

Business

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Markham firm wants customers behind bars

Putting possessions behind bars may help decrease the number of people behind bars, if a new Markham firm has anything to do with it.

Protective Security Systems Ltd. (PSS Security) is a new company that specializes in manufacturing and installing security bars and grilles for the home and office.

And with an estimated 63 house break-ins each day in Toronto last year, owners Murray Buckstein and Doug Roxborough are optimistic about the company's success.

"You have the best of both worlds with the security grilles and bars," said Mr. Buckstein. "You have security from someone getting in and easy exit access if you have to get out in an emergency."

He said would-be burglars are easily deterred when security bars are in place. A burglar's advantage in a break-in is the speed with which he can enter into and leave a house or office. Mr. Buckstein believes a thief would go on to less secured premises.

"They want to get in fast and quiet, grab what they can and get out within four or five minutes," he said. "With the security they don't have that easy access."

Because the product is manufactured at the Riviera Dr. location, bars and grilles can be customized to match the trim of each house. Mr. Buckstein said the effect is not fortress-like but decorative.

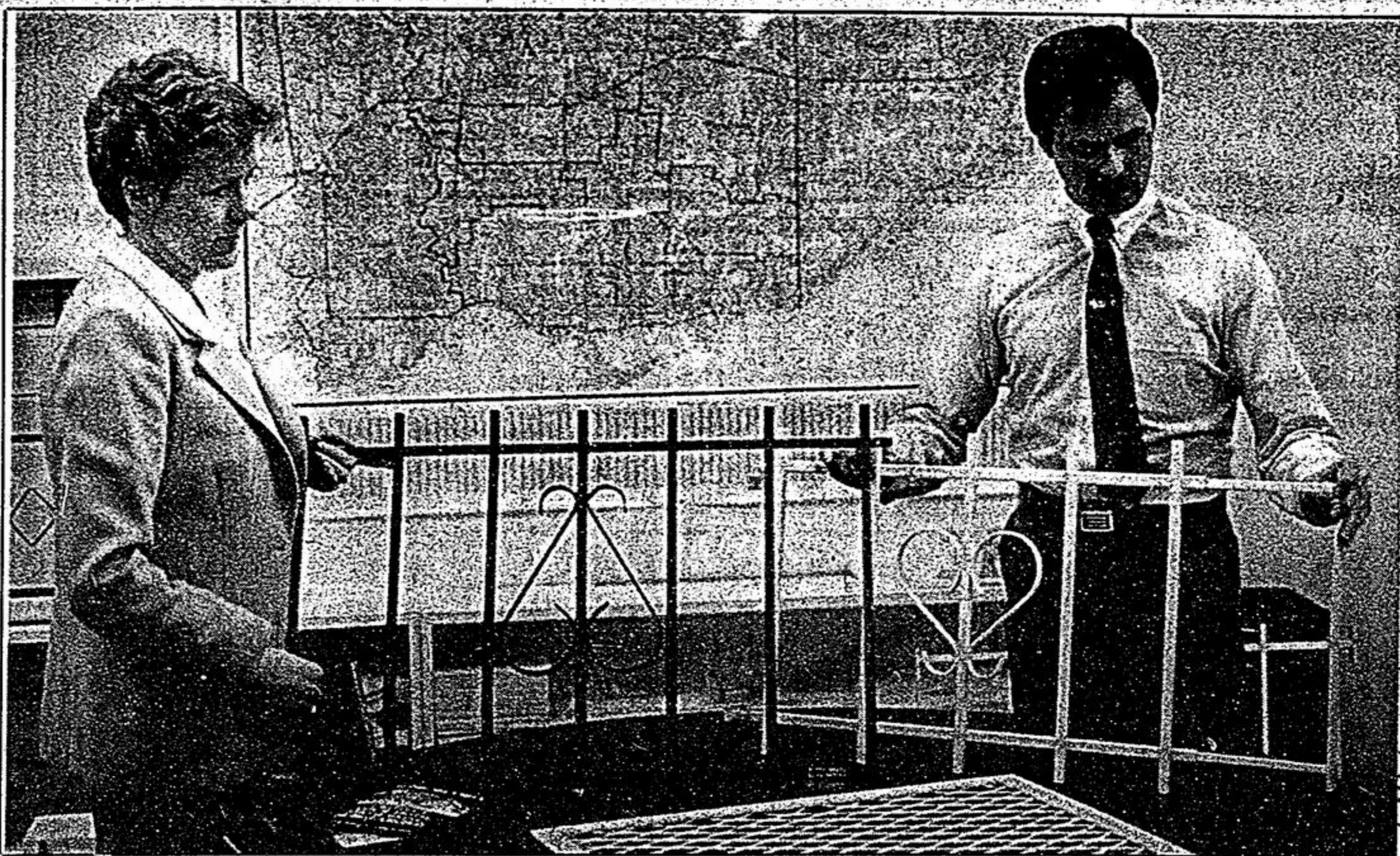
Mr. Roxborough spent a year researching the feasibility of the business before the opening. He went to the U.S. to study various security devices and companies. He said home-security is a flourishing trade there.

