



**SKOKIE HEIGHTS  
(GLENCOE)**

New Spanish Colonial, 8 rm.; tile roof; lge. liv. rm., dining rm., kitchen, butler's pantry, bkfst nook, maid's rm. and bath 1st fl.; 3 master bed rms., 2 full tiled baths and radio rm. 2nd fl.; H. W. ht.: 2 car gar. (heated) attached; beaut. landscaped lot 80x171, in neighborhood of exceptional character. We are authorized to sell this distinctive home at a reduced price; reasonable terms.

**HIGHLAND PARK**

Situated in a beaut. wooded section, fine Spanish Bungalow of 6 rooms, Tile roof, H. W. H. Bath and ex. lav. and toi.; with garage to match, lot 58x185. For quick sale at \$18,000. Might consider good lot as part payment.

**GLENCOE VACANT**

Choice residential lot, wooded, 100x297 adjoining rear of which is a beaut. City Park, ideal for children's playground. Price \$125 ft. Terms.

**NORTHBROOK HEIGHTS**

We have 100 ft. lots as low as \$15 per foot. Water going in. Right next to Shermer Avenue. 1/4 cash.

**HIGHLAND PARK**

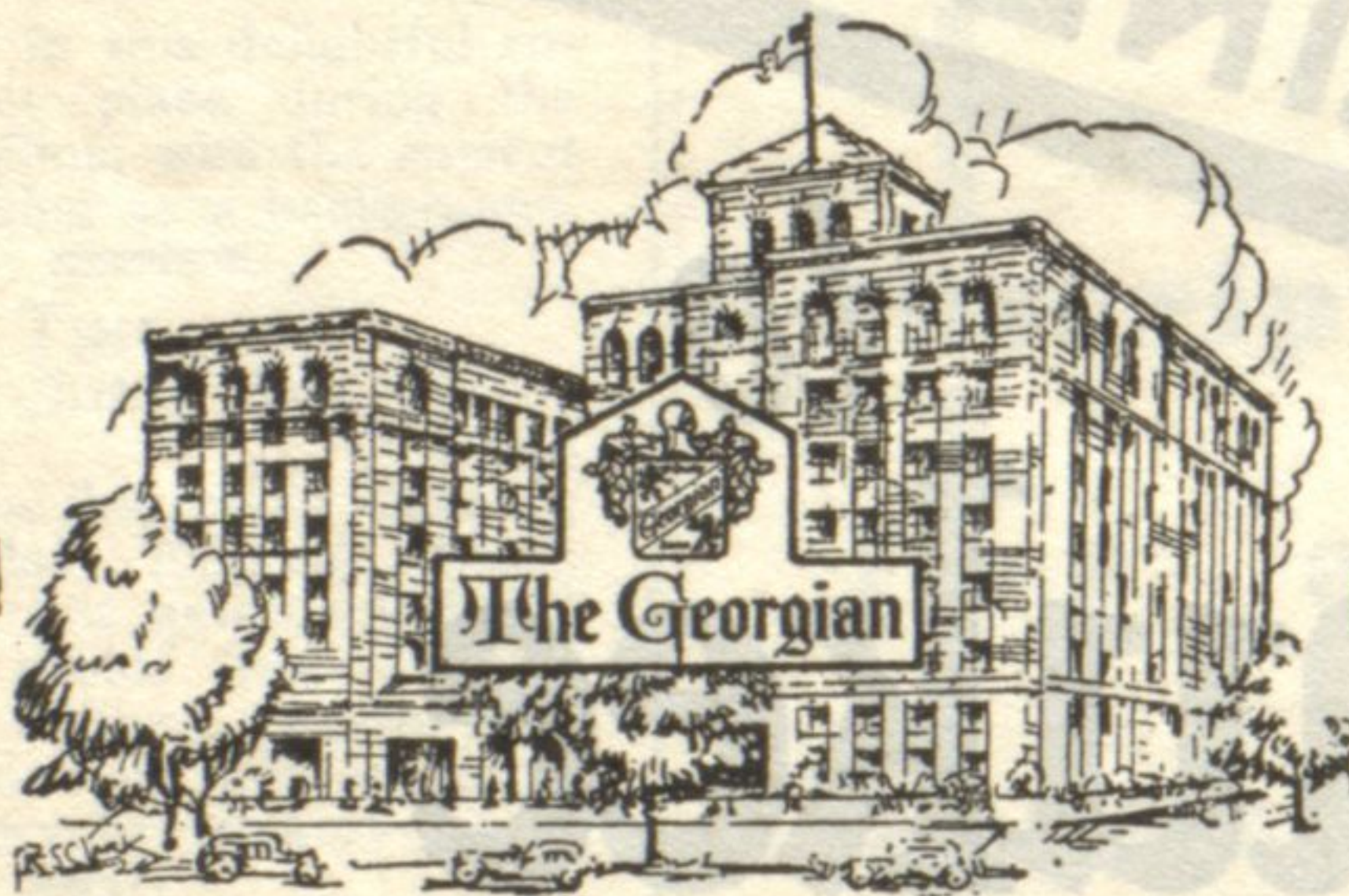
Near Ravinia Park and transp., practically new 7 rm. brick res.; 4 bed rooms, 2 baths, sun pl., H. W. H., Gar. attached. Lot 50x200 and is 97 ft. wide at rear. Price \$23,500 Terms. Might consider lot in trade as part payment.

