

They Succeeded!

Here's What They Say:

Rockefeller:—

"I determined that in addition to working for money, I would make money work for me."

Schwab:—

"No man can prosper unless his expenses are kept below his income."

Carnegie:—

"The man who does not and cannot save money, cannot and will not do anything else worth while."

Harriman:—

"No man can afford not to be thrifty. Only the poor are wasteful."

Hill:—

"If you want to know whether you are destined to be a success, you can easily find out. Are you able to save money?"

START Your Saving Today.

WINNETKA TRUST

— and —

SAVINGS BANK

CLASSIFIED ADVERTISEMENTS

General Notices—Classified advertisements will be charged only to persons living in the district from Evanston to Glencoe inclusive, whose names appear in the telephone directory, or to persons who are regular subscribers to either The Lake Shore News, Winnetka Weekly Talk or Glencoe News.

Rates—10 cents per line in one paper, 20 cents per line in all three papers. Black face type charged double price. Average of five words to the line.

Deadline for Insertions—Classified advertisements will be accepted up to Wednesday 12 o'clock for The Lake Shore News or all three papers; Thursday 12 o'clock for the Winnetka Weekly Talk and Friday 12 o'clock for the Glencoe News. Telephones WILMETTE 1920-1921 or WINNETKA 338

REAL ESTATE

FOR SALE WILMETTE
NEW 4-RM. DUTCH COLONIAL, LIV. rm. 12x25, 2-car garage. Lot 50x250. \$11,000.
7-rm. frame, good west side location. \$10,500.
New 6-rm. stucco, sun parlor, h. w. heat, good n. e. location, \$14,500.
New 8-rm. semi-bungalow, 1 car heated garage. Vapor heat, \$14,000.
WINNETKA
7-rm. Kellastone. 2 tile baths, lot 90x200. 1 car attached heated garage, h. w. heat, good east side location, nr. transp. and schools. Bargain at \$31,000.
7-rm. brick veneer, 2 tile baths, 2 sl. pchs., 1 car attached garage, vapor heat. Lot 65x132. Nr. transp., \$27,500.
GLENCOE
EXCEPTIONAL BARGAIN
7-rm. frame, newly remodeled h. w. heat. Best residential section. Nr. market and transp. Price for quick sale, \$11,000. Must have \$3,000 cash.

Wallace B. Clore, Jr., & Co.
1177 Wilmette Ave., Wilmette
Tel. Wilmette 1750 LTG22-1tc

W. G. STACEY & CO.
North Evanston
Choice new 6-rm. stucco, slp. pch., lge. front pch., vapor ht., coming sec., only \$13,500.
Wilmette
Pretty new 6-rm. stucco and shgle., blt.-in slp. pch., lge. sun par., water ht., garage, 3 blks. "L" \$15,500.
Good 7-rm. stucco, lge. liv. rm. and sun par., blt.-in slp. pch., water ht., 4 blks. trains, best cond., \$14,000.
Wilmette
Pretty 6-rm. stucco, blt. 1 yr., sun par., slp. pch., delightful kitchen with breakfast nook, blt.-in cabinets, 4 blks. Lake, \$15,500.
Glencoe
Choice remodelled frame, 6 rms., lge. slp. pch., lge. front pch., water ht., lot 66x135, newly dec'd, good value, \$11,500.
336 Linden Ave. Ph. Wilmette 308 LTG22-1tc

A Bargain
FOR SALE, WILMETTE—FINE 7-room house with sun parlor, 2 baths, very good residential section in West Wilmette, 3 1/2 blocks from depot, can be used for one or two families, lot 50x179, fine trees, garage. Price \$10,500. \$5,000 cash will handle, call F. A. Reid, 556 Linden Ave., Hubbard Woods, Phone Winn. 1300. LTG22-1tc

