



**REAL ESTATE TIPS**

**THE BEST WAY TO BUY A HOME**

If we were to single out the most frequent misconception regarding home buying, it would have to be the notion that all the best buys are in the newspaper.

This false idea leads many home buyers to do little else than scan the newspapers and then contact a variety of Realtors about various properties advertised.

While it is possible to find the exact home you are looking for in the price range and area you desire from such offerings alone, the odds are against it. Realtors usually advertise only a small portion of their listings at any one time and frequently a Realtor's best properties are never advertised but sold to waiting clients almost immediately they are put on the market.

The wisest course for home buyers is to put themselves in the hands of a competent Real Estate Agent in whom they have confidence and supply her with all the information she requires to qualify the property that would suit them.

The result will be a time saving, well-organised search by a professional until the right property is found.

If I can be of service, call Joyce Spensley,  
RE/MAX Markville Realty Ltd., Ritr 471-6600

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For quality and value**



Anne Brown/Manager

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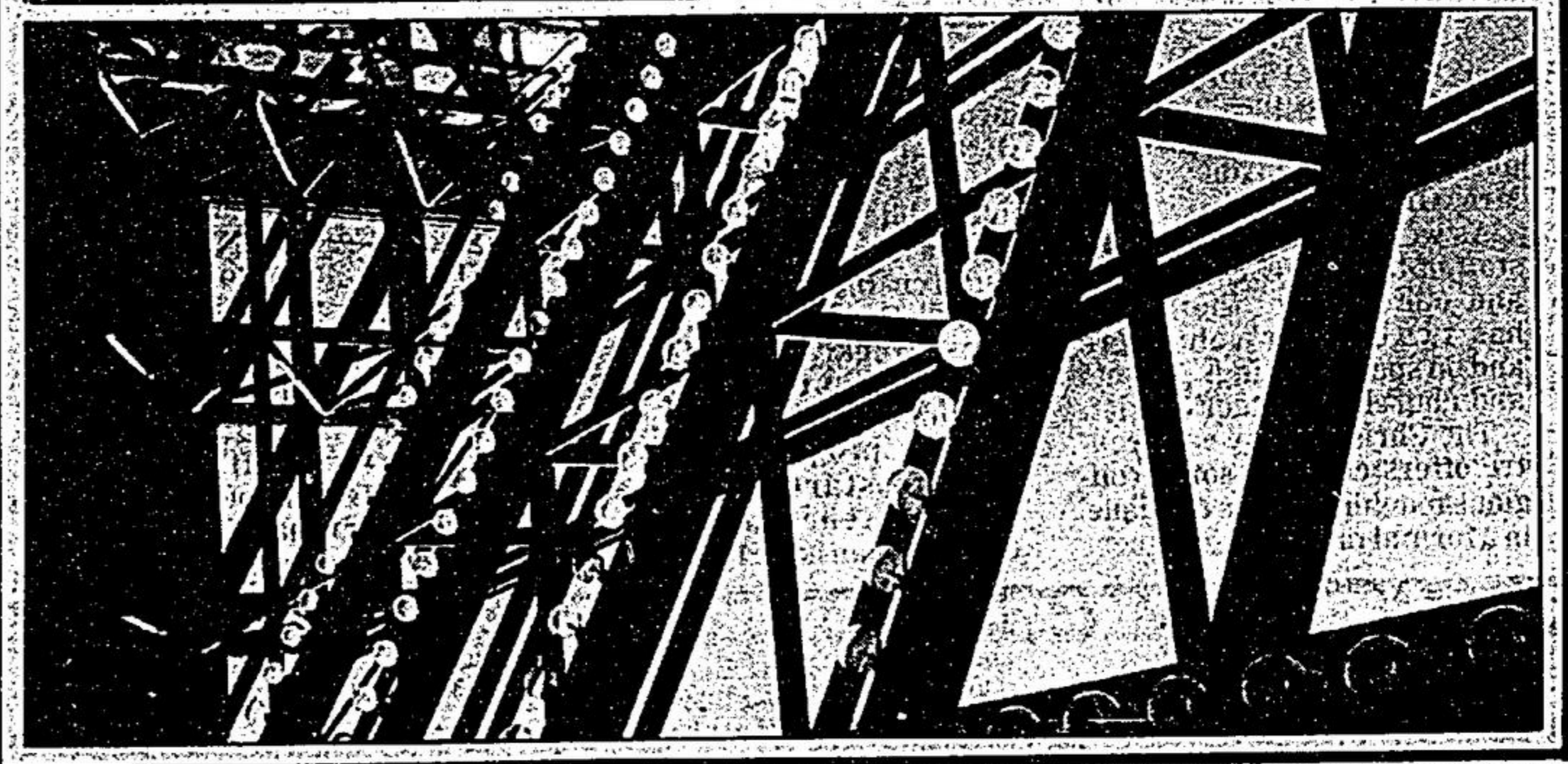
LANDSCAPING & HOME IMPROVEMENTS

7 A.M. - 10 P.M.



**Name that building**

Name this building (above) and you could win \$25 in the Weekender's Name That Building contest. Entries must be submitted to either the Economist & Sun at 9 Heritage Rd. in Markham or the Tribune at 54 Main St. West, Stouffville, by 9:30 a.m. Thursday. Last week's winner was Pauline Wakeham of Unionville who correctly identified the Markham Theatre for Performing Arts building on Warden Ave. in Markham.



**BRUCE COUNTY**  
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