

PHONE
640-2100
TODAY

FRANK
REAL ESTATE LIMITED
REALTOR

189 QUEEN STREET, PORT PERRY, ONT.

PORT PERRY
3 bedrooms, family size kitchen with beautiful birch cabinets, four piece bath, forced air oil furnace, 50' x 152' lot, very central location on quiet street. An ideal retirement home. Asking only \$39,500.00. Call Lawrence Morrison.

CANNINGTON
Two bedroom 1 1/2 storey frame home in immaculate condition. Large living room, kitchen, open staircase, all conveniences. Asking \$24,900.00 with terms. Call Bruce Currie.

CANNINGTON AREA
3 bedroom insul brick house on 1/4 acres, very nice country setting, large living room and kitchen, all conveniences. Asking \$25,000.00. terms. Call Bruce Currie.

SUNDERLAND
Beautiful new 6 room brick bungalow in prestige area, 3 bedrooms, ultra modern kitchen, dining room, large living room, 4 piece bath, unfinished rec. room with fireplace, forced air oil heating, carport, good garden on nice dry lot. Asking \$43,500.00. Call George Beaton.

UXBRIDGE AREA
Very attractive 1 1/2 storey 7 room home featuring large living room, separate dining room, good kitchen, 4 bedrooms, sunroom, all modern conveniences, garage, paved drive. Situated on large well landscaped lot in quiet country village. Only 35 miles from Metro. Asking \$49,500.00 with terms. Call George Beaton.

MANILLA
2 year old 3 bedroom bungalow, tastefully decorated on large 1/2 acre lot. Large kitchen and living room, 4 piece bath, electric heat. Asking only \$43,000.00. Call Bruce Currie.

OSHAWA NORTH EAST
Attractive 3 bedroom bungalow on scenic treed 2 1/2 acres, situated on edge of quiet village, paved road frontage. Large living room with stone fireplace, 3 finished rooms in basement. All appliances and air conditioner included. Listed at \$55,000.00 Call Maurice Baker.

ATTENTION ANTIQUE DEALERS
Port Perry area, 1.1-3 acres on Highways 7 and 12 with beautiful older 2 storey red brick home surrounded by mature maples, 8 spacious rooms, centre hall plan, circular staircase, 9'9" ceilings, double attached garage, paved drive. Well landscaped grounds, 2 good barns. Zoned Highway commercial, also excellent property for garden centre. Listed at \$90,000.00 with excellent terms.

UXBRIDGE NORTH
Beautiful new 2 storey stone and aluminum home situated on 50 scenic acres with spring fed stream and excellent pond site. Luxury built home with open staircase, large living room with fireplace, separate dining room, large kitchen with glass doors to balcony, 3 bedrooms, 2 1/2 coloured baths. Walkout basement with large rec room, stone fireplace, double attached garage. Just listed at \$135,000.00 Call George Beaton.

PORT PERRY, SCUGOG POINT
Very attractive lakefront 3 bedroom cottage, kitchen, living room, 3 piece bath, guest house, all in immaculate condition, boat house. Good beach on a beautiful treed lot. Don't miss this one. Asking \$38,500.00 terms. Call George Beaton.

LAKE SCUGOG, PORT PERRY AREA
Lovely 2 bedroom cottage on well treed lot with access to lake. Large living room with sundeck, all conveniences. Asking \$24,000.00 with good terms. Call Maurice Baker 852-7256.

CANNINGTON EAST
100 acres with very attractive 1 1/2 storey 8 room brick home in excellent condition, all modern conveniences. Situated on a hill and surrounded by mature trees. 80 acres highly productive, balance wooded and rolling, good farm barn suitable for horses or other livestock. Asking \$92,500.00 Call Bruce Currie.

PORT PERRY NORTH
100 acres, 97 workable, very productive soil, L shaped barns to accommodate 80 head of cattle, 10 room brick house overlooking Lake Scugog, all conveniences. Asking \$125,000.00 with terms. Call Lawrence Morrison.

OAKWOOD AREA
99 acres all workable, very productive grain farm presently in hog operation, 7 room frame home, all conveniences, large barn and hog pen. Asking \$80,000.00 Call Lawrence Morrison.

UXBRIDGE EAST
62 acres of rolling land with everflowing stream and several good springs. 9 room brick home with centre hall plan and winding staircase, fireplace, ample closet space, oil fired hot water heating, immaculate throughout. Barns equipped for livestock. Just listed \$129,500.00 Call Lawrence Morrison.

