



Try these Bakers' Raisin Pies—save baking at home

THERE are luscious raisin pies just around the corner, at your grocer's or a bake shop.

Baked to a turn—a flaky crust filled with tender, tempting raisins, the rich juice forming a delicious sauce.

Once try these pies that master bakers bake fresh daily in your city and you'll never take the trouble afterwards to make raisin pies at home.

Get a pie now and let your men folks taste it.

Made with tender, thin-skinned, meaty, seeded Sun-Maid Raisins.

SUN-MAID RAISINS The Supreme Pie Raisin

Sun-Maid Raisin Growers
Membership 15,000
FRESNO, CALIFORNIA



CUT THIS OUT AND SEND IT

Sun-Maid Raisin Growers,
Dept. N-603-7, Fresno, California.
Please send me copy of your free book,
"Recipes with Raisins."

NAME _____
STREET _____
CITY _____ STATE _____

THE DEAL

BY JOHN ANTHONY.

"We have not had the pleasure of meeting before, I'm afraid," the man said as he stepped into the room.

"We have not," said Merryweather grimly. "The only time I saw you was in the distance; you were kissing my daughter and made it my business to slip away before I came up."

"If I had known what a charming father your daughter had I should most certainly have waited."

"You can cut that stuff out," Ambrose said shortly. "His eyes were narrowed to mere slits, and he was looking at his visitor closely. The accumulated cunning and experience of a lifetime was in his glance. He was taking stock of his opponent, and whenever Ambrose Merryweather troubled to sum a man up he was never very far wrong. He used his own measure to gauge his fellow men, and life had taught him—as it taught a greater man than he—that every man has his price. What was worrying Ambrose was the price of this particular young man.

"Inadvertently," said the host with a nervous flicker of a smile, "I opened the letter you sent to my daughter this morning."

"Indeed! I thought that among gentlemen such... inadvertences did not occur."

"That shows your power of thought is not so good as it might be. You know what was in that letter?"

"Evidently you do."

"You made a most dishonest suggestion to my daughter."

"So long as I didn't ask her to open other people's letters—"

"Cut it out! A man who attempts to persuade a young girl to leave her father's home at midnight has no right to mind her being guarded from his cunning by her natural protector."

"Do you mind if I smoke? If I may be permitted to say so, Mr. Merryweather, you provide an interesting psychological study. I presume your daughter does not know you have tampered with her correspondence?"

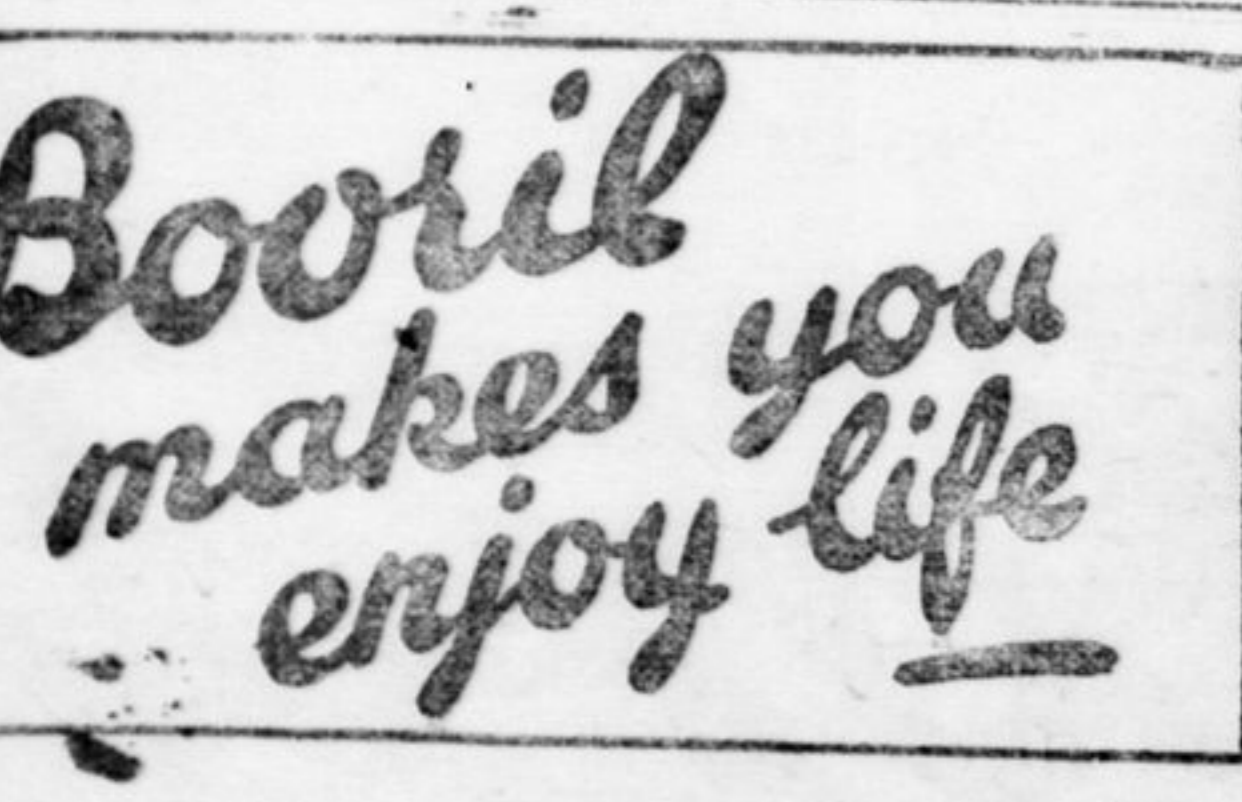
"She does not. Now, I'm a plain business man, Mr. Griffiths."