REAL ESTATE

All My Vacant

IN WILMETTE
GAGE'S ADDITION TO WILMETTE, located on Chestnut, Ashland, Elmwood, Sheridan Rd., Tenth St., and Seventh St., comprising Lots 2-7-10 Bl 1-L2 Bl 2 with Riparian rights L 4 & 8 Bl 5 L 4 Bl 6 L 3-4 Bl 9 L 9-10 & 12 Bl 10 L 5 Bl 13 L 1 & 3 Bl 17 and L 16 Bl 18.
Seven Wilmette Agents to show them to you.
JNO. P. GAGE, Box 2639 St. Petersburg, Fla. LTG 20-tfc

CHOICE 7-R. STUCCO, EAST LOCATION, wooded lot, rare bargain \$13,500.
New and modern, 7 room stucco house, hot w. ht., garage. Close to lake. Only \$9,000.00.
Lots on Sheridan Road. Call for list of good bargains. The last lot left in Wilmette at the price of \$25 per foot. Cash required \$200.
New and modern 6-r stucco, H. W. heat, large wooded lot \$11,500.
9-Room stucco, semi-bungalow, 3 rooms on second floor, large wooded lot, 2 car garage, \$12,500.

M. L. MOODY & CO.
End of "L", 511 4th St. Ph. Wil. 2248 LTG22-1tc

WEST: 6 RM. COLONIAL ON LOT 75 x177, garage \$13,000.00
5-rm. Stucco Bungalow on Lt. 50 x156, two-car garage \$10,500.00
6-rm. Brick Bungalow, Sun Porch, on Lot 40x160 \$11,500.00
6-rm., 2-story Stucco on Lot 58x330, Bargain \$10,500.00
5-rm. and Sleeping Porch, Brick Bungalow, Cor. Lot 42x156, 2-car Garage \$14,500.00

SCHAEFER & GOLBACH
Ridge and Lake
Phone Wilmette 364
See Us For Acre Tracts LTG22-1tc

CHARLES H. BRETHOLD
FIRE, LIABILITY, THEFT AND AUTO INSURANCE
First and Second Mortgage Loans
REAL ESTATE
545 Main Street Wilmette, Ill.
Telephone 65 LTG-20-tfc

REAL ESTATE

WILMETTE SPECIALS

7-Rm., large wooded lot, fine place, sun par., best E. side loc., very reas. terms, \$18,000.
6-Rm., face brick, lot 50x200, h. w. heat, 1 year old, beaut. finish, excel. terms, \$13,500.
7-Rm., newly dec., lot 50x150, beaut. trees, lge. liv. and din. rm., fire pl., worches, \$12,500.
6-Rm. Stucco, lot 50x295, shrubs, fruit trees, etc., steam heat, excel. location, \$10,500.

EVEY, DeLESS & CO.
525 4th St. Phone Wilmette 2794

Service You Will Like
EAST GLENCOE, 6-R. HOUSE, H. W. heat, \$13,000.
2-4 acre properties, adj. Ind. Hill Club, below market.
Exc. well built brick home, 3 blocks lake and trans., 4 b. r., 2 baths, toilet and lav. on 1st fl., large grounds, double gar., \$25,000.
For \$17,000 you can buy an 8 R. nearly new stucco house, wooded cor. lot near trans and school.

E. E. Stults Realty Co.
Phone Winnetka 1800
790 Elm St. LTG22-1tc

Winnetka Specials (East)
6 ROOM MOD. STUCCO, H. W. HEAT, choice lot, excellent location East \$17,500.
NEW BRICK BUILT BY OWNER, superb construction, 6 rooms, heated sun par. H. W. type A. boiler, \$18,500.
MODERN BRICK, 7 ROOMS, H. W. heat, owner anxious to sell, terms, \$16,500

HILL & STONE
Winnetka, Office, East of Elm St. Depot. Winn. 1544. T-3-1tc

EVANSTON
LINCOLNWOOD ON HARRISON ST., wooded corner lot, we offer a frame dwelling, 8R.-5 chambers, 1 bath, extra lav. furnace ht. automatic water heater massive fire place, hardwood floors, garage, close to trans and schools, \$15,000—\$10,000 cash required. Balance terms.

