

LIVING

FOR SALE

One family's junk is another's treasure

BY BRUCE STAPLEY
Correspondent

Sue Edlin walks toward her car with the wooden frame of a decades-old deck chair slung over her shoulder.

"I remembered that my grandmother had one," she said of her impulse purchase from a yard sale being held by Markham seniors Pat and George Beatty. "I'll cover it with canvas and use it at my house."

Edlin is typical of many people for whom yard sales are a way of life on a Saturday morning. Her Markham home has long been the destination of an endless assortment of items picked up from sales through the years.

"My house is filled with garage sale things. My kids have grown up with yard sale stuff. I buy everything from toys to antique items."

While some yard sale faithful are simply out to spend a dollar or two on a kitchen gadget, a used videocassette or whatever else pops up, others go with a specific goal in mind.

"I look for things like furniture, or antique things, stuff that's expensive but you wouldn't go out and buy at stores," said veteran yard sale patron Silvana Mykijewicz as she studies a selection of antique glass.

Others see yard sales as the perfect place to pick up quality used clothing for their children in an age when designer labels have rendered kids' clothes unaffordable for many.

"Clothes are so much cheaper at a yard sale," according to Diane Wannop.

Wannop, who claims to have decorated her entire house with furnishings purchased at yard sales, said you have to be organized to take full advantage of what's available. "We go through the paper looking for yard sale ads and make a route map. You see the same people, the regulars, all the time."

Her mother, Rosemarie Wannop, also sees yard sales as an inexpensive outing for she and her grandchildren. "I come with my grandkids to see them have fun and get them little toys."

For some parents, the yard sale provides an ideal classroom for teaching their young chil-

dren the value of money.

"Will you pay 10 cents for that horse?" a woman asked as her preschool daughter admires a plastic toy.

While the average shopper is simply looking for items for personal use, a growing number of yard sale patrollers are using these sales to buy stock for their own yard sales, or as a cheap means of accumulating inventory for their business enterprises.

Stouffville's John Carrigan has been finding a market for his yard sale purchases for years, sometimes selling the items at the Stouffville Country Market.

"If I see a sale going on as I drive by I've got to go back," Carrigan said. "It's in my blood."

Don Dumond, another yard sale regular, suggested there are huge profits to be made buying and selling goods purchased at yard sales. He said he's come to know who the dealers are, pointing to a man who has just bought two storm doors at a yard sale on Stouffville's South Street.

"He takes them for \$20 and sells them for \$50," Dumond scoffed.

Dumond, who is president of the Ballantrae and District Lions, said he often uses yard sales as a way to find inexpensive items for needy people in the area.

Most people making purchases at yard sales understand there's no going back once you've made your purchase. But there is the odd exception. A man examining an industrial grade sewing machine with a \$10 price tag at a yard sale in Aurora just can't make up his mind.

"He wanted to take it home for a week and try it out," said Tom Norwell.

Others are simply hesitant. A shopper makes three trips back to a yard sale at Markham's Rouge Haven Way before finally agreeing to shell out \$15 for a set of weights.

Norwell and his neighbours on Catherine Avenue and adjoining Fleury Street have combined to hold a street sale.

See BARGAIN, page 22.



Centre: Francis Kelly examines a turntable. Above: Barb Slattery decides it's time to toss out her old albums.

PHOTOS/SJOERD WITTEVEEN and CHERYL JOHNSON



LAWN SALES CURBED

Looking to hold a yard sale on your residential property? There are few restrictions, provided the sale is a one-shot deal and is not a front for a full-time commercial enterprise.

While most York Region towns ask their residents to limit yard sales to a reasonable number throughout the year, Whitchurch-Stouffville restricts the sales to two annually, per location, insisting the duration of the sale not exceed two days.

Neither Newmarket, Markham, Richmond Hill nor East Gwillimbury cap the number of sales per residence. But most municipalities draw the line at what they consider to be an excess of sales.

"If they're holding them every weekend then we'd look into it," said Debbie McCullough of the East Gwillimbury bylaw enforcement department.

"It can't be continuous," said Rick Magee of the Richmond Hill bylaw office. "It's OK as long as they show normal good will, like holding a sale every spring to get rid of junk."

Whitchurch-Stouffville's Keith Saunders said he's always on the look out for those who would turn yard sales into a business venture. "Some people are pros. They go out and buy up stuff from other yard sales and auctions then sell them at their own sales."

There is no obligation to charge sales tax at a yard sale. Nor is a vendor's permit required, according to Christian Bode of the Communications Branch of the Ontario Ministry of Finance. "You're okay as long as there's only an occasional sale of household goods." But it's a different story for someone who is holding a yard sale every weekend in the summer. "It would then be considered a commercial enterprise."

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