

**Bridle Trail Shopping Centre**

# Real Estate / Business

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Wednesday, August 28, 1985

## 'Second hand' still means class at Markham store



**ETHEL SPARAGE**  
What's old

Ethel Sparage might be forgiven if she walks around whistling that old Barbara Streisand tune "Second Hand Rose".

But while the heroine in the song complained about having second-hand offerings, no one seems to mind shopping for used items at Mrs. Sparage's unique Pre-Owned Apparel and Things store in the Markham Mall.

"I started this business because I thought there was a need for it in Markham," said Mrs. Sparage. "People should enjoy the service."

Mrs. Sparage said that all items sold are second hand, but noted that everything is in top condition. Anything not suited to sell in her store is sent to various women's shelters and the Salvation Army.

"If I wouldn't wear it then I won't sell it in my store," said Mrs. Sparage.

Customers wishing to sell items bring articles into the store on Tuesdays, Thursdays and Saturdays. For any-

one living outside the area, Mrs. Sparage offers a pick-up service. Some of her clients are from such prestigious areas as Rosedale and Forest Hill.

The donor is given an account number and the items are sold on consignment. Mrs. Sparage keeps one-half of the purchase price. For items over \$100, the customer will be returned two-thirds of the money. Right now there are more than 700 accounts with Pre-Owned Apparel.

"In most cases, the people who sell here, buy here," said Mrs. Sparage.

Everything in the store sells for one-third the retail price, noted Mrs. Sparage, adding it's perfect for mothers trying to outfit children who grow out of their clothes as soon as they're bought or for financially strained students who need a wardrobe.

Name brand clothes such as Esprit, Roots, Ocean Pacific and Ralph Lauren sell as

soon as they're put in the store. Other big sellers are the women's furs and men's suits for \$49.99.

On occasion if a store is going out of business or wants to get rid of dated clothes, Mrs. Sparage will buy the clothes at a discount rate. One store recently donated several kinds of name brand jeans to Pre-Owned Apparel. Mrs. Sparage predicted they would sell quickly.

But clothes are not the only items sold in the store. Anything for the house is available at Pre-Owned Apparel, from housewares to small furniture. Mrs. Sparage thought that this type of service would be appropriate for anyone starting up a new home.

Mrs. Sparage prides herself on the caring way she deals with her customers. When people are trying on clothes, she will help them with sizes and give honest opinions as to what looks good and what doesn't. It's all part of the service, she concluded.

## Kitchen Door to move to new location

Betty Keller is moving and she's taking everything including the Kitchen Door.

But she's not leaving Markham, she's moving her business five doors away to a new, bigger and better centre to display her wares.