JOHN F. HAHN
1619 Sherman Evans 2382 TG3-1tc
FOR SALE—TWO CHOICE LOTS ON cated, will sell for cash—\$70 a ft. Call Winn. 760. T3-1tc

REAL ESTATE

FOR SALE

10 ROOM FRAME HOUSE LOCATED at 529 Main St., Wilmette, \$2,000. Must be moved to make way for new building. Inspect it, then call on us. See our sign on the property. North Shore Construction and Real Estate Improvement Co. Phone Wil. 225. TG3-1tc

FOR RENT
Wilmette—brick bungalow, 5 rms., slp. pch., \$100 per mo.
Winnetka—7 rms., sun and sl. pch., 2-car garage, h. w. heat, nr. schools, \$175.

Wallace B. Clore, Jr., & Co.
1177 Wilmette Avenue, Wilmette
Tel. Wilmette 1750 LTG22-1tc

Just Offered

7-RM. STUCCO, 4 B. RMS., GARAGE, wooded lot 50x187, Nr. school and Transportation, \$13,000.

Heinsen & Clark, Inc.
550 Center St. Winn. 254 LTG22-1tc

FOR SALE—NEW DUTCH COLONIAL
6 large rooms, sun and slpg. porch, h. w. heat, price \$13,500, located at 253 Linden Ave., Glencoe. Investigate this bargain. Owner on premises. LTG22-2tc

FOR SALE—TWO CHOICE LOTS ON
Upper Hamlin Lake, near Ludington, Mich. 200 ft. frontage on Lake, near Griswalda Inn. Address A. E. Phillips, 307 Davis st., Evanston. Phone Evans-2271. TG3-1tc

FOR RENT—HOUSE

FOR RENT IN WILMETTE—7-ROOM
house, slpg., bkfst., and large front porch, hot water heat, nice garden and lawn, for May first occupancy. 1614 Elmwood Ave. Phone Wil. 1873. LT22-1tc

FOR RENT—5 RM. BUNGALOW FOR
2 mos., from April 15. Reasonable to right party. Phone Winnetka 1959. T3-1tc

FOR RENT—7-ROOM HOUSE FURNISHED, 3 porches, choice east location. Tel. Winn. 273. LTG22-tfc

FOR RENT—7-ROOM HOUSE FURNISHED, June 1st to Sept. 15th. Phone Winn. 1469 LTG22-tfc

WANTED TO RENT—HOUSE

WANTED TO RENT—MODEST COTTAGE or house; 5 to 8 rooms; electric; will consider any house. I. C. John, 511 Aldine Ave., Chicago. Phone Wellington 0619. LTG22-1tp

WANTED A HOUSE, 6 or 7-ROOMS in Winnetka, by May 1, will lease for one or two years. Willard W. Beatty, Skokie School. Phone Winn. 850 T51-tfc

WANTED TO RENT—SMALL HOUSE furn. or housekeeping rooms, from April 15th to June 1st; north of Wilmette to Glencoe. Phone Glen. 318. TG3-1tc

WANTED TO RENT—SMALL HOUSE or apt. for 3 adults. Mrs. Gerald H. Beard, 1330 Sheridan Rd., Wilmette. Phone Wil. 1473. LTG22-1tc

WANTED TO RENT—APT., HOUSE-
keeping suite or small house for two months or longer. Phone Winn. 990. LTG21-tfc

FOUR OR FIVE ROOMS, SMALL COTTAGE or flat by May 1st. Tel. Wil. 895-Y-3. T2-2tp

FOR RENT—STORES

FOR RENT—WILMETTE STORES, business corner for display, from May 1st. Rent reasonable. J. C. Phillips, Agt. 1159 Wilmette Ave. Phone Wil. 2399. LTG22-1tp

FOR RENT—GARAGE

FOR RENT—GARAGE SPACE FOR
two cars, \$6.50 each. Chestnut near Oak. Phone Winn. 1245. T1-3tc

FOR RENT—GARAGE, CALL WIN-
netka 1597—1337 Asbury Ave. T-3-1tc.

