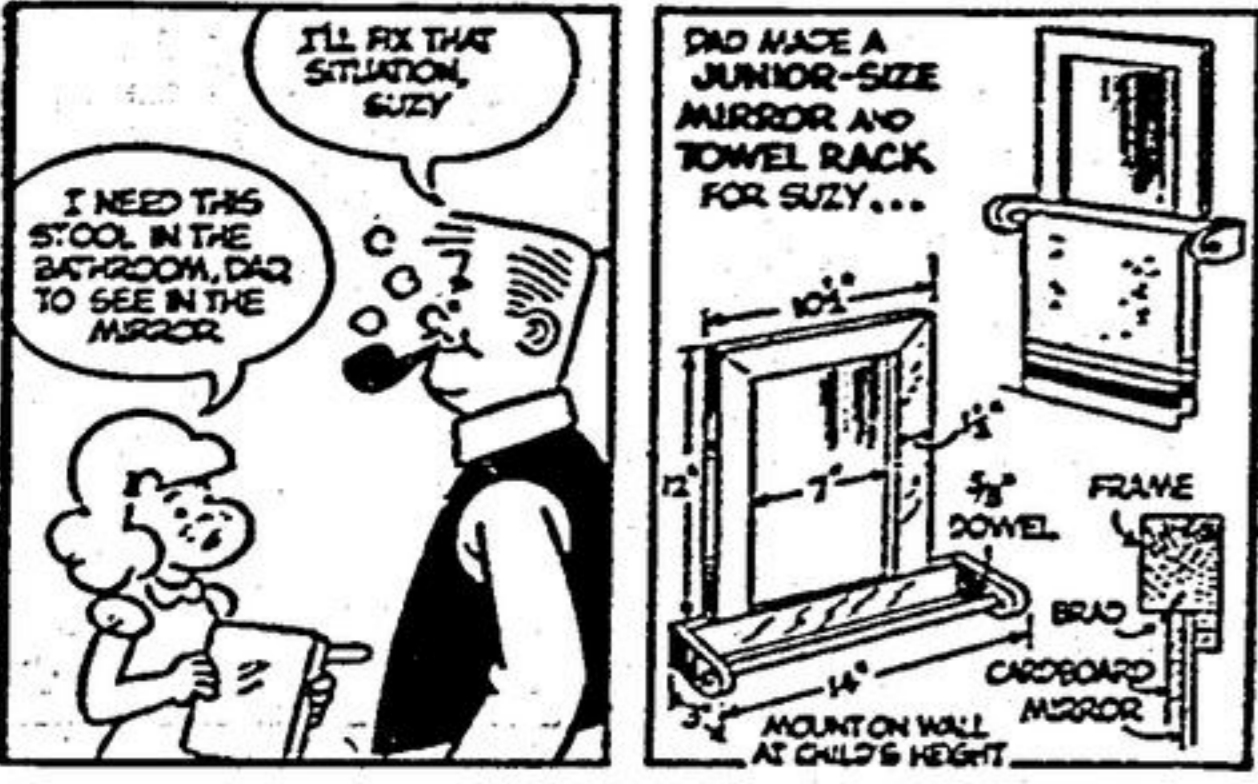


THE NABBY FAMILY

BY LLOYD BERKINGHAM



For Office Supplies — It's THE TRIBUNE

# ONTARIO HOG PRODUCERS INTRODUCE NEW SALES METHOD

The Ontario Hog Producers' Co-operative has been given the green light to go ahead with a new system of teletype selling of Ontario's hogs, effective by April 1, 1961. The new system has been devised by the Bell Telephone Company, and incorporates an office to office teletype hookup with a modified "Dutch Clock" system of bidding.

The system is built around a network of two-way teletype machines, with the master unit in the Co-operative's office in Toronto, and individual units installed in the offices of each of the packer-buyers across the province. The master unit will have a transmission speed of from 75 to 100 words per minute, and the lots of hogs will be listed on the teletype showing their location in the various assembly yards. Bidding will then begin on each lot in turn, with the master unit setting out prices on either a declining or ascending scale from the basic asking price. When the price reaches a level at which a particular processor wishes to bid for that lot of hogs, he presses a break-key on his own unit. This automatically stops the transmission, the bidder's name

appears on the agency's master board, and arrangements are made between the successful bidder and the agency on terms of sale, etc.

