

RED ROSE TEA is good tea

Fine, brisk flavor! Best of all in the ORANGE PEKOE QUALITY

Surnames and Their Origin

FAIRBANKS

Variations—None.
Racial Origin—Middle English.
Source—Descriptive, geographical.

There are a tremendous number of geographical family names which developed in England.

Often a man would take the name of the town or village in which he had resided, but for the most part this occurred only when he had moved to another place, or if he happened to belong to the nobility and was a member of the family which exercised overlordship over that town.

More often, however, he would take as his distinguishing name some particular part or place of the countryside or town in which he resided.

[Fairbanks] might be described as a countryside family name. In the Middle Ages, when it ceased to be a merely descriptive name of a single individual, and began to be passed down from father to son, it meant just what it would be taken to mean to-day, "fair banks." Undoubtedly the original Fairbanks dwelt at some riverside spot in England locally described as such. More than likely he was a farmer.

This family name, strictly speaking, has no variations, being a straight combination of two words which have come down from the Middle Ages with little or no change in spelling. There are, however, a host of names which originated in England and consist of the combination of the word "fair" with other words.

Fairbanks, though widely known, is not an exceptionally common name. Yet it occurs often enough to warrant the assumption that it developed independently in several different places and probably in various periods.

CHILDHOOD CONSTIPATION

Constipated children can find prompt relief through the use of Baby's Own Tablets. The Tablets are a mild but thorough laxative which never fail to regulate the bowels and stomach, thus driving out constipation and indigestion, colds and simple fevers. Concerning them Mrs. Gaspard Daigle, DeMaine, Que., writes: "Baby's Own Tablets have been of great benefit to my little boy, who was suffering from constipation and indigestion. They quickly relieved him and now he is in the best of health." The Tablets are sold by medicine dealers or by mail at 25c a box from The Dr. Williams' Medicine Co., Brockville, Ont.

Don'ts for Salesmen.

Salesmen differ in ability, in training and in method, but all of them who succeed pay almost as much attention to the "don'ts" as to the "dos" of salesmanship. Here are the "don'ts" of a famous sales organization:

1. Don't fail to seat the "prospect" properly.
2. Don't point your finger or pencil at him.
3. Don't sit awkwardly on your chair.
4. Don't have a calendar on the wall. It may remind him of an appointment or a note falling due.
5. Don't put your feet on his chair.
6. Don't smoke.
7. Don't slap him on the knee, or poke him with your finger.
8. Don't chew gum or tobacco.
9. Don't tell funny stories.
10. Don't talk fast, so easy and see that the "prospect" understands what you say and do.



Right
"My brother says he can't sit down and he can't stand up!"

"Well, if he tells the truth, he lies!"

THE QUALITY OF BULK TEA

The quality of Bulk Tea is always unreliable for several reasons. In the first place, being unlabelled its origin is unknown and there is no one who has any particular responsibility for its goodness. In the second place, it is exposed to the air and therefore very quickly loses its flavour and freshness. Even if it were as good as "SALADA" in the first place, it would rapidly deteriorate and in any case it would be impossible for any dealer to follow consistently the same quality throughout the year. "SALADA" always maintains an unvarying high standard, possibly through skillful blending.

Little Brown Bird.

O little brown bird in the rain,
In the sweet rain of spring,
How you carry the youth of the world
In the bend of your wing!
For you the long day is for song
And the night is for sleep—
With never a sunrise too soon
Or a midnight too deep!

For you every cool is the sky,
Breaking clouds chasing through—
A heaven so instant aid near—
That you bathe in its blue!
And yours is the freedom to rise
To some song-haunted star
Or sink on soft wing to the wood
Where your brown nestlings are.

So busy, so strong and so glad,
So care-free and young,
So tingling with life to be lived
And with songs to be sung,
O little brown bird!—with your heart
That's the heart of the spring—
How can you carry the hope of the
world?
In the bend of your wing!

Isobel Ecclestone, Mackay.

Must Have Been.

First Small Boy—"I don't like this book. The hero's a nut."

Second Small Boy—"Why?"

First Small Boy—"It says he took a bath every morning."

Ask for Minard's and take no other.

CORNS

Lift-Off-No Pain!



Doesn't hurt oof bit! Drop a little "Freezone" on an aching corn; instantly that corn stops hurting, then shortly you lift it right off with fingers. Your druggist sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the foot calluses, without soreness or irritation.

FREEZONE

Music Makes People Happy.

