

Local history may mean money

Who thinks they know a lot about Markham? Know enough to try for \$100?

Anyone brave enough to try this teaser is eligible.

The following is a contest sponsored by the Weekender and Heritage Markham to see just how much residents know about the town they live in and the history that molded it.

To play, just match the picture with the proper address (listed below) of each house and you can win. Clues are also provided.

Deadline for entries is noon Thursday, Feb. 26 submitted to the Economist and Sun office at 9 Heritage Rd. in Markham. The

first correct entry drawn at the Economist and Sun will win the \$100.

The winner's name will be published in the Weekender on Saturday, Feb. 28.

Ready, set, go:
172 Main Street North, Markham c.1887

249 Main Street, Unionville c.1860
144 Main Street North, Markham 1888

197 Main Street, Unionville c.1850
48 Main Street North, Markham c.1870

109 Main Street, Unionville 1879
69 Main Street North, Markham c.1870

174-8 Main Street, Unionville c.1870



What was this building's original use?



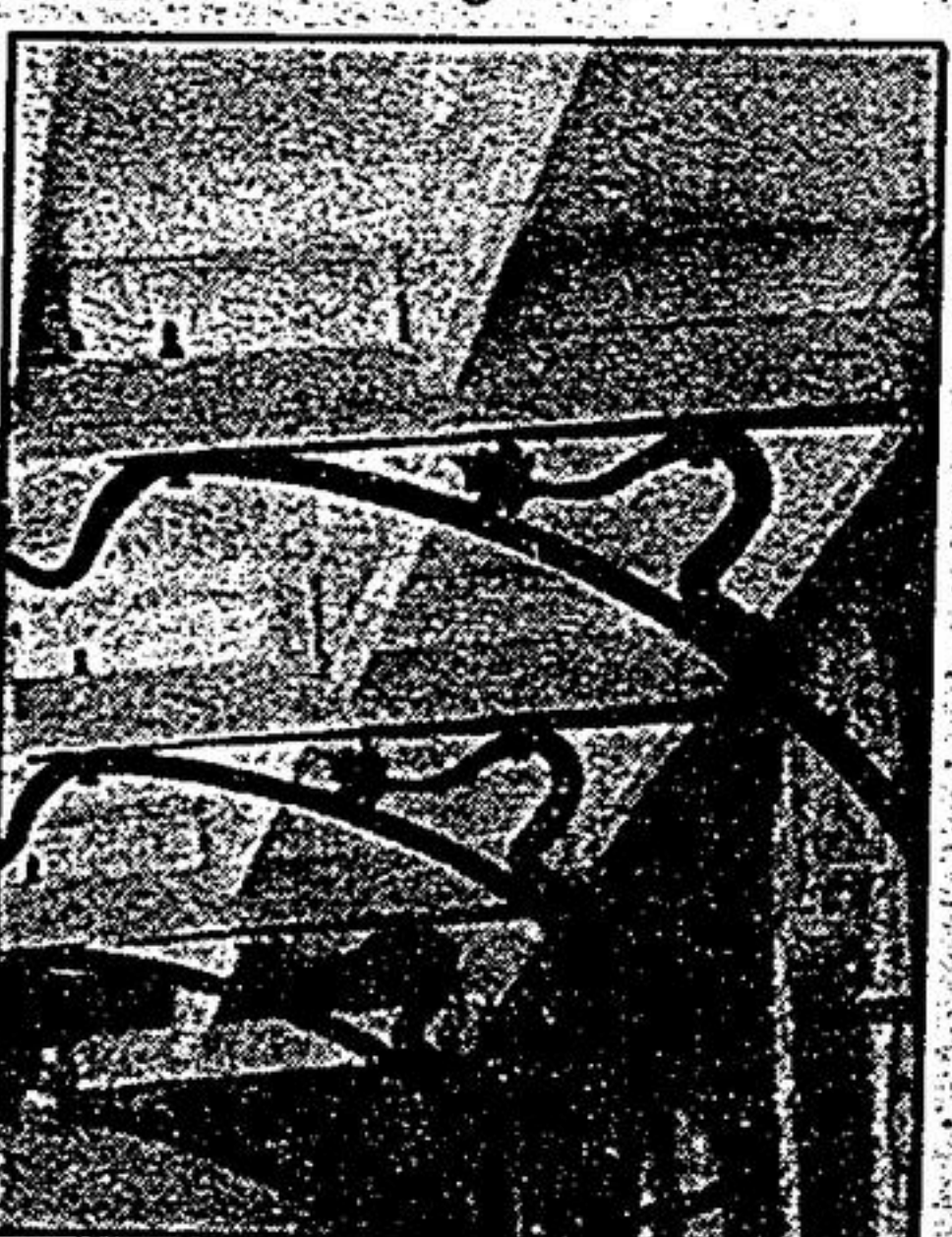
What well-known eye specialist lived here?