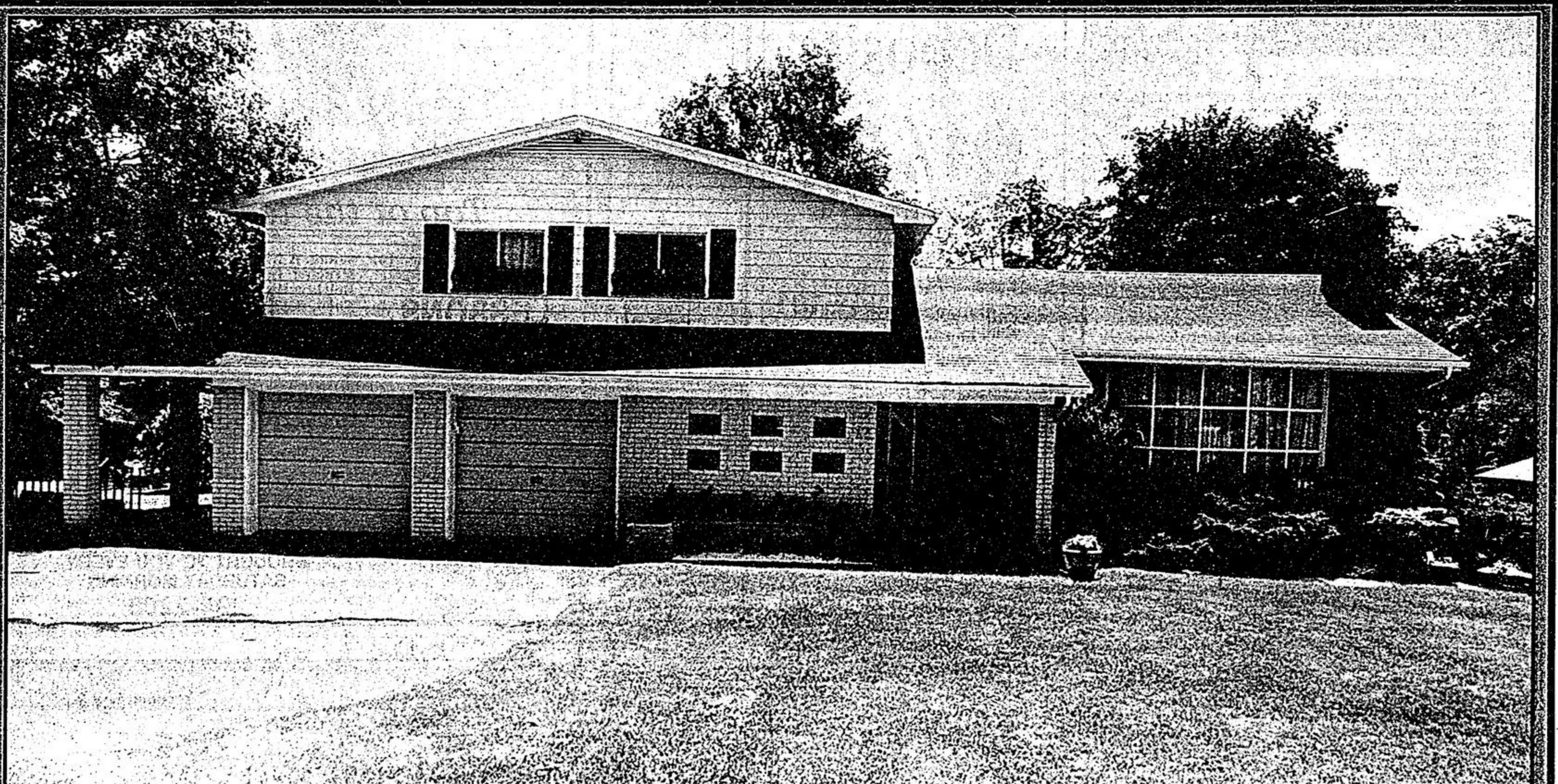
"A home setting will lend itself to our products," Mrs. Keller said of the century home she plans to move the company to. The new store, at 69 Main St., is a 110-year-old structure that Mrs. Keller wasted no time in making an offer soon after it was listed.

"We were on our way to New York and I knew it would be sold by the time I got back," she noted. "We bought it within hours of it being listed."

Aiming for a late September opening, the new store will offer more space for customers with two floors to shop on. Mrs. Keller added that she wants to carry more merchandise including gifts for men and more kitchen utensils. She also hopes to add linens to the product line.

She pointed out that there is some extensive renovating to be done to bring the building up to commercial standards including strengthening of the floors, electrical work and a newer heating system.

But she says it will all be worth it. "We had been hoping to find a place we could finally buy," she noted. "With some close scheduling and a big black whip we'll be able to get it opened."



This Unionville home in the Cachet Country Club lists for \$330,000.

### Home of the Week

## Unionville home with a stream

A distinctive three-story brick home located on Cachet Parkway in Unionville has been chosen Home of the Week.

Set on a large lot with mature trees and perennial flower beds, the property also has a stream running through the rear of the yard.

The formal living room with cathedral ceilings is brightened with the use of recessed lighting and a large window allows for a

full view of the front grounds. Included is a formal marble fireplace.

The dining room, which adjoins the living room, has a glass wall out to a covered patio.

Overlooking the family room is a holly wood style kitchen with a breakfast area.

Unique to the house is the main floor solarium/greenhouse with separate potting centre. A wrought iron stair case leads from the solarium through the

main floor to the master bedroom.

