



Stouffville auctioneer, Phil Faulkner is a fast talker.

Auctioneer learned fast-talking skill from veteran, dad

Stouffville auctioneer Phil Faulkner moves as fast as he talks.

The 22-year-old bid-taker is continually on the go; one week in Vancouver, the next week in Halifax.

He's the son of veteran auctioneer Norm Faulkner and a cohort of 'singing' sales personality Bill Walker of Markham.

Auto auctions are Phil's specialty. These are held regularly at Oshawa, Cooksville and Hamilton. For a time, he attended all three. Now, it's Oshawa and Cooksville only.

But Phil's not selective. He'll sell anything bidders are willing to buy.

A personable young man, Phil has grown up with a gavel in his hand. The sales ring's his second home.

Despite his success, Phil Faulkner has never forgotten his 'roots'; where it all began.

He remembers attending a Toy Auction at the Stouffville Flea

Market co-owned by his father. It was there, his dad suddenly called him out of the crowd and suggested he give it a try. "I was really scared," he recalls, but he's never looked back.

"My father's done everything for me. He still gives advice and I still listen. He's my friend and partner," says Phil.

He describes his dad as "one of the best in the business."

Phil attended the same auction school as his father in Mason City, Iowa, graduating in March, 1982.

On his return, he was contacted by Frank Wills of the Oshawa Auto Auction and through this venture he met Bill Walker, also Homer and Ruth Stephens of Toronto.

"They gave me a chance," he recalls.

Phil doesn't pick and choose his sales. "Each in its own way is fun," he says.

"You have to keep things moving," he claims.

Moving is a practice he also applies to himself. Phil Faulkner's continually 'on the move'. But he always returns — to his roots.

Stouffville High

Co-op Program working to job train students

The Co-op Education Program at Stouffville Dist. Secondary School is enjoying excellent success, says Wally Currie, Technical Director at S.D.S.S.

This year, Stouffville High has 260 students enrolled in the wood-working course alone, highest in Ontario.

Seventeen students are participating in the Co-op Program.

The way it works, area firms acquire the services of local young people. They spend one day or part of a day 'out in the field', and alternate days in class. This provides the student with a taste of 'the real world' and an oppor-

tunity to plan a future career, explains Mr. Currie.

In this regard, Stouffville Dist. Secondary School received a letter dated Nov. 10, 1986, signed by Ken and Dick Sandiford of A & S Construction, Stouffville. It reads:

To Whom It May Concern:

Over the past few years, our company has hired several students directly out of the Building Technology Course at Stouffville Dist. Secondary School. Some of these students are taking an apprenticeship with our firm and others are here on the Co-op Education Program offered by S.D.S.S.

We have found these students to be very well trained in the areas of cabinet-making and building construction. Since the building industry is one of the largest in the province and since there are grave shortages of skilled people to fill already existing jobs, it would be my recommendation that students seeking well-paying, creative and interesting careers, seriously consider starting their future with a course in woodworking at Stouffville High.

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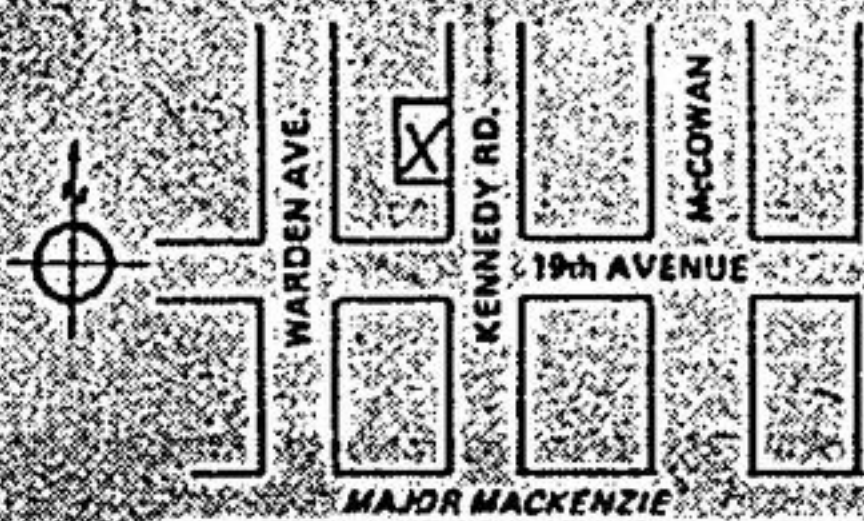
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