What prominent, local carriage-maker built this widely photographed building?



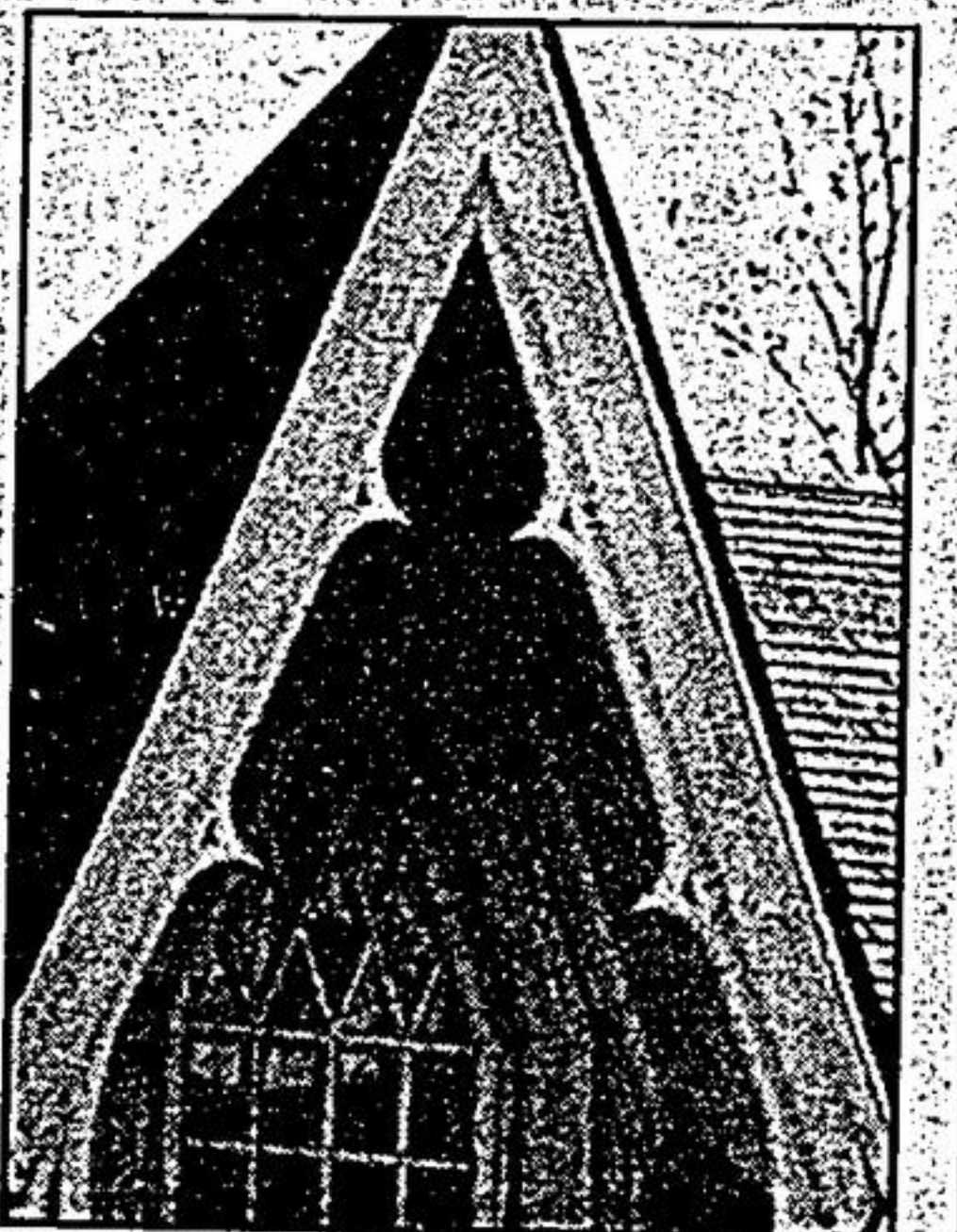
Way, which intersects Hwy. 7 in Markham, bears the last name of the man who built this house?



