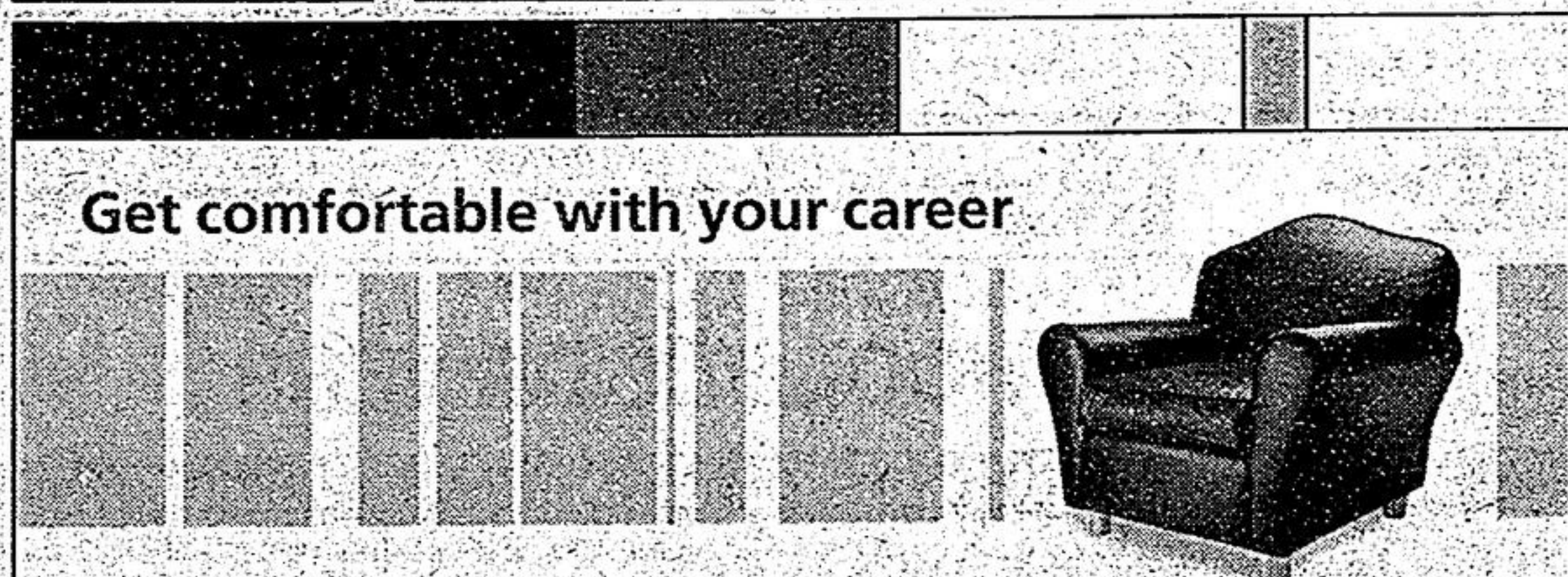




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Get comfortable with your career

Mutual Fund Representative

LOCATION: Markham, Ontario

WHAT YOU'LL BE DOING As a Mutual Fund Representative, you will identify and ensure all opportunities to grow our business are addressed by:

- Delivering products and services via the telephone that put customers' needs first
- Demonstrating strong financial market knowledge in order to provide informational solutions and advice to our Investment Services customers
- Ensuring compliance rules are maintained (i.e. Mutual Fund license)
- Providing advice to customers on a variety of investment products, including TD Mutual Funds, term products, GICs, and Money Market products
- Using all available tools and resources effectively
- Identifying and acting upon all sales opportunities, or, where appropriate, referring clients to other business units within TD Canada Trust
- Handling client concerns in a professional manner, following the Customer Resolution Process.

WHERE YOU'VE BEEN: You have a strong desire to increase your current work experience in a sales, call centre, outbound selling, and/or investment-industry position. You are able to engage in customer-advice focused conversations that will lead to a buying decision. You possess excellent listening and verbal communication skills, and demonstrate a sincere approach to helping others. You are a self starter who will take the initiative to obtain solutions by using on-line tools available and are able to stay focused, pay attention to detail and follow established operating procedures on a regular basis. You are comfortable working independently and within a team setting, and actively participate in regular feedback and coaching sessions. Ability to multitask and embrace change is crucial.

