

# town and country home show

## Daily Seminars

FRIDAY, APRIL 29

12:00 p.m.  
**THE QUEST... FINANCIAL INDEPENDENCE**  
By Sutherland Investors

1:00 p.m.  
**THIS OLD NEW HOUSE**  
By Ian Woods, of I.K. Woods & Partners Surveyors, of Markham.

2:00 p.m.  
**EVERYDAY LIFE IN UPPER CANADA**  
By Joyce Lewis, Heritage Consultant, Ontario Historical Society.

3:00 p.m.  
**CREATIVE MORTGAGE FINANCING**  
By Keith D. Walters of CYR Financing.

5:00 p.m.  
**DO IT YOURSELF PAVING STONES**  
Ten easy steps by Gill Knapp of Unilock Paving Stones.

7:00 p.m.  
**WINES AND THEIR AROMAS**  
By Marc Wadeau of The Wine Establishment (A "nose-on" experience).

8:00 p.m.  
**HOW TO MAKE YOUR HOME ENERGY EFFICIENT**  
By Harry Waugh of Ontario Hydro.

SATURDAY, APRIL 30

12:00 p.m.  
**ARCHITECTURE OF OLD MARKHAM VILLAGE**  
By George Duncan, Heritage Consultant, Ontario Historical Society.

1:00 p.m.  
**THIS OLD NEW HOUSE**  
By Ian Woods, of I.K. Woods & Partners Surveyors, of Markham.

2:00 p.m.  
**LIVING IN SUBURBIA... THE ARCHITECT'S ALTERNATIVE**  
By Gillian Haley of Bernard Rasch Architects.

3:00 p.m.  
**PROPER STORAGE OF FINE WINES**  
By Marc Wadeau of The Wine Establishment.

4:00 p.m.  
**CREATIVE MORTGAGE FINANCING**  
By Keith D. Walters of CYR Financing.

5:00 p.m.  
**HOW TO MAKE YOUR HOME ENERGY EFFICIENT**  
By Harry Waugh of Ontario Hydro.

6:00 p.m.  
**DO IT YOURSELF PAVING STONES**  
Ten easy steps by Gill Knapp of Unilock Paving Stones.

7:00 p.m.  
**THE QUEST... FINANCIAL INDEPENDENCE**  
By Sutherland Investors

SUNDAY, MAY 1

11:00 a.m.  
**HOW TO MAKE YOUR HOME ENERGY EFFICIENT**  
By Harry Waugh of Ontario Hydro.

12:00 p.m.  
**DO IT YOURSELF WITH PAVING STONES**  
Ten easy steps by Gill Knapp of Unilock Paving Stones.

1:00 p.m.  
**HOW & WHY TO BUILD A WINE CELLAR**  
By John Nadeau of The Wine Establishment.

2:00 p.m.  
**LIVING IN SUBURBIA... THE ARCHITECT'S ALTERNATIVE**  
By Gillian Haley of Bernard Rasch Architects.

3:00 p.m.  
**CREATIVE MORTGAGE FINANCING**  
By Keith D. Walters of CYR Financing.

4:00 p.m.  
**THIS OLD NEW HOUSE**  
By Ian Woods of I.K. Woods & Partners Surveyors, of Markham.

5:00 p.m.  
**FURNISHING YOUR HOME IN THE 19th CENTURY**  
By Dorothy Duncan, Executive Director of Ontario Historical Society.

## Wine accessories for at-home enjoyment

By NANCY HOSKIN  
Correspondent

Marc and John Nadeau are the owners of The Wine Establishment, Canada's only company solely dedicated to selling wine accessories.

The Town & Country Home Show this coming weekend will be the brothers' first attempt to market their products in the surrounds of a consumer home show.

"There all hundreds of products considered to be home improvement items, one is a wine cellar," John said. "Markham has the reputation of being upscale and we feel that by participating in this show we'll make our mark in this area with the consumer."

