaw.com or by fax to 905-209-0785**

**Are you interested in a career in insurance?**  
Full time customer service position available. University degree required. OTL would be an asset. **Fax resume to 905-201-8601**

**530 Sales Help & Agents** **530 Sales Help & Agents**

**FREE SEMINAR**  
Recent promotions & increased sales volumes have occurred due to changes under the new GM. This means, we need additional Sales Professionals! We are prepared to hire and train you through a professional seminar held by one of North America's foremost Instructors of Automotive Sales. Don't miss this opportunity! The potential to earn up to \$100,000+ per annum for those who are self-motivated and driven to succeed is here!  
**April 25th, 2010 - Almost Fully Booked!**

**SALES CAREER OPPORTUNITY**  
Come and learn about the automotive industry before making a career decision. If you love dealing with people and you're a self-motivated individual, this may be for you! A car allowance, benefit package, and excellent commission plan are available for the right candidates. Male and female applicants are encouraged. If you think a career in the automotive industry might be for you, please call:  
**George Redak** General Sales Manager [redak@eastsidegm.ca](mailto:redak@eastsidegm.ca) 905-475-7373, ext. 201  
**Judy Trunks** CRM Manager 905-475-7373

**NEW CAREER**  
We're looking for individuals with a career objective for immediate positions in vehicle sales.  
**\$35,000 - \$75,000**  
No experience required

**We offer**  
\*Professional sales training program  
\*Excellent pay, commission and Bonus plan  
\*Group Insurance \*Demo package  
\*Variable work schedule  
\*Motivated and prestigious work environment  
\*Opportunity for advancement to management

Personal interviews for one day only!  
Monday, April 19 apply in person only 11a.m. to 5p.m.  
College and University grads welcome  
**VILLAGE NISSAN** 4600 Hwy #7 Unionville, Ont.

**FUTURE STEEL BUILDINGS**  
Top Closers Wanted!  
Inside Sales  
•Must be motivated •All leads provided  
•Uncapped income  
\$85K avg/. amongst 45 reps.  
Email resumes: [cbower@futuresteel.com](mailto:cbower@futuresteel.com)

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search, sell, save!  
**Use it with confidence.**  
Our content is checked to minimize risk to our readers and advertisers. Visit [yorkregion.com](http://yorkregion.com) and click on [yourclassifieds.ca](http://yourclassifieds.ca)

**NORTHWOOD MORTGAGE**  
**WE ARE HIRING!!!**  
**Great Opportunity in Financial Services**

- Full or Part-Time Mortgage Agents
- Training Programs
- Join a Dynamic Team
- Work for yourself...Not by yourself

**CALL TODAY! 416-969-8130** Lic. 10349

**535 Hospital, Medical, Dental** **510 General Help** **510 General Help**

Markham Dental Office is looking for a **Dental Hygienist & P/T Receptionist**  
Fax 905-471-1703 [cornell.dentalcentre@rogers.com](mailto:cornell.dentalcentre@rogers.com)

**540 Hotel Restaurant**

Experienced Wait Staff required for 7 days per week at **Eighty 8 Restaurant** located at Leslie/John. Call Victor after 3pm. **416-902-5618**

**NONNA'S RESTAURANT** now hiring **DISHWASHERS, WAIT STAFF & COOKS**  
Call: 905-205-0145 or apply at: 9275 Hwy 48, Unit 18 [vince@nonnas.ca](mailto:vince@nonnas.ca)

**510 General Help** **510 General Help** **510 General Help**

**SHOPPERS DRUG MART**  
**JOB FAIR**  
[shoppersdrugmart.ca/careers](http://shoppersdrugmart.ca/careers)

We are holding a job fair for our NEW STORE in Stouffville...

**Monday, April 19th**  
**12 p.m. to 8 p.m.**  
Stouffville Employment Resource Centre  
28 Sandiford Drive, Unit 7, Stouffville


We have the following full and part-time opportunities...

- Assistant Store Managers
- Pharmacists • Beauty Experts
- Receivers • Merchandisers
- Cashiers • Cash Supervisors

As a member of our team, you will enjoy...  
• staff discounts • a variety of shifts  
• competitive wages • opportunities for growth  
• a great working environment  
• comprehensive benefits for full-time staff

Please bring a current resume including references.

**SHOPPERS DRUG MART**



**Marketing Specialist**

Located in Pickering, your responsibilities will be to:

- Assist in the development of corporate marketing activities, image/branding projects and advertising programs
- Develop go-to-market strategies for target market segments
- Translate product positioning and features compiling marketing strategies which can be leveraged for sales
- Develop new designs and ideas for our corporate web presence
- Manage the internal corporate communications and external service providers
- Supporting regional user communities in their efforts to create and run regional user conferences

**Qualifications:**

- 3-5 years of hands-on marketing experience in a corporate environment
- Proven computer skills with MS Office Suite and desktop publishing software, Flash, MS Publisher and Adobe Photoshop, Adobe illustrator, Dreamweaver, etc., would be an asset

**Skills:**

- Demonstrated ability to work independently under pressure, managing several projects simultaneously and coordinate major activities with minimal supervision
- Strong graphic skills and proven writing ability
- Creative self-starter with the ability to master new concepts quickly
- Excellent interpersonal and communication skills (both verbal and written)
- Must have effective presentation preparation skills and feel comfortable presenting before peers, customers and large audiences

We thank all candidates for their interest and will only contact those candidates selected for interviews.  
Please forward resumes to [career@rbrosolutions.com](mailto:career@rbrosolutions.com)

**Colley, Borland & Vale Insurance Brokers Ltd.**  
**CAREER OPPORTUNITY**  
We are seeking a candidate qualified in farm underwriting or sales to assist in managing our farm and rural department.  
**Contact Phil Colley**  
**1-888-473-8636 ext 106**