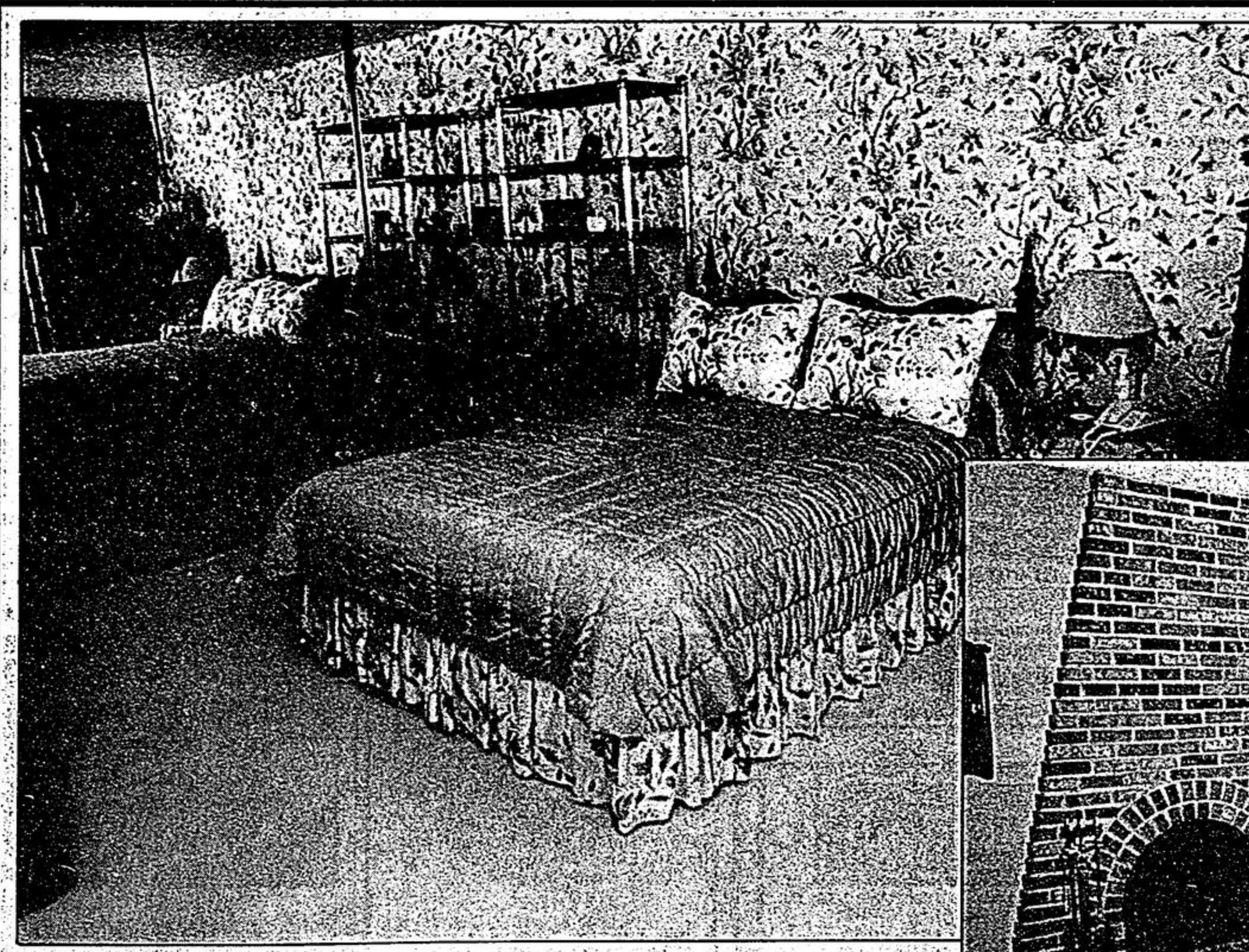


Real Estate

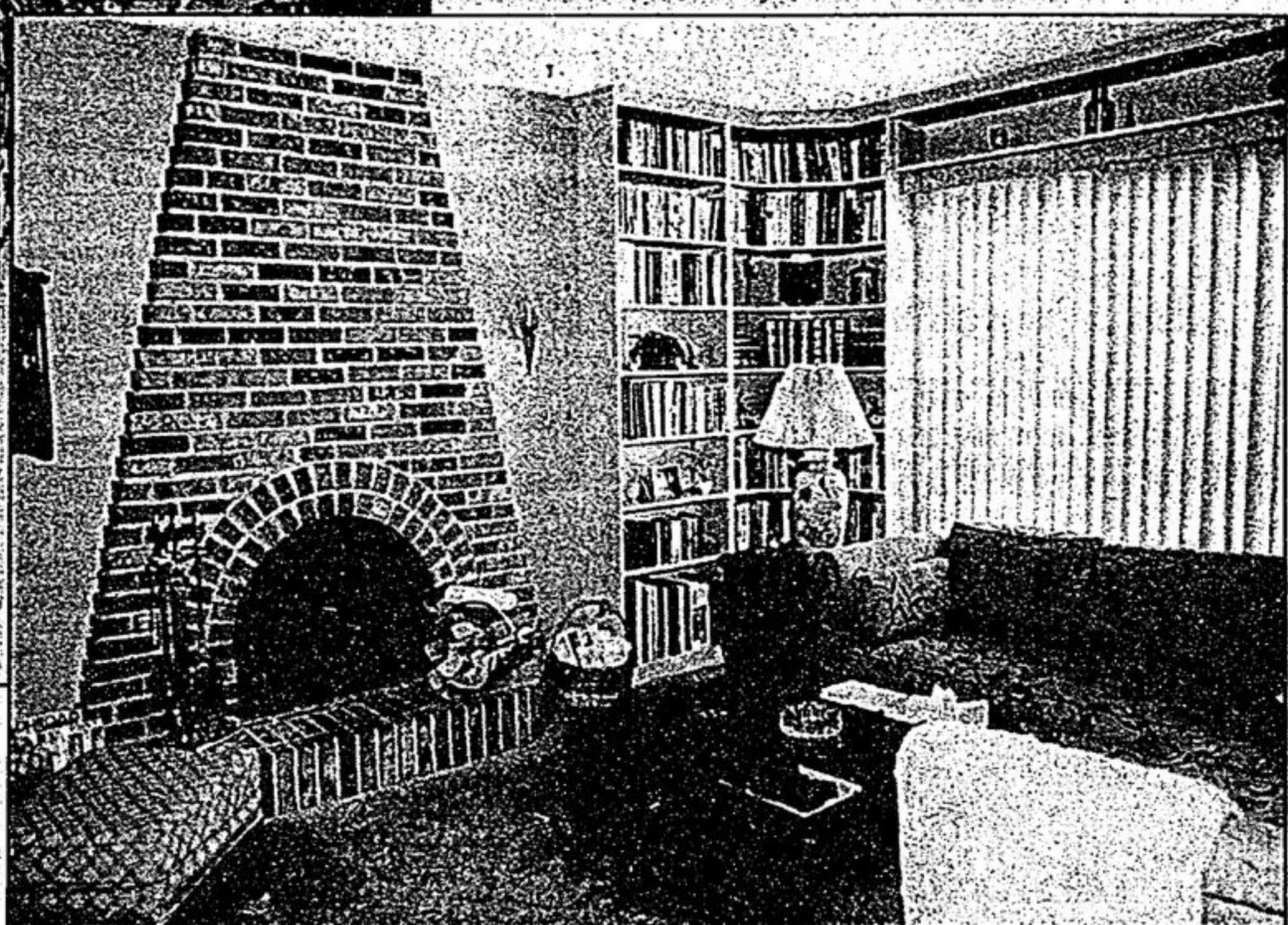
Economist & Sun / The Tribune

294-2200/640-2100



Home of the week

Described by the agent as a 'dream house', 85 Sir Lancelot Drive is the Economist and Sun/Tribune home of the week. Professionally decorated, in first rate condition, this four-bedroom house is close to all amenities on one of the most desirable streets of Markham. Listed with Century 21/Armour Real Estate Inc. at \$319,900.00, the house is well set back from the street on a large, extensively landscaped lot. It has four bedrooms, with an ensuite bathroom in the master suite. In the family room, there is a floor-to-ceiling open brick fireplace and a walkout to patio and inground pool. For more information, contact Jennie Cook at 294-2533.



Home show offered many country and urban ideas

DENISE McDONALD
Correspondent

It was just the right combination of country charm and urban comfort.

Such was the general consensus among those who visited the third annual Town and Country Home Show at Markham Fairgrounds last Friday, Saturday and Sunday.

"It was an excellent three days," said show organizer Debra Gross. "I think every family in the area came out on one day or another."

According to Debra, although exact attendance figures were unavailable at press time, Sunday's seasonably warm weather saw record crowds visiting the over 200 exhibitors.

Included were displays by home, garden and patio specialists, interior designers, and country furnishings, accents and collectibles experts.

For those interested in the old or exotic, there was demonstrations in vintage photograph restoration, unusual Japanese-style plant arrangements, and custom-knit cotton sweaters for women and children, some with three-dimensional motifs.

While many were found browsing aisle after aisle of exhibits, others attended daily seminars offering instruction in every aspect of home living and enjoyment, from creative mortgage financing to furnishing your home in the style of the 19th century.

George Duncan and Joyce Lewis from the Ontario Historical

Society were also on hand to discuss the architecture of old Markham village, and provide insight into the lives of Canadians who lived in small towns and on the farm.

"All exhibitors said they

