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## Handyman CONNECTION

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## Focus on Business



Photo by Lori Emmerson

L-r) Larry Santolin is just one of the handyman from Handyman Connection who is willing to do your small jobs. Catrina Williams, Bill Linn and owner Alex Lloy are also available to help.

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## No job is too small for craftsmen from Handyman Connection

If the little jobs like caulking and weather-stripping don't get done around your house, maybe it's time to call in the professionals from Handyman Connection.

"Most homeowners don't have the time, tools or talent to do home repairs. We fill the void," said Alex Lloy, franchise owner of Handyman Connection.

Serving York Region, craftsmen - with the minimum of 10 years experience - are able to provide a number of services including rough and finished carpentry, electrical and plumbing work, window and door installation, interior and exterior painting, ceramics, floor covering, drywall installation and repair, wallpapering and more.

"And they are able to complete those jobs efficiently, but with quality workmanship at competitive prices," he said.

### The Handyman Connection story

"Two retired gentlemen were providing services for a condominium project. They realized that homeowners always have a hard time finding craftsmen and craftsmen always have a hard time finding homeowners."

"So they created Handyman Connection to connect the expert craftsmen to the needy homeowners."

And that idea is what caught Lloy's attention.

"I was very impressed with the business concept. The more investigation I did, the more I liked the company."

"I saw this as an opportunity to start up a business that solves a lot of homeowners' needs."

### Homeowners purchase, craftsmen install

And because the homeowner is spending more time at home, they need a business like Handyman Connection more than ever, he said.

But people don't have to spend a lot of money to get great results. With Handyman Connection, people purchase the supplies and the craftsmen will install them.

This way, people know there isn't an additional markup on the supplies," he said.

### Free estimates

Once hired, (free estimates are given) a craftsman will come out and complete the job, usually in one day.

"We pride ourselves on quick response."

"Quite often, if someone calls today, (there is) someone out there within 24-48 hours," he said.

And although the craftsmen work fast, quality workmanship never suffers.

"We have a number of experienced craftsmen who provide quality customer service."

But that's not all that the fully-insured company offers.

"We respect the homeowners busy schedule, by being on time for scheduled appointments. The same craftsman can look after a number of different needs within the home."

And the homeowner deals with a real person.

"We are available to discuss the homeowners' needs, so we can ensure the right person comes out to do the work."

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