

# WHEELS

## Serving North Pointe for 18 years

### FIGHT OVER 100 DISEASES WITH ONE DONATION

These are just a few of the over 100 liver-related illnesses that threaten the lives of more than 2 million Canadian men, women and children. For 25 years now, the Canadian Liver Foundation has been leading the fight against liver disease and to continue, we need your help. One simple act of kindness can go a very long way. 1320 Yonge Street, Suite 301, Toronto, Ontario M4T 1X2 1-800-563-5483 This message brought to you as a community service of The Liberal Party of Canada.

Going above and beyond what people expect has made Bob Wallace, leasing manager for North Pointe Chevrolet Oldsmobile Inc., such a success.

"Bob's clients are more like friends," said general manager, Doug Love. "Bob is now selling vehicles to the third generation of his original customers. One

customer and his family has purchased no less than 49 vehicles from Bob over the years."

Wallace started his career at Goodyear Tire. A few years later, he moved to Quebec where he sold insurance.

After two years, he returned to Ontario and began working at a car

dealership in Richmond Hill.

"At the end of the three years, Bob felt he had served his apprenticeship and decided to pursue that career path more seriously."

Wallace switched alliance to General Motors and began working at Conlin Motors (now North Pointe) in March 1981.

"Eighteen years and more than 2,000 vehicle deliveries later, Bob is still sitting at the west end of the showroom."

Wallace has been offered an office at the dealership, but said his customers need to see him in the showroom as

they drive up.

It's that commitment to customer satisfaction that has made him such a success.

In addition to selling vehicles, Wallace is also in charge of North Pointe's website. Wallace answers all the inquiries (the website receives 44 hits a day) and downloads pictures.

He also completes his own sales follow-ups and customer contacts at home.

North Pointe is located at 5336 Hwy. 7. For details call 294-1440 or visit its website at [www.northpointechevolds.com](http://www.northpointechevolds.com)