FOR RENT SPACE

FOR RENT—STORE AND OFFICE
space. G. F. Gonsalves, Phone Winn. 62. LTG22-1tc

FOR RENT—ROOMS

FOR RENT—2 PLEASANT FURNISHED
rooms about 12 ft. square on second floor, near but not adj., 3 blocks from station. Phone Winn. 415, except Sunday. LTG22-1tc

TWO CONNECTING ROOMS, GOOD
location, near transportation, kitchen privileges, in Winnetka, \$6 per month. Address Lake Shore News, A133. LT22-1tp

ATR. FUR. RM. IN PRIVATE FAMIL-
ly. H. K. privileges; near trans. After May 1 Call K. Main 5100. T52-tfc

FOR RENT—4 HOUSEKEEPING
rooms in Hubbard Woods home, adults. Garage. Phone Winn. 194. LTG22-1tc

CENTRAL HOTEL—NICE, CLEAN
outs. rms., steam heat, hot and cold rung. water. Tel. Wil. 1080. 629 Main St., Wil. LT5-tfc

FOR RENT—FURNISHED RMS ALSO
housekeeping apt. Tel. Wil. 935-M. Nr. all trans. LT5-tfc

WANTED TO RENT—ROOM

WANTED—BY HUSBAND AND WIFE
large light room, will furn., prefer priv. bath. Address Winnetka Talk A-134. TG-3-1tc

MOTHER AND DAUGHTER SEEK
simple quarters, till July 1st; highest refs. Phone Wil. 1473. TG3-1tc

WANTED—TO RENT ROOM BY
business man, preferably with garage. Call Winn. 254. T3-1tc

HELP WANTED—FEMALE

WANTED—CAPABLE YOUNG WOMAN
over 20 years of age, to care for 3 year old boy several afternoons a week. 40c per hour. Tel. Wil. 1748. LT22-1tp

WANTED—GIRL FOR GENERAL
housework or high school student to assist in small family, good wages, no washing, near New Trier. Call Winn. 1919. T3-1tc

WTD.—EXPERIENCED LAUNDRESS, white, for three days, \$4.50 per day, references, call Winn. 573-M. LTG22-1tc

WANTED—MAID, WHITE, PROTES-
tant, for cooking, laundry, and downstairs work, four in family. Phone Winn. 1523. LTG22-1tc

WANTED—MAID FOR GENERAL
housework, washing sent out, refs. required. Phone Winn. 1379. LTG22-1tc

WANTED—YOUNG LADY FOR OF-
fice work. For details apply Eugene L. Ray Studio, Hoyburn Bldg., Evanston, Ill. T3-1tc

WANTED—MAID FOR UP STAIRS
work and to assist with mending; good wages. Refs., Telephone Winn. 683. T3-1tc

HELP WANTED FEMALE

WANTED—GIRL FOR WAITRESS IN
restaurant; \$18 per week. 601 Main St., Wilmette. TG3-1tp

WANTED—MAID FOR GENERAL
housework. Phone Winn. 1090. T3-1tc

SITUATION WANTED—FEMALE

DESSMAKING AND REMODELING
gowns and frocks. Myra Lewis wishes to announce her new location is 412 Madison Ave., Glencoe, Phone 1030. T2-2tp

DRESSMAKING—IRENE BRABHAM
330 Randolph St., Glencoe, will be away until April 1. For information call Glencoe 187, evenings or Sundays. TG47-tfc

WANTED—WASHING, IRONING AND
cleaning by the day, Swedish woman. Phone Wil. 2486. LTG22-1tc

WANTED—WORK BY THE DAY—
competent colored laundress. Call Glencoe 987. TG3-1tc

WOMAN WANTS LAUNDRY TO TAKE
home. Phone Winn. 1274. T3-2tc

HELP WANTED MALE

Salesman Wanted

Somewhere on the North Shore is an experienced automobile salesman who can double or triple his present income as a Chevrolet salesman.