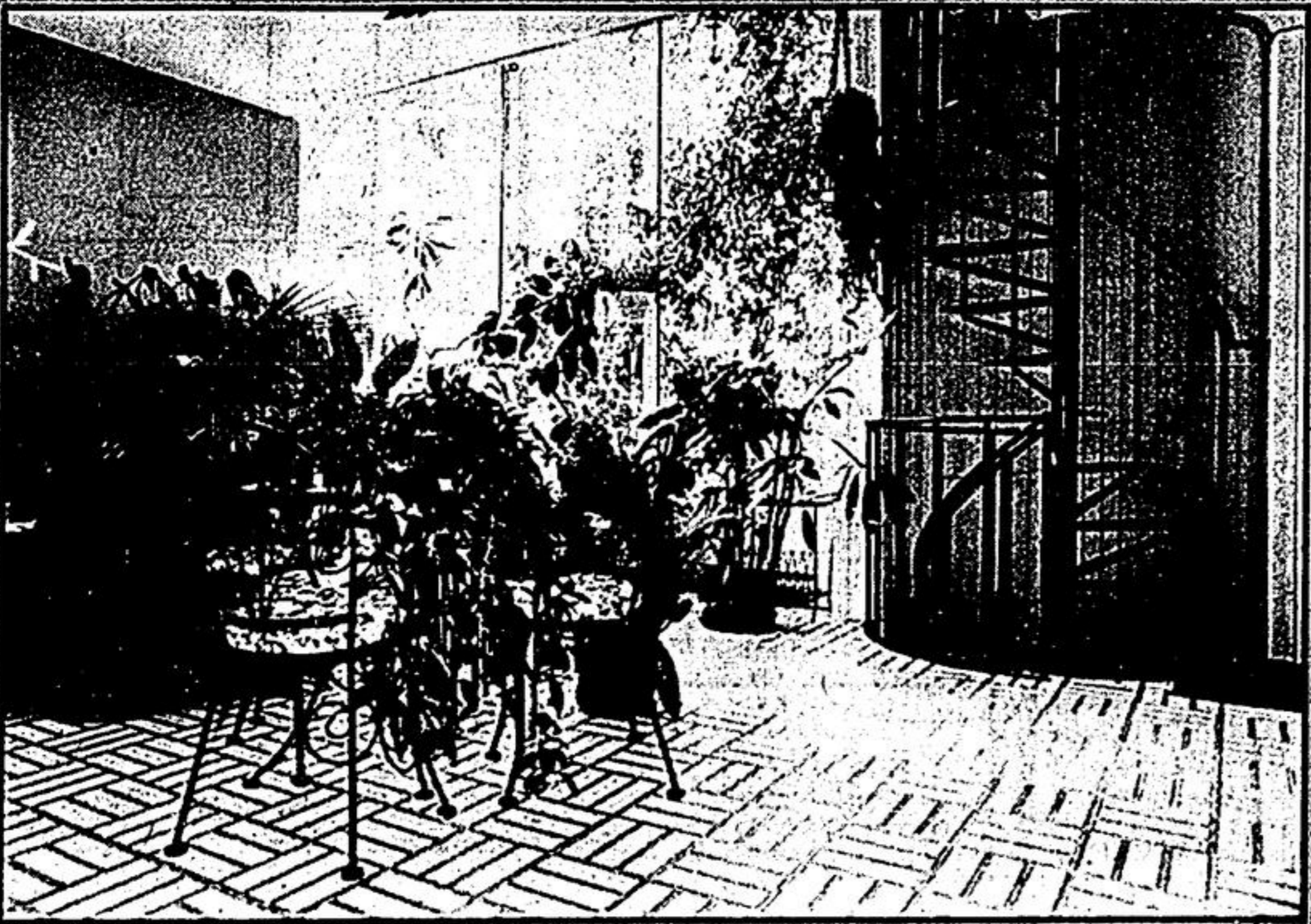
The master bedroom has a large stained glass window which covers one wall and a separate dressing area with built-in cupboards. This room has access to the three-piece ensuite.

Four other bedrooms are also located on the upper level. They have access to a small bath with auzzi. There is an extra bedroom on the lower level complete with ensuite.