## The Village Nissan Annual Enjoy the Savings Event

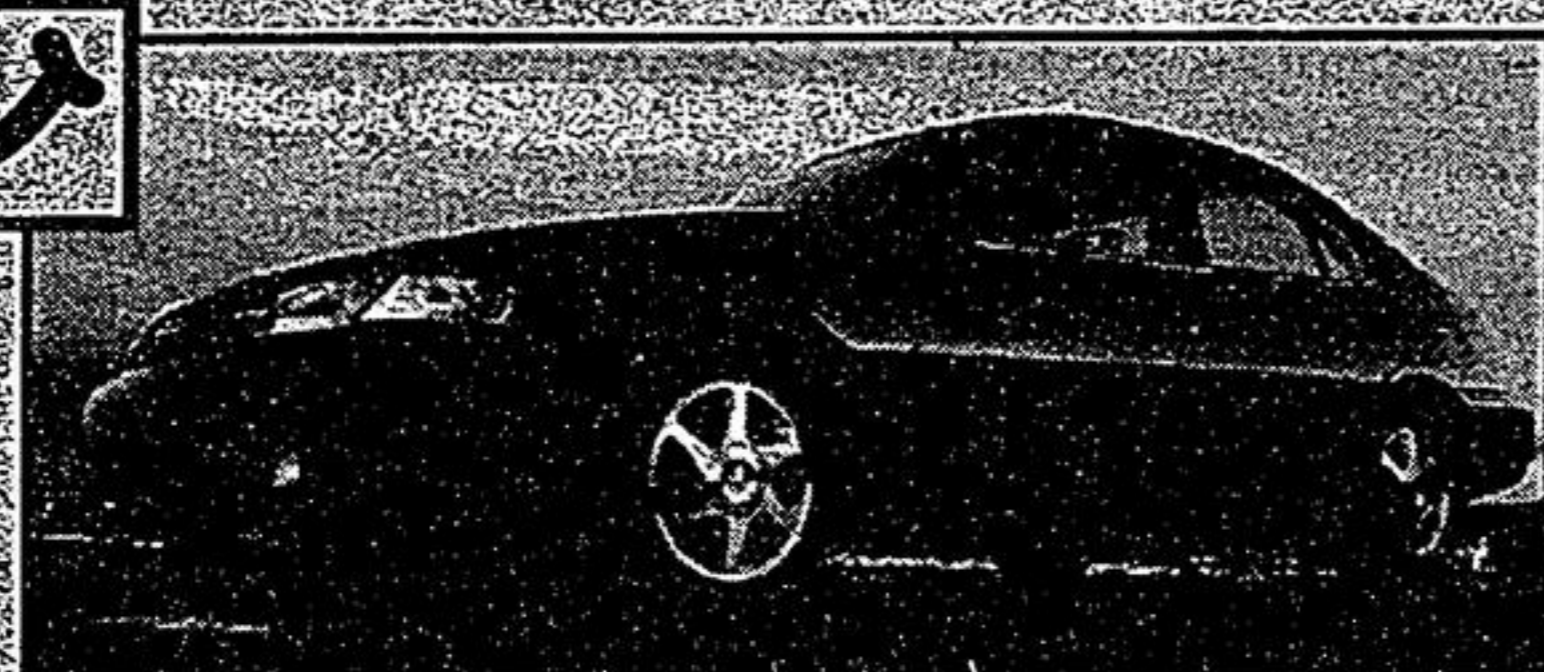


### Nissan Altima GXE

**\$269/month\***  
lease for 48 months Down payment only \$980



- A four-time Consumer's Digest Best Buy
- 2.4L DOHC 16-valve, 150-hp engine
  - 4-speed automatic transmission with overdrive
  - Air conditioning
  - Cruise control
  - Power windows, antenna mirrors, Smart Doors™ locks
  - AM/FM/cassette with four speakers



### Nissan Sentra XE

**\$199/month\*** lease for 48 months. Down payment only \$980  
**4.8%** financing for up to 48 months



- A Consumer's Digest Best Buy for 1998
- 1.6L 16-valve, 115-hp engine
  - 5-speed manual transmission
  - XE Value Option Package
  - Air conditioning
  - 4-speaker AM/FM/cassette
  - Digital clock