Leads furnished, and full co-operation given. This is a Chevrolet year.

Come in and look into our proposition. It is a good one.

See

J. J. OMERBERG
1464 Sherman Ave.
Evanston 5700. LTG-1tc

WANTED—EXPERIENCED MAN TO
plan and set out small garden, vegetables and flowers, and prepare lawn, in spare hours. Phone Winn. 1603. T3-1tc

WANTED—EXPERIENCED GARDEN-
and care for garden during April and May. Call Winnetka 1597, 1337 Asbury Ave. T3-1tc

WANTED—FIRST CLASS GARDENER
for permanent position in Winnetka, quarters in garage; single man preferred. Phone Winn. 39. T3-1tc

WANTED—EXP. GARDENER, GEN-
erally useful, call Mrs. Douglas Smith, 915 Sheridan Rd., Hubbard Woods. LT22-1tc

WANTED—AUTOMOBILE PAINTERS.
Wersted Motor Co., 562 Lincoln Ave. Phone Winn. 165. LTG22-1tc

WANTED—1ST CLASS CHAUFFEUR
with references. Address Winnetka Talk A-135. T3-1tc

WANTED—EXPERIENCED GARDEN-
er and houseman; steady position, refs. Phone Winn. 433. TG3-1tc

SITUATION WANTED—MALE

Painting and Decorating

CARL SALO
Phone Highland Park 896-Y-4
Address
SHERMerville, ILL.

LANDSCAPE GARDENING AND WIN-
dow box planting done by an experienced man. Phone Winn. 329. LT21-4tp

AUTO FOR SALE

CADILLAC'S SPECIALS

Cadillac Type 59—4 Passenger Phaeton, the popular sport touring. It has been thoroughly overhauled by us and repainted a dark maroon. Everything about this car is absolutely in first class condition. The tires are new. We will give a guarantee with this car as with a new one. Price \$1850.00.

Franklin 1921-9-B 5-Passenger Sedan in exceptionally fine condition. This is the low type sedan which has been overhauled and repainted by us and can scarcely be told from new. The tires are all good. It is equipped with two bumpers, front and rear, extra tire and automatic windshield wiper. It is an exceptional bargain at our price of \$1400.00.

Series Five Mercer Five Passenger Touring, Delivered new in 1921. We have put it in fine mechanical condition and repainted it a very attractive shade of marine blue. The equipment includes bumper, motorometer, spot light, six wire wheels, six excellent Kelly Springfield tires, steering wheel lock, stop light and shock absorbers. A real bargain at \$1600.00.

Willis St. Claire 1922 Limousine Sedan. This car was turned in to us by the original purchaser after using it for about one year. It is one of the most complete cars we have ever had in our possession and is in exceptionally fine condition mechanically. The exterior finish is very good. It is equipped with bumpers, front and rear, two new extra tires, seat covers, automatic winter front, stop light and two spot lights. We offer this car at a substantial saving over the price of a new one. Our price \$2000.00.

Cadillac Motor Car Co.

Evanston Branch
1820 RIDGE AVENUE
Ev. 1091 Rogers Park 9810
OPEN EVENINGS
LTG22-1tc

FOR SALE—1920 FORD SEDAN,
starter, battery, etc., seat covers, good cond., \$225. Call Winn. 697-W. T3-tfc

FOR SALE—1922 FORD TOURING,
battery, starter, etc., extras, everything A1 condition, \$325. T3-tfc

FOR SALE—CHANDLER SEDAN 633
Elmwood Ave., Wilmette. Phone Wil. 1093. TG3-1tc