"You are," the incorrigible youth interrupted. "Very!"

"And I'm open to do a plain business deal."

"I'm a plain man, Mr. Griffiths," said the old man, looking at the young man's eyes. "I'm a plain man, Mr. Griffiths," said the old man, looking at the young man's eyes. "I'm a plain man, Mr. Griffiths," said the old man, looking at the young man's eyes.

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"No..."

In the end they compromised on eight hundred.

"I'll give you a cheque," said Ambrose Merryweather, who had really expected to pay a larger sum.

"No, you won't," said the young man. "Not if I know it. Not."

"Then you'd better sit down while I get them..." you've got the making of a business man, Mr. Griffiths."

Five minutes he returned and handed over the notes in return for the document in which the young man agreed never to see Gertrude Anne again.

"I hope we part as friends, Mr. Merryweather," he said as he was going. "Even though you would not have me for a son-in-law, you are splendidly prompt in your business affairs. It is really a pleasure to have a little deal with you. As we shall not meet again, I bid you farewell."

But in spite of his words Ambrose Merryweather did not like the grin on the young man's face as he went out through the French window.

In the morning Gertrude Anne was not down when her father entered the breakfast-room. Indeed, the second song sounded before any sign of her. The maid whom Ambrose sent up to her room returned with a white, scared face.

"Beg your pardon, sir," she said, "but she's not there!"

"Not there?"

"No, sir. Hadn't been slept in."

"Something was very wrong indeed. It seemed to the stern father that the room was going round, and he wondered there was a note for you, sir, on the dressing-table."

With unsteady hands he opened the note she gave him and read:

"Dear Father:

"I discovered that you've been at it again and have taken a letter which Mr. Griffiths sent to me. It is the last straw. I have arranged with him

over the phone to be here at eleven-thirty, and as soon as you go to bed I shall slip out. Don't worry. I shall be all right and will let you know where we are spending the honey-moon. You really must not open letters in the future. With love,

"GERTRUDE ANN."

"Eleven-thirty!" said Ambrose Merryweather to himself. "It was past twelve when he came to the dining-room. Surely she would not have allowed him to write me! I'm certain she wouldn't." Suddenly he remembered the sound of the first motor, and knew that it might easily have been that of the eloping couple. He was completely puzzled, and passing a very long time wondering what had happened. The evening post brought the solution in the form of a typewritten letter, without address or signature:

"Dear Mr. Merryweather:

"I cannot refrain from writing to thank you for your exceedingly courteous and friendly treatment of me last night. I have never been welcomed so offensively before. And the trouble you saved me! I should have had to force all the locks of your sideboard (I found that they were locked while you were upstairs) and I should have found eight hundred pounds' worth. And notes are so much handier, aren't they? I have never met Gertrude Anne, and I shall keep my contract with you to the letter and never see her in the future. After all, kind as you were, I could hardly expect you to welcome a son-in-law a man who, in spite of his educational advantages, really likes the excitement of being a burglar. Perhaps you will apologize to Mr. Griffiths for my using his name, but you rather forced it on me. Cheerio, and again thanks!"

