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• Focus On Business •

Concord Fireplaces Inc. provides revolution in efficient home heating: the gas fireplace

Adding a fireplace to a room can give any home an added warmth, comfort and welcoming atmosphere. The family-owned Concord Fireplaces Inc., makes the installation of a gas fireplace easy and efficient. Since 1979 the business, owned by brothers, David and Mark Bratty, has been servicing York Region, providing installations for builders as well as the private consumer planning a renovation or home improvement.

With over 2,500 installations per year to their credit, Concord Fireplaces has earned a reputation as leaders in the marketplace. Their success is due to the level of professionalism offered by their staff of about 20, as well as the personalized service which makes the company stand out and is part of their mainstay, David says.

Why choose a gas fireplace? "The answer is multi-faceted," the Unionville resident says. "Installation only takes half to a full day, they come on instantly, there's no fuss, they're environmentally friendly, clean, they provide safe, reliable heat

and operate for pennies an hour. The benefits are numerous and more and more homeowners are converting their woodburning fireplace to gas. I call it the gas fireplace revolution."

The company prides itself on using quality products from such well-known names as Napoleon, Insta-Flame, Selkirk, Heat-N-Glo, and Heatilator.

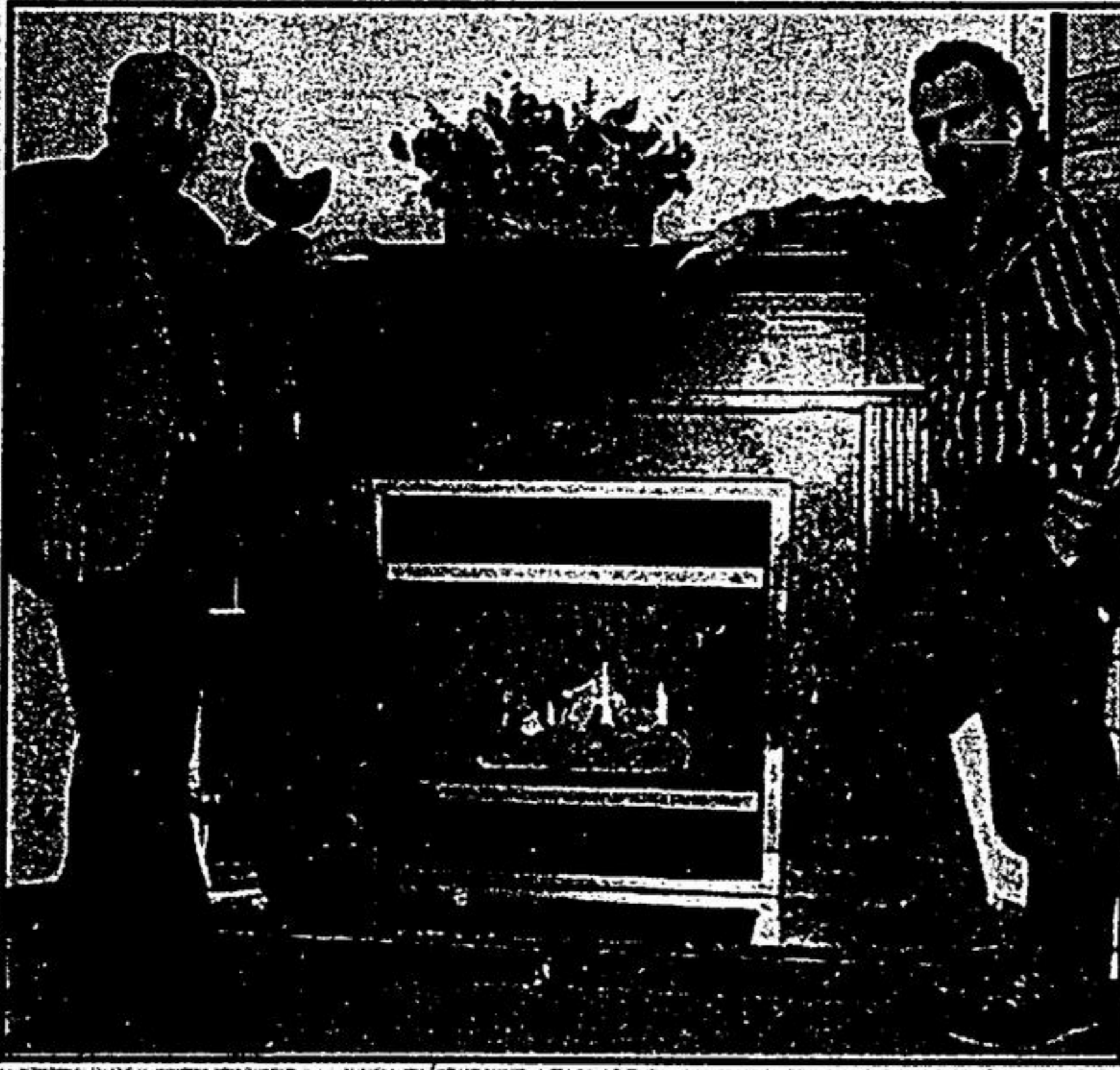
Clients interested in converting their present fireplace or adding a direct vent gas fireplace to a basement renovation or any room of the home, need only visit the company's showroom - a virtual fireplace idea centre - to get ideas, information, and a free estimate. In addition, clients have the security of knowing all work is done by the company staff and most often customers deal directly with the owners.

"We take the time to address all clients' needs and answer all their questions," Mark emphasizes. "And we guarantee all our services and look after any problems ourselves through our in-house service centre."

Furthermore, Concord Fireplaces Inc. has a mantel and cabinet shop on the premises offering custom-made mantels as well as new and modern cabinet fireplace enclosures. A full line of fireplace finishes are available including brick, marble, and natural stone and these are installed by company craftsmen, Mark says.

Finally, Concord's volume, truck-load purchasing power and financial strength, translates into significant savings for their clients.

"Gas fireplaces are a welcome heat source and become a focal point of any home adding lasting beauty to the interior," David says.



David Bratty (left) and brother Mark Bratty (right), owners of Concord Fireplaces Inc., strike a pose in their showroom where homeowners can get a multitude of innovative ideas in gas fireplace styles and finishes.

Visit Concord Fireplaces Inc. at 346 Millway Ave., Unit 10. For more information call them at 905-660-5998 or at their Toronto number, 416-736-6808.

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