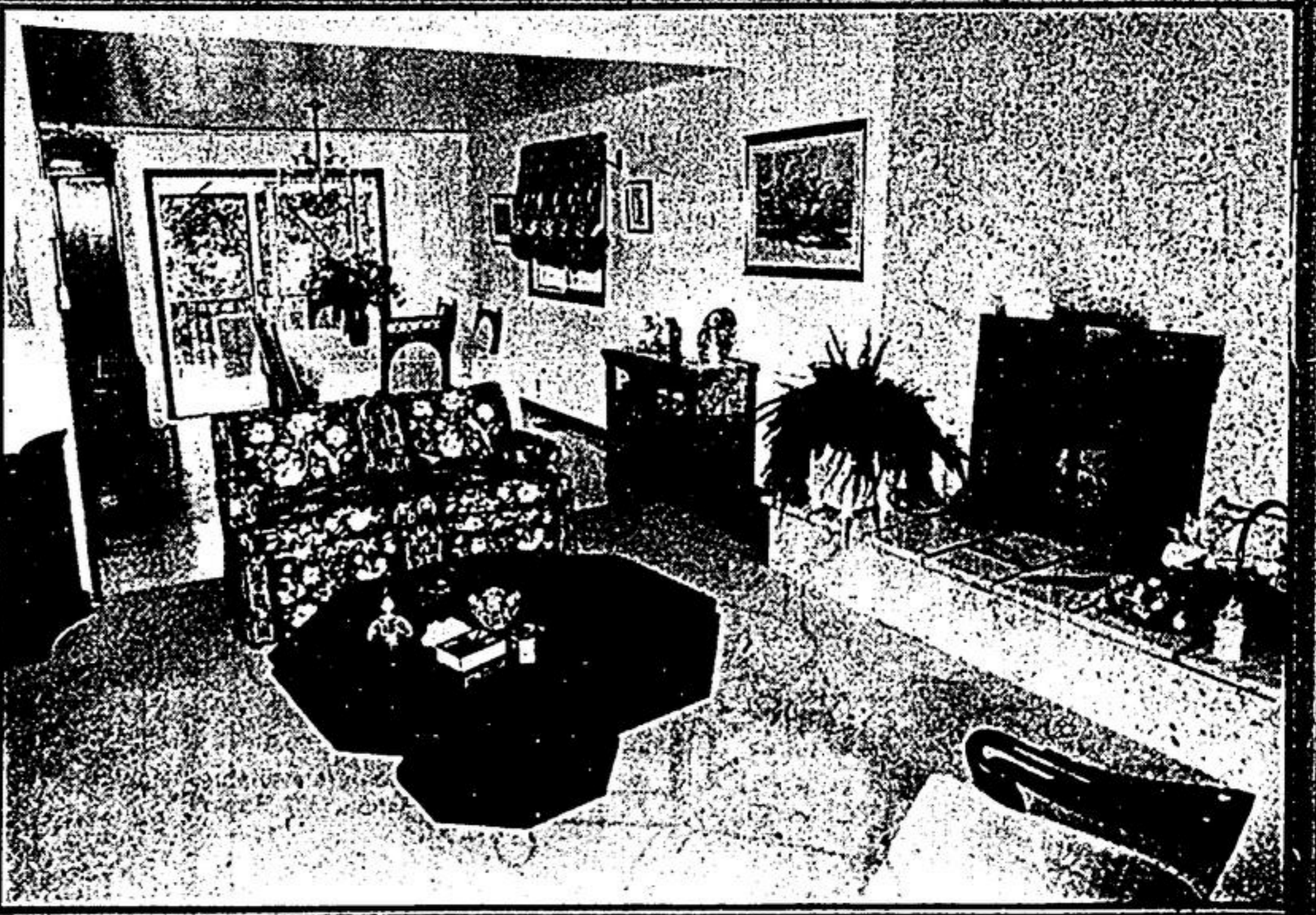
Appropriate on the main floor is great for office work.

The finished basement has an entertaining size recreation room with a pool table and bar. The games room for table tennis, pool etc., adjoins the recreation room.

The asking price is \$330,000 and it is listed with Peter & Macdonald Realtors on Hwy 7 in Unionville. For further information contact listing agent Dorothy Ferguson at 765-7100 ext. 531.



View of dining room with glass wall overlooking patio.



Recreation room with pool table and bar.