

ADVERTISING FEATURE

WHEELS

Lease-type financing options are available to car purchasers

FROM PAGE 16.

PURCHASING

Generally, a lease agreement cannot be terminated whenever you want. If a change in lifestyle requires that you purchase a different type of car, you could find yourself with a problem.

Look into the various trade-in possibilities before signing your contract and, if necessary, have a sublet clause added.

Normal wear and tear on the vehicle are also major points to consider. You are responsible for maintaining your vehicle as if it were your own; in some cases, you may have to follow a defined maintenance plan.

If, at the end of the contract, the condition of the vehicle is not as it should be, you may have to pay additional charges.

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Of course, when you purchase a vehicle, you become the owner. You therefore have greater latitude as to mileage and regular maintenance may be carried out when you want, where you want. As the owner, you are free to sell your vehicle when it suits you, and you pocket the proceeds of the sale.

Of course, the monthly payments might be higher since the total cost of the car must generally be repaid over a set period.

However, over the past few years, some financial institutions have developed a car financing product that is similar to leasing, by introducing the idea of residual value. As with leasing, the consumer can put off paying a portion of the principal until the end of the contract. This way, monthly payments are substantially reduced.

NORTH MARKHAM'S AUTOSHOW SPECIALS

1999 CIVIC SEDAN EX *HONDA CIVIC: #1 SELLING CAR IN CANADA!*

CFC-Free Air Conditioning • Automatic Transmission • ABS Brakes • Power Windows • Door Locks & Mirrors • Dual Airbags • AM/FM Stereo Cassette • 4-Wheel Double-Wishbone Suspension • Front Stabilizer Bar • Cruise Control

WITH ONLY \$1500 DOWN **\$268** PER MONTH/48 MONTHS



1999 CR-V *Ask About The 98 CRVs Too!*

Real Time™ 4-Wheel Drive • CFC-Free Air Conditioning • Dual Airbags • Power Windows, Door Locks & Mirrors • ABS Brakes • AM/FM Stereo Cassette with 4 speakers • 2.0 Litre, 146-hp. DOHC Engine • 15" Wheels • 5-Speed Manual Transmission • Fold-down 50/50 split reclining Rear Seatback • Removable Folding Picnic Table

WITH 15% MORE HORSE POWER WITH ONLY \$3450 DOWN **\$338** PER MONTH/48 MONTHS



1999 ODYSSEY LX *THE ALL-NEW ODYSSEY IS HERE!*

210-hp 3.5 Litre VTEC Engine • Automatic Transmission • Dual Sliding Doors • ABS Brakes • Power Windows, Mirrors & Door Locks • AM/FM Stereo Cassette with 4 Speakers • Front & Rear Air Conditioning with Micron Air Filter • Dual Air Bags • Rear Magic Seal™ • Removable Second-Row Captain's Chairs

WITH ONLY \$3950 DOWN FREIGHT & PDE INCL **\$398** + TAXES PER MONTH/48 MONTHS



NORTH MARKHAM HONDA
4611 Hwy. #7, Unionville
477-02451

HCFI! Lease and finance offers are available, on approved credit, only through Honda Canada Financing Inc., for a limited time. Lease payments shown are for 48 months and include freight and P.D.E. (\$850) with 96,000 km allowance (10c/km exceeding 96,000 km applies). Taxes, licence and insurance are additional. *Based on a new 1999 Civic Sedan EX, auto/CR-V LX, 5-speed/ODYSSEY LX (model EJ668X, RD174X, RL185X) \$268/\$338/\$398 per month for 48 months. (Total lease obligation \$12,864/\$16,224/\$19,104). Down payment or equivalent trade of \$1,500/\$3,450/\$3,950 required, plus first monthly payment and security deposit and taxes. Option to purchase at lease end for \$10,149/\$13,520/\$15,606 plus taxes. See us for further details.

HONDA BUILT WITHOUT COMPROMISE

March Madness is starting early at North Pointe! Doug Love is "blasting" some great deals. Visit us today!