The pair defend their product when compared to high-tech detection devices available on the market today.

"That's comparing apples and oranges with the two," said Mr. Buckstein. "The electronic devices react after someone is in the house. If security bars can keep them out there is no break and enter involved."

They have only been operating PSS Security for two months but said they have received an excellent response from commercial and residential locations alike. Both feel confident there is a market for their product.

"We're going in the right direction," said Mr. Buckstein. "I think PSS Security is really going to catch on in the near future."



Stuck behind bars. Protective Security Systems Sales director Greg Harrison (right) shows Danielle Miscampbell the scope of adjustment on the PSS security bar set. PSS security bars and grates are versatile and can fit any window.

Surface mount technology is the advanced way to go

The York Technology Association with the Department of External Affairs and the National Research Council recently sponsored a seminar on Surface Mount Technology (SMT).

Invited to speak before 50 high technology companies were two experts from Silicon Valley, Gary Koenig, G.M. and Carmen Capielo, V.P. Research and Development for Engineering Circuit Research (ECR) of Santa Clara, California.

The session was introduced by York Centre MPP, Don Cousens who is co-chairman of York Technology Association. Mr. Cousens said, "the need for the rapid and effective dissemination of information between Canadian high technology companies is essential for Canadian technological companies to succeed."

The seminar was an excellent opportunity for the transfer of expertise on a commercially emerging technology.

Both Mr. Koenig and Mr. Capielo have had extensive experience in SMT. Mr. Koenig's responsibilities include the administration of ECR, as well as the management of the technology itself. Mr. Capielo is

currently directing a research team developing a variety of advanced techniques for achieving reliability at lower cost in surface mount assemblies.

During his address, Mr. Koenig said, "SMT is not a new technology but one which has been present in the military and aerospace fields for the last 20 years". He pointed out "the commercial application of the product has only recently come into vogue. SMT is ultimately the way to go". Surface mount technology allows for a fully automated printed circuit board manufacturing process. This in turn will make those North American companies who incorporate the process more competitive with low-cost offshore board manufacturers.

The underlying theme of Mr.

Capielo's presentation concerned the technological complexities which are involved with the SMT process. These complexities are wide-ranging in nature and cover such diverse topics as choosing the proper solder, creams, solder marks and components.

Mr. Capielo emphasized the fact that SMT is an integrated manufacturing process that requires extensive care and attention to detail from the design stage right through to board

assembly. A problem at any stage will ultimately have an impact on the reliability and yields of the SMT product.

Following the session, Surface Mount Technology Centre Inc. hosted an open house at their new Markham facility. Surface Mount Technology Centre Inc. is a Canadian firm, whose services are targeted at assisting Canadian high technology companies in the design, set up and operation of surface mount facilities.

ANNOUNCEMENT

David A. Crysdale
 Senior Account Executive
 Joins YORKTON
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Break-in nets cash from Ted's Restaurant

York Regional Police are investigating a recent break-in at Ted's Restaurant on Main St. in Markham.

Police said the break-in occurred between April 3 at 6 p.m. and April 4 at 7:45 a.m. when the front door was smashed. Cash was stolen. Damage is estimated at \$250.

Computer monitors taken from vehicle

Six computer monitors valued at \$2,750 were recently stolen from a vehicle parked at the rear of Micro Computers of Canada Inc. on Esna Park Dr. in Markham.

York Regional Police said the theft occurred on April 21 between 2:30 p.m. and 2:45 p.m.

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PUBLIC INFORMATION MEETING

Regarding Main Street, Markham

TUESDAY, APRIL 29, 1986, 7:30 P.M.

COUNCIL CHAMBERS, MUNICIPAL OFFICES,
 BUTTENVILLE, ONTARIO

8911 Woodbine Avenue, Markham, Ontario

A Public Information Meeting will be held by the Planning Committee of the Council of the Corporation of the Town of Markham to discuss certain proposed policies with regard to commercial development on Main Street, Markham, including establishment of a boundary for the commercial area.

Stated briefly, the recommended policies are as follows:

1. No further commercial uses should be permitted to intrude into the residential portions of Main Street.
2. Certain lands which are designated COMMERCIAL in the Official Plan; but which are clearly outside of the commercial core area, should be considered for redesignation to a more appropriate land use category.

This public information meeting is intended to provide an opportunity for public input into the formulation of policies with regard to the extent of the commercial development to be permitted on Main Street. Should the Town proceed with amendments to the Official Plan as outlined above, a future Public Meeting will be required to be held under the authority of Section 21 of the Planning Act. Additional information relating to the proposed policies is available for inspection in the Planning Department, second floor, 8911 Woodbine Avenue between the hours of 8:30 a.m. and 4:30 p.m., Monday to Friday, or further information may be obtained by telephoning the Planning Department at 477-7000, extension 224 during the same hours.

DATED April 16, 1986
 T.M. Januszewski
 Planning Director

Elson Miles
 Chairman, Planning Committee



MARKHAM