



# REAL ESTATE SECTION



## Glencoe Waterworks, New Mark in North Shore Progress

### BOARD DECIDES SUNDAY CLOSING ISSUE, SEPT. 17

#### Realtors to Vote on Important Problem at Next Meeting— Tighe Locks Office

When the North Shore Real Estate Board holds its next monthly meeting at Glengables Tea Room in Glencoe, on Sept. 17, the momentous question of whether or not "Sunday closing" is to go into effect on the north shore is to be answered by the votes of the members of the organization. The closing of Realtors' offices on Sunday has been discussed before, many times in fact, but until now it never has reached the stage where it could be termed an issue of such great importance.

But Sunday closing is an issue now and a live one, which is creating a great deal of discussion, pro and con, among the members. When the last meeting of the board was held an effort was made to solve the problem in meeting, but it didn't because various views of the members brought out points which must be considered seriously before any action is taken on this important issue.

#### Tighe Advocates Closing

But there has been a month for deliberation, and that month should be sufficient to reach a decision. And that decision will be voted at the next meeting.

The North Shore Board has had other problems to solve and should be able to solve the issue of Sunday closing with amity, although the many angles involved have resulted in factions composed of those members who favor closing and those who do not.

The advocates of closing are aggressively in favor of it. This is evidenced by the fact that one Realtor on the north shore already is "closing shop" on Sunday. And as he wants his clients and prospects to know that he is doing it there may be found over the door of the Tighe Realty company on Sheridan road on Sunday, this sign:

"This office is closed on Sunday, except by appointment."

Mr. Tighe is one of those who is making a determined effort to secure the adoption of a Sunday closing rule. But there are many others and according to one member those in favor of "shutting shop" outnumber those who want to keep open.

We shall see, what we shall see and know what we shall know on Sept. 17.

#### Deerfield Closes Sunday

While this mooted question has been enlivening things for the North Shore Board members, the realtors of our youthful neighbor Deerfield have stepped right out and ruled in favor of closing. And how? They held a meeting one evening late last month and discussed the matter. Then they "slept over" it for a night and next morning got together again and decided. So Deerfield offices are not open on Sundays.

*It Won't Be Long Now — Hurrah!*



THIS, gentle reader, and we add, patient rider, is Main street in Wilmette. The photographer was asked to get a picture showing a few of the spinelaming spots and the picture shows he got what he went after. But it won't be long before we'll have a fine new pavement which is to be considerably wider, for work on the paving job starts next week. Then there'll be joy for the villagers.

### Here's Way for Owner to Help Agent Sell

BY G. W. McKENDRY  
of Crosby & McKendry

Real Estate sales require most careful attention and should be completed by the agent whom you have employed. When the water system in your home freezes you call the plumber. You do not attempt to personally do the work required.

Folks often ask the cause of their property not selling, never once realizing that something unintentionally of course, may have been said by you, to the prospective client, which changed his mind and caused him to decide on another home. This failure is often placed at the door of the agent, when, in fact, he is entirely blameless. Something has occurred in the home, while showing it, that lost the sale to you, and if the agent has not conducted the prospect through, alone, do not place the blame on him.

Co-operation, in the sale of your home, is complete if you admit the agent and client and allow the agent to do the selling. That is what you are paying him for and he should be worthy of his pay.

### MODERN PLANT COSTING \$425,000 IN OPERATION

#### Suburb Now Has Water Capacity of 3,000,000 Gallons a Day— Will Supply Northbrook

Glencoe, showing steady step in the march of progress, now has achieved a notable mark in municipal improvement. That mark is a new waterworks on the lake shore at the foot of Park avenue. It is a plant modern as it is architecturally "fits" in a village of fine homes.

The new waterworks has been in operation since May 10, but the intake will not be completed before the end of this month. Work was started one year ago, or, to be exact, on June 11, 1927.

Glencoe has reason to be proud. Village President Winfred D. Gerber was asked how it happened that this progressive step was taken.

#### Credit Due Energetic Board

"The village board should be given a lot of credit for that," he said. "They are progressive men. We believe that Glencoe should have its own water plant and believing that set the machinery working to get it. The results speak for themselves. It cost a lot of money to build such a plant as we now have. The cost of the plant as it now stands is \$425,000. Water certificates were sold on the amortisement plan which means payment of principal and interest out of earnings. But in addition, we have provided for the future and hold \$125,000 in reserve which we anticipate will be used in ten years for plant expansion."

The Village board under which the contracts were let and most of the construction completed was composed of President Gerber, James A. Russell, Albert R. Gates, John V. Clinkin, Alfred B. Smith, Frank Henrich and Marvin E. Nevins. The active management of the new waterworks is in charge of a Board of Water Commissioners consisting of President Gerber, William Hagenah, Andrews Allen, James A. Russell and Alfred B. Smith. A. B. Smith is treasurer and Village manager George R. Young is manager and secretary.

#### New Plant in Operation

Before May 10 when the plant was put in operation Glencoe had purchased its water from Winnetka. The growth of Winnetka and Glencoe in the last few years presented a new problem for the Winnetka plant as the demands exceeded the plant capacity and to continue to supply Glencoe with adequate pressure and volume meant a larger plant at Winnetka, the cost of which would have been reflected in an increased rate.

This and other points were considered carefully by the Glencoe board and the decision finally reached that Glencoe must have its own water plant. With that decision reached there was action which accounts for the fine plant of Spanish architecture which stands at the foot of the high bluff at the end of Park avenue.

With a rated normal capacity of (Continued on page 54)