Hints on Conversation.

jects with which he is familiar.

partner to show his powers.

the master of the situation

hold the field.

words. Show an interest in what he

is saving, and then he will continue to

Holstein.

municipal contests this year.

The occasion was the visit of Rev A

R Stirrett, returned missionary from

Mr Sam Chapman was in the vil-

cribers:

# McKECHNIE'S

Now that winter is approaching you & will naturally require heavier and warmer clothing and we are here at your service.

#### UNDERWEAR

den s Oushrinkable Woollen,	heavy80c
"	medium60c
Boys Fleece Lined	30c to 40c
women's Elastic Ribbed, good	value
Children's Uuderwear	20c. to 30c

#### OVERCOATS

Men's Heavy Overcoats	\$ 5	to	\$ 6
Men's Dress "			12
Bovs' Overcoats		to	4
Boys' Pea Jackets			3

#### MEN'S HEAVY TROUSERS.

A good line and good value at \$1, \$1.25 & \$:.50

Men's and Boys' hats, caps, sox, gloves, mitts, etc.

Highest prices paid for produce.

N., G. & J. McKechnie

(The popular Cash Store.)

ELECTRICAL CONTRACTOR OF THE PROPERTY OF THE P

LOTS FOR SALE. Two building lots on Garafraxa St,

Lower town will besold on easy terms. Apply to H. W. LEESON

Varney

FARM FOR SALE

200 acres, being lots 27 and 28, con, 2, E G R, Glenelg. About 110 acres clear-ed, 80 good hardwood bush, 10 good ce-dar. Fair buildings and well watered: the Rocky Saugeen runs through a cor-ner of lot 28 which would make a good waterpower. 54 miles from Durham; conveniently situated. The above pro-perty will be sold together or in parts to suit purchaser For further particulars apply on the premises, or to McCormick Bros., Rocky Saugeen

### HOUSE FUR SALE.

A good solid-brick, two storey dwell ing alongside Presbyterian manse pro perty in Upper Town, Durham, Corner of Durham and Elgin Streets. Seven rooms, pantry, closets, cement floors, cellars, etc. Good airy location in good locality, good frame stable, hard and soft water, one acre of land. Snap for quick purchaser. For further particulars apply to

JOHN W. McKechnie, Owner Rocky Saugeen P. O.

FARM FOR SALE OR RENT.

Lot 6, con 15 Proton, 100 acres, 91 acres of cleared land, in good state of cultivation free from stone and noxious weeds, 9 acres of good hardwood t bush, good orchard, barn 44 x 60 ft with stone basement. good hen and pig pen, comfortable dwelling, 3 never failing wells, 1½ miles from church, school and Post office. Immediate possession given if necessary. For futher particulars apply to

Now is the Time

young or old-rich or poor in fact.

our goods and prices.

Remember the place—— G. Lawrence's old Stand

DUGALD FERGUSON Swinton Park, Out.

We have a large stock of many kinds suitable for the present weather. Also Boots and Shoes in abundance, Slippers in various sizes for

Our stock of Slippers was never so nice as they are this season. Leg-

gings in leather waterproof duck for Men and Boys, in Jersey and Cord-uroy fer children and Jersey for Ladies and Misses.

A large assortment of Mitts and Gloves at prices that cannot be beaten, quality considered. Also a few lines of Hosiery for Men, Women, Misses and Children in black only. Many other things but space

will not allow naming them. Call and see for yourself and examine

#### For 60 Days · REVIEW'S

We are in a position to supply our subscrib- The new books are now in the Liers (old and new) with brary and are a good assortment. a celebrated make of Fountain Pen, guaranteed to us by the makers in the evening in the Presbyterian.

Premium Fountain Pen

EIGHTEEN KARAT SOLID GOLD

This services was very large and the speaker presented the needs of this to old and new subscrib- |Sondan. ers, upon receipt of a year's subscription in he intends selling around here, advance and fifty (50) cents additional. The lage last week soliciting sub cripshould secure one. It sum of money. is not a toy, but a use-

Steel corrodes inkstands become dry, but not so with a solid gold fountain pen. It is always ready for use, and will last for

This Pen with a year's subscription to the Review or \$1.50. For 90 days.

Buy Rubbers.