Music is one of nature's greatest gifts to mankind. It has been here from time immemorial. The shepherd watched his flock by the bleating of the lamb, the sailor found music in the wash of the sea, and the hunter was inspired by the song of the bird, and the rustle of the leaves as the wind whistled through them.

Primitive man found music in the voice, and the skin of the wild beast was used as its accompaniment, and down through the ages mankind has developed this mystical magic power until it is considered to-day as one of the world's greatest forces, being used as a curative for the insane and criminal, to stimulate one's nerves in the advance to battle, and to entertain oneself and friends.

Music is power. It should be in every home; it should be taught in all schools as is reading, writing and arithmetic; it should be encouraged by our civic authorities.

Music is restful and makes better people. If you are anxious to get more happiness out of life, get busy now and give more attention to music. Patronize the concerts in your locality, and see that the children become acquainted with the piano, the violin, the phonograph and the many other musical instruments.

A GOOD SPRING TONIC

One That Will Quickly Improve Your Health.

With the passing of winter, many people feel weak, depressed and easily tired. No particular disease, but the system lacks tone. You find yourself tired, low-spirited, unable to get sound sleep at night. All this is the result of closer-in-door confinement of the winter months, and shows that the blood has become thin and watery. New enriched blood is what you need to put you right, and there is no other medicine can give you this new blood as surely and as speedily as Dr. Williams' Pink Pills. This new blood goes to every part of the body and quickly improves the general health. The digestion is toned up, you have a better appetite, nerves are strengthened and sleep is refreshing. The value of Dr. Williams' Pink Pills when the system is run down is shown by the experience of Mrs. Peter Arendt, Raven-scrag, Sask., who says: "I was in a badly run-down condition, and prostrated with nervousness. I did not sleep at night, and grew so weak that when I tried to move about I would be overcome with dizziness. I heard about Dr. Williams' Pink Pills and got a supply. After I had taken a few boxes I began to feel better. Continuing the use of these pills my appetite improved, I slept better at night, and I was soon as well as ever I had been. I have also given Dr. Williams' Pink Pills to my daughter, aged fourteen, with the best of results. I desire in this way to express my thanks for the great benefit I have found through the use of these pills, and to recommend them to others in need of a blood-building medicine."

You can get these pills through any dealer in medicine, or by mail, at 50 cents a box from The Dr. Williams' Medicine Co., Brockville, Ont.

Motherhood.

You are chatting together at the end of the day,
When laddie boy talks of his lessons and play;
He snuggles up close to your feet, and he leans
His head on your knees, when curly head gleams
All manner of wisdom (to him you are wise!)
"And what do you think, mother?" laddie boy cries.

He talks of his school, he's so proud of its name;
He mentions the old boys and their wonderful fame;
He tells you of something he "can't quite make out."
A bit of life's problems he's puzzled about;
He looks in your face with belief in his eyes;
"Now, what do you think, mother?" laddie boy cries.

And you—you must give him the highest and best
Of all that is in you, for mothers are blest
With grand intuition of right and of wrong;
Of all that is noble and honest and strong;
And in the long after, when you have grown grey,
And laddie boy's just at the noon of his day.

In all his life's greatness you will still be a link;
For often he'll wonder What mother would think?

Hillary Brown.

If the top of the kerosene lamp becomes loosened, it may often be tightened by applying a little melted alum. King crabs, found mostly off the islands of Japan, measure from 3 feet to 5 feet from tip to tip of their great claws. The largest ever caught is recorded as having been 19 feet from tip to tip.

How Would You Like to Grow Hair in a Month?

Getting bald, hair falling and fading? If you want to grow new, healthy hair right away I will send you absolutely free, a sample of the famous Alexander Olazabahir. No cost, no obligation. Ask for Minard's and take no other.

Order from: ALEXANDER LABORATORIES, 251 Bloor St. W., Toronto, Canada.

Investing a Life.

A man may make several fortunes, he can make but one life. He invests his years, to build his character as he watched his flock by the bleating of the lamb, the sailor found music in the wash of the sea, and the hunter was inspired by the song of the bird, and the rustle of the leaves as the wind whistled through them.

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OLD CHUM SMOKING TOBACCO

IS FOUR TIMES SEALED

The older source of milder, smoother, finer tobacco paper.

The regular Old Chum cigarette and tobacco.

The heavy, waxed paper.

(The heavy, waxed paper.)

(The heavy, waxed paper.)