*"Gregory Knows Where Value Grows"*

**L. C. Gregory & Co.**

1614 Sherman Ave.  
2930 Central St.  
Evanston, Ill.

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The Georgian at Davis Street and Hinman Avenue

**GEORGIAN SUITES**

Appointments and equipment in each of The Georgian's suites are the last word in efficiency and taste. The delightfully homelike atmosphere which pervades the entire hotel is epitomized in each individual suite.

Exceptionally large rooms are furnished and decorated in period designs to express charm and good taste. Perfectly appointed baths and abundant closet space.

Each apartment of from two to eight rooms contains a completely equipped kitchen with mechanical refrigeration, full complement of housekeeping utensils, china, glassware, silverware and linen.

Service unobtrusive, polite, dignified—you will be delighted with the unusual service—at The Georgian.

**The Georgian**

*An Address of Distinction*

**21,000 Persons Inspect  
Public Service Stations**

More than 21,000 persons became better acquainted with the Public Service Company of Northern Illinois by means of personal visits to the Company's gas and electricity manufacturing plants during Open House Week, October 4-9. This is more than three times as many as took advantage of Open House opportunities last year.

Although Waukegan and Joliet, where the company's principal electrical stations are situated, attracted the largest individual parties of visitors, the 21,000 persons represented in fairly equal proportion, the 278 communities which are served by the company. Charles W. Bradley, vice-president in charge of public relations and service, described the results of the company's second annual Open House Week as decidedly gratifying.

While their home is being moved from Elm street to its new location on Chestnut street, Mr. and Mrs. Willis S. Hilpert, M. K. Meyer, and Mrs. James Patten McCormick of Edmonton, Canada, who is visiting her sister, Mrs. Hilpert, are staying at the Evanshire hotel.

**Purchase Ten Acres in  
Highland for \$300,000**

Purchase of ten acres located at the Highlands in Evanston and Niles Center at an average price of \$30,000 an acre is reported by the Paramount Realty corporation. This is said to be the highest price ever paid for acreage in Cook county.

The property is bounded on the east by Crawford avenue, on the north by Central street, on the west by Ridge road and on the south by Harrison street. Several parcels were purchased.

It is all business property and entirely surrounds the new Highland terminal of the Evanston street railway at Ridge road and Harrison street. It is to be subdivided and, according to Frank R. Mason, vice president of the realty concern, it will retail in the neighborhood of a million dollars. The sellers were Charles F. Speed, manager of the Evanston street railway, Mitchell Bros., and Frank Ketter.

The Paramount concern also bought from Harry Kransz 20 acres at Harrison street and Laramie avenue, two blocks from the Harmswood station of the new Skokie line, in Niles Center which they are now subdividing. Pickett & Holt were brokers in both deals.

**Paul Schroeder Announces  
Numerous Sales This Week**

Paul Schroeder and company announce a number of sales made during the past week. The A. T. Brown home at 1607 Elmwood avenue has been sold to P. J. Kirwan. A fifty foot lot on Sixteenth street near Gregory avenue has been sold to Leroy Harvey, who will begin this week to erect a home for his father. The J. W. Prather property in Dunas' subdivision near Sheridan road has been sold to J. M. Evans for a consideration of \$15,000. The Frank Smith property on Marty street, Evanston, has been sold to H. C. Stringer for \$5,000. A forty foot lot on Asbury avenue, Evanston, belonging to J. R. Raymond, has been sold to Orval Wright for \$6,000.

