

**WEATHERPROOFER TRIPLE GLAZED WINDOW SYSTEM**

- 3 PANES OF GLASS
- OUTPERFORMS R40 WALL
- LIFETIME WARRANTY

*Warmest Window On The Market*

**ENCORE HOME IMPROVEMENTS**

350 ALDEN RD. UNIT 7 MARKHAM  
TEL: (905) 470-0750 • 1-800-461-7644

# FOCUS ON BUSINESS

## Good information is the key to buying windows

If you're in the market for new windows, it's easy to feel overwhelmed by the huge variety of options available. Should you buy wood, aluminum or vinyl frames? What sorts of security features do premium windows provide?

Having good information is the key to making an informed buying decision, and Encore Home Improvements is quite prepared to provide information in a friendly, one-to-one consultation at your convenience.

"We make it simple and easy to make an informed choice about your windows," says Mike Montecalvo, co-owner of Encore Home Improvements. "We educate our customers about the advantages and disadvantages of each product and let them decide."

New windows can add a whole new dimension to both the your interior and exterior decor and can provide other benefits as well.

These days, a greater number of home owners are installing more energy-efficient doors and windows, including a new weatherproof vinyl window that delivers higher efficiency. The new window is triple-paned and can outperform an R-40 wall.

Rated as a high efficiency window by Energy Canada, this vinyl window features argon gas between the panes and a low-e coating on the glass itself. The window is manufactured in Canada and comes with a full lifetime warranty on parts and labour (not prorated).

Vinyl windows used to be available only in white or ivory. Encore Home Improvements is one of the few window companies that offer a wide variety of colours to match existing decors.

**ALL WINDOWS ARE NOT CREATED EQUAL**  
Contrary to popular belief, there are many differences between poor, good and high quality windows. Window quality is measured by the thickness of its vinyl, design, styles, spacer types, glass types, weather stripping hardware and manufacturing tolerances.

"We explain these differences so that customers understand what options are available," says Mr.

Montecalvo. "We even provide the customer with a worksheet to compare our products and service with other window companies."

Another key benefit that quality windows offer is the safety and protection aspect. Some windows are available with laminated glass and safety locks for added protection.

**A LIFETIME WARRANTY ON WINDOWS**  
When you purchase windows from Encore Home Improvements, you receive more than just a quality product at a competitive price. Encore also stands behind its products and workmanship with a complete lifetime warranty on parts and labour (not prorated).

A member of the Siding and Window Dealers Association of Canada, Encore holds a license and is fully insured. The company also offers bank financing and accepts all major credit cards for added convenience.

Encore Home Improvements recently expanded its product line to include a new series of quality vinyl shutters and a home security system. Vinyl shutters, manufactured by Vinylbilt, are durable, attractive and maintenance-free.

The home security system is monitored by Microtec and compliments Encore's window replacements which offer safety glass, heavy duty window locks and safety latches.

All staff at Encore are certified by SAWDAC, a national organization which trains people to install windows using the latest techniques, and the Better Business Bureau. Installers have also been trained to complete different finishing techniques.

Installers aren't the only people who have received excellent training. The sales people at Encore Home Improvements have also been trained and follow a strict code of ethics. To the customer, this means a high degree of customer satisfaction without high pressure sales.

Encore Home Improvements is located at 450 Alden Rd. For details call (905) 470-0750.



**SHEEN CLEAN**

**1/2** Price on home cleaning every second visit

**WE LOVE THE JOB YOU HATE**

Call for a free estimate  
**477-4031**

**LANDSCAPE CONSTRUCTION AND DESIGN**

**ARTISTIC IMPRESSIONS**

(905) 472-0797

**WHEELS N' BOARDS NOW OPEN!**

GIANT SCHWINN MARIN HARO ORYX RALEIGH PEUGEOT GARY FISHER

4560 Hwy. 7 E., Markham  
Just west of Kennedy Road, North side  
**905-470-1630**

*Join The #1 Day Care Team!*

When you work in partnership with Wee Watch Private Home Day Care, you can be proud that you are the best in the field.

- Paid Statutory Holidays and child sick days
- Equipment, resource material and supplies
- Support/Training/Workshops
- All advertising & marketing

**479-9671** Wee Watch A Licensed Agency

**LUXURBATH ENTERPRISES**

**SUMMER SPECIAL PAY NO TAXES\***  
(on Full Bath or kitchen remodelling)

**1-888-PRO-RENO**  
776-7366  
(905) 426-6008  
\*Offer expires June 24, 2000

SINCE 1947

**edmunds**

reroofing  
vinyl windows  
eavestrough & siding

**472-0276**  
Free Estimates  
MARKHAM

**Capel Rugs**

20% off  
Entire Collection  
Sale ends July 31<sup>st</sup>

Queen's Pantry  
176 Main Street, Unionville, 477-4625

Queensbridge Mill  
4160-19th Avenue, Markham, 887-1127

**Roger Carlsen Photography**  
(905)294-2722  
roger@idirect.com

Weddings  
Commercial  
Portraits  
Media Portfolios

**DEPRESSED?**

**Men and Women**  
do you experience

	Yes	No
❖ Feelings of sadness	<input type="checkbox"/>	<input type="checkbox"/>
❖ Difficulty sleeping	<input type="checkbox"/>	<input type="checkbox"/>
❖ Loss of energy	<input type="checkbox"/>	<input type="checkbox"/>
❖ Weight loss/gain	<input type="checkbox"/>	<input type="checkbox"/>
❖ Difficulty thinking	<input type="checkbox"/>	<input type="checkbox"/>
❖ Loss of interest/pleasure	<input type="checkbox"/>	<input type="checkbox"/>

❖ If you checked YES to most items you may be suffering from depression. Investigators at our centre are studying the effects of antidepressant medication in depressed individuals and would like to hear from you.

**Centre for Neuropsychiatric Study**  
377 Church Street, Suite 408  
Markham, Ontario, L6B 1A1

You must be:

- ❖ Age 18-65
- ❖ On no antidepressant medication for the past 2 months
- ❖ Not currently in psychiatric treatment (unless you are being referred by your treating doctor)
- ❖ Have no significant drug or alcohol problems
- ❖ In good physical health

For more information: please call (905) 472-8653

1st mortgages to 95%  
condos, rental properties

**CENTRAL FUNDING GROUP**

From 7.95% for 5 years

BEST AVAILABLE RATES  
PRIVATE FUNDS AVAILABLE  
Refinancing debt consolidation a specialty

**FAST PROFESSIONAL SERVICE**  
(905) 686-2557

To Advertise in  
**FOCUS ON BUSINESS**  
Call  
**Brenda Wilson**  
today at  
**905-294-2200**

**MARKHAM FURNITURE**  
Quality Upholstery & Reupholstery  
at Factory Direct Prices

- Solid wood frames & eight-way hand-tied coil springs on all new sofas
- Over 25 years experience in custom upholstery & reupholstery (owned & managed by former plant manager at Barrymore Furniture)

CALL: 905-947-9575  
1001 Denison St., #12, Markham  
www.puresavings.com/Markhamfurniture

**DON'T PAY THAT TRAFFIC TICKET!!**

Traffic Ticket Experts is staffed by ex-police officers who will act as your agent in court defending all traffic tickets (speeding, accidents, careless, impaired, etc.).

Call for **FREE** consultation.

Guaranteed Service **(905) 940-3000** 4418 Hwy. 7 East, Unionville

**WE WIN OR IT'S FREE**