"Bother!" said Mr. Merryweather—or words to that effect.

(The End.)

Woman's Sphere

For Added Charm.

This season Fashion has changed her mind about hats and hair and necklines. Hats still set down closely on the head, but a soft fluff of hair and the curve of a neckline show somewhere beneath it. So if you want to make the most of your appearance, don't overlook your neck or your hair.

Nature doesn't give everyone glossy, abundant and wavy hair. No, indeed; but modern science offers you a new way to fool nature and have just the kind of hair you want. It's exercise for the scalp. Special kind of exercise for the dry, undernourished scalp—other exercises for the oily, overfed scalp.

When your hair falls out easily and breaks off quickly, when the scalp is covered with a fine dust-like dandruff that looks so untidy on a dark dress, then you want to do this exercise. Spread your ten fingers just as wide as you possibly can and put them right behind your ears, with the thumbs at the base of the head. Slowly swing them in circles up and outward until they meet at the crown of the head. Stop and start all over again. Do this for about five minutes. Clawing is another exercise that causes your hair to gleam with unexpected lights, or, if it is gray, gives it an attractive silvery glow. This exercise is particularly designed to persuade hair cells that are lazy to get up and do their work.

Stand your hands up on your finger tips. Put them right behind your ears and move your fingers backward and forward all over your head, being sure that you do not leave the tiniest space unclawed. Be vigorous, but don't irritate a bad-tempered pussy cat. A scratched scalp can't be a healthy one.

Perhaps you don't desire any more natural oil for your hair. You look at the dry-haired woman in envy when you start shampooing for the third time in one month. You never can keep the wave in your hair, and no matter how much pains you take with your coiffure, it always breaks into strings and looks untidy.

Before I tell you about the exercise just designed for your kind of scalp, let us make sure that you really have oily hair. Too often soap is left in the hair after the shampoo. In a few days this residue of soap gives a greasy appearance. Or you may shampoo your hair in hard water. This always leaves the hair dead-looking. Hard water can be softened by the addition of borax or soda or a little lemon juice in the last rinsing water. But caution is necessary in using these things, as an excess of them defeats your purpose and brings back more oil than the shampoo takes away.

The oily scalp isn't clawed. It's pinched into prettiness. Every night, no matter how tired you are, pinch all over your scalp with your thumb and forefinger. Be careful that you do not leave a single inch of the scalp unpinched. This has the effect of squeezing out all the surplus oil, and gives the glands a chance to rest and relax.

I needn't tell you how important diet and fresh air are to the oily-haired woman. Indigestion, faulty elimination, food that is too rich or stimulating, all help to make your hair look just the way it shouldn't.

Dye Any Garment or Old Drapery in Diamond Dyes

Buy "Diamond Dyes" and follow the simple directions in every package. Don't wonder whether you can dye or tint successfully, because perfect home dyes are guaranteed with Diamond Dyes even if you have never dyed before. Worn, faded dresses, skirts, waists, coats, sweaters, stockings, draperies, hangings, everything, become like new again. Just tell druggist whether the material you wish to dye is wool or silk or whether it is linen, cotton, or mixed goods. Diamond Dyes never streak, spot, fade, or run.

Something Safe.

"I wish I had a baby brother to wheel in my go-cart, mamma," said small Elsie. "My dolls are always getting broken when it tips over."

Duty is an alarm clock that causes some men to rise in the world. Others turn over and take another nap.

Babson

New Life Remedy

For
RHEUMATIC SUFFERERS

Testimonial:

Dear Sirs,—After suffering from Scleritis for over 15 years and spending money on medicine, baths, electric belts, etc., which did me no good, I was cured by using one bottle of your NEW LIFE REMEDY.

Yours truly,
Wm. Ghaff,
Gerrard St. East, Toronto

One bottle for One Dollar;
Six bottles for Five Dollars.
Mailed direct to customers.