Lease Rates on '99 Cavaliers from 1.9%** **ONLY 4 '98'S LEFT: ASTRO • TAHOE • LUMINA • INTRIGUE** **Lease Rates from 2.9%** on selected models**

'99 MALIBU LS SEDAN From \$248/mth
LS Pkg, fully loaded, AM/FM cassette, CD, splash guard, deluxe trim—all the LS equipment. Stk. 90113 From **\$23,108****

'99 ALERO GX COUPE From \$242/mth
Air, auto, cassette, rear spoiler. From **\$20,499****

'99 CAVALIER COUPE From \$168/mth
Air, auto, cassette, spoiler, ISB Pkg., 15" wheels, gauge cluster. Stk. 90180 From **\$17,206****

'99 CAVALIER SEDAN From \$178/mth
Air, auto, power locks, cruise, mudguards, tilt, cassette, spoiler, plus more. Stk. 90465 From **\$17,825****

'99 PICK UP REG. CAB "NEW STYLE" From \$296/mth
2 wd, V8, auto, air, cassette, deluxe grill plus more. Stk. 90450 From **\$23,990****

'99 PICK UP EXT. CAB "NEW STYLE" From \$324/mth
2 wd, V8, auto, air, AM/FM cassette, Deluxe grill+ Stk. 90312 From **\$26,343****

'99 BLAZER LS From \$283/mth
2 door, power windows/locks, auto track on/off road pkg. Stk. 90422 From **\$30,588****

'99 VENTURE VAN From \$259/mth
V6, auto, 7 passenger, tinted glass, cassette, air, ABS +++. Stk. 90353 From **\$23,999****

GREAT SELECTION OF USED CARS ... CHECK THEM OUT!

96 PONTIAC GRAND PRIX GTP White with black leather, p/sunroof, overhead display seats, keyless entry. Loaded. Only 57,000 km. \$19,995	96 CHEV MONTE CARLO Z34 Black with black leather, 3.4 V6 loaded. Only 53,000 km. \$16,995	96 CHEV CAVALIER 2 door, green with grey cloth. Auto, air, cond., 15" wheels, spoiler, only 22,000 km. \$12,995	98 TOYOTA COROLLA VE 4 door, auto, air, cond., AM/FM cass., maroon with grey cloth, only 12,000 km. \$15,995
95 BUICK REGAL GRAND SPORT White with blue cloth, 3800 V6. Fully loaded. This car is like new, only 71,000 km. \$15,995	98 PONTIAC TRANSPORT EXT White with grey cloth, dual sliding doors, loaded, 7 pass. only 50,000 km. \$20,995	96 GMC JIMMY 4X4 Finished in green with black int. Fully loaded, only 88,000 km. \$21,995	98 CHEV MALIBU 2 to choose from: Fully loaded, only 30,000 km. V6, auto, air cond. \$17,995

NORTH POINTE
CHEVROLET OLDSMOBILE

The Little Dealership with a Big Heart

5336 Highway 7 (Just East of McCowan)

294-1440 Toll Free: 1-800-892-2209

www.northpointechevolds.com

Service Hours
Mon-Thurs. - 7:30 a.m. - 9 p.m.
Fri. - 7:30 a.m. - 6 p.m.
Sat. - 8 a.m. - 1 p.m.

Sale Hours
Mon-Thurs. - 9 a.m. - 9 p.m.
Fri. - 9 a.m. - 6 p.m.
Sat. - 9 a.m. - 6 p.m.

*Lease based on down payments of \$2500 (Cavalier + Alero) \$3000 (Malibu + Venture) \$3500 (Blazer & Pickups) plus freight, security & taxes. Lic. & ins. extra: 20,000 km. per year, 36 months. Payments plus taxes. **Ask for details on special lease & finance rates. ***Sale prices plus freight & taxes. OAC.

With Osteoporosis a fractured hip could be a life sentence.

Osteoporosis Society of Canada

Call 1-800-463-6842 for more information.

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SAVING YOU MONEY IS OUR #1 GOAL **DON'T BE PENALIZED BY HIGHER PRICES**

1997 MAZDA PROTEGE **0 Down \$194/mth**

• Auto • Air cond. • Cassette • Balance of warranty • 48 months, OAC, 1st, security & taxes extra.

Kovac Mazda **294-1210** **Get In • Be Moved** **5396 HIGHWAY #7**

Only 6 In Stock

ISO 9001