

MacKay's
Work\$hop Series
Money Management
"BUILDING & MAINTAINING YOUR WEALTH"

GOOD RRSP DECISIONS FOR A BETTER TOMORROW

Join us for a small, interactive seminar in which you can get answers to the questions that will affect your financial future.

Jan 22, Feb 5 & Feb 10th
7:00 PM

Fortune Financial Boardroom
95 Mural Street, Richmond Hill

Jan 27 & Feb 19th - 7:00 PM
Sat Feb 8 - 10:00 AM

Christian Blind Mission
3844 Stouffville Side Road, Stouffville

Call 905-881-7555 Ext. 272 Today

Seating is limited



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A Case For Global Investing

97% of world market capitalization lies outside of Canada. It makes sense to investigate opportunities that exist offshore.

Whether they be in falling European interest rates, explosive growth in China, Hong Kong and the Pacific Rim, superior investments south of the border or specialized niche markets in other countries, Midland Walwyn can help you expand your investment horizon.

Call for more information on Global Investing.

Contact Mark Kostandoff, Financial Advisor
at 1 800 558-4331 or (416) 369-2120
FAX (416) 369-2135

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Business and Finance

RRSPs give people current and long-term tax savings

Many Canadians care enough about their retirement security to lay the foundation for it today.

Unfortunately, most Canadians still allow each year to pass in hopes that government and company pensions, combined with the money they managed to save, will see them through their retirement years.

As the population ages, there will be a greater strain on government funds. Add to that the effects of inflation, and it becomes clear that personal savings will no longer be a supplement to your retirement income — they will form the most important part.

With a Registered Retirement Savings Plan, people can enjoy both current and long-term tax savings.

Contributions to your RRSP (within limits) are tax deductible. As shown in the table below, the higher

your income (and hence your tax rate), the greater the benefit of tax deductibility.

Any funds accumulating in a RRSP are growing tax-free.

One of the strongest motivations for using an RRSP is the fact you can reinvest the money which you would otherwise pay out annually in taxes and have it grow tax free.



Courtesy Graphic

Bonds, Federal and Provincial Bonds, Municipal Bonds, Strip Bonds, Zero-Coupon Bonds, Mortgage-Backed Securities)

- Corporate Bonds
- GICs

- Canadian Equities (stock and equity-related investments such as listed convertible preferred shares, publicly-traded Canadian call options and covered calls, but no puts)

- Mutual funds with 80 per cent Canadian content

- Mortgages on you or your spouse's residence

- Canadian private corporations

- Qualified foreign investments (The foreign content limit is 20 per cent of a RRSP's book value).

With lower rates on GICs, it may be advantageous for investors to explore all of their RRSP investment alternatives.

An RRSP is an important tax and financial planning tool that, when properly used, can help ensure a financially secure and comfortable retirement.

Independent Thinking From Your Independent Broker

We offer a wide variety of Products & Services from Banks, Trust Companies, Insurance Industry & Mutual Fund Industry

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Evening Appointments Available



ANNOUNCEMENT

Steve Muir, president of S.M. Business Solutions Limited would like to announce that Dave Clark has joined his Xerox products sales team.

Dave shall be responsible for sales of copiers, faxes, laser printers and multi-functional units.

Dave can be reached at 853-0977 extension 119 or 1-800-667-8288



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This article was submitted by Scot Robinson.