



YOUR OPPORTUNITY

OPPORTUNITY

THE man who owns his home is the man who is going to succeed in a hurry. Let our terms and prices help you to success.

SKOKIE HEIGHTS (GLENCOE)

New Spanish Colonial, 8 rm., tile roof; lge. liv. rm., dining rm., kitchen, butler's pantry, bkfst. nook, maid's rm. and bath 1st fl.; 3 master bed rms., 2 full tiled baths and radio rm. 2nd fl.; H. W. ht.; 2 car gar. (heated) attached; beaut. landscaped for 80x171, in neighborhood of exceptional character. We are authorized to sell this distinctive home at a reduced price; reasonable terms.

HIGHLAND PARK

Situated in a beaut. wooded section, fine Spanish Bungalow of 6 rooms. Tile roof, H. W. Bath and ex. lav. and toi.; with garage to match, lot 58x185. For quick sale at \$18,000. Might consider good lot as part payment.

GLENCOE VACANT

Choice residential lot, wooded, 100x297 adjoining rear of which is a beaut. City Park. ideal for children's playground. Price \$125 ft. Terms.

WINNETKA

Beautiful corner lot 60x125, near schools, transportation and shops. Bargain—\$6,500.00.

HIGHLAND PARK

Near Ravinia Park and transp., practically new 7 r. brick res.; 4 bed rooms, 2 baths, sun plr., H. W. H., Gar. attached. Lot 50x200 and is 97 ft. wide at rear. Price \$23,500. Terms. Might consider lot in trade as part payment.

"Gregory Knows Where Value Grows"

1614 Sherman Ave. **L.C. GREGORY & CO.** Ph. Univ. 6021
2930 Central St. **REAL ESTATE** Ph. Greenleaf 184
Evanston, Ill. Ph. Greenleaf 1020

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East Linden Avenue Lots Sold for Home Purposes

The remaining three lots on the south side of Linden avenue east of the canal, in Wilmette, recorded in the "Way back when" period as the Dr. Ziegler croquet courts and gardens, have succumbed to the inevitable march of progress.

Hartman Brothers began work this week on the construction of the first of the three residences which are to grace this tract. It will be a six room Dutch colonial, with solid brick walls of red faced brick all around, tile roof, sun room and sleeping porch, two tile baths and a two car garage. The site on which the first house is being erected is 50 by 200 feet.

The Hartmans are building for the market and will have the present house ready for the early spring when they announce they will start the other two. The present property will be around \$35,000.

GO TO FLORIDA

Mr. and Mrs. Paul Schroeder left Tuesday night, on the Dixie Flyer, for Miami, Fla., where they will remain for the winter. Mr. Schroeder was in receipt of a letter from his Miami office stating that for business reasons it was imperative that he come down at once. C. C. Kennedy, formerly with the B. J. Curto Real Estate company of Chicago, will take charge of the Wilmette office for the winter.

Wilmette Man New Partner in Hart-Whetston Concern

John Blair Whidden, 1004 Elmwood avenue, Wilmette, the last seven years publicity and sales manager of the Central Manufacturing district, has announced his acceptance of a special partnership in the firm of Hart and Whetston, specialist in industrial real estate.

In his new connection Mr. Whidden becomes a principal of one of the largest and most successful firms specializing in industrial real estate in Chicago. Among its hundreds of clients are numbered The American Tobacco company, Sears, Roebuck and company, Marshall Field and company. The Western Electric company, and The New York Central railway.

By training, experience and natural ability Mr. Whidden is admirably fitted for his new association. Born in San Francisco, Cal., he was left without father or mother at the age of 14 months. Starting to work for a living at the age of 13, he obtained on his own resources a high school education and worked his way through the University of Chicago, taking his degree with the class of 1907. At Chicago he won Phi Beta Kappa honors, special honors in the department of economics and Commercial geography and was elected to an honorary fellowship in the latter department.

Following his graduation Mr. Whidden obtained a wide and varied experience in advertising and sales work. He was connected successively with the Standard Oil company, the Sinclair Refining company, and Swift and company.

Mr. Whidden is best known, however, for his outstanding work as sales manager and publicity manager of The Central Manufacturing district, the largest privately owned industrial community in the world, with building, factories and warehouses valued at \$50,000,000 and unoccupied land upon which structures of several times that value will doubtless be built.

Among his other activities Mr. Whidden numbers the managing directorship of the Pershing Head association and the office of secretary of the Central Manufacturing District club.

The West Elm Street circle met at the home of Mrs. John Borino of 859 Elm street, Wednesday, November 10.

First Mortgage Real Estate Bonds secured by North Shore Property (land and improvements) are an investment that combines safety with profit.

SMART & GOLEE

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Evanston

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