

MAI changes hands

# Markham company sold

Bell Atlantic has announced that it intends to acquire MAI Canada, Ltd., a Markham based computer company. MAI Canada, Ltd. sells and services Basic Four computer products from 10 offices throughout Canada. The company has 500 employees, over 3,000 customers and 32 service locations across the country. For the 12-month period ended September 30, 1984, MAI Canada, Ltd. had nearly \$59 million in revenues. Bell Atlantic Corporation of Philadelphia has assets of \$18 billion U.S. and employees 30,000 people. Among the Bell Atlantic operations are seven Bell operating telephone companies that provide exchange and exchange access services in the six mid-Atlantic states and Washington, D.C. and the Enterprises Group composed of businesses started or acquired since Bell's divestiture from AT&T.

According to MAI president Walter Karabin, "Our association with Bell Atlantic provides extensive opportunities for expansion and a base of experience and resources that we can call upon. MAI

will continue with its current marketing direction and with its commitment to providing quality data processing products and services to its customer base."

"MAI Canada is an appropriate addition to our Enterprises Group," says Bell Atlantic vice chairman and chief financial officer Bill Mobraaten.

"In its current configuration, it's a solid operation that meets our financial objectives. It also provides us with several strategic opportunities, including third-party maintenance of information processing equipment beyond U.S. borders."

MAI Canada, Ltd. is a subsidiary of Management Assistance, Inc. MAI's shareholders on January 14 approved the sale of its Sorbus Service Division and MAI Canada, Ltd. to Bell Atlantic and the sale of its Basic Four Division, a computer manufacturing and distribution operation, to a company formed by investor Bennett S. LeBow.



A houseboat similar to the one gracing this lake in British Columbia will be on display at the Markville Shopping Centre beginning Friday.

## House boat display coming to Markham

Markville Shopping Centre will be taking on a new look Friday as a houseboat exhibit will be taking over the centre court display area.

Three Buoy's Houseboat Charters, which recently opened a Toronto office and who will also be opening an 18-acre marina park on Buckhorn Lake near Peterborough this summer, will have one of its luxuriously appointed boats on hand. There will also be personnel on hand to answer any questions.

"The boats are like luxury floating condominiums," said David Steele who owns the business with Phil Carroll. They feature child-proof railings, an AM-FM cassette deck, private sleeping quarters for up to eight people, a water slide, and full indoor washroom facilities including a private bath and shower.

The company began operation just over two years ago when the two principals discovered that a houseboat firm in British Columbia was completely booked for the summer. The two men raised enough money to buy a small

## O'Toole's Roadhouse opens in Markham

One of Canada's fastest growing franchise restaurant operations has opened in Markham.

O'Toole's Roadhouse Restaurant, on Hwy 7 east of McCowan Rd., opened last Thursday. It's the 25th O'Toole's to open since the franchise started in 1980.

According to local owner Jim Bell (he is partners with his father Bill and brother John), O'Toole's is a North American variation on an English pub.

A total of 53 franchises have been sold, most in Ontario, but some in Western Canada and the United States. Mr. Bell predicts that O'Toole's will break into the top 10 of franchise firms during 1985.

In an interview, Mr. Bell said that O'Toole's "is a social gathering place," and the sign states that it's a place "where friends gather."

The Markham location has the longest bar of all the O'Toole's locations — it's a 109-foot oak bar. And, the place is decorated with memorabilia including road signs, and the distinctive antique gasoline pump in the entranceway.

The menu includes finger foods, soups, salads and sea foods, as well as steaks and ribs. Daily specials are also offered, according to Mr. Bell.

In addition, the restaurant will have theme nights and one special party a month. A disc jockey is on hand six nights a week (Monday to Saturday) from 8 p.m. to closing.

Jim Bell grew up in Thornhill, and has been in the insulation business with his father and brother for the past seven years. They were looking for a different business and decided that an O'Toole's would go over well in Markham.

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## Cohon to address meeting

George Cohon, President of McDonald's Restaurants of Canada, will be the guest speaker at the Markham Board of Trade dinner meeting, Wednesday, Feb. 20 at the Parkway Hotel.

The topic will be McDonald's — Past, Present and Future.

Cocktails begin at 6:30 p.m. with dinner at 7:30. Tickets are \$25 reserved or \$30 at the door. For additional information or tickets phone 474-0730.

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**The Regional Municipality of York**

**WIDENING AND RECONSTRUCTION OF MCCOWAN ROAD (YR 67)**

THE COUNCIL OF THE REGIONAL MUNICIPALITY OF YORK PROPOSES TO PASS A BY-LAW AUTHORIZING the widening and reconstruction of the intersection of McCowan Road (YR67) and 14th Avenue in the Town of Markham to eliminate the jog in 14th Avenue at the intersection, and to provide northbound and southbound left turn lanes on McCowan Road (YR 67) and eastbound and westbound right turn lanes on 14th Avenue; the site preparation, fencing, grading, graveling and paving thereof; together with the construction of curbs and gutters, culverts and drainage works and the construction of all other related works and undertakings, the installation of traffic control signals and illumination; and the acquisition of the necessary lands and interests in lands in connection with the foregoing.

Pursuant to section 301 of the Municipal Act, the Engineering Committee of the Regional Council will, at its meeting to be held at 2:00 p.m. on the 19th day of February, 1985, in the Board Room of the Engineering Building located on the west side of Woodbine Avenue (one and one-quarter miles north of the Aurora Slidroad, hear any person who claims that his lands will be prejudicially affected by the by-law, and who applies to be heard. Anyone wishing to be heard is requested to advise Dennis Hearse, Deputy Regional Clerk. Mr. Hearse may be reached at 382-2464, Extension 212. If any party entitled to be heard does not attend at the hearing the Committee may proceed in his absence and he will not be entitled to any further notice in the proceedings.

The proposed by-law and plans showing the proposed works may be inspected at the office of Ronald Gee, Planning and Design Engineer, at the Engineering Building; (Telephone 364-8731).

DATED at Newmarket this 10th day of January, 1985.

**ROBERT N. VERNON**  
Regional Clerk  
82 Bayview Avenue  
Newmarket, Ontario  
L3Y 4W9

**Why the home on the left shouldn't be heated like the home on the right.**

On the left? Bill and Kim, the twins, baby Sarah. They've revitalized their furnace with an electric plenum heater; it's one of the most economical ways to cut winter fuel bills. And they've turned the drafty old attic room into a warm nursery with insulation and inexpensive easy-to-install baseboard heaters. There's a separate thermostat, so baby's room can be kept at exactly the right temperature without overheating the rest of the house.

On the right? Mike and Stella's empty nesters. They've installed an add-on electric heat pump to help save money and heat their home in winter, and they're looking forward

to the comfort of air conditioning next summer. It was easy to add; cuts their heating costs and adds to the value of their home.

Electric heat provides homeowners with many options for either total or partial conversion. Whatever your needs, there's an electric system that's just right to help you cut costs without cutting corners on comfort. Once you understand the flexibility of electric heat, other heats just don't look so hot.

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