This system automatically records all bids, preserves them for the archives, and eliminates the possibility of tie bids, and the need for allocation in this event. All bidders know simultaneously the details on lots for sale, asking price, price of sale, and other such information. The control of selling remains in the hands of the sales staff, however, as they reserve the right to withdraw an offer, or to reject a bid, until a reasonable price has been obtained for the hogs offered.

In the event of the smaller packers, who cannot afford the installation of a teletype unit, another method is being worked out that will serve their purpose equally well, and still preserve their independence on the market.

Meanwhile in Ontario, voting is in progress to name the 11 members of the Ontario Hog Producers Marketing Board. Each of these Board members will represent a zone in the province, and the size of this zone is based on hog marketings.

## SUNDAY SCHOOL LESSON

(Lesson for April 2)  
**CHRIST, OUR LIVING LORD**  
 John 20 and 21  
**GOLDEN TEXT** — Then said Jesus . . . Peace be unto you: as my Father hath sent me, even so send I you.—John 20: 21.

**THE LESSON AS A WHOLE**  
 The death of Jesus Christ would be worthless if it were not for His resurrection from the dead. It is His rising again that forever proclaims the permanent value of His work on the cross.

Mary Magdalene had been one of the very few who had stood on Golgotha and witnessed the awful anguish of her dying Lord (see John 19:25). Last at the cross, she was first at the tomb. And although her faith had not grasped the truth of the personal resurrection of Jesus, her love for Him was so intense that she came to the garden in the early dawn to honour His body, and this act of devotion outshone any effort on the part of the others. Her glorious reward came when she received the distinction of being the first one to whom the risen Christ revealed Himself (see Mark 16: 9).

**The Heart of the Lesson**— It is somewhat surprising that the Lord's first appearance after He arose from the dead was to a woman and not to a man. And especially is this true when we notice that this woman shared the general view that they had permanently lost Him. Furthermore, she was among the group that had needlessly prepared embalming spices for that incorruptible body. They had all overlooked the great prophetic statement of Psalm 16:10 — "Neither wilt thou suffer thine Holy One to see corruption." Why, then, did the Lord so honor her?

We believe that the answer lay in the fact that she intensely loved Him. Her head may not have been too clear, but her heart was right! This deep love is evidenced by the fact that Mary Magdalene came to the tomb very early that morning before any of the others. Moreover, upon learning that the body was missing, she refused to leave the scene, but remained there with breaking heart. Then, too, she was ready to carry away the body if it could be recovered. Yes, Jesus Christ was

the dearest object of her heart. He had become her Saviour that day long ago when He had delivered her from sevenfold Satanic power (see Mark 16:9). "I love them that love me," says God, "and those that seek me early shall find me." (Prov. 8:17). Loving and seeking go together, and these bring the rich compensations of spiritual discovery.