OFFICE HOURS — 9 a.m. — 9 p.m.
Direct Telephone Lines Port Perry 985-7386
Oshawa 576-7515 Toronto 364-2516

EXPERIENCED SALES STAFF
Maurice Baker — 852-7256
George Beaton — 985-3040
Bruce Currie — 705-357-3392
Ken Middleton — 985-7548
Lawrence Morrison — 705-357-3395
Fred Smith — 985-7639

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4 BEDROOM — 2 STOREY
Stouffville west end, on good sized lot near Plaza and schools. Large living room, separate dining room, 4 pc. bath on second floor, plus 2 pc. washroom on main floor. Has single car garage with paved drive. First time offered with very attractive financing. Listed at \$62,900.00 For more details, call DICK FINTELMAN 640-2082

4 BEDROOM FAMILY HOME
On main floor are 3 bedrooms, living room with fireplace, kitchen with lots of cupboards, large dining area. Basement has existing bedroom, laundry room and potential rec room with roughed-in fireplace. Large landscaped lot with lots of trees. For an appointment call Lloyd Houghton 640-2082.

STOUFFVILLE — CENTRAL
This two storey brick and frame home offers three apartments, rent two and live in one if you prefer. Located near GO train, shopping and schools. Just listed at \$57,500.00 and with \$20,000.00 down, Vendor will take back a first mortgage for the balance. For more details call PAT DANIEL 640-2082

MARKHAM WEST \$69,900
Ideal family home with pool size well landscaped lot. 3 bedroom bungalow, living room has fireplace and walk out to patio. Large eating area in modern kitchen. Powder room off finished recreation room. Located near schools, shopping and transportation. To view call Pat Daniel 640-2082 or 887-5114.

HIGHWAY 1A — 50 ACRES
Just west of Manchester — Easy commuting to Metro or Oshawa — Large frontage on Highway — choice workable land, with 2 pond sites. Ideal for horse or pet lover. Build your dream home on this lovely property. Listed at \$84,500.00 with excellent terms. Call DICK FINTELMAN 640-2082

SECLUDED PARADISE
11 acres in Stouffville area, hills, valleys, streams and lots of trees. 30 minutes to Metro. Listed at \$39,900. with terms. Call Dick Fintelman 640-2082.

MUSSELMAN'S LAKE — COTTAGE
This 4 room cottage is winterized, situated on a large, high 150' x 100' lot. Plenty of room for a well and septic system. This property offers good potential for a permanent family home. Just listed at \$29,900.00 and with \$10,000.00 down the Vendor would take back a first mortgage for the balance. For details Call LLOYD HOUGHTON 640-2082

NEW BACK SPLIT
Brick and aluminum 3 bedroom plus family room with brick fireplace and walkout. Single attached garage. An ideal family home listed at \$66,900. Call Pat Daniel 640-2082.

FULL PRICE \$33,500
STOUFFVILLE NORTH. Frame cottage, living room 17 ft x 19 ft. Enclosed porch across front 3 bedrooms. On attractive treed lot 80 ft. x 100 ft. Owner will take back the first mortgage with a good down payment. First time offered. Call Dick Fintelman 640-2082

CUSTOM BUILT BUNGALOW IN MARKHAM
An immaculate brick bungalow built to owners desires ten years ago. One of Markham's most select crescents south of number 7 highway. Has sunken living room with walkout to patio. Separate dining area, 3 bedrooms. Modern kitchen with Moffatt built in oven and counter top elements, plus a recently purchased Harvest Gold refrigerator freezer. Just off the kitchen is a convenient laundry room which includes the installed automatic washer and dryer. Home has been recently decorated with professional taste. The choice draperies and broadloom are included. Has attached 2 car garage with paved drive. Situated on a pie shaped lot which provides a deep well landscaped lawn and large rear pool size lot secluded by a high hedge. Listed at \$81,900. Owner will take back the first mortgage. Call Bob Redhead 297-1270

STOUFFVILLE — BACK SPLIT
Detached backsplit with 3 bedrooms, large living dining room combination, family room, lots of closets. Attached garage immediate possession. Has large 9/4 percent mortgage with good down payment. \$59,900. Call Lloyd Houghton 640-2082.

MINI-FARM BUNGALOW
North of Stouffville — ten acres of choice workable land. Brick 6 room bungalow with broadloom in living and dining room. A small barn suitable for horses. Listed at \$84,500. with terms. Call Dick Fintelman 640-2082.

CALL OUR OFFICE 155 MAIN ST. W. STOUFFVILLE
PHONE 640-2082 or 297-1270

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STOUFFVILLE TORONTO
640-4444 294-5544
11 MAIN STREET EAST

STOUFFVILLE AREA
4 room cottage on good sized treed lot, easily winterized Asking \$21,900. low down payment. Call Fred or Margorie Jordan.