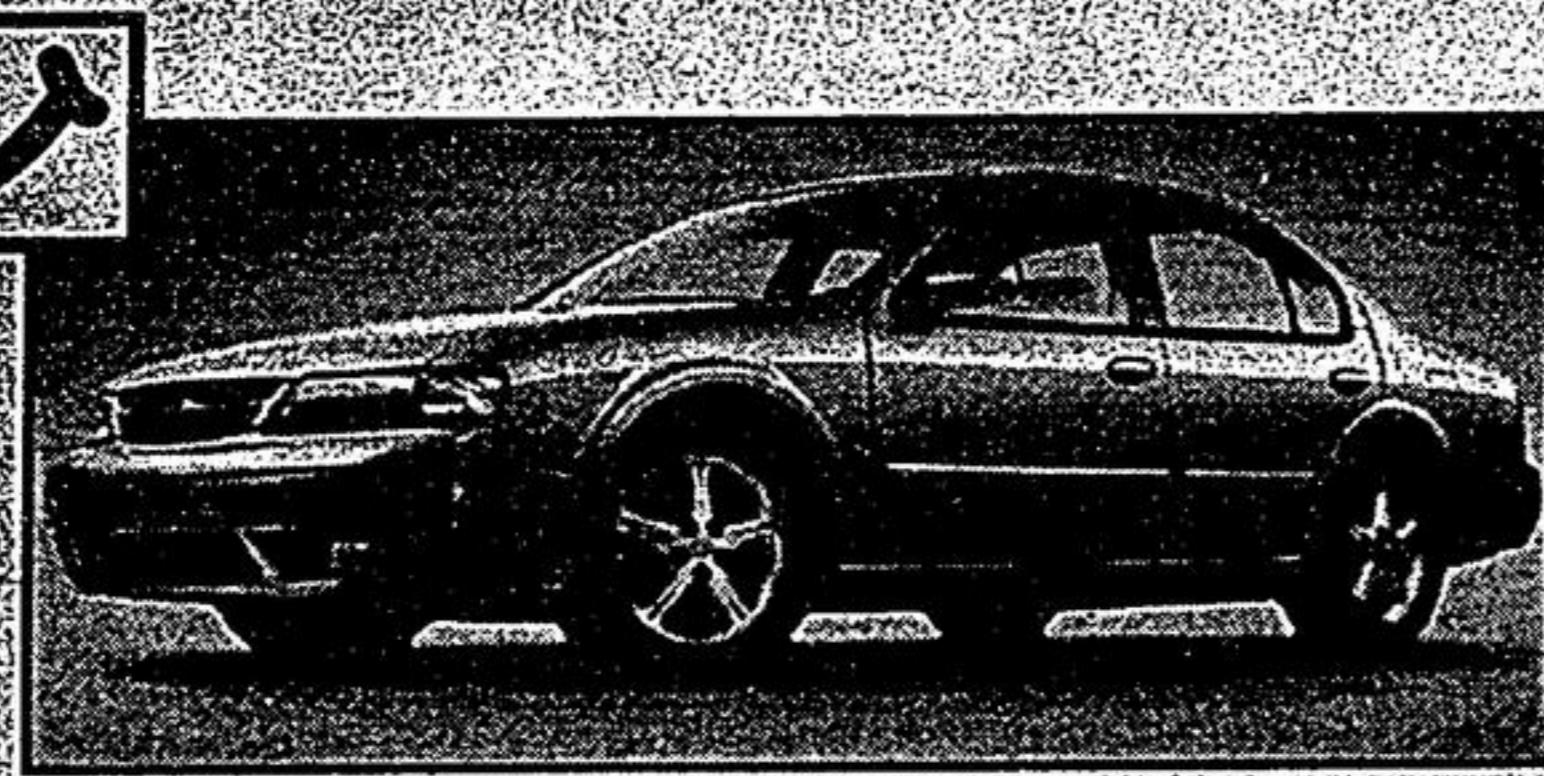


### Nissan Maxima ES Limited Edition

**\$329/month\*** lease for 48 months. Down payment only \$2,900  
**4.8%** financing for up to 48 months



- One of the world's ten best engines - Ward's Magazine!
- 3.0L DOHC 190-hp engine
  - 4-speed automatic transmission
  - Automatic climate control air conditioning
  - Cruise control
  - Sport-tuned suspension
  - Traction Control System
  - 16" alloy wheels
  - Power antenna mirrors, windows & door locks
  - Heated sport seats
  - Anti-lock Braking System
  - Premium AM/FM/CD with cassette and much more



### The New Nissan Pathfinder XE

**\$399/month\*** lease for 36 months Down payment only \$4,075



- The #1-selling Import V6 compact sport utility vehicle
- 170-hp 3.3L DOHC V6 engine
  - 5-speed manual overdrive transmission
  - 4-wheel All-Terrain ABS™ Limited-slip differential
  - Air conditioning
  - Cruise control
  - Dual airbags
  - Remote keyless entry
  - Anti-theft system
  - Roof rack
  - Dark titanium-coloured bumpers
  - Power windows, door locks and heated mirrors
  - 100-watt AM/FM/CD with cassette stereo with 6 speakers
  - Nissan Vehicle Immobilizer Security System



# VILLAGE

NISSAN

4600 Hwy. #7, Markham

(905) 477-3337

Life is a journey. Enjoy the ride.



Readers Choice Award 1998

NEW SERVICE HOURS

Mon.-Thurs. 7-11 pm, Fri. 7-5:30 pm, Sat. 8-3 pm

**\$ 2500 Off \$**

**ALL SERVICES**

(With minimum purchase of 100.00 or more)

**FX AUTO-TINT & ACCESSORIES**

Heritage Rd., Markham  
Stouffville, Markville Shopping Centre

**905-477-7555**

Coupon not valid with any other offer.