Babson
New Life Remedy Company
78 West Adelaide St. Toronto
Canada

AFTER EVERY MEAL

WRIGLEYS

MINT LEAF FLAVOR

SPEARMINT

THE PERFECT GUM LASTS

Satisfies the sweet tooth, and aids appetite and digestion. Cleanses mouth and teeth. A great boon to smokers, relieving hot, dry mouth. Combines pleasure and benefit. Don't miss the joy of the new NIPS—the candy-coated peppermint tid bit! Chew it after every meal.

C16

The Fatal Third Puff.

"Never light three cigarettes with the same match," cried the third smoker, who immediately blows out the flames which you hold before his nose. For he does not care to die in the course of the year.

This superstition now generally established in the public mind is said to have had this origin:

In the war which Spain carried on against Morocco in 1911-1912, and which was principally an ambulance war, the Spanish officers, who are great smokers, pulled cigarettes in order to kill time in the trenches. Sometimes it happened that three of them lighted their cigarettes with the same match. Now, in the course of time they noticed that at the first puff of smoke, escaping from the cigarette the Moroccan across the lines opened his eyes; at the second puff he noted the place; at the third he fired. And often the smoker fell with a bullet in his forehead. This third smoker, made prudent, therefore took to blowing out the match. This quickly became a superstition, which continued after the end of the war and later was passed from Spain to France.

Remarkable Bird.

The Hoactzin of British Guiana is one of the most remarkable birds in the world. Almost as soon as it is hatched the young hoactzin crawls out of the nest by using its wings as forefeet. The "thumb" and "forefinger" of the wings have claws with which the young bird climbs about the branches. As soon as the wings grow strong enough to support the bird in the air the claws disappear.

The Meaneest Man.

The meaneest man on record is said to live in Shrewsbury, Mass. He sold his son-in-law one half of a cow, and then refused to divide the milk, maintaining that he sold only the front half. The buyer was also required to feed the cow and carry water to her three times a day. Recently, the cow hooked the old man, and now he is suing his son-in-law for damages.

For Nervous Headaches

IS THERE RELIEF from headache or neuralgic pains worth one cent to you? That's all it costs for an application of "Vaseline" Mentholated Jelly. With the first indication of a headache rub a small amount of it gently on the forehead and temples. So convenient, effective and economical!

CHESEBROUGH MANUFACTURING COMPANY
(Incorporated)
1680 Chabot Ave. Montreal

Vaseline MENTHOLATED PETROLEUM JELLY

Colds in chest try Sloan's

It scatters congestion

You get quick relief from a cold by applying Sloan's. By quick relief comes relief. Millions have also found Sloan's when they have had rheumatism. Keep it handy for sore, strained muscles, backaches and neuralgia.

Made in Canada

Sloan's Liniment—kills pain!

WHY BUSINESS MEN SHOULD SEE CANADA

Under the above title, The Canadian Manufacturer, in the August issue, contains an article which is of particular interest to every Canadian business man. The Easterner who has not seen the West and the Westerner who has not seen the East are working under a severe handicap.

That the Montreal business men are keenly aware of this fact is indicated in the recent tour of the Montreal Board of Trade to the West, who had, as their guests, a number of British industrial men, members of Parliament and financiers. Knowledge is power, and the soundest knowledge is that which is obtained directly by one's own ears and seen with one's own eyes.

It is an extraordinary thing—nevertheless a fact—that there are in the East generally many prominent business men who, year after year, do business with the West, yet who have never personally visited it. They make frequent trips to Europe and to the United States, but when it comes to personally visiting the Western section of their country, they "pass it up" in favor of some other trip. The United States slogan "See America First" might well be adapted to "See Canada First" by those business men who can, if they will, see more of their own country. The article referred to is as follows:

If you would build up a national business, you should know Canada; you should understand the difference in the viewpoints of the Westerner, from that of the man in Ontario, the man in Quebec and the man in the Maritime Provinces.

To understand men one should be familiar with the conditions under which they do business. To do this, one must visit the city or town where they do business—and get close enough to see in what ways conditions are different in one locality from another.

We all know that the needs of a customer in a manufacturing city like Windsor are very different to the needs of a prairie city like Saskatoon. But to thoroughly understand, and to be in a position to answer any demand in these places, the business man should visit these places and study each one in relation to the product he manufactures.

For instance, how many business men in Canada know what towns are affected by drought in a certain district in the West? How many know what towns would be affected by a great increase in demand for Canadian paper and pulp?