#### Report of the Farmers' Association Annual Meeting. The fourth annual mee ng of the

Avoid an apologetic mood; it is always weakening to the character. Never let your eye wander over the room while your friend is talking to Farmers Assoc. was held in Varney Orange Hall on Friday Dec. 7th. On account of the evening being bitterly cold not as many were present Study the person with whom you bitterly cold not as many were present are conversing, and lead up to sub- as would have been, however of the goodly number who attended we are certain they must have felt amply re-puid for any sacrifice they may have Never talk about yourself, and if you see the conversation drifting that

made to attend. way, get it out of a personal rut at President D. McIlvride occupied the chair and after the meeting was The secret of successful conversation is contained in the faculty of being able to make the other person talk, which resulted as follows:

Remember that conversation is an art. It takes time, thought and experience to develop the faculty of conversing properly.

President Jas Watson, Vice President, Richard Barber, Sec. Treas.

Bert Watson. At a meeting held in Nov it was decided to hold their monthly meeting the 1st Friday evening after the full moon. All members and those who intend to Do not let conversation drift into any subject. Begin the attack with something definite, and force your join the Asso'n will do well to jot this date down.

If you find yourself doing all the Editor Smith (the farmer's champtalking, you may depend upon it the ion) was present and gave a very able other person is managing you. If you address on the working of the Asso'n. make the other person talk, you are what it has already accomplished what it is able to do in the future Do not talk about the weather, or your illnesses, or the maladies of your if strictly adhered too.

Railways are now held responsfriends, Society is a place for the in- ible for any damage done to stock terchange of only bright and pleasant getting on their railways which had thoughts; leave the "grinds" at previously been the law but which by means of lobbying in Parliament It is not at all necessary that you should do all the talking, do not fly at for favors (while the farmers were asleep) had succeeded in practically do-ing away with all responsibility whatyour partner and drown him out with ever on their part. The Asso'n tock the matter up and by petitions and in other ways succeeded in forcing the Railway Cos back to the regulations The secret of a good conversational- as first made

ist is always to be a rapt and attentive The Cowandrainage act was another listener- No matter what foolishness great boon to thousands oi farmers your partner is talking; always lister, which the Railway Cor tried to profor it is the good listener who captiv- hipit from crossing their lines. The Conversation, in its final essence cancelled but the Railways have now consists of the element of charm to open ditches across the lines at their What charm is, it is extremely hard to define. But if we bend our minds to the task of being charming, we shall most probably succeed in the largely through their influence that a If you find that your partner is mak- of taxation of our Railways has been If you find that your partner is making for a disagreeable subject, and you wish to head him off, bring your will to bear upon his, and project into his brain some other topic, or lead the way by a series of forcible suggestions to another train of thought.—The Delineator.

Of taxation of our Railways has been pushed with great force by the Assoc, and as a result the Rullway co's are this year paving \$40000 more in taxes than they have ever paid before but even this is small compared with taxation of the same Railways in the States the rate being \$100 per mile in Ontario and \$400 per mile in Michigan where they have built their lines at their own expense while in Canada their own expense while in Canada our Government has built their lines The Township Council met for the or nearly so and yet the Whitney to be careful in demanding our Raillast time on Saturday last and was way Co's to pay their just shares of kept until late at night finishing up

this year's business. We are informed that there will be some interesting These are all matters directly effecting the farmer's cause, there are two or three other laws which are indirectly a benefit to the tarmers such The tax collectors were here also as the Cobalt mine bounties on the and there were many complaints on output and several others which had account of the high tax rate. Our their origin from the Asso'n.

township fathers will have to make In yiew then Mr Ed. of what the a good many explanations we pre-Association has accomplished does i not plainly show to all classes and particularly to farmers what a power for good this Farmer's Asso'n is when Mrs John Ross and Andrew Seim left for their home in Dakota last so much has been done by so few. what would be done if the farmers of this country were fully alive to their own interest and join the movement The Library concert passed off suc-cessfully, the night being fine and in the same hearty manner that the the program good. A \$90.00 surplus Grangers do in the States where at their convention held lately they set their convention held lately they set aside several thousands of dollars for the extension of their cause and where during this last year 100,000 were Last Sunday union services were added to their list. held here, in the morning they were in the Methodist church and

#### Your Watch a Compass.

Most men who own a watch think the Soudan. The attendance at both they know all about it. They have the humber fixed in their memory in case beautifully chased and The collections were large and were eyes shut. But how many men know just like cut, will be sent given to help in the work in the that their watch is a compass and will tell north from south as accurately as Richard Irwin brought in a car it will tell the time of day? Stanley, load of heavy horses last week which | the explorer, did not know it until he had groped his way through the dark continent and met a Belgian sailor on the coast. Every watch is a compass. pen compares favorably tions for a new Anglican church in If you point the hour hand to the sun with any \$2 pen on the the north end at Allan's Corners. the south is sxactly half way between market to-pay and every sponse from the citizens and we bereader of this paper lieve secured quite a considerable Point the hand indicating 4 to the sun and the XI on the watch is exactly The spirit of Xmas is in the air south. If it is 8 o'clock point the hand and everybody is busy making the indicating 8 to the sun and the figure ful every day convenusual preparations. We extend our X on the dial is due south. No man best Xmas wishes to the editor.