thought it was an excellent show," Debra continued. "They felt it really brought the buyers out; that so many people were buying the products. I think a lot of them are already planning on coming back next year."

Royal LePage refines its affairs

Royal LePage is an integrated, full service real estate services company, concentrating its efforts in residential and commercial brokerage, professional services and investment operations.

Since mergers with the real estate operations of Royal Trustco Ltd. in late 1984, it has directed its efforts to consolidating and refining operations. Additionally, the company has developed a portfolio of real estate and other corporate investments to bring greater balance to the company's overall earnings performance.

Having fine-tuned operations while producing record financial results, Royal LePage is now embarking on a program of expansion and further diversification in three main areas of business.

Residential operations will increase with the opening of 20 new offices in 1988, for example, while modernizing and relocating others, to offer residential services to more consumers and to assist in increasing market share.

Commercial operations will aggressively pursue new market opportunities in both Canada and the United States, expanding the availability of their highly specialized services to business and investors.

Investment operations will become increasingly expansive, adding more real estate and corporate equities to its growing portfolio.

The company's association with the Trilon organization will provide additional opportunities for growth through synergy and officials hope it will enhance Royal LePage's ability to provide the highest quality, most professional services to clients.

In 1988, a key aspect of synergy will be the focus on the residential transaction as an important opportunity to offer clients access to a wide range of group company products and services.

Based on enhanced operations, the association with Trilon and the commitment of 10,000 employees, Royal LePage looks forward to a new era of continued growth.



Peter Gillespie manned a booth at the Town and Country Home Show last weekend at the Markham Fairgrounds. The owner of Gillespie Real Estate occu-

pied the slow times by reading the Economist and Sun/Tribune real estate section.

Photo: JAMES THOMAS