One cannot know his market too intimately; and, as every one in business in Canada knows, the distances here are great indeed and the diversity of interests entail serious study to be fully understood.

Travel In Itself Is Worth While.

Apart from the purely business aspect of the matter, however, Canada offers to the tourist a wealth of places worth seeing:

The beauties of the Pacific coast cities and their parks, the Rockies, the Okanagan and other B.C. valleys; the prairies at harvest time, or for that matter, at a time when the crop is in; the drives around Winnipeg; the Great Lakes; the Muskoka lakes; the Algonquin Park; the pastoral scenery of Ontario; Niagara Falls, whirlpools and rapids; the Niagara fruit district; the Rideau; the Thousand Islands; the drives around Toronto, Ottawa and Montreal; the Parliament Buildings and the view from Parliament Hill; the St. Lawrence and Saguenay River trips; old Quebec; the hunting and fishing grounds of New Brunswick; and the seafaring life along the shores of the Maritime Provinces; pastoral Prince Edward Island; the apple valleys of Nova Scotia; the harbors and beauty spots of St. John and Halifax—and these are only high spots that come readily to mind.

Travel in itself is worth while. The business man should be, and generally is, a good mixer. On the train or boat the good mixer soon meets men and women worth knowing. The consequence is a mental rejuvenation, or brushing up, that is good for any man. One thing is sure, the man who starts out to see Canada is going to come home an enthusiastic believer in his own country and an optimist as to the future of his own business.

Ask Yourself.

Do you regard your job as your best friend, knowing that if you take care of it, it will take care of you, will regard and treat you as you can regard and treat it?

Are you painstaking in regard to your personal appearance? Are your nails properly attended to, and is your clothing always pressed, neat and clean?

Can you stand up under rebuffs, laugh at opposition?

Does failure make you all the more determined to win out at any cost, or do you become easily discouraged and give up when the odds are against you?

Do you keep yourself so fit that every morning you are in a condition to do the best and biggest thing possible to you, or do you turn night into day and jeopardize your health in feeble living?

One way to be happy is to set a limit to your wants and keep them there.

CONDUCTED

The object of our farm... authority on all matters... Address all correspondence to the Editor, The Westerner, c/o The Windsor Star, and answers will be given in which they appear. This paper receives all correspondence and answers will be given in which they appear. This paper receives all correspondence and answers will be given in which they appear.

Copyright 1914 by The Westerner

Mrs. H. B. Will about the care of... have a small bed... last spring, and... the right time is... and if it should... spring, or if the... covered and straw... rows.

Answer: Just... freeze up you... 2 1/2 to 3 inches... soil freezes lightly... straw 2 or 3 inches... rows and at least 2... the plants are... eral ground cover... the straw... if you... yourself as... leave the straw... the arguments in... straw between the... it forms an effective... conserve soil moisture... makes a cleaner surface... to rest upon.

R. W. I have not... leave with feeling... a tender side on... an nose, which has... ed. How many head... keep in order to... enough to keep it... cold weather? I... fed to horses, how... so, how should it... tical thing where... in the spring, to... in late summer... short? I have two... grades, fifteen... have been in pos... no grain. I want... this winter to turn... spring. Had I better... or sell them for... and buy something... during the winter...

Answer: You... also, therefore... you a definite... ber of cuts, your... Henry and Mordecai... 10 foot also at least... should be removed... maintain quality...

H. T. I am feeding... ground corn, one... two quart, one... 15.50 per quart, ground... mixed together and... moist. I feed this... feed about one... for twenty-four... it. This is what I... but they don't seem... would like to have... Brown Brothers... 100 the water and... the most of them... fed all right!

Answer: A light... about four... This would be... seven month long... trouble. All the... comparing the... equal properties... unless the food... later the amount... that this is... to avoid this... feed of small... and what of... heavy test of... of what is the... member. The... equal parts... dling, covered... straw should be... times. Green... at least one... able form of green... either however, man... could be used as... green food readily... on the top and... of the feed, shou... should be fed... bird. Get and... course, is below... times.

The common... tain enough cal... vide live weight... in heavy pluck... available form... can be supplied... shell. This are... are not quite as... corn and wheat... able to make... oats to increase... the profit. This... value than any... days.

The above... mended by practical... tural authorities... standard 22.00...