Library has tips for car buyers

While we don't sell cars we can help by providing a number of publications that offer solid advice, whether you're in the market for a new or a used car.

The Lemon-aid new car guide has information that will make you a smarter consumer. There is a general discussion and "best buys" for different vehicle sizes (compacts, intermediates, large cars, station wagons, sports cars, luxury cars, minivans and fullsized vans). Then the book outlines options and safety features in general, and contains performance comparison tests. It also discusses each vehicle under the following headings: Rating, General Comments, Suggested alternatives, Reliability/Safety, Road Perfor-

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mance, Comfort/Convenience, Cost and Technical data.

For used cars, look at the Lemon-aid used car guide. Again, the author Phil Edmonston, Canada's best-known consumer advocate, pulls no punches when rating used cars. The format follows that of the new car guide.

The Library also has Consumer Reports and Canadian Consumer Reports. The April 1993 issue of Consumer Reports, for instance, is devoted to cars. It contains new car ratings, crash test results, the magazine's list of good and bad

KoVac Lusas

used cars, and advice about leasing. These publications will help you decide which make and model of car you want to buy. If you decide to buy a used car, the next step is to consult the Gold book of used car prices. This is compiled from price data available from major Canadian centres, presents realistic selling values for used vehicles in three major markets -Eastern Canada, Western Canada and British Columbia - and is published for the Canadian automotive trade, insurance and finance companiees and other business related to the motor industry.

Knowing how much the car is worth in the marketplace will help you drive a harder bargain in the showroom.

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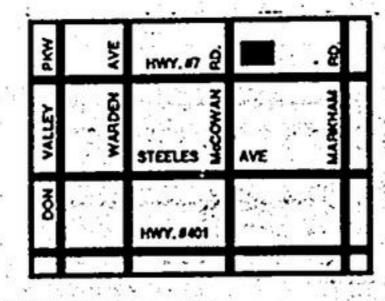
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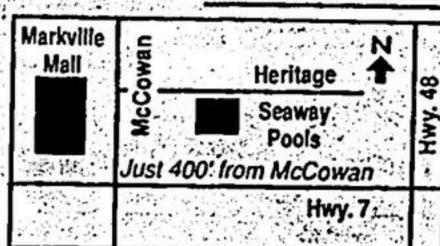
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