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Focus On Business

Now is the time to replace windows, doors

Installing now will save money in energy costs, installation fees

Despite popular belief, winter is a good time to install windows and doors.

"Many people are afraid to install windows and doors in the winter," said Mike Montecalvo, who owns Encore Home Improvements with Dave Rosolen.

"But, now is the best time (to do it) because customers get the energy savings throughout the winter and save money on the installation charges as well."

Encore's professional and trained installers only install one window at a time during nice weather.

And the installation only takes a few minutes, so people don't have to worry about heating the great outdoors.



Encore Windows not only will install vinyl and wooden windows, they also do porch enclosures, doors and more.

EXCITING NEW PRODUCT

Encore is pleased to introduce the Eurospin. Designed in Europe, the Eurospin comes in both awning and casement window styles.

Unlike their North American counterparts, the Eurospin can be made larger in size, allowing more light to enter the home. The windows also open 180 degrees, making it fully reversible for easy cleaning.

HELPING PEOPLE FOR OVER 10 YEARS

In addition to installing both vinyl and wooden windows and doors, Encore also does porch enclosures and sunrooms.

A member of the Siding and Window Dealers Association of Canada — Encore holds a license and has insurance. While installers don't have to

go to school to learn their trade, everyone who works with Encore has been certified by Window Wise, a national organization which trains people using the latest techniques.

Those techniques include the retro-fit and complete tearout installation. Installers have also been trained to complete different finishing techniques. But the installers aren't the only people who have received excellent training. The sales people have also been trained and follow a strict code of ethics. To the customer this means they receive a high degree of customer satisfaction that does not include high pressure sales.

Encore also does in-home financing in conjunction with the CIBC and the TD Bank.

"There is no down payment and no interest. People can have the work done now and not pay until summer."

Encore Windows is located at 450 Alden Rd. For details call 470-0750.

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NESBITT BURNS

Come away clean with A Perfect Touch every time

Reap the benefits of a professionally cleaned home.

With today's fast-paced society, not many people have the time to relax, never mind tackle the housekeeping.

MANDATE IS PROFESSIONALISM

Housekeeping alone can be a full-time job especially if you have children. That's where A Perfect Touch, a professional home cleaning service can help.

"Our mandate is professionalism combined with quality workmanship," said Lorraine Allegretti, owner of A Perfect Touch in Scarborough and Pickering. "We clean the house top to bottom as if it were our own home. Windows and wall-washing are also done on request."

A Perfect Touch employs a fully-trained staff of cleaning attendants. This staff has met the necessary requirements through weeks of thorough in-house training sessions in professional cleaning abilities and "the results have been tremendous," said Lorraine.

NO CORNERS ARE LEFT UNTOUCHED

These sessions are designed to teach the proper methods of upkeep, the high quality standards that have made A Perfect Touch the perfect choice.

"Because of our training sessions, attendants know exactly what's expected and no corners are left untouched," Lorraine said.

The quality is also ensured by their team cleaning approach and the fact that each crew is supervised. The work can be accomplished whether you're home or at work.



Regardless of your whereabouts you'll return to a clean, fresh home.

Furthermore, cleaning packages can be customized to suit each individual client and spring cleaning, move-ins and outs and cleaning for special occasions available.

"Our company gives all new customers money saving coupons for additional services and we provide gift certificates which are ideal for birthdays or Christmas," Lorraine said.

HIGH QUALITY PRODUCTS

A Perfect Touch uses only high quality products, environmentally-friendly cleaning products for quality, safe results.

A Perfect Touch has been servicing the home cleaning needs of clients for 15 years. A Perfect Touch now offer their services in Markham, Stouffville, Unionville. There are no prerequisites for services — just call A Perfect Touch at (416) 286-7738 or (905) 477-4089.

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