

Unusual Value

in 6 room home in NORTHWEST GLENCOE, on a beautifully wooded lot, 66x210, facing the park, 3 blocks from school, and 4 blocks from station. 1st floor has living and dining rooms, kitchen, sunparlor, large screened front porch and screened and glazed rear porch; 2nd floor has 3 very good bedrooms with large sleeping porch. Hot water heat with Combustion Oil Burner, 1,000 gallon tank. This house is in excellent condition throughout. Land value alone is over \$8,000. For quick sale this house can be purchased for \$17,000. For appointment to inspect, call



Owner's Agents

899 Linden Avenue Hubbard Woods
Winnetka 185

Kraus Realty Announces Recent Extensive Sales

The A. H. Kraus Realty company announces that it has sold all its properties east of Ridge avenue, in Kenilworth, with the exception of a few pieces fronting on Ridge avenue. In this area there are now in course of construction homes aggregating a value of \$300,000, varying from \$15,000 to \$30,000 each.

Since sewer and water improvements have been started in the Kenilworth Gardens area, the A. H. Kraus company has sold \$100,000 worth of property in that section within a period of thirty days.

Building in Illinois Cities Shows Big Gain

Building as shown by permits issued in 28 Illinois cities increased from \$26,038,945 in January of this year to \$41,941,141 in February, a gain of 61.1 per cent.

East St. Louis, with a total of \$742,750 leads all downstate cities in February building. Springfield is second with \$262,530 and Decatur third, with \$201,800. In home-building outside the metropolitan area, East St. Louis is first, with provision for 63 families; Rockford second, with 39 families; Decatur third, with 38 families; Rock Island fourth, with 33 families.

SELL EVANSTON VACANT

Hokanson & Jenks, Inc., report the sale of vacant property directly north of 2410 Marcy avenue, Evanston, 60x145. Thomas S. Hodgson represented both the sellers, Frank M. and May Smith and the buyers, Hubert L. and Elizabeth Hardy. No price was given.

Real Estate Board Hears Talk on "Salesmanship"