STOUFFVILLE EAST END
Attractive 3 bedroom Dutch style home, large living room, with separate dining area and kitchen, hardwood floors, 1 1/2 car garage, situated on large lot, asking \$49,900. Call Dale Boniface 9 to 3 294-5544, evgs. 649-2175.

CLAREMONT
Income property, with commercial frontage featuring 2-3 bedroom apartments. Great potential. \$54,900. Call Dale Boniface.

ALPINE REAL ESTATE INC.

HANDYMAN'S SPECIAL
Stouffville area — Frame 3-bedroom home on large treed lot, needs finishing inside, new heating and plumbing systems, — an ideal starter home. — try \$33,000, with \$4,000 down.

THORNHILL
Asking \$86,500. for this nearly new 2-storey home. 4 bedrooms, 1 1/2 baths all well appointed rooms, double garage, excellent location in prestige subdivision.

CALL MIKE MENDELA
Uxbridge 852-3846 Toronto 293-9335

McHarg
REALTOR

FOR RENT
Sunderland Area — smaller home on 20 acres. References required. \$150.00 per month. Call Mrs. Young 294-4983

UXBRIDGE — \$48,900.00
Century 3 bedroom home, pine floors, completely renovated. Living room has fireplace. Call: Mrs. Young Res: 294-4983

STOUFFVILLE AREA
Charming and spacious tri level home; 3 bedrooms 1 1/2 baths, family room, mud room. In immaculate condition. Asking \$73,900.00 Mrs. Young Res. 294-4983

STOUFFVILLE — CHOICE LOCATION
Attractive, custom-built, 2 storey home, with fireplace. Facilities for in-laws. Many extras, including lovely sunroom overlooking large well-landscaped lot. \$87,900. Call Mrs. Sainsbury Res. 640-1142

CHARMING OLDER HOME
9 room brick home features main floor family room, enormous stone fireplace, hand hewn beams — walkout. Completely broadloomed, den adjoining the master bedroom. Vendor give second mortgage. Call: Jan Frisby 294-0420. Residence

REDUCED
3 bedroom bungalow on quiet residential street. Large kitchen and dining room, 2 baths, 2 finished rooms in basement. Partly finished rec. room, all on a large lot. Call: Elwood Johnston or Gerry Knapp

100 ACRE FARM
Near Hwy 7, 7 room solid brick home, barn with poured concrete basement, 2 implement sheds, spring fed drilled well. Beautiful pasture used to raise herefords. Aerial photo at office. \$79,500. Call: Alan Kerr evgs. 473-3322

SUNDERLAND
6 room home in quiet village adjacent to highway No. 12. Within commuting distance of metro and Oshawa. Completely renovated last year, large lot. Asking \$37,500. Call: Elwood Johnston evgs 705-357-3425

STOUFFVILLE AREA EXCELLENT 1st MORTGAGE
Beautiful tri-level home on 1.3 acres. 3 bedrooms, 2 baths, quality broadloom throughout. Main floor laundry and utility room. \$73,900.00 Call: Mrs. Young

OAKWOOD AREA
50 acres farm, excellent clay loam, all workable. 7 room brick house with attached garage. Large barn, close to stores school and highway. Asking \$90,000. Call: Earl Dowswell 1-705-426-7042

ROLLING TREES
25 Acres — high on paved county road just north of Stouffville. Pond — excellent building site. \$58,000. Call: Jan Frisby Res: 294-0420

REDUCED \$23,000.
North Shore, Musselman's Lake — quiet street — 5 room house. Needs renovations. Starter home for ambitious couple. Call: Mrs. Sainsbury 640-1142.

MARBLE LAKE, KALADAR AREA
55 acres, 1580 ft. Water frontage, five room cottage plus 2 room combination cottage and single garage, enhanced with beautiful wood. High and dry. A good investment property. Asking \$60,000. easy terms. Call: Gerry Knapp Res: 649-5255

KIRKFIELD — 170 ACRES
Summer and winter retreat, recreational land beaver ponds, stream, good timber. Borders on 3 roads asking \$50,000. Call: Gerry Knapp evgs: 649-5255

GOODWOOD — 1/3 ACRE
3 bedroom side split in immaculate condition: 2 baths, very attractive recreation room with fireplace. Asking \$69,900.00 Call: Mrs. Young Res: 294-0429

COMMERCIAL LOT — STOUFFVILLE
2 storey frame home, 4 bedrooms, 4 piece bath, 2 car garage located 2nd house from new post office, immediate possession. Call Harrison Schlichter

UXBRIDGE
3 bedroom brick bungalow. Closed in breezeway. 2 car garage, large treed lot. Asking \$59,500. Call: Harrison Schlichter

REPAIR SHOP — WELDING
Seagrave, 7 room home adjacent to 30 ft. x 45 ft. shop. Fully insulated bldg. Includes 16 ft. overhead door for truck and farm equipment repairs. Only \$55,000. Call Bill Burd Res. 691-5072.

