

# An Invitation

The Indian Hill Eat Shop extends an invitation to all those who have not, as yet, called on us to try our

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and  
SUPPERS

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## Indian Hill Eat Shop

Near New Trier High School  
464 Winn. Ave. Phone 2266

### Rabbi Freehof Conducts Congregation Services

Rabbi Freehof of the K. A. M. temple, Chicago, spoke before the North Shore Congregation Israel at the Winnetka Masonic hall this week. His topic was "Religion in the City and the Country." Services are being held at the Masonic hall until the completion of the congregation's temple on Bluff street in Glencoe. It is hoped that the temple will be finished by the first of the year. Until that time Rabbis Mann, Freehof and Levy will alternate in the pulpit.



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### NORTH SHORE ELECTRIC SHOP

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### SIGHTLESS WORKERS PROVE EFFICIENCY

#### Life Insurance Company Figures Show Blind Salesmen Set Pace for Others

By Alfred Allen

(Executive secretary, Hadley Correspondence School for the Blind)

One often hears it said that, given opportunity, the blind can stand side by side with the sighted and perform with equal satisfaction, and yet, because they are not afforded the opportunity, the blind seldom demonstrate this fact.

An interesting disclosure now comes to prove this to be so and lends further confidence and inspiration to those guiding more than 500 blind people, served by the Hadley Correspondence School for the Blind.

Setting \$200,000 as an arbitrary figure, the New York Life Insurance company recently made a survey among its more than 10,000 sighted writers, and found that about 10 per cent of this number wrote this amount annually. The same company discovered that about 12½ per cent of its fifty blind writers wrote a corresponding amount. This, in other words, means that the blind writers were about 2½ per cent better producers than their sighted competitors. It is gratifying to the Hadley Correspondence school that forty of its students who completed the course offered in Life Insurance are now full-time writers for the New York Life company, and all of them working hard and successfully.

#### Meets Long-felt Need

The Hadley school continues to meet a long-felt need among the more

than 100,000 sightless men and women in America, and its usefulness and encouragement is coming to mean more and more a part of the daily lives of these handicapped citizens. There is no customary summer closing, and the students of the school go on with their work the year round, demonstrating by their diligence and earnestness of effort how much they appreciate the opportunities which have been made possible by the generosity of the people of Winnetka.

Several new courses of study have been made available this year, among them Spanish, for which there is a great demand, physiology, and commerce and industry.

#### Enrollment on Increase

The school has long since discontinued to seek students and now accepts them only upon application, yet more than 200 new students have enrolled since January 1. Others have finished their courses and have branched out into the business field, or have felt encouraged to go on to some college, where in several cases they have been admitted without entrance examination on the strength of the work done with the Hadley Correspondence school. In every case has the student gained in knowledge, in inspiration, and in self-respect, as a direct result of his work at the school.

No finer tribute can be paid to the contributors to the school than this. They may be assured that no donation made elsewhere ever did more good, for they are helping to restore to usefulness many potentially valuable citizens who have waited only for just such opportunity.

#### CONTINUE STUDY OF PAUL

The Young Men's class of the Winnetka Congregational church will continue to study the life of Paul this Sunday. Next week there will be an outside speaker to address the class.

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