## CHECKERED FLAG DRIVE A WINNER

**\$0 DOWN PAYMENT PLANS AVAILABLE**

**\$298** PER MONTH/48 MONTHS OR **5.8%** WITH ONLY \$2,700 DOWN OR **5.8%** PURCHASE FINANCING UP TO 60 MONTHS  
FREIGHT & P.D.E. INCLUDED

Automatic Transmission • CFC-Free Air Conditioning  
Dual Airbags • 2.3 Litre, 135-hp, SOHC Engine  
14" Wheels with full covers • Immobilizer Theft-Deterrent System • Cruise Control • AM/FM Stereo Cassette with 4 Speakers • Fold-Down Rear Seat back

**ACCORD SEDAN DX**

**\$318** PER MONTH/48 MONTHS OR **5.8%** WITH ONLY \$2,700 DOWN OR **5.8%** PURCHASE FINANCING UP TO 60 MONTHS  
FREIGHT & P.D.E. INCLUDED

ALL THE FEATURES OF THE ACCORD SEDAN DX, PLUS  
Power Windows, Door Locks & Heated Mirrors • ABS Brakes • 2.3 Litre, 150-hp, VTEC Engine • Body-Coloured Mirrors & Door Handles • Driver's Seat Height Adjustment • 15" Wheels with Full Covers

**ACCORD SEDAN LX**

**HONDA Accord - 1999 10Best Award**

**\$338** PER MONTH/48 MONTHS OR **5.8%** WITH ONLY \$2,200 DOWN OR **5.8%** PURCHASE FINANCING UP TO 60 MONTHS  
FREIGHT & P.D.E. INCLUDED

Real Time™ 4-Wheel Drive • CFC-Free Air Conditioning • Dual Airbags • Power Windows, Door Locks & Mirrors • ABS Brakes • AM/FM Stereo Cassette with 4 Speakers • 2.0 Litre, 146-hp, DOHC Engine • 15" Wheels • 5-Speed Manual Transmission • Fold-Down 50/50 Split Reclining Rear Seatback • Removable Folding Picnic Table

**CRV-LX**

**NORTH MARKHAM HONDA**

4611 Hwy. #7, Unionville  
(west of Kennedy Rd.)

**477-2451**

**JOIN THE HONDA TEAM!**

**BUILT WITHOUT COMPROMISE**

Lease and finance offers are available, on approved credit, only through Honda Canada Finance Inc. for a limited time. Lease payments shown are for 48 months and include freight and P.D.E. (\$850) with 96,000 km allowance (105 km exceeding 96,000 km applies). Based on a new 1999 Accord Sedan DX, Auto/accord Sedan LX, Auto/CR-V LX-5-Speed (model CF864X/CG564X/RD174X) \$298/\$318/\$338 per month for 48 months (total lease obligation of \$14,304/\$15,264/\$16,224). Down payment or equivalent trade of \$2,400/\$2,700/\$2,200 required, plus first monthly payment and security deposit (\$350/\$375/\$400). Option to purchase at lease end for \$10,810/\$11,891/\$13,000 plus taxes. A.L.R. 6.75%/7.5%/7.9% (A.L.R. on Accord Coupes and V-6 is 6.75%). Zero down payment plans also available. M.S.R.P. \$23,000/\$25,300/\$26,000! Freight and P.D.E. (\$850) are not included. \*5.8% conventional financing is available on all new 1999 4-Door/4-Cylinder Accords, for 24, 36, 48 or 60 month terms. Financing example: \$20,000 at 5.8% per annum equals \$384.80 per month for 60 months. C.O.B. is \$3,088.00 for an obligation total of \$23,088.00 Down payment may be required. †Taxes, licence, insurance, admin. and maintenance fees are additional. ‡Dealer may be unable to meet. If your dealer does not have the vehicle you want in stock, use Dealer, will gladly order it for you.