**Electrical Construction  
Man Buys Site for Home**

Sidney Dell has purchased through Miss C. J. Hoey, of the North Shore Real Estate company, 418 Linden avenue, Wilmette, a 60 foot lot on Laurel avenue, just west of Sheridan road, on which he expects to build, immediately, a fine residence. The lot is 224 feet deep and with its wide frontage offers splendid opportunity for the fine development which the new owner contemplates. Mr. Dell is head of the Dearborn Electrical Construction company, of Chicago. John H. Sexsmith formerly owned the lot.

**OPEN OAKLAND SALESROOM**

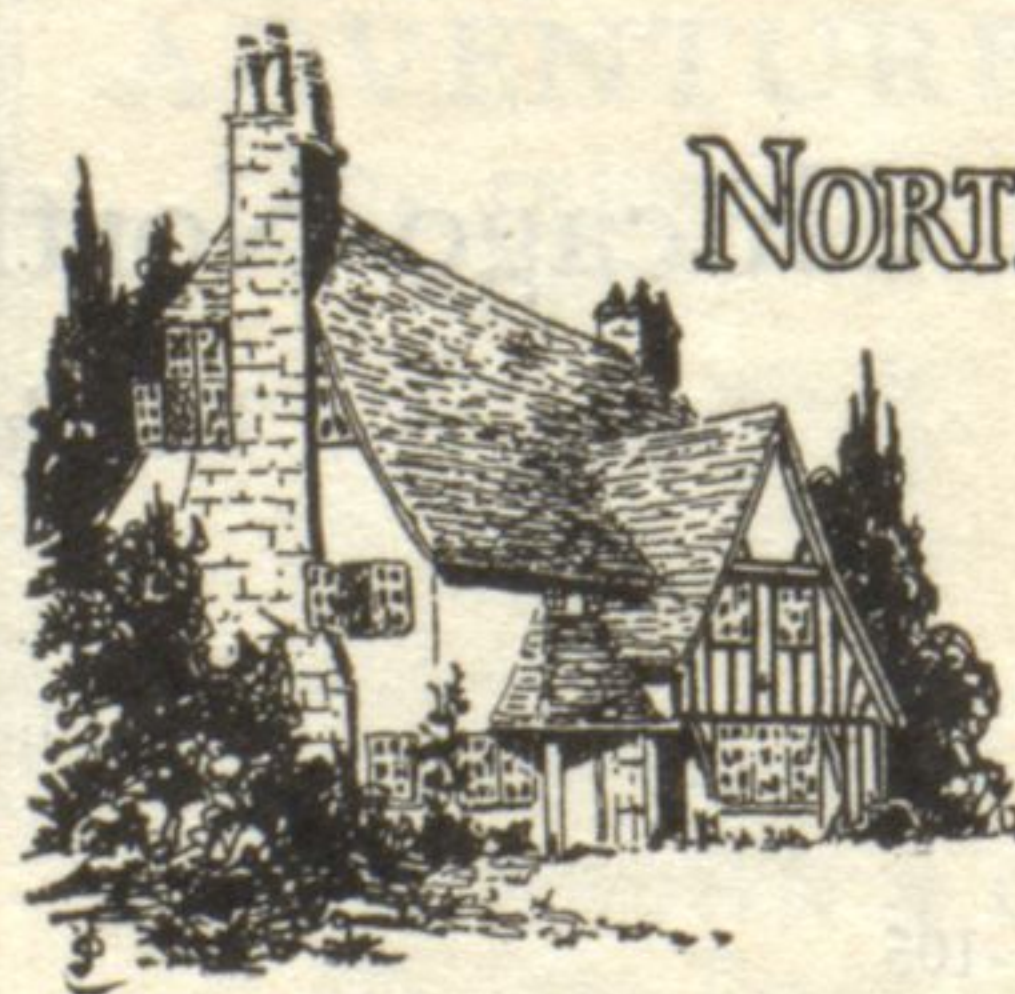
The Shoreen Motor company, which has been in the automobile business on West Railroad avenue near Harrison street, Evanston, for several years, is holding an opening this week of its sales and service department for the Oakland and the Pontiac cars. The opening days will continue through to Saturday. Although the company is no longer selling Fords it will continue to operate its Ford repair and parts departments.



*You too, can  
make money  
in real estate  
if you will  
listen to us!*

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J.H. SCHAEFER & Co.  
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Better Homes**

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Finance  
& Build  
For You**