STOUFFVILLE Direct Toronto Line
640-3131 297-2283

McHarg
REALTOR

10. Houses for Rent
2 WINTERIZED cottages for rent. 1 suitable for retired couple. 640-4498.

11. Rooms for Rent
FURNISHED rooms and apartments, daily or weekly. 143 Main St. W. Stouffville. 2TF

13. Apartments for Rent
ONE BEDROOM apartment for rent \$180.00 plus parking, heat, and hydro. Included, phone 294-6369 after 12:00 noon. 2TF5

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He is on the job in all weather, takes no time off, does an excellent job of qualifying his prospects and works for almost nothing. He is known as the "For Sale" sign. When the interest of a prospective home buyer has been aroused by this sales getter, he is usually more than just a curious "looker". The buyer has been qualified as being interested in the area the house is located in; the external appearance has appeal for him; the chances are good the house is in his price bracket.

He is, in other words, an excellent prospect. How should an owner handle an inquiry from such a prospective buyer who knocks on his door? It is almost never a successful procedure for the owner to show the prospect through the house. Refer him to the Realtor with one of the Realtor's business cards.

The showing of a residential property is a job for a specialist — the Realtor himself — and in any event the prospect should be further qualified and his identity established as a normal cautionary procedure. See you next week.

Claremont 2 Storey 12 room brick and aluminum 3 bedrooms 3 baths income property H. Stather 294-2990 Fred Cook R.E. Ltd. Realtor

Minden Gull River 2 lots near town suitable for year-round home Mrs. Winterflood 297-3616 294-2990 Fred Cook R.E. Ltd. Realtor

Markham brick bungalow quiet area delightfully finished home Mrs. Winterflood 297-3616 294-2990 Fred Cook R.E. Ltd. Realtor

197 Acres 180 workable highly productive land excellent farm buildings, modern 8 room home W. Timbers 294-2990 Fred Cook R.E. Ltd. Realtor

Markham 3 bedroom bungalow huge living room fireplace secluded ravine lot Ruth Knickite 294-2990 Fred Cook R.E. Ltd. Realtor

FRED COOK REAL ESTATE
16 Wellington St. East Markham
294-2990 297-1404

ERIC WHOMSELY REAL ESTATE
640-4246 or 297-2633



STOUFFVILLE WEST END
7 room 3 bedroom with family room, fireplace \$64,900.00 Call: John Walley 297-2633 or 640-4246

STOUFFVILLE
Brick bungalow 5 room plus 3 extra rooms in basement. 2 car garage. Nice lot in residential area. Extras include washer, dryer, fridge and stove. Priced to sell. Call Ernest Skuja 297-2633 or 640-4246

STOUFFVILLE
Tastefully decorated, 4 bedroom 2 storey home situated on nicely landscaped lot with privately fenced yard and patio area. Large living room, dining area and eat-in kitchen, powder room on main level and finished rec room with fireplace. A good family home for \$68,900.00 Call Dianne Gunn 297-2633 or 640-4246

UXBRIDGE AREA
100' x 200' lots. 6 new homes under construction to choose from \$76,500.00 Peter Walley 297-2633 or 640-4246

LARGE LOT, UXBRIDGE
3 bedroom, 2 storey with carefree aluminum siding, beautiful older home on corner lot. Call Lorinda Meddick 852-7491 or 640-4246

STARTER HOME
3 bedroom home on lovely lot in Uxbridge. Move in condition, new furnace and wiring. Make an offer. Call Lorinda Meddick 852-7491 or 640-4246

DENNIS R. ALSOP
Real Estate Broker

294-6663 83 Main St. W. Stouffville, Ont.

COUNTRY HOME — 1 1/3 ACRE 1 MILE FROM STOUFFVILLE
1 bedroom, large kitchen, and living room, 4 piece bath. Forced air, oil furnace 1 1/2 basement, large garage, Asking \$39,900. Terms: 294-6663

14. Wanted to Rent
RESPONSIBLE couple require 1 bedroom apartment or flat, Stouffville area. References available. 640-2560.

RELIABLE, local, middle-aged couple with one teenage daughter require house to rent in Stouffville or vicinity. References available. Phone 640-3923.

15. Coming Events
CLARK SISTER TRIO — 7:30 p.m. Sunday July 14th, with Rev. Dr. A. Clarke, Second Markham Baptist Church, 11 a.m. — Dr. J. P. Holliday.

ADVERTISE WEEKLY FOR BEST RESULTS