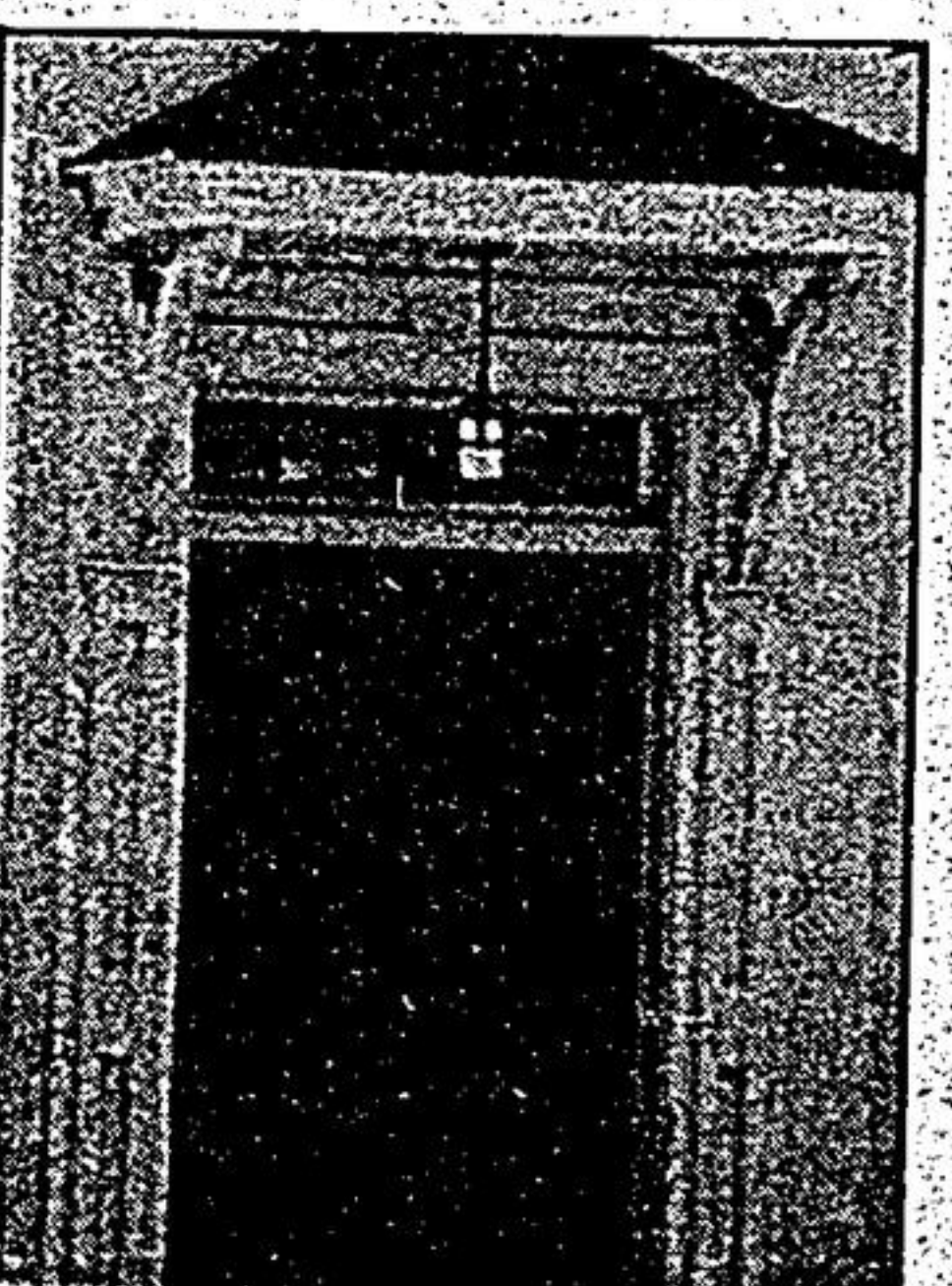
What is the name of this former hotel?



What Markham Senator was associated with this house?



What famous original group of seven painter lived here?



What religious congregation built this house as their manse?



JOYCE SPENSLEY

REAL ESTATE TIPS

LET YOUR HOUSE SPEAK FOR ITSELF

The danger is in being oversolicitous with prospective buyers. A seller must not forget that it is his house and not himself he is selling.

If an owner, for instance, accompanies the buyers to look at every nook and cranny, he may give the impression of being overanxious. In his desire to sell his property he could end up undoing much of the preparatory work already done by the salesperson. Nothing is less necessary and more risky to the sale than trying to "help" the sales agent or take over their job.

How should owners conduct themselves? The best method is to go about their normal routine. Without ignoring the people touring through the house, a wife should continue doing her dishes; if the prospective buyers have any questions to ask her they can seek her out. The children should continue to play.

Above all, a seller should never follow the agent around with their clients offering suggestions or explanations.

If a house is neat and tidy, is fairly priced, and is what the buyer is looking for, it will sell. If any of these factors is lacking, no amount of talking or help from the seller will make up for it.

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