Candidates must have completed the Investment Funds Institute of Canada (IFIC) accreditation within the last three years, or be currently enrolled in the course and willing to complete this designation within one month of being hired, or been licensed to sell mutual funds within the last three years. Successful candidates will be encouraged to complete the Canadian Securities Course (CSC).

POSITION DETAILS: Full time and part time positions are available. Successful candidates must be flexible to work a variety of rotating shifts between the hours of 8 a.m. and midnight, Monday through Friday, and between 8 am and 8 pm Saturday and Sunday, including statutory holidays.

TO APPLY: Interested and qualified applicants may submit their cover letter and resume on-line at www.td.com/experience and reference Job #J0607-0061 for the Mutual Fund Representative. Please choose your source category as "Community Newspaper" and your specific source as "Markham Economist".

Thank you for your interest in TD Bank Financial Group. Your application matters to us and we will review it carefully. Candidates selected for interviews will be contacted. • www.td.com • TD Bank Financial Group values and is committed to diversity in its workforce.



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Get comfortable with your career

Outbound Mutual Fund Representative

LOCATION: Markham, Ontario

WHAT YOU'LL BE DOING As an Outbound Mutual Fund Representative, you will identify and ensure all opportunities to grow our business are addressed by:

- Delivering products and services via the telephone that put customers' needs first
- Demonstrating strong financial market knowledge in order to provide informational solutions and advice to our Investment Services customers
- Ensuring compliance rules are maintained (i.e. Mutual Fund license)
- Providing advice to customers on a variety of investment products, including TD Mutual Funds, term products, GICs, and Money Market products
- Using all available tools and resources effectively
- Identifying and acting upon all sales opportunities, or, where appropriate, referring clients to other business units within TD Canada Trust
- Handling client concerns in a professional manner, following the Customer Resolution Process

WHERE YOU'VE BEEN: You have a strong desire to increase your current work experience in a sales, call centre, outbound selling, and/or investment-industry position. You are able to engage in customer-advice focused conversations that will lead to a buying decision. You possess excellent listening and verbal communication skills, and demonstrate a sincere approach to helping others. You are a self starter who will take the initiative to obtain solutions by using on-line tools available and are able to stay focused, pay attention to detail and follow established operating procedures on a regular basis. You are comfortable working independently and within a team setting, and actively participate in regular feedback and coaching sessions. Ability to multitask and embrace change is crucial.

Candidates must have completed the Investment Funds Institute of Canada (IFIC) accreditation within the last three years, or be currently enrolled in the course and willing to complete this designation within one month of being hired, or been licensed to sell mutual funds within the last three years. Successful candidates will be encouraged to complete the Canadian Securities Course (CSC).

POSITION DETAILS: Full time and part time positions are available. Successful candidates must be flexible to work a variety of rotating shifts primarily in the evening, between the hours of 1pm and 11 pm, Monday through Friday. Saturday shifts may be required according to business needs.

TO APPLY: Interested and qualified applicants may submit their cover letter and resume on-line at www.td.com/experience and reference Job #J0607-0062 for the Outbound Mutual Fund Representative. Please choose your source category as "Community Newspaper" and your specific source as "Markham Economist".

Thank you for your interest in TD Bank Financial Group. Your application matters to us and we will review it carefully. Candidates selected for interviews will be contacted. • www.td.com • TD Bank Financial Group values and is committed to diversity in its workforce.



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535 Hospital, Medical, Dental

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Needs individuals to provide quality in-home child care using the **StartRight Sequenced Learning** program. Providers enjoy health benefits, ongoing support and training. Must be fluent in English. To learn more about this rewarding career opportunity, call StartRight Child Care Services at (905)763-2525.

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CERTIFIED ESTHETICIAN & HAIR STYLIST
Full time, required immediately for busy spa in Woodbine/Steeles area. Must be mature, experienced, reliable and have excellent English communication skills. Fax resume to: 905-475-1817

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F/T & P/T Estheticians needed for a busy Day Spa. Please email resume to beautyjobs@hotmail.com

F/T & P/T qualified ESTHETICIAN for spa in Markham. Please fax resume to (905)471-3478

