

WOMEN IN BUSINESS



KYM GOSLING
Owner

Hi, I'm Kym and have I got the perfect place for you, where the friendliest helpful and highly trained staff is always ready to meet your fitness needs. The Iron Works offers something for everybody.

We've been growing for almost 2 years and if you've been here before you should try us again.

Coming soon: Chiropractic services and massage therapy.
Coming events: Powerlifting & bench press contest, karate demonstrations, fashion shows, family picnics & parties and on Nov. 22 Mr. America, Ron Love.

The only thing pushy at the Iron Works will be you against the weights.



60 BULLOCK DRIVE, UNIT 3, MARKHAM

294-7800

SUCCESSFUL WOMEN IN BUSINESS



As Manager of the CENTURY 21 ARMOUR MARKHAM office, I work with successful people every day. I take great pride in helping people develop their highly productive real estate careers. Many of our associates joined CENTURY 21 ARMOUR with no previous sales experience. They found our personalized training program, plus all their hard work, was all they needed. If you would like an opportunity to discuss your future career in real estate, give me a call at: 294-2533

SUE MEADOWS



JOAN KOOL

Changing careers was not something I had planned on doing. However I used a relocation from Calgary to try something different. I had never sold anything before, but talking to Sue Meadows about real estate encouraged me to enroll in the courses. This knowledge and the Century 21 Sales Training programs enabled me to uncover previously hidden sales ability and helped me achieve Million Dollar Sales Club membership in my first year. Having made the successful transition to a second career, I have found real estate to be very demanding but extremely rewarding.



WANDA KERR

I've had a very exciting and financially rewarding year in real estate. However, I realize that while I provided the hard work and dedication, I could not have achieved these fantastic results without the on-going training and support of the CENTURY 21 ARMOUR TEAM. I attained Multi-Million Dollar Club membership after only 8 months - ample proof that our training program can help turn skill into success!



CAROLE GOUGH

When I was considering a career in real estate, choosing a broker was a major concern. I wanted to be associated with a company that had a high profile as a national leader and one that could provide me with a good sales training program. Century 21 Armour has proven to be the right choice. Sue Meadows' in-office training, together with on-going courses and seminars offered by Century 21 Canada, have given me the tools and techniques that have contributed to my new-found success. I achieved Multi-Million Dollar club membership this year — and success beyond my wildest dreams.



PAULINE MANCINI



Pauline was employed as a civil servant for 5 1/2 years, then as an administrator for three medical clinics in Toronto before entering the real estate field. She started her career in real estate field in 1978 and has been with Family Trust Corp. for six years. She spent 2 years as branch manager in Uxbridge and now currently manages the Stouffville office.

Pauline has also served 6 years on the Metropolitan Police Force as an Auxiliary Policewoman.

A resident of Stouffville for 6 years, Pauline moved to Markham and now lives in Uxbridge. Pauline has 4 children and 3 grandchildren. "Thanks to everyone who has contributed to my success," she said.

Bus. 640-2082



FAY FARWELL

Main St. Stouffville (Sanders Block)

640-7950

After having residential property here for many years, 3 years ago my family and I moved here from Thornhill area where we lived for 18 years. The name of my new store is "CROSS WINDS GIFT SHOP." I am carrying a wide variety of merchandise suitable for use in your home, or as gifts for special occasions such as weddings, showers, birthdays, etc. Also I have candles and co-ordinating serviettes, gift wrap and cards. The store is scheduled to open Saturday, Nov. 1 at 9 a.m. I invite everyone to drop in and browse and see my new store.



24 WELLINGTON ST. E., MARKHAM, 294-2533



JENNIE COOK



WHAT A SUCCESS STORY
Five years ago Jennie Cook embarked on a new career — no longer a secretary — now a real estate salesperson with Century 21 Armour in Markham. Jennie's achievements in Real Estate are quite remarkable. After quickly attaining Million and Multi-Million Dollar Club status, the next step was "Centurion". To date, Jennie has achieved "Centurion" level twice and to crown this, Jennie has now been honoured as No. 4 Century 21 Agent in all Canada for the third quarter of 1986. As Jennie's many clients will tell you, the most amazing aspect of this success story is the fact that no matter how busy she may be, Jennie Cook always has time to give you her full attention and the best Real Estate she can provide.

24 WELLINGTON ST. E., MARKHAM
294-2533



JO ANN STEVENSON

Economist & Sun

Jo Ann Stevenson is News Editor of the Markham Economist and Sun, a position which anchors her firmly in the community in which she lives. Prior to joining the management of the Economist, Jo Ann freelanced for several daily newspapers and magazines and edited two national magazines. Her placement with the Metroland chain was a homecoming, in two respects. She was a reporter and editor for the company's Mississauga paper before moving to Markham six years ago. Also, the Economist is a mere four minutes from home. This fact pays dividends when it comes to family life — husband Jim, two teenaged sons and community involvement. Jo Ann truly enjoys the pulse of the newsroom and familiarity with people and issues in Markham.

294-2200