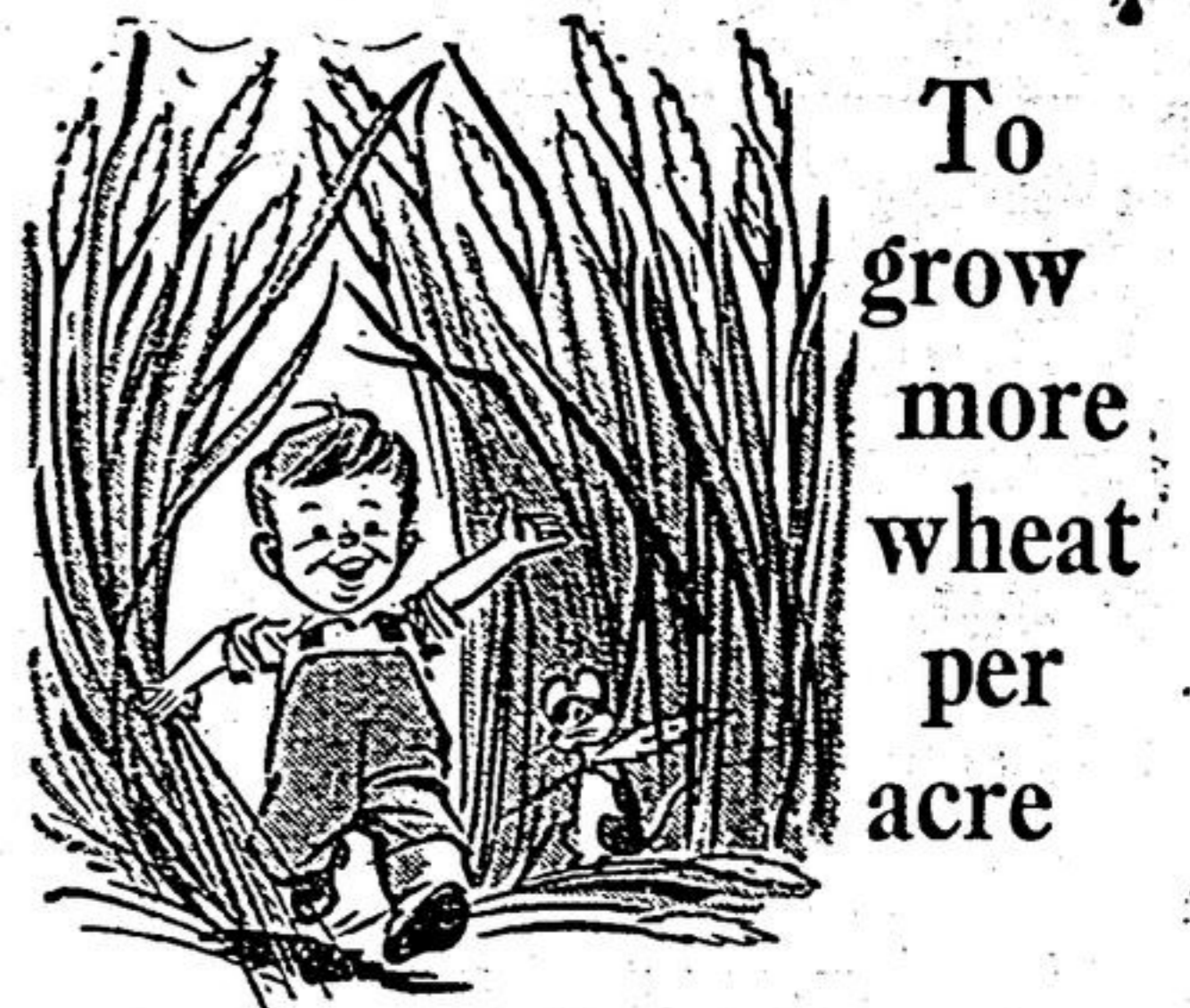
There is an unhealthy emphasis today upon intellect at the expense of heart. Many religious books cater to the mind in their discussion of academic questions, but leave the affections unstirred. Mere "knowledge puffeth up, but love edifieth (buildeth up)" 1 Cor. 8:1, A.S.V.). By all means let us have a clear expository ministry, but let it be also warm, and that which leads to the weeping eyes and the worshipping spirit.

### PRUNING IN SPRING HAS MANY ADVANTAGES

Although the art of pruning trees and shrubs is considered by many to be a year-round job, deciduous trees, vines and certain types of shrubs will benefit greatly if they are pruned in the early spring. According to Horticulturists with the Ontario Department of Agriculture, early spring means the dormant period just before the start of a new year's growth.

Pruning at this time has several advantages. Pruning-wounds heal more quickly in the spring, thereby lessening dangers of disease and insect infestation. It's easier to cut the shape you want when there are no leaves to obstruct the framework of the plant. There is less likelihood of bark damage, especially to larger trees, when pruning is done in the spring.

While good for many plants, early spring pruning should not apply to spring-flowering shrubs because prospective blooms may be lost. Wait until the flowering period is over, then prune. It also pays to wait awhile before pruning trees that "bleed" excessively. This "bleeding" or flow of sap is especially heavy with trees such as maple, birch and walnut. Though the loss of sap may be great in many cases, the only real cause for alarm is the messy condition that results.



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### INSURANCE AGENTS FORM ASSOCIATION

March 16th was the second official meeting of the newly formed "York Independent Insurance Agents Assoc., held at the Summit View Restaurant north of Richmond Hill.