Having opened its doors over a year ago, in a renovated building in downtown Toronto, The Wine Establishment offers wine lovers everything from environment controlled, free-standing cellars to corkscrews, books and wine art.

"Our theme is everything but the wine," John said.

Marc, who is 30 years old and the president of The Wine Establishment, spent four years in France studying business and finance, before becoming involved in the export of wine storage cabinets.

John, who is 27, is vice-president, and gained his experience in the hotel industry dealing with food and beverage, before embarking on this venture with his brother.

"It was apparent that there was a pent-up demand for wine accessories in Canada," Marc said. "We decided to jump at it. Toronto was the obvious place to do so. There are hundreds of wine-related products."

The duo, originally from Montreal, are fluent in French, Italian and Spanish, which John explained has been beneficial for their business.

Because much of the stock in The Wine Establishment is imported from Europe, the brothers feel their rapport with suppliers is improved because they can com-



Photo: BILL LANNING  
Marc and John Nadeau, who operate The Wine Establishment in Toronto, will be on hand this weekend at the Town and Country Home Show.

municate with them in their native tongue.

After completing their first year in business, the young entrepreneurs unveiled a new wave of wine accessories and opened Canada's first Academie de Vin, sister to the renowned Paris wine appreciation school.

Tutored by acknowledged wine experts, found through the Wine Writers Guild and those with extensive credentials in the industry, the courses range from introductory and foundation, which is a three night crash course, to intermediate and advanced levels.

"Wine is a very social thing," John said. "It was only natural that we become involved in the process affecting everything we do... the appreciation of wine itself."

The Wine Establishment is stocked with products from

France, Britain, the U.S. and the Orient. The shelves are lined with items from a kit of bottled aromas which teach the user to analyze a wine from the components of its bouquet, to build-it-yourself wine cellars.

Their clientele runs the gamut from individuals and wine clubs to restaurants, hotels and corporations.

"Companies invest large amounts of money in fine wine," said Marc. "A storage system, in which temperature, humidity and quality of air is strictly controlled, is more a necessity than luxury."

Marc and John will be on hand at the home show, both at their booth, and giving seminars Friday, Saturday and Sunday on wines and their aromas, proper storage of fine wines and how and why to build a wine cellar.

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## Home show facts

The Town and Country Home Show this coming weekend is on Friday, Saturday and Sunday at the Markham Fairgrounds.

SHOW INFORMATION  
HOURS: Fri., April 29 10 a.m. - 10 p.m.  
Sat., April 30 10 a.m. - 10 p.m.  
Sun., May 1 10 a.m. - 6 p.m.

ADMISSION: \$4 - Adults  
\$3 - Seniors & Youth (13 - 17)

WOMEN'S DAY: Fri., April 29 10 a.m. - 5 p.m.  
\$3 for Women

LOCATION: Markham Fairgrounds (six km north of Hwy. 7 on McCowan Rd.)

EXHIBITORS: Over 200 serving homeowners in York and Durham Region.

## Spring show in Markham

The Town & Country Home Show is the first spring home show serving York Region, and offers more than 200 exhibitors with all the products and services to make your urban or rural lifestyle better.

This is the show that helps consumers make the most of the warm weather months; with attractive outdoor furnishings, barbecues, lawn and garden equipment to make tough chores easier, and landscaping experts

who can transform any property into a showplace.

Displays are not just inside, but outside too, with pools, spas and other products featured in their natural setting.

Improving your home and garden is easy at this home show, with everything from driveway sealing to chimney cleaning.

Visitors can select a new heating or cooling system, handsome and energy-efficient doors and windows or invest in a security

system to protect loved ones and precious possessions. At the home show, you can plan the perfect getaway to a time-sharing resort or investigate the advantages of owning a motorhome for family holiday fun.

From setting up a fully-equipped home office to explaining the nitty-gritty details of building a dream retreat, the Town & Country Home Show has it all, according to show organizers.

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