X on the dial is due south. No man need get lost if he carries a watch. need get lost if he carries a watch.





WATCH FOR ANNOUNCEMENTS THIS SPACE

J. S. McILRAITH Lenahan & McIntosh.

## Christmas Furniture

#### 333333666666

Having bought out the entire stock of Furniture in the store of the Durham Furniture Company for the next 30 days we will conduct a big Furniture Sale at special prices. Our Stock is composed of the very latest and newest designs from the best manufacturers in Canada including

PARLOR SUITS DINING ROOM SETS HALL RACKS BEDROOM SUITS IRON BED EASY CHAIRS ROCKING CHAIRS LOUNGES COUCHES MUSIC CABINETS WRITING DESKS SPRINGS MATTRESSES PICTURES AND PICTURE FRAMES, ETC.

### Big Reductions in Parlor Suites.

- I Parlor Suit Regular \$24,
- 1 Parlor Suit, Regular \$26, 1 Parlor Suit, Regular \$30

Clearing at \$18.75 Clearing at \$21.00 Clearing at \$24.00

#### Special Prices on Couches.

\$6.25 couches, Sale Price \$5.50. \$9.00 couches, SalePrice 8.25. \$11 Couches, Sale Price \$9.50.

#### \$2 Arm Chair for \$1.25

to Golden finished Maple Arm Chairs that were \$2.00. now \$1.25.

#### Pillows

We have just received a large assortment of pillows to sell from \$1.50 to \$2.50 per pr.

#### Roller Blinds

See the big stock of Roller Blinds we are showing from 35c to 85c each.

### A Cleaning in Morris Chairs

3 only Morris Chairs, Regular \$7.00 for \$5.75 each 2 only Marris Chairs, Reg \$6.00 for \$5.25 each

### Bargains in Rocking Chairs

\$1.25 Rocking Chairs at \$1.05 \$1.75 Rocking Chairs at \$1.40 \$1.85 Rocking Chairs at \$1.55

#### Carpets at Cost

We will sell the balance of stock of Carpets at cost and less than cost.

#### Curtain Poles

We have a large stock of Curtain poles from 25 cts each to \$1.25 eacl complete.

### UNDERTAKING & EMBALMING A SPECIALITY.

### KRESS.

Durham's Furniture Store.

Durham's

up-to-date

Jewelry

Diamond

Emporium

Store

And

#### Feet Any

That must be shod for Fall, we've the shoes.

Call and examine our hand-We are selling twice as many this season.

BRING ALL REPAIRING



Peel, the Shoeman

# Highest grades only.

Ogilvie's "Royal Household" Keewatin "Five Roses"—The very best Keewatin make. A carload just received.

## FIELD AND GARDEN.

Clover and Timothy and all var-ieties of Garden Seeds in abundance for Spring growing

MATTHEWS & LATIMER

### WEBSTERS'

When you want bargains in Jewelry try Webster.

Every Buyer here is satisfied.

Cuch has always been my Aim.

Ry Selling High Grade Goods.

To-day if you in are in town see our Stock.

Every customer is a delighted

Demember this before buying. Chould you want to be satisfied

of this see my stock. P. S.—This store will be open

every night starting Dec. 1. P. G. A. Webster The Jeweller

Elocution and Physical Culture.

Miss. Twamley, Honor Graduate in Elocution and Physical Culture of Alma Ladies' College. St Thomas, is prepared to give class or private lessons in above subjects. Concert engagements taken. For terms and other particulars apply to Durham P.O. or at Calder's Hall, on Tuesday and Friday afternoons.

#### HOUSE AND LOT FOR SALE.

On Bruce St, a new brick house all cellar under, frame stable, never failing spring well. Also a good work horse, six years old, for particulars apply to

JOHN LEGATE, Durham P. O

which those at a distance see us. When you help your home paper you help your town and indirectly help yourself.

ONTARIO ARCHIVES TORONTO