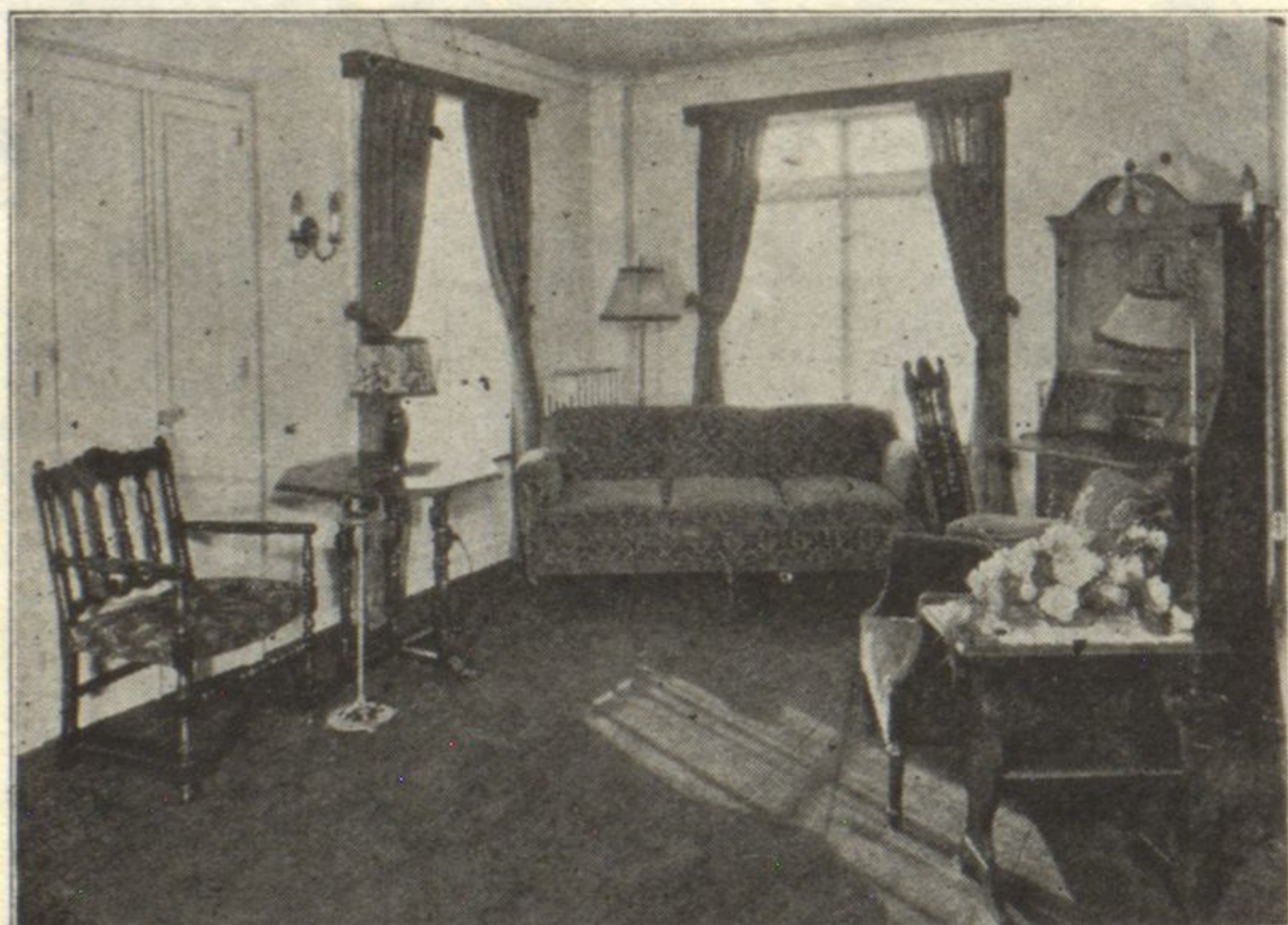
The North Shore Real Estate board held its monthly meeting Monday evening, March 21, at the Lake Shore Terrace, Sheridan road, and Chestnut avenue, Wilmette. The attendance was unusually good, among those present were Messrs. Place, Woodcock, Smith, Olson, Hill, Brown, Stacey, Wyatt, Burroughs, McDowell, Reid, Drs. Ayers and Bradwell, Miss Deitrich, Mrs. Wink, and Mrs. McDowell. Following a chicken dinner, the business meeting was held with President Wyatt, presiding. Many subjects of interest to the board came up for discussion. Following which the guest of the evening, Fred Clark, of the firm of Hipple & Clark, gave a very interesting address on "Real Estate Salesmanship."

The public was invited and the members were pleased to see that quite a number of the prominent north shore business men attended. It is the plan of the board to have many more such valuable talks this year, and all bankers, brokers, builders and those interested in real estate matters will be invited to attend. Announcement of meetings will be made from time to time.

New Realty Firm Opens Offices in Wheeling

The A. P. Walker company, not incorporated, formerly of Mankato, Minn., has opened an office in Wheeling, Ill., and will specialize in acreage in the northwest section of Cook county.

Mr. Walker has been prominent in real estate work in Minnesota for 20 years where he has been an officer of the state association.



Here's Proof of Apartment Value

IN The Elmgate there are no unfurnished apartments remaining for rent. The unfurnished section, surrounding the fountain court, is 100% tenanted by families who regard it as their good fortune to have rented before the list of apartments were exhausted.

The furnished apartments are fully as attractive, and even more desirable in certain respects. Soon they

too will all be rented. A feature of economy and convenience unique to The Elmgate is the offering of optional hotel service and maid service at rates quite below the scale prevailing in hotels.

A few 1-2 or 3 room FURNISHED APARTMENTS ARE NOW AVAILABLE for lease. Try to inspect without delay.

Greenleaf 2100

The
ELMGATE
MAIN STREET AT ELMWOOD AVENUE
EVANSTON

MID-PARK in Winnetka

17
Restricted
RESIDENTIAL SITES
100 x 187 (average)

Surrounded by
PARKS, LARGE ESTATES AND
18 HOLE GOLF COURSE

Easy Walking Distance of
Schools and Transportation (Elm St.)

PRICES NOW ONLY
\$70 to \$100
per front foot

Plat and particulars on request.

Fred'k. B. Thomas & Co.
Exclusive Agents

WINNETKA
Elm & Linden
Winn. 2850

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10 S. La Salle St.
Main 3121