

# NEWS RELEASE

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## WILFRID LAURIER UNIVERSITY Waterloo, Ontario

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### **Laurier Enterprise Centre to co-sponsor workshop on venture capital**

*Waterloo, Ont. (Oct. 31)* — Professionals and business people wanting to learn more about venture capital are invited to a workshop at the Waterloo Inn on Monday, Nov. 7.

Five professionals and business people with experience in venture capital financing — including a lawyer and a banker — will speak at the workshop sponsored by the Laurier Enterprise Centre and the Canadian South Asian Club for Professionals Inc.

Topics related to venture capital financing will include:

- when you should seek it
- banking and venture capital
- a venture capital experience
- when to get your lawyer involved and why
- a profile of venture capitalists
- community investment funds

Savvas Chamberlain, president of Dalsa Inc. in Waterloo, will outline the company's experience when it turned to venture capital to fund growth.

Greg Hertzberger, a partner in Madorin Snyder Carere Lackenbauer & Hertzberger in Kitchener, will discuss the role of the solicitor in the development of a venture capital investment.

Art Dubbeldam, vice-president of community banking in Kitchener, Waterloo, and Cambridge for the Bank of Montreal, will discuss the implications of venture capital investment for a banking arrangement.

John Leonard, who operates the Investment Exchange in Alberta, will discuss the role of this computerized service as a network of investors with capital and entrepreneurs requiring financing.

Paul Grespan, partner with McCarter Grespan Robson of Kitchener, will speak on a local initiative for community investment funds at a dinner to conclude the event.

Registration will begin at 2:30 p.m. Plenary sessions will start at 3 p.m. and will be followed by dinner at 6 p.m. The cost is \$75 per person and seating is limited.

For registration information, call the centre at 884-0710 ext. 6034.

The Laurier Enterprise Centre at Wilfrid Laurier University operates the university's Small Business Consulting Service; and conducts research in applied management and technology issues, and business-government relations and public affairs.