The Association was formed by local Agents anxious to supply the most up-to-date information and service to their clientele. The area covered by the Association includes the Townships of Markham, King, Vaughan, Whitechurch and East Gwillimbury. Among the charter members of the group was local representative Harvey C. Coathup, Main St., Unionville, Ont.

They elected from the group Larry Neill, President; Rex Smith, vice President; Marvin Hunter, Treasurer, and Roy Phillips Secretary. Public relations work was delegated to Mrs. Ada G. Caesar and Lockley F. Job, C.L.U. Eric Phillips, Director of the

Ontario Association, attended the current meeting and introduced our speaker, Mr. Fred Funston, President of the Ontario Independent Insurance Agents Association; and also Mr. Edward Paul, President of the Metropolitan Toronto Independent Insurance Agents Association.

Mr. Funston pointed out the many educational seminars available to keep progressive Agents well informed in the various complex types of insurance available to solve the public's requirements. One of these all day courses will be held in Toronto on April 6th and another several days course will be held in October. To increase the professional status of your local Agent, the qualifying standards of the examinations compulsory in acquiring a license, have been further raised.

Independent Agents not presently associated with the newly organized "York Independent Insurance Agents Association" are invited to join.

**FARMERS**  
 Here is your opportunity to enjoy a  
**BUS TRIP**  
 and  
**LUNCH**  
 BUS LEAVES STOUFFVILLE 8.30 A.M.  
**WEDNESDAY, APRIL 5**  
 ARRIVES BACK APPROX. 5.30 - 6 P.M.  
 Chas. Richards & Sons Ltd. are sponsoring a tour through International Harvester Manufacturing Plant at Hamilton.  
**\$1.00 includes round-trip and lunch.**  
 Applications now being accepted till Mon., Mar. 27 at  
**CHAS. RICHARDS & SONS**  
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**AUCTION SALE OF UNCLAIMED VEHICLES MARKHAM TOWNSHIP POLICE DEPARTMENT**  
**GORMLEY R.R. 2 ONTARIO**  
**April 5th, 1961**  
 (1) 1954 G.M.C. Dump Truck Lic. No. 13299C (1959) Registered Owner Galt Cartage, 153 Connant St., Oshawa, Ont.  
 (2) 1952 Pontiac Lic. No. 323156 (1960) Registered Owner James Bugg, 217A Parliament St., Toronto, Ont.  
 (3) 1946 Hudson Lic. No. 30208 (1959) Registered Owner Richard Moler, 334 Main St., Toronto, Ont.  
 (4) 1950 Ford Sed. Lic. No. 243685 (1960) Registered Owner Lorne Roy Whitiker, 479 Woburn Ave., Toronto, Ont.  
 (5) 1950 Chevrolet (No Plates).  
 (6) 1947 Mercury Cpe. Lic. No. N68827 (1960) Registered Owner John Kenneth Ekelman, 491 Eagle St., Newmarket, Ont.  
 (7) 1 Norman Motorcycle (No Plates).  
 (8) 2 Bicycles (Boys).  
 Clarence Wideman, Chief of Police.

## THE MUTUAL LIFE OF CANADA

opens new branch office at

### RICHMOND HILL

The constantly expanding business of The Mutual Life of Canada has led to the opening of a 10th branch office in the Toronto area, on April 3rd.

The new branch, which will serve policyholders and others in North York, Richmond Hill, Thornhill, Aurora, Newmarket and surrounding areas, will be located at

### 6A LEVENDALE ROAD

Richmond Hill, Telephone: AVenue 5-5561



The branch will be managed by

### STUART S. GREENHAM

Mr. Greenham has been associated with the Company's Windsor branch, as representative at Harrow, Ontario, and surrounding community, for the past ten years. He has had continuous success as a personal life underwriter, and has qualified consistently for membership in the Company's leading production clubs. He is a Master Builder, a distinction given outstanding representatives of the Company.

Associated with Mr. Greenham will be:

James Crossland, C.L.U.,  
 150 Kennedy St. West,  
 Aurora

N. W. Greensides, C.L.U.,  
 469 Timothy St.,  
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Koy L. Langford,